

## SALES PROPOSAL (R0)

### Client Details:

**M/S Hanumant Paper Mills Pvt. Ltd.**  
8.5 KM, Jansat Road, Muzaffarnagar U.P

Qtn. Ref.	SL-RRKS-0151-2122
Qtn. Date	23-09-2021
Enq. Ref:	Plant Visit 14-09-2021
Kind Attn.	Mr. Dharmendra Tyagi

### Our Details:

**M/S Falcon Automations.**  
Plot No. 512/1A, Ganesh Vihar, Near Shekhpuri  
Roorkee- 247667, Distt : Haridwar  
Uttarakhand (India)

GST No.	05CIQPD7927P1ZI
PAN No.	CIQPD7927P
Bank & Branch	Karnataka Bank Limited
Account No.	6677000600005401
IFSC Code	KARB0000667

**Subject: Proposal for Mitsubishi makes AC Drives for Paper Line Project.**

Dear Sir,

This is in reference to our subsequent discussion had with you regarding your requirement of below mention item. We are pleased to send our offer as following:

S. No.	Product name	Model	Qty
1	High-speed Universal model QCPU module	Q03UDVCPU	1
2	Main base unit	Q38B	1
3	Power supply module	Q61P	1
4	CC-Link system master/local module	QJ61BT11N	1
6	CC-Link system remote I/O module	AJ65SBTB1-16D	4
7	CC-Link system remote I/O module	AJ65SBTB2N-16R	1
8	CC-Link system remote I/O module	AJ65SBTB3-8D	1
9	CC-Link system remote I/O module	AJ65SBTB2N-8R	1
10	CC-Link system analog-digital converter module	AJ65BT-64AD	2
12	Ethernet Cable		1
13	CC link cable	FANC-110SBH	
14	SCADA System	SW3DND-MW3- EZT500	1

Description	Motor Rating	Inverter Model NO.	Inverter Details
Wire	160KW	FR-A840-03610-2-60+HEL	FR A800 Series 400V,325 Amps,150% for 1min, 200% for 3 sec at 50Deg
		FR-A840-01160-2-	FR A800 Series 400V,110 Amps,150%

Top Wire	55KW	60	for 1min, 200% for 3 sec at 50Deg
1st Press	110KW	FR-A840-02600-2-60+HEL	FR A800 Series 400V,216 Amps,150% for 1min, 200% for 3 sec at 50Deg
2nd Press	110KW	FR-A840-02600-2-60+HEL	FR A800 Series 400V,216 Amps,150% for 1min, 200% for 3 sec at 50Deg
1st Pre Drier	30KW	FR-A840-0620-2-60	FR A800 Series 400V,57 Amps,150% for 1min, 200% for 3 sec at 50Deg
2nd Pre Drier	30KW	FR-A840-0620-2-60	FR A800 Series 400V,57 Amps,150% for 1min, 200% for 3 sec at 50Deg
3rd Pre Drier	30KW	FR-A840-0620-2-60	FR A800 Series 400V,57 Amps,150% for 1min, 200% for 3 sec at 50Deg
4th Pre Drier	30KW	FR-A840-0620-2-60	FR A800 Series 400V,57 Amps,150% for 1min, 200% for 3 sec at 50Deg
MG	55KW	FR-A840-01160-2-60	FR A800 Series 400V,110 Amps,150% for 1min, 200% for 3 sec at 50Deg
1st Post Drier	30KW	FR-A840-00260-2-60	FR A800 Series 400V,57 Amps,150% for 1min, 200% for 3 sec at 50Deg
2nd Post Drier	30KW	FR-A840-00260-2-60	FR A800 Series 400V,57 Amps,150% for 1min, 200% for 3 sec at 50Deg
Pop Reel	22KW	FR-A840-00470-2-60	FR A800 Series 400V,44 Amps,150% for 1min, 200% for 3 sec at 50Deg
Pump	110KW	FR-A840-02600-2-60+HEL	FR A800 Series 400V,216 Amps,120% for 1min, 150% for 3 sec at 50Deg
Pump	75KW	FR-A840-01800-2-60	FR A800 Series 400V,144 Amps,120% for 1min, 150% for 3 sec at 50Deg
Vacuum	200KW	FR-A840-0481-2-60+HEL	FR A800 Series 400V,361 Amps,120% for 1min, 150% for 3 sec at 50Deg
Vacuum	110KW	FR-A840-02600-2-60+HEL	FR A800 Series 400V,216 Amps,120% for 1min, 150% for 3 sec at 50Deg
1st TDR	220KW	FR-A840-04810-2-60+HEL	FR A800 Series 400V,432 Amps,120% for 1min, 150% for 3 sec at 50Deg
2nd TDR	220KW	FR-A840-04810-2-60+HEL	FR A800 Series 400V,432 Amps,120% for 1min, 150% for 3 sec at 50Deg
ID Fan	90KW	FR-A840-02160-2-60+HEL	FR A800 Series 400V,180 Amps,120% for 1min, 150% for 3 sec at 50Deg
FD Fan	37KW	FR-A840-00770-2-60	FR A800 Series 400V,70 Amps,120% for 1min, 150% for 3 sec at 50Deg
Re winder Front Drum	37KW	FR-A840-00770-2-60	FR A800 Series 400V,71 Amps,150% for 1min, 200% for 3 sec at 50Deg
Re winder		FR-A840-00770-2-	FR A800 Series 400V,71 Amps,150%

Rear Drum	37KW	60	for 1min, 200% for 3 sec at 50Deg
Pulper	200KW	FR-A840-04810-2-60+HEL	FR A800 Series 400V,361 Amps,150% for 1min, 200% for 3 sec at 50Deg

1.	Software & Accessories	<b>FR Configurator</b>	Programming software with License for Drives	1
2.		<b>Cable</b>	Programming Cable for Drive & PLC	1
3.		<b>Services</b>	Training & Commissioning (7 Man days)	1

**Total amount of above mention items will be Rs. 1,05, 21,000/-**

**(In Words: One Crore Five Lac Twenty-One thousand only)**

**Warranty:** 18 Months from the date of Invoice for manufacturing defect.

**Taxes & Duties:** GST @ 18% will be extra on total order value.

**Price Basis:** Ex-works, Roorkee, Uttarakhand, India.

**Freight:** Extra as actual

**Validity:** 30 days from date of offer, unless extended beyond in writing.

**Packing/Forwarding:** 1%.

**Delivery:** Within 6-8 Weeks from the date of receipt of the purchase order and the payment.

**Payment Terms:** 75 % advance along with Purchase Order, 20% against PI and balance after successfully commissioning at site. Please release the Demand Draft/Cheque of amount of total value in favour of **M/s Falcon Automations, payable at Roorkee**. You are requested to release a proper Purchase order and fax/email the copy of same to us.

We hope you will find our proposal favourable.

In case of any further query or clarification, please feel free to contact undersigned.

Thanking you and assuring you our best service all the times.

Yours faithfully,

**For Falcon Automations**

Vaishnavi Verma (Accounts Head)

Mobile: +91-8006251250, +91-9627364000