

Ref: GSA: FIN: 2017

Dated: 17.10.2017

Τо,

Department of Corporate Services, Bombay Stock Exchange of India Limited, Floor 25, Phiroze Jeejeebhoy Towers, Dalal Street, MUMBAI-400001

# SUB: REGULATION 34(1) OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

Dear Sir,

Pursuant to provisions of Regulation 34(1) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of Annual Report for the Financial Year ended March 31, 2017.

Kindly take the same on your records.

Thanking You,

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Yours Faithfully, For G.S. AUTO INTERNATIONAL LIMITED

(AVININDER KAUR) COMPANY SECRETARY

> REGO DEPICE & WORKS IG SIE STATE GT ROAD JUDIUANA 141 -41 -400 A Fhome # 91-161-261001/2/446 -500 # 01-161-2510850 Webaite # walt espiration and CRU 104-00-PD19 C000001

## G.S. AUTO INTERNATIONAL LIMITED Regd Office: G.S. Estate, G.T. Road, Ludhiana-141010 Phone : 0161-2511001/2/3/4/5, Fax:0161-2510885 Website: www.gsgroupindia.com CIN: L34300PB1973PLC003301



# NOTICE

(Note: The business of this meeting may be transacted through electronic voting system)

Notice is hereby given that the 43<sup>rd</sup> Annual General Meeting of the members of G.S. Auto International Limited will be held on Friday, September 29, 2017 at 11.00 a.m. at G.S. Estate, G.T. Road, Ludhiana, to transact the following businesses:

# Ordinary Business

- 1. To consider and adopt the Audited Financial Statements of the Company for the financial year ended March 31, 2017, together with Reports of the Board of Directors and Auditors thereon.
- To appoint a Director in place of Mr. Jasbir Singh Ryait (DIN: 00104979), who retires by rotation at this Annual General Meeting and being eligible has offered himself for re-appointment.
- 3. To consider and ratify the appointment of Statutory Auditors of the Company for the financial year 2017-18 and fix their remuneration and in this regard to consider and if thought fit, to pass, with or without modification(s), the following resolution as an **Ordinary Resolution**:

"RESOLVED THAT pursuant to the provisions of Section 139, 142 and other applicable provisions, if any, of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014, the appointment of M/s. Nanda & Bhatia, Chartered Accountants (Registration No. 004342N), as the Statutory Auditors of the Company for the FY 2017-18 be and is hereby ratified at the 43<sup>rd</sup> Annual General Meeting of the Company at such remuneration including reimbursement of travelling and other out of pocket expenses as shall be fixed by the Board of Directors of the Company."

### Special Business:

4. To approve the remuneration of the Cost Auditors for the financial year ending March 31, 2018 and in this regard, to consider and if thought fit, to pass the following resolution as an **Ordinary Resolution**:

RESOLVED THAT pursuant to the provisions of Section 148 and other applicable provisions, if any, of the Companies Act, 2013, Companies (Audit and Auditors) Rules, 2014 and Companies (Cost Audit) Rules, 2014 (including any statutory modification(s) or re-enactments thereof, for the time being in force), M/s P.K. Verma & Co., Cost Accountants, appointed by the Board of Directors of the Company, to conduct the audit of the cost records of the Company for the financial year ending March 31, 2018, be paid remuneration as may be decided by the Board of Directors.

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorized to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution." 5. To consider and if thought fit, to pass with or without modification(s), the following resolution as **Ordinary Resolution**:

"RESOLVED THAT pursuant to the provisions of Section 188 and any other applicable provisions of the Companies Act, 2013 and the Rules made there under and Regulation 23 of the SEBI (Listing Regulations and Disclosure Requirements) Regulations, 2016 (including any statutory modification(s) or re-enactment thereof for the time being in force, the approval of the members of the Company be and is hereby accorded to the Board of Directors of the Company to enter into contracts and/or agreements with Related Parties (as per details mentioned in the Statement annexed to the notice) for availing and/or rendering of any services.

RESOLVED FURTHER THAT the Board of Directors of the Company be and is hereby authorized to determine the actual sums involved in the proposed transactions and the terms and conditions related thereto and all other matters arising out of or incidental to the proposed transactions and to do all acts, deeds, matters and things that may be necessary, proper or expedient thereto for the purpose of giving effect to this resolution."

> By order of the Board For G.S. AUTO INTERNATIONAL LIMITED

Date: 30.05.2017

| Place: Ludhiana           | (Jasbir Singh Ryait) |
|---------------------------|----------------------|
| Regd Office: G.S. Estate, | Chairman &           |
| G.T. Road,                | Whole Time Director  |
| Ludhiana-141010           | DIN: 00104979        |

# NOTES:-

#### 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER.

A person can act as a proxy on behalf of members not exceeding fifty and holding in the aggregate not more than ten percent of the total share capital of the company carrying voting rights. A member holding more than ten percent of the total share capital of the company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy or any other person or shareholder. Proxies, in order to be effective, should be duly stamped, completed, signed and deposited at the Registered Office of the Company not less than 48 hours before the meeting. A Proxy form is sent herewith. Proxies submitted on behalf of the companies, societies etc., must be supported by an appropriate



#### resolution/authority, as applicable.

- 2. The information pursuant to Regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, details regarding the director seeking re-appointment in the Annual General Meeting as proposed in Item No. 2 of the notice is also being annexed hereto separately and forms part of the Notice.
- 3. A Statement pursuant to Section 102(1) of the Companies Act, 2013, relating to the Special Business to be transacted at the Meeting is annexed hereto.
- 4. Members are requested to bring their attendance slips along with their copy of Annual Report to the Annual General Meeting.
- 5. Relevant documents referred to in the accompanying Notice and the Statement are open for inspection by the members at the Registered Office of the Company on all working days, except Saturdays, during business hours up to the date of the Meeting.
- The Notice of the Annual General Meeting and Annual Report of the Company for the year ended 31st March, 2017 is uploaded on the Company's website <u>www.gsgroupindia.com</u> and may be accessed by the members.
- 7. Electronic copy of the Annual Report for 2016-17 is being sent to all the members whose email IDs are registered with the Company/ Depository Participants(s) for communication purposes unless any member has requested for a hard copy of the same. For members who have not registered their email address, physical copies of the Annual Report for 2016-17 is being sent in the permitted mode.
- 8. Electronic copy of the Notice of the Annual General Meeting of the Company inter alia indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent to all the members whose email IDs are registered with the Company/ Depository Participants(s) for communication purposes unless any member has requested for a hard copy of the same. For members who have not registered their email address, physical copies of the Notice of the Annual General Meeting of the Company inter alia indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent in the permitted mode.
- 9. A separate sheet containing the complete details of the instructions for e-voting is being sent to all the shareholders along with the Notice to enable them to cast their votes through e-voting.
- The Register of Members and Share Transfer Books of the Company shall remain closed from 25<sup>th</sup> September, 2017 to 29<sup>th</sup> September, 2017.
- 11. The Members holding shares in physical mode are requested to notify the change in their addresses, if any, at the earliest to the Registrar & Share Transfer Agent/

Company. However, members, holding shares in electronic mode may notify the change in their address, if any, to their respective Depository Participants.

- 12. Members desiring any information, as regards Accounts, are requested to write to the Company at its Registered Office at least 10 days before the date of Annual General Meeting so as to enable the management to keep the information ready.
- 13. The Company interms of provisions of Companies Act, 2013 and the Rules threunder shall transfer the interim unclaimed and unpaid dividend for the FY 2009-10 to the Investor Education and Protection Fund (IEPF) established by the Central Government. The Company has uploaded the details of unpaid and unclaimed amount required to be transfered on the website of the Ministry of Corporate Affairs(MCA) and the same can be accessed through the link : mca.gov.in.
- 14. Pursuant to the applicable provisions of the Companies Act, 2013 read with IEPF Authority (Accounting, Audit, Transfer and Refund) Rules, 2016, the shares in respect of which dividend has been not paid or claimed by the shareholders for seven consecutive years or more shall also be transferred to the demat account created by the IEPF Authority. Therefore, the corresponding shares will be transferred as per the requirements of IEPF rules, details of which are provided on our website www.gsgroupindia.com. Also, a notice pertaining to the same shall also be sent to the concerned shareholders.
- 15. The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in Securities Market. Members holding Shares in electronic form are, therefore, requested to submit the PAN to their Depository Participant with whom they are maintaining Demat Accounts. Members holding shares in physical form can submit their PAN details to M/s Skyline Financial Services Private Limited/ Secretarial Department of the Company.
- 16. Members holding shares in the same/ identical name(s) under different folios are requested to apply for consolidation of such folios and send relevant share Certificates to the Company/ Registrar & Share Transfer Agent.
- 17. Pursuant to the approval of the Shareholders at the Extraordinary General Meeting held on 5<sup>th</sup> February, 2008, the Equity Shares of the Company had been sub-divided from one Equity Share of the Face Value of Rs. 10/- (Ten) to two Equity Shares of the Face Value of Rs. 5/- (Five) each. The members, who are still holding Equity Shares of the Face value of Rs. 10 /- each, are requested to surrender their respective Share Certificates to the Company or to its Registrar & Share Transfer Agent, to enable the Company to issue fresh Share Certificate pertaining to Equity Shares of the Face Value of Rs. 5/- each.

18. The Ministry of Corporate Affairs, Government of India, has taken a "Green Initiative in Corporate Governance" by allowing paperless compliances by the Companies and has issued circulars allowing companies to send official documents to their Members electronically.

The Members are requested to support this Green Initiative by registering/ updating their e-mail addresses with the Depository Participant (in case of shares held in dematerialized form) or with Registrar & Share Transfer Agent- skyline Financial services Private Limited, New Delhi (in case of shares held in physical form).

- 19. In compliance with the provisions of section 108 of the Companies Act,2013 and Rule 20 of the Companies (Management and Administration) Rules 2014, the Company is pleased to provide members facility to exercise their votes at the 43rd AGM by electronic means and the business may be transacted through e-voting as per details below:
- (a) Date and time of commencement of voting through electronic means: September 26, 2017 at 9.00 a.m.
- (b) Date and time of end of voting through electronic means beyond which voting will not be allowed: September 28th, 2017 at 5.00 p.m.
- (c) Details of Website: www.evotingindia.com
- (d) Details of persons to be contacted for issues relating to evoting:

| •                              |  |
|--------------------------------|--|
| Company                        | : Company Secretary<br>G.S. Auto International Limited<br>G.S. Estate, G.T. Road,<br>Ludhiana-141014<br>amninder@gsgroupindia.com          |
| Registrar &<br>Transfer Agent: | Skyline Financial Services Pvt. Ltd.<br>: D-153 A, 1st Floor, Okhla Industrial<br>Area, Phase-I, New Delhi-110020<br>virenr@skylinerta.com |
| E-Voting Agency                | : Central Depository Services Limited<br>www.evotingindia.com  |
| Scrutinizer                    | : Mr. Bhupesh Gupta PCS<br>Email: bkg.majestic@gmail.com   |

- (e) Detailed instructions for e-voting are attached separately to the Notice of the Annual General Meeting.
- (f) Details of Scrutinizer: Mr. Bhupesh Gupta, Practicing Company Secretary

The e-voting module shall be disabled for voting on September 28th, 2017 at 5.00 p. m. Once the vote on a resolution is cast by the shareholder, the shareholder shall not be allowed to change it subsequently. The voting right of shareholders shall be in proportion to their shareholding in the paid up equity share capital of the Company as on the cut-off date (record date) i.e. September 22, 2017. Mr. Bhupesh Gupta, Practicing Company Secretary has been appointed as the Scrutinizer to scrutinize the evoting process in a fair and transparent manner. The Scrutinizer, after scrutinising the votes cast at the meeting and through remote e-voting, will, not later than three days of conclusion of the Meeting, make a consolidated scrutinizer's report and submit the same to the Chairman. The results declared along with the consolidated scrutinizer's report shall be placed on the website of the Company www.gsgroupindia.com and on the website of CDSL www.evotingindia.com. The results shall simultaneously be communicated to the Stock Exchanges.

#### ANNEXURE TO THE NOTICE:

# EXPLANATORY STATEMENT PURSUANT TO SECTION 102(1) OF THE COMPANIES ACT, 2013

The following Statement sets out all material facts relating to the Special Business mentioned in the accompanying Notice:

#### Item No. 4:

The Board on the recommendation of the Audit Committee has approved the appointment and remuneration of the Cost Auditors to conduct the audit of cost records of the Company for the financial year ending March 31, 2018.

In accordance with the provisions of Section 148 of the Companies Act, 2013 read with Companies (Audit and Auditors) Rules, 2014, the remuneration payable to the Cost Auditors as recommended by the Audit Committee and approved by the Board of Directors, has to be ratified by the members of the Company.

Accordingly, your consent is solicited for passing an ordinary resolution as set out at Item No. 4 of the Notice.

Save and except the above, none of the other Directors/ Key Managerial Personnel of the Company/ their relatives are, in any way, concerned or interested, financially or otherwise, in these resolutions.

#### Item No. 5:

Section 188 of the Companies Act, 2013 read with Companies (Meetings of Board and its Powers) Second Amendment Rules, 2014 dated 14.08.14 requires the approval of the members by way of a prior resolution for specified transactions beyond threshold limits with Related Parties. Further, Regulation 23 of SEBI (LODR) Regulations, 2015 prescribes that all material related party transactions to require approval of the shareholders through a resolution. SEBI (LODR) Regulations, 2015 defines a transaction with a related party to be considered material if the transaction / transactions to be entered into individually or taken together with previous transactions during a financial year, exceeds ten percent of the annual consolidated turnover of the company as per the last audited financial statements of the company.

Your Company from time to time renders and avails various services which may include sale/ purchase of materials



# G.S. AUTO INTERNATIONAL LIMITED



from/to such Related Parties. Since, the transaction value for such services may exceed the prescribed threshold limits as prescribed under Sec 188 of the Act and the Rules made thereunder, therefore, as a matter of abundant precaution, the proposal is being put before the members of the Company for their approval.

The disclosures required to be provided under the provisions of the Companies Act, 2013 read with Companies (Meetings of Board and its Powers) Second Amendment Rules, 2014 are given herein below for perusal of the Members.

| Sr.<br>No. | Name of the related party   |   | e director or key managerial<br>vho is related, if any | Nature of relationship   |
|------------|---|---|--|--|
| 1.         | G.S. Autocomp Private Limited   | Mr. Jasbir Singh Ryait, Mrs. Dalvinder Kaur Ryait,<br>Mr. Surinder Singh Ryait and Mrs. Amarjeet Kaur Ryait,<br>being the directors and shareholders in<br>G.S. Autocomp Private Limited, none of the<br>other directors or Key Managerial Personnel is<br>related to the Company.          |  | Directors of the Company are Directors<br>and Shareholders in G.S. Autocomp<br>Private Limited.          |
| 2.         | G.S. Consumer Products Private Limited  | Mr. Jasbir Singh Ryait, Mrs. Dalvinder Kaur Ryait,<br>Mr. Surinder Singh Ryait and Mrs. Amarjeet Kaur Ryait,<br>being the directors and shareholders in<br>G.S. Consumer Products Private Limited, none of the<br>other directors or Key Managerial Personnel is<br>related to the Company. |  | Directors of the Company are Directors<br>and Shareholders in G.S. Consumer<br>Products Private Limited. |
|            | Nature, material terms, monetary value and particulars of the contract or arrangement                       |   | As may be decided by the Board of Direct               | ctors at relevant time.  |
|            | Any other information, relevant or important for the members to take a decision on the proposed resolution. |   | Nil  |  |

#### DETAILS OF DIRECTORS SEEKING APPOINTMENT/ RE-APPOINTMENT AT THE ANNUAL GENERAL MEETING.

By order of the Board For G.S. AUTO INTERNATIONAL LIMITED

(Pursuant to Regulation 36(3) of SEBI (LODR) Regulations, 2015.)

| )   |  |  |
|---|--|--|
| Name of the Director  | Mr. Jasbir Singh Ryait   |  |
| Date of Birth   | 15.06.1962   |  |
| Expertise in Specific<br>Functional Area  | Having 26 years experience in the field of production of steel and auto components.                            |  |
| Qualification   | B.E (Industrial Engineering)   |  |
| Directorship of Other<br>Listed Companies as<br>on 31st March, 2017               | -  |  |
| Member of<br>Committees of<br>other Listed<br>Companies as on<br>31st March, 2017 | -  |  |
| No. of Shares Held  | 5,80,550   |  |
| Relationship with other Director(s)   | Mr. Surinder Singh Ryait is brother<br>and Mrs. Dalvinder Kaur Ryait is<br>the wife of Mr. Jasbir Singh Ryait. |  |
|   |  |  |

Date: 30.05.2017

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(Jasbir Singh Ryait) Chairman & Whole Time Director DIN: 00104979

| G.S. AUTO INTERNATIONAL LIMITED<br>Regd Office: G.S. Estate, G.T. Road, Ludhiana-141010 Phone : 0161-2511001/2/3/4/5,<br>Fax : 0161-2510885 Website: www.gsgroupindia.com<br>CIN: L34300PB1973PLC003301                           |
|---|
| ATTENDANCE SLIP   |
| Please complete this Attendance Slip and hand it over at the entrance of the Meeting Hall.  |
| Folio No./ DP ID-Client ID No.:   |
| No. of Shares held:   |
| Name of the Member/ Proxy:  |
| (IN BLOACK LETTERS)   |
| Address of the Member:  |
|   |
|   |
| E-mail ID:  |
| I/ We hereby record my/ our presence at the 43rd Annual General Meeting of G.S. AUTO INTERNATIONAL LIMITED at Registered Office, G.S. Estate, G.T. Road, Ludhiana-141010 on Friday, the 29th day of September, 2017 at 11.00 a.m. |
|   |
|   |
|   |
|   |
|   |
| Signature(s) of the Member or Proxy   |
|   |

Form No. MGT-11

# **G.S. AUTO INTERNATIONAL LIMITED**

CIN: L34300PB1973PLC003301

Regd Office: G.S. Estate, G.T. Road, Ludhiana-141010 Phone : 0161-2511001/2/3/4/5, Fax : 0161-2510885 Website: www.gsgroupindia.com

#### **PROXY FORM**

[Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014]

| Name of the Member(s)         |   |
|-------------------------------|---|
| Registered Address            |   |
| E-mail ID                     |   |
| Folio No./ Client ID          |   |
| DP ID                         |   |
| I/ We, being the member(s) of | shares of the above named company, hereby appoint |
| Name                          |   |
| Address                       |   |
| E-mail ID                     | Signature   |
| Or FAILING HIM;               |   |
| Name                          |   |
| Address                       |   |
| E-mail ID                     | Signature   |
| Or FAILING HIM;               |   |
| Name                          |   |
| Address                       |   |
| E-mail ID                     | Signature   |

As my/ our proxy to attend and vote (on a poll) for me/ us and on my/ our behalf at the 43rd Annual General Meeting of the Company, to be held on Friday, the 29th day of September, 2017 at 11.00 a.m. at Registered Office, G.S. Estate, G.T. Road, Ludhiana-141010 and at any adjournment thereof in respect of such resolutions as are indicated herein:

| ltem<br>No. | RESOLUTIONS  | For | Against |
|-------------|--|-----|---------|
| 1.          | Adoption of the Audited Financial Statement of the Company for the financial year ended March 31, 2017, together with the Report of the Board of Directors and Auditors thereon. |     |         |
| 2.          | Re-appointment of Mr. Jasbir Singh Ryait (DIN: 00104979), who retires by rotation at this Annual General Meeting.  |     |         |
| 3.          | Ratification of appointment of M/s Nanda & Bhatia, Chartered Accountants (Registration No. 004342N) as Statutory Auditors of the Company for the FY 2017 18.                     |     |         |
| 4.          | Approval to the remuneration of the Cost Auditors for the financial year ending March 31, 2018.  |     |         |
| 5.          | To consider and approve the Related Party Transactions.  |     |         |

Signature of Shareholder:

Signed this \_\_\_\_\_ day of \_\_\_\_\_ 2017.

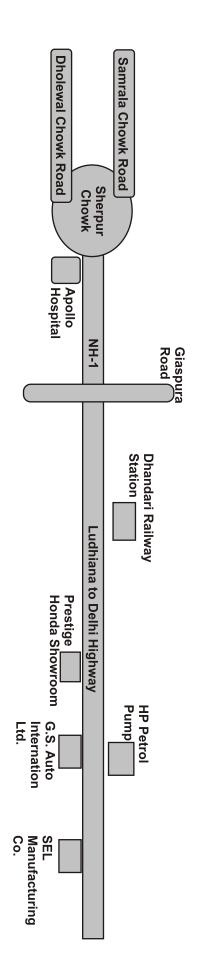
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Affix Re. 1/-Revenue Stamp

Signature of Proxy Holder(s):\_\_\_\_\_

#### Notes:

- 1. This form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the Meeting.
- 2. A Proxy need not be a member of the Company.
- 3. A person can act as a proxy on behalf of members not exceeding fifty and holding in the aggregate not more than 10% of the total share capital of the Company carrying voting rights. A member holding more than 10% of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.
- 4. Appointing a proxy does not prevent a member from attending the meeting in person if he so wishes.
- 5. In the case of joint holders, the signature of any one holder will be sufficient, but names of all the jointholders should be stated.
- 6. The member has the option of indicating the manner in which the vote be cast. This is only optional. If the member leaves the 'For' or 'Against' column blank against any or all the resolutions, the Proxy will be entitled to vote in the manner as he/she thinks appropriate.



# G.S. AUTO INTERNATIONAL LIMITED



**Regd Office:** G.S. Estate, G.T. Road, Ludhiana-141010 Phone : 0161-2511001/2/3/4/5, Fax:0161-2510885 Website: www.gsgroupindia.com

# **BALLOT PAPER**

(To be returned to Scrutinizer appointed by G.S. Auto International Limited)

| 1. Name(s) of Member(s) :<br>(including joint-holders, if any)  |  |
|---|--|
| <ol> <li>Registered Folio No. / :<br/>DPID No. / Client ID No.*<br/>(*Applicable to Members<br/>holding shares in<br/>dematerialised form)</li> </ol> |  |

3. I/We hereby exercise my/our vote in respect of the Ordinary Resolution(s) / Special Resolution(s) as specified in the Notice dated 30.05.2017 to be passed through Ballot for the business stated in the said Notice by conveying my/our assent or dissent to the said resolution in the relevant box below:

| ltem<br>No. | Description  | Type of resolution<br>(Ordinary/Special) | I / We dissent<br>to the resolution<br>(Against) |
|-------------|--|--|--|
| 1.          | Adoption of the Audited Financial<br>Statement of the Company for the<br>financial year ended March 31, 2017,<br>together with the Report of the Board<br>of Directors and Auditors thereon. |  |  |
| 2.          | Re-appointment of Mr. Jasbir Singh<br>Ryait (DIN: 00104979), who retires by<br>rotation at this Annual General<br>Meeting.   |  |  |
| 3.          | Ratification of appointment of M/s<br>Nanda & Bhatia, Chartered<br>Accountants (Registration No.<br>004342N) as Statutory Auditors<br>of the Company for the FY<br>2017-18.                  |  |  |
| 4.          | Approval to the remuneration of the Cost Auditors for the financial year ending March 31, 2018.  |  |  |
| 5.          | To consider and approve the Related Party Transactions.  |  |  |

Place :

Date :

E-Mail

Tel. No.



CIN:L34300PB1973PLC003301 GS ESTATE, GT ROAD, LUDHIANA-141010 (INDIA) Phones: 0091-161-2511001 - 5 (5 Lines) Fax: 0091-161-2510885. Website: www.gsgroupindia.com



Sr. No.:

# Dear Member,

# Sub: Voting through electronic means

Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014, the Company is pleased to offer e-voting facility to its members to cast their votes electronically in respect of the businesses to be transacted at the 43rd Annual General Meeting of the Company scheduled to be held on Friday, the 29<sup>th</sup> day of September, 2017 at 11 a.m.

The Company has engaged the services of Central Depository Services Limited (CDSL) as the Authorized Agency to provide e-voting facilities. The e-voting facility is available at the link www.evotingindia.com. The evoting particulars are set out below:

| Sequence Number<br>(Refer step No. (v) of e-Voting<br>instructions contained in the Notice<br>EVSN – 170825017 |
|--|
|--|

The e-voting facility will be available during the following voting period:

| Commencement of e-voting | From 9.00 a.m. (IST) on September 26, 2017  |
|--------------------------|---|
| End of e-voting          | Up to 5.00 p.m. (IST) on September 28, 2017 |

The cut-off date (record date) for the purpose of e-voting is September 22, 2017. Please read the instructions overleaf before exercising the vote. These details and instructions form integral part of the Notice of the 43<sup>th</sup> Annual General Meeting scheduled to be held on the 29<sup>th</sup> day of September, 2017 at 11.00 a.m.

Place: Ludhiana Date: 30.05.2017

Yours Faithfully, For G.S. Auto International Limited.

Sd/-

Jasbir Singh Ryait

DIN: 00104979

Chairman & Whole Time Director

Regd. Office: G.S. Estate, G.T. Road, Ludhiana-141010

### Instructions and other information relating to e-voting are as under:

i. The shareholders should log on to the e-voting website www.evotingindia.com during the voting period. Click on "Shareholders" tab.

# ii. Now Enter your User ID

- a. For CDSL: 16 digits beneficiary ID,
- b. For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
- c. Members holding shares in Physical Form should enter Folio Number registered with the Company.
- iii. Next enter the Image Verification as displayed and Click on Login.
- iv. If you are holding shares in De-mat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.

| V. | If you are holding shares in          | physical form or first time user | in case holding shares in De-ma | It form, follow the steps given below: |
|----|---------------------------------------|----------------------------------|---------------------------------|--|
|    | , , , , , , , , , , , , , , , , , , , |                                  |                                 |  |

|              | For Members holding shares in De-mat Form(first time user) and Physical Form  |
|--------------|---|
| PAN          | Enter your 10 digit alpha-numeric PAN issued by Income Tax Department (Applicable for both De-mat shareholders as well as physical shareholders)  |
|              | Members who have not updated their PAN with the Company/Depository Participant are requested to use the first two letters of their name and the 8 digits of the <b>sequence number*</b> in the PAN field.   |
|              | In case the sequence number is less than 8 digits enter the applicable number of 0's before the number after the first two characters of the name in CAPITAL letters. Eg. If your name is Ramesh Kumar with sequence number 1 then enter RA00000001 in the PAN field. |
| DOB          | Please enter the <b>DOB OR DIVIDEND BANK DETAILS</b> in order to login.   |
|              | Enter the Date of Birth as recorded in your De-mat account or in the company records for the said De-mat account or Folio in dd/mm/yyyy format.   |
| Dividend     | Enter the Dividend Bank details as recorded in your De-mat account or in the Company records for the said De-mat account or Folio.  |
| Bank Details | If the details are not recorded with the depository or company please enter the Member ID / Folio no. in the Dividend Bank details field.   |

#### \*as mentioned above

- vi. After entering these details appropriately, click on "SUBMIT" tab.
- vii. Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in De-mat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the De-mat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- viii. For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- ix. Click on the EVSN for the <G S Auto International Limited> on which you choose to vote.
- x. On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- xi. Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- xii. After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- xiii. Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- xiv. You can also take out print of the voting done by you by clicking on "Click here to print" option on the Voting page.
- xv. If De-mat account holder has forgotten the same password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- xvi. Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The m-Voting app can be downloaded from Google Play Store. iPhone and Windows phone users can download the app from the App Store and the Windows Phone Store respectively. Please follow the instructions as prompted by the mobile app while voting on your mobile.

#### xvii. Note for Non-Individual Shareholders and Custodians

- a) Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodian are required to log on to www.evotingindia.com and register themselves as Corporates.
- b) A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com
- c) After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
- d) The list of accounts should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
- e) A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favor of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- xviii. In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com under help section or write an email to helpdesk.evoting@cdslindia.com





2016 2017

43rd Annual Report

G.S. Auto International Limited

Manufacturers of Auto Components

> An ISO/TS 16949 Company



At "G.S Auto" we firmly believe that the Auto Component Industry stands on six pillars, namely... Commitment, Dedication, Quality, a Reputed Brand, a Professional Team and above all The Confidence of all its Stakeholders.

"The "GS" team of dedicated engineers works hard on each & every component manufactured here. All components pass through stringent quality checks and rechecks, so as to provide complete satisfaction to our extended family composed of a large number of customers be it Original Equipment Manufacturers (OEM), Replacement Market (After Sales Market) or Overseas Customers (Export Market). We strive to ensure that brand "GS" is the epitome of safety for all our valued stakeholders.

We owe our success, not only to our extended family of valuable customers, but to all our suppliers, vendors and all the stakeholders, who have placed their faith in us and have been an integral part our long journey to excellence.....

We at **"GS"** always say "Go Safe with GS", as we feel whenever you are on road; someone back at the home is always eagerly waiting for your return.

#### <u>Vision</u>

#### • The Global Indian Auto Component Brand:

We will be a world class preferred Auto Component Brand for all the Original Equipment Manufactures (OEM's) of the world along with a trusted brand in the After Sales Market through best quality, innovations and cost competitive products. Our Customers will enjoy the benefits of dealing with a global Indian brand that best understand their requirements, needs, customized approach and pragmatic solution across all platforms.

#### • To build a World Class Company through reliability and be a great place to work.

Our Visions is to make our Company the best in the class what we do in our business. The Products and services we offer should be Comparable to the best in the Industry, our business processes and systems should set a benchmark for others. We should earn the respect of our Competitors and work for the benefit of our all the stakeholders and be loved by them.

• The Most preferred employers in the Auto Component Industry over a period of time.

Our Company should be the most preferred Company to work, for any employee. Here he should feel like an owner, be able to live his dreams, fulfill all his professional goals and have fun while doing so, because we at **"GS"** feel, we are all partners for building a reputed/trusted global Indian Auto Component Brand.

- "GS" strives to achieve enhanced customer satisfaction by delivering the quality products in the safe working environment. We dedicate ourselves to continual improvements in all fields of our businesses.
- Growth through organic as well as through value chain & to further to expand our Business on a sustainable basis, by adding more products to its existing product portfolio through diversification in different sectors of the economy, as well as, to expand through multi-locations, building a team that is passionate about growth, quality, value creation and above all serving to all its stakeholders & further committed to making trust, respect & fellowship a way of life;
- Be a Market leader in after sales market for Machined, Cast and Forged Components through better dealer network, to further grow in Export Markets by the supply of best quality Components and further to join hands with all the major OEM's of the world;

As a young, dynamic enterprise, we constantly seek to surpass our past achievements, even in the bad days, and to discover newer, better means, to address challenges, be it problem solving, customer satisfaction or in the research and development ."GS" is geared to respond with utmost dedication and an undying spirit of enthusiasm that inspires and unifies while giving the customer a unique advantage. "GS" culture encourages and enables employees to participate as a team member and take initiatives; this spirit of entrepreneurship is a key mile stone of "GS" philosophy.

Embracing new ideas and new means has been instrumental in our rise and will continue to define our approach. This culture of shared responsibility has given an unmatched reputation to us while winning the trust and goodwill of employees & customers.

#### **PRINCIPLES OF BUSINESS**

#### • Sense of Urgency & Customer Centric:

Customer would be the reason of our existence and continuous growth. Every decision we take should add value to our Customers and all our stakeholders. We deliver what we make promises and we will not make promises what we cannot deliver.

#### • Better Relationships and better Quality of Products & Services:

Our Endeavour shall be to create a rewarding experience, every time a customer interacts or transact with us.

#### Reliability

We shall make sure that our products and services we offer and commitment we make to our stakeholders are most reliable. In all our actions and behaviors, we shall be perceived and seen as reliable and trusted Company.

- Continuous Improvement for excellence and consistency.
- Every employee work with "GS" should work like an owner of that process or partner for the different processes. The Success of that process (s) should create joy and pain for him personally. He should consider himself responsible for the process and do it to the best of his ability and leave mark of his efforts and dedication on it.
- We shall endeavor continuously to build trust, in our dealings with all our stakeholders. We shall strive relentlessly to create faith amongst us through our actions. High integrity should be built on a solid foundation of trust and reliability.
- We shall be transparent in providing reliable and pertinent information for enabling an objective assessment of our financial, environmental and social performances.

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## **Board of Directors:**

Mr. Jasbir Singh Ryait Chairman & Whole Time Director Din No.00104979

Mr.Surinder Singh Ryait Managing Director Din No.00692792

Mrs. Dalvinder Kaur Ryait Executive Director Din No.00572812

Mrs. Amarjeet Kaur Ryait Executive Director Din No.00572776

**Mr.Sanjeev Sethi** (up to 01<sup>st</sup> July, 2016) Independent Director Din No.00257612

Mr. Iqbal Singh Independent Director Din No.06692349

Mr. Upkar Singh Ahuja Independent Director Din No.01588157

Mr. Jasbir Singh Bir Independent Director Din No.00233077

**Mr. Sharwan Sehgal** (w.e.f 30<sup>th</sup> June, 2016) Independent Director Din No.07556315

Mr.Gajinder Singh Bains Chief Executive Officer

Mr. Neeraj Tuli Chief Financial Officer

**Ms. Amninder Kaur** Company Secretary Membership No. A31641

#### Auditors

M/s Nanda and Bhatia Chartered Accountants ICAI Firm Registration No.004342N Red Cross Bhawan, The Mall, Ludhiana-141001, Punjab, India

#### **Registrar & Share Transfer Agent:**

M/s Sky Line Financial Services Pvt. Ltd., D-153 A, Okhla Industrial Area, Phase-I, New Delhi-110020, India Phone: 011-64732681-88, 011-26812682-83, Fax No.: 011-26812682 Email: admin@skylinerta.com

#### **Registered Office & Works-Unit-I**

G.S. Auto International Limited, G.S. Estate, G T Road, Ludhiana-14101; Punjab, India Phone: 0161-2511001-05 Fax No.: 0161-2510885 CIN: L34300PB1973PLC003301

#### Unit-II

M-09, Large Sector, Tata Kundra Main Road, Industrial Area, Adityapur Industrial Development Authority, Jamshedpur-832402-Jharkhand, India

Website: www.gsgroupindia.com Email :info@gsgroupindia.com

#### Bankers

Punjab National Bank Export Import Bank of India Axis Bank Limited

#### **Company Profile:**

**"G.S. Auto"** Synonymous to Indian Automotive Component Industry is one of the manufacturers of Automotive Suspension and Fastening Components for Indian & International, Utility Vehicles, Commercial Vehicles (LCVs, MCVs, HCVs), Multi-Axle Vehicles, Trailers and Specials Purpose Vehicles.

One of our manufacturing facilities is located in major industrial township of Ludhiana in North India, spread over an area of one million square feet of covered area and other manufacturing facility is located at Jamshedpur in Jharkhand at Adityapur Industrial Area Development Authority (AIADA), spreading over an area of three acres. Both our manufacturing facilities are ISO, QS and TS 16949 certified.

We are an established leader in all our product segments. National and International Tier-1 and Automobile Majors Like Tata Motors Ltd, Ashoka Leyland Limited, Maruti Suzuki Ltd., SML ISUZU Ltd., VE Commercial vehicles limited, Hindustan Motors Ltd., Daimler India Commercial Vehicles, Mahindra & Mahindra Ltd and Arvin Meritor etc. trust all our products. We develop components based on customer's specifications, drawing and also provide designing solution for enhanced product performance and improved quality.

#### **History:**

Our journey of excellence started long back in 1938 in pre independence days when a young man having a great vision translated his dream into reality steered by sheer hard work and determination.

The entrepreneurship of our founder, Baba Gurmukh Singh Ji, began with manufacturing of bicycle components, which afterwards got diversified into manufacturing of automotive components for various motor vehicles. Further momentums were gained with the joining of his son Giani Bhagat Singh (Former Chairman-G.S. Group) and S.Jagat Singh (Former Managing Director-G.S. Group). S.Jagat Singh had great marketing skill and vision to make **"GS"** a top brand in auto component market of India. He formed a small team of four dedicated people to start marketing activity outside Punjab across India.

They remained for months out of their hometown traveling all small and major towns of India to select dealers and distributors and formed formidable unparalleled pan India network of more than 500 Distributors and even more than 10000 retailers and this process is still on.

Their lifetime knowledge, skills and experience was handed over by them to their next generation sons. The participation of Mr. Jasbir Singh Ryait (Chairman) and Mr. Surinder Singh Ryait (Managing Director) further catalyzed growth of the Company. The brothers complement and supplement each other perfectly giving a great boost to the industry.

#### **Product Range:**

On the strength of its expertise in the development and manufacture of components, **"GS"** has explored new horizon to provide a diverse range of machined, forged and cast (ferrous & nonferrous) components. The following is the Product Range: -

#### 1. Machined Parts:

- King Pin Set
- Spring Pins
- Shackle Bolts
- Check Nuts
- Axle Studs
- U-Bolts
- Centre Bolt & Miscellaneous Bolts and Genuine Nuts

#### 2. Forged Parts:

- High Nuts
- Castle Nuts
- Hex Nuts
- Flange Nuts
- Washer Type Nuts
- Misc. Bolts

#### 3. Non-Ferrous Cast Components:

• Customized Aluminum Bronze Parts of different sizes

#### 4. Ductile Iron Cast Components:

- Spring Hanger Shackle/Bracket
- Engine Mounting
- Base Plates
- Threaded Rings
- Compressor Mounting Bracket
- Casting in Weight Range 1-20 Kgs

#### 5. Trailer Parts:

- Full Dressed Trailer Axles
- 6. Clutch Assemblies, Disc Assemblies and its Components

#### **Customer Base:**

G.S Auto has a strong presence in...

- OEM segment (Original Equipment Manufacturer)
- Replacement Market (After Sales Market)
- Export market

#### **OEM segment:**

The strength of G.S Brand lies in its quality endorsement by almost all major Indian and International OEMs such as Tata Motors Ltd, Ashoka Leyland Limited, Maruti Suzuki Ltd., SML ISUZU Ltd., VE Commercial vehicles limited, Hindustan Motors Ltd., Daimler India Commercial Vehicles, Mahindra & Mahindra Ltd and Arvin Meritor etc.

#### **Replacement Market:**

A vast network of over 500 Principal Dealers spread nation wide wise cohesively provide support system and act a catalyst to our strength to combat competition. Being looked- after by their strong and dedicated sales team, Company is able to provide efficient services to their dealers throughout the country.

#### Export market:

G.S Auto has strongly made their presence felt in the different part of the world. Flexible Production Run-up, Production Scheduling and of course, their ability to strictly stick to deliver schedule have endowed leveraging –effect in building-up strong customer base.

#### Manufacturing Facility:

At present the Company has two manufacturing facilities. One of our manufacturing facilities is located in major industrial township of Ludhiana in North India, spread over an area of one million square feet of covered area and other manufacturing facility is located at Jamshedpur in Jharkhand at Adityapur Industrial Area Development Authority (AIADA), spreading over an area of three acres. Both our manufacturing facilities are ISO, QS and TS 16949 certified.

The Company has in house Foundry Plant with more than ten thousand tons capacity furnace(s) melting 900kgs metal along with Automatic (DISA) & Arpa moulding lines, Linear Moulding Machines & Mould Making Machines. As a manufacturing Company, over the years we have multiplied capiacities, built up technologies and invested in equipments that place us in a unique league. At "**GS**", the focus is on achieving best possible quality through stringent control on repeatability of manufacturing process. All manufacturing processes for processing of Alloy Steel Components i.e annealing, bar drawing, hot forging, cold forging, precision machining, heat treatment an induction hardening are available under one roof and are made to perform to deliver finished goods of highest quality acceptable to valuable customers.

The Company has set up its second manufacturing unit at Jamshedpur, for the manufacture of spherodial graphite cast iron (SGI) components, with a total capex of Rs.64 (Rs. Sixty four Crores) Cr., in two phases, having state of the art facilities, with an annual capacity of 12000 liquid metals per annum. The Commercial production of its first phase had already commenced its production.

#### Systemized Approach:

#### • Towards Global Competitiveness:

**"GS"** always strive to manage the resources using globally tested concepts and techniques. After successful implementation of 5S, 3M concepts within the organization, we are committed to work toward total productive maintenance (TPM) and total quality management (TQM).

#### • Customer Support System:

Feedback in any business is the blue print of its progress. Based on this knowledge, we have always stressed our nerves to keep our customer(s) highly satisfied. Principal approach is cost effectiveness by reduced rejection rate and process control.

#### • Access To Latest Technology:

Technology up-gradations and Know-how can only unlock the fortunes. Smooth and uninterrupted information's flow and data acquisitions not only reduce the lead time to have access to the latest technology but also serve as a road map to the fast changing customer need.

#### • Quality is a Mission:

From the very beginning, **"GS"** has always shown incessant thirst for product quality and customer satisfaction. At **"GS"** each component passes through series of stringent tests of quality from design stage to manufacturing. Conformance to quality is jut not restricted to the shop floor of the company but also through the supply change.

Following quality system requirements are taken care at **"GS"** for conformance to quality standards, on-time delivery, maintaining product quality and handling customer complaint.

- 1. APQP (Advanced Product Quality Planning)
- 2. **PPAP** (Production Part Approval Process)
- 3. FMEA (Failure Mode Effect Analysis)
- 4. SPC (Statistical Process Control)
- 5. **MSA** (Measurement System Analysis)

After having conferred ISO 9002 Certification in 1997 and QS 9000 Certification in 1999 (Re-certified in 2003) by BVQI, UK. The quality movement in **"GS"** has achieved its next milestone-ISO/TS 16949 re-accreditations in 2016. We are committed for sustain growth and satisfaction of customers through innovative business, technological, management practice and improving their effectiveness continually.

#### Philosophy:

- Understanding and serving the needs of customers.
- Providing distinctively superior value to the global market.
- Creating the conducive work environment for its employees.
- Serving the customers with technological advanced products.
- Delivering the best value to customers.

#### **Human Resources:**

Working at **"GS"** means being a part of leading team in the Indian automotives suspension and fastening component industry. Sustained leadership can be maintained only by highly motivated employees. **"GS"** management always gives its top priority to total job satisfaction and job security. The strength of **"GS"** is its people and sound Engineering Skills crystallized over a period of more than several decades. Our team of more than one thousand young dedicated technicians works in close co-operation with each other to offer its customers unchallenged quality and total customer satisfaction.

#### Key milestones since incorporation:

1938: Start of business activity.

**1973:** Converted into Private Limited Company as "Gurmukh Singh & Sons Pvt. Ltd." on 29<sup>th</sup> June, 1973

**1985:** Renamed as G.S Auto International Ltd. with the successful raising of Funds through Public Issue and further got Listed in "The Bombay Stock Exchange Limited," "The Delhi Stock Exchange Limited"," "The Ludhiana Stock Exchange Limited" and "The Ahmedabad Stock Exchange Limited". **1997:** ISO 9002 Certification in March 1997 by BVQI, U.K

- **1999:** QS 9000 Certification in December 1999, by BVQI, U.K
- 2005: ISO / TS 16949 Certification in April 2005 by BVQI, U.K.
- 2007: The Company entered into trailer parts segments as well as also launched Commercial vehicle "Axle"
- 2010: The Company entered into manufacturing of parts for earth moving equipments.

2011: Delisted the equity share of the company from the two regional stock exchanges "The Delhi Stock Exchange Ltd. &

"The Ahmedabad Stock Exchange Ltd.", however the equity share of the Company remains to be listed at "The Bombay Stock Exchange Ltd.

2011: lay down the foundation stone for the new manufacturing unit at Jamshedpur with a total capex of Rs.64 Cr., with

a total installed capacity of 12000 metric tonnes liquid metal p.a for S.G.Iron casting components.

**2014:** Successfully commenced the commercial production of the first phase of new manufacturing unit at Jamshedpur in July, 2013.

2014: Amalgamation of One of the group company with itself, in order to consolidate the group activities.

# Directors' Report for the Year Ended 31<sup>st</sup> March, 2017:

Dear Members,

Your Directors have immense pleasure in presenting the 43<sup>rd</sup> Annual Report on the business and operations of the Company and the accounts for the Financial Year ended 31<sup>st</sup> March, 2017:-

#### 1. Financial Results (On Standalone Basis):

|  |          | (Rs. in Lacs) |
|--|----------|---------------|
|  | 2016-17  | 2015-16       |
| Gross Income                                       | 13892.82 | 18687.10      |
| Less: Excise duty on sale                          | 1615.03  | 2301.54       |
| Net Income   | 12277.79 | 16385.56      |
| Profit before Depreciation, Interest & Tax (PBDIT) | (07.09)  | 815.90        |
| Less: Depreciation & Amortization                  | 433.43   | 498.26        |
| Profit/(Loss) before Interest and Taxes (PBIT)     | (440.52) | 317.64        |
| Interest & Financial expenses                      | 541.62   | 576.06        |
| Profit/(Loss) before Tax (PBT)                     | (982.14) | (258.42)      |
| Less: - Provision for Tax                          |          |               |
|  |          |               |
| - Current  | 00.00    | 00.00         |
| - Deferred Tax                                     | 359.41   | 216.72        |
| -Wealth Tax  | 00.00    | 00.95         |
| Profit/(Loss) after Tax (PAT)                      | (622.73) | (42.65)       |
| Balance of Profit from Previous Year               | 2196.51  | 2239.16       |
| Surplus retained in Profit & Loss Account          | 1573.78  | 2196.51       |
| Earnings per Share (Rs.)                           |          |               |
| Basic & Diluted                                    | (04.29)  | (00.29)       |
| Dividend per Share (Rs.)                           | -        | -             |

#### Performance (On Standalone Basis):

During the year under review, the performance of the company was impacted due to lower capacity utilization, increase in the price of raw material & other materials. Further, current year figures are not comparable as compared to previous year, as the previous year figures also includes the working of the third unit of the company, till 30<sup>th</sup> November, 2015 and the said unit had leased out to one of its group concern on dated 01<sup>st</sup> December, 2015.

The revenue from operations (net) has declined to Rs. 12277.79 lacs, as compared to revenue from operations (net) of Rs.16385.56 lacs of the previous year.

However, the other income during the year shows a decline of 19.26 % to **Rs. 26.80 lacs**, as compared to previous year's other income of Rs. 33.19 lacs, which was mainly due to decline in interest income-Bank deposits & others to **Rs. 16.28 lacs** as compared to previous year's interest income of Rs. 20.47 lacs. Other Income also includes foreign exchange gain (net) of **Rs. NIL** as compared to previous year's gain on foreign exchange rate fluctuations of Rs.4.55 lacs

During the year, your company has earned profit before depreciation & amortization, Interest & taxes (PBDIT) of (**Rs.7.09 Lacs**) (0.06 % of Net Income) as compared to previous year's profit before depreciation & amortization, Interest & taxes (PBDIT) of Rs. 815.90 lacs (4.98% of Net Income). After provision for depreciation and amortization of **Rs.433.43 lacs** (previous year of Rs.498.26 lacs), Interest & financial expenses of **Rs.541.62 lacs** (previous year's loss before taxes (PBT) of Rs.258.42 lacs.

After providing a provision for taxation, deferred tax & wealth tax of **Rs.(359.40) lacs** (previous year Rs (215.77) lacs) there was a loss of **Rs.622.73 lacs** as compared to previous year's loss after tax of Rs.42.65 lacs.

#### 2. Foreign Exchange Earnings:

During the year, your company is the net foreign exchange earner and earned net foreign exchange of **Rs.18.63 lacs** (previous year net foreign exchange outflow of 246.31 lacs,), showing a increase of net inflow of **Rs.264.94 lacs**, after taking into foreign exchange payments of **Rs.554.50 Lacs** (previous year Rs.904.62 Lacs), on account of foreign exchange outgo, mainly for payment of interest & repayment of foreign currency term loan.

#### 3. Quality:

The Company has retained its ISO/TS 16949 certifications for its Quality Management System.

#### 4. Dividend:

During the period under review, the Board has decided not to recommend any dividend for the financial year 2016-2017.

#### 5. Reserves:

During the period under review, no amount was transferred to reserves.

#### 6. Management Discussion and Analysis Report:

In terms of the provisions of Regulation 34 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Management Discussion and Analysis Report is presented in a separate section forming part of the Annual Report.

#### 7. Adequacy of Internal Control:

The Company has a proper and adequate system of internal control, to ensure that all assets are safeguarded, properly utilized and protected against loss from un-authorized use or disposition and those transactions are authorized and recorded by the concerned departments properly and reported to the Audit Committee/ Board effectively.

The Company has also in place adequate internal financial controls with reference to financial statements. Such controls are tested from time to time and no reportable material weakness in the design or operation has been observed so far.

#### 8. Cash Flow Statement:

In conformity with the provisions of Regulation 34 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Cash Flow Statement for the year ended 31<sup>st</sup> March, 2017, is annexed hereto.

#### 9. Material Changes and Commitments:

There were no material changes and commitments, affecting the financial position of the Company that has occurred between the end of the financial year of the Company and the date of signing of this report.

#### 10. Share Capital:

The paid-up share capital of the Company as at 31<sup>st</sup> March, 2017 is Rs. 7.25 Crores. The Company currently has no outstanding shares issued with differential rights, sweat equity or ESOS.

#### 11. Subsidiary, Joint Venture and Associate Companies:

The company has a subsidiary company "Bluebasic India Limited" and had subscribed to the right issue of its subsidiary but has not done any operation under that subsidiary company. Your Company does not have any Joint Venture & Associate Company.

#### 12. Names of the Companies which have become Subsidiary, Joint Ventures or Associate Companies during the year:

The Company has a Subsidiary Company as a limited liability Company viz. Bluebasic India Limited in India, which was incorporated on November 19, 2015. This subsidiary will mainly cater to all kinds of ad blue solvents and coolants.

#### 13. Subsidiary:

Annual accounts of the subsidiary company and related detailed information are available to the shareholders of the parent company, subsidiary company and to the statutory authorities. On request, these documents will be made available for inspection at the company's registered office. The company does not have any `material subsidiary' whose net worth exceeds 20% of the consolidated net worth of the holding company in the immediately preceding financial year or has generated 20% of the consolidated revenue during the previous financial year. The report on performance of subsidiary companies is included in the section, Management Discussion and Analysis.

During the year, the Board of Directors reviewed the affairs of the subsidiary. In accordance with Section 129(3) of the Companies Act, 2013, the consolidated financial statements of the Company forms part of the Annual Report. A statement containing the salient features of the financial statement of our subsidiary in the prescribed format AOC-1 is presented in a separate section forming part of the financial statement.

# 14. Obligation of Company under the Sexual Harassment of Women at Workplace (Prevention, Prohibition And Redressal) Act, 2013:

In terms of provisions of the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013, the Company has formulated a Policy to prevent Sexual Harassment of Women at Workplace. During the year under review, there were no cases filed pursuant to the Sexual Harassment of Women at Workplace Prevention, Prohibition and Redressal) Act, 2013.

#### **15. Research And Development:**

The Company is developing certain machineries (Special purpose Machines), as per its various in house production process requirements, along with for the requirements of its group Companies, as & when required, under its Research & Development Centre.

#### **16.** Human Resource Development:

The Company has a team of able and experienced professionals and is always following the policy of Creating a healthy environment and work culture resulting into harmonious inter-personal relations.

#### 17. Risk Management:

The Board of Directors has constituted Business Development and Risk Management Committee of the Company which has been entrusted with the responsibility to assist the Board to look out for the new ventures/new business opportunities, for the long term growth of the Company, keeping in mind the future prospect of auto component business & overall automotive industry as a whole and with regard to the identification, evaluation and mitigation of operational, strategic and environmental risks efficiently and effectively.

#### 18. Directors and Key Managerial Personnel (KMPs):

In accordance with the provisions of Section 152 of the Companies Act, 2013 and Articles of association of the Company, Mr. Jasbir Singh Ryait, Whole Time Director, retires by rotation at the at the ensuing Annual General Meeting and being eligible, offers himself for re-appointment.

As on the date of this report, the Company's Board consists of the following Independent Directors:

Mr. Upkar Singh Ahuja. Mr. Iqbal Singh. Mr. Jasbir Singh Bir. Mr. Sharwan Sehgal.

The Company has received declarations from all the Independent Directors of the Company that each of them meets the criteria of independence as provided in Section 149(6) of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and there has been no change in the circumstances which may affect their status as independent director during the year.

In the opinion of the Board, the independent directors possess appropriate balance of skills, experience and knowledge, as required.

A brief note on Director retiring by rotation and eligible for re-appointment is furnished in the Report on Corporate Governance.

#### **19. Key Managerial Personnel:**

During the period under review, the Company appointed Mr. Gajinder Singh Bains as Chief Executive Officer of the Company. In terms of Section 203 of the Companies Act, 2013, following persons are the KMPs of the Company:

| Mr. Jasbir Singh Ryait   | - | Chairman and Whole Time Director |
|--------------------------|---|----------------------------------|
| Mr. Surinder Singh Ryait | - | Managing Director                |
| Mr. Gajinder Singh Bains | - | Chief Executive Officer          |
| Mr. Neeraj Tuli          | - | Chief Financial Officer          |
| Ms. Amninder Kaur        | - | Company Secretary                |
|                          |   |                                  |

#### 20. Policy On Directors appointment And Remuneration And Other Details:

The Nomination and Remuneration Committee has laid down the criteria for Directors' appointment and remuneration including criteria for determining qualification, positive attributes and independence of a Director. The following attributes/ criteria for selection have been laid by the Board on the recommendation of the Committee:-

- The candidate should possess the positive attributes such as Leadership, Entrepreneurship, Business Advisor or such other attributes which in the opinion of the Committee are in the interest of the Company.
- The candidate should be free from any disqualifications as provided under Section 164 and 167 of the Companies Act, 2013.
- The candidate should meet the conditions of being independent as stipulated under the Companies Act, 2013 and Listing Agreement entered into with Stock Exchanges, in case of an independent director.

The candidate should possess the appropriate qualification, skills, experience and knowledge in one or more fields of finance, law, management, sales, marketing, administration, research, corporate governance, technical operations, infrastructure, medical, social service, professional teaching or such other areas or disciplines which are relevant for the Company's business.

#### 21. Board Evaluation:

The evaluation of all the directors and the Board as a whole was conducted based on the criteria and framework adopted by the Board in the following manner:

| Sr. No. | Performance evaluation of                                       | Performance evaluation performed by  |
|---------|---|--|
| 1.      | Board and individual directors                                  | Board after seeking inputs from all directors  |
| 2.      | Board Committees  | Board seeking inputs from all committee members  |
| 3.      | Individual Directors  | Nomination and Remuneration committee  |
| 4.      | Non-independent directors, Board as a whole and<br>the Chairman | Separate meeting of independent directors after taking views from executive directors.                             |
| 5.      |   | At the board meeting held after the meeting of the independent directors based on evaluation carried out as above. |

#### 22. Number of Meetings of the Board:

The Board met four times during the financial year, the details of which are given in the Corporate Governance Report that forms part of this Annual Report. The intervening gap between any two meetings was within the period prescribed by the Companies Act, 2013.

#### 23. Familiarization Program for Independent Directors:

To familiarize the new inductees with the strategy, operations and functions of our Company, the senior management personnel make presentations to the inductees about the Company's strategy, operations, product offerings, markets, organization structure, finance, human resources, technology, quality, facilities and risk management. The details of such familiarization programmes for Independent Directors are posted on the website of the Company <u>www.gsgroupindia.com</u>.

#### 24. Committees of the Board:

Currently, the Board has four committees: the Audit Committee, Nomination and Remuneration Committee, Stakeholders' Relationship Committee and Business Development and Risk Management Committee. All committees consist of a combination of Independent as well as non-independent directors as stipulated under the provisions of the Companies Act, 2013.

A detailed note on the Board and its Committees is provided under the Corporate Governance Report section in this Annual Report. The composition of the committees and compliances, as per the applicable provisions of the Act and Rules, are as follows:

| Name of the  | Composition of the   | Highlights of Duties, responsibilities and activities.   |
|--|--|--|
| Committee  | Committee  |  |
| Audit Committee  | Mr. Sharwan Sehgal<br>Chairman<br>Mr. Jasbir Singh Bir<br>Mr. Jasbir Singh Ryait<br>Mr.Iqbal Singh | The Company has adopted the Vigil Mechanism for<br>directors and employees to report concerns about<br>unethical behavior, actual or suspected fraud, or violation<br>of the Company's Code of Conduct and Ethics. The Vigil<br>Mechanism Policy is appended as Annexure II<br>In accordance with the provisions of the SEBI (Listing<br>Obligations and Disclosure Requirements) Regulations,<br>2015, the Company has formulated policies on related<br>party transactions and material subsidiaries. The policies<br>are available on the website <u>www.gsgroupindia.com</u> . |
| Nomination and<br>Remuneration<br>Committee              | Mr. Jasbir Singh Bir<br>Chairman<br>Mr. Sharwan Sehgal<br>Mr. Upkar Singh Ahuja                    | The committee overseas and administers executive<br>compensation, reviews the compensation program to align<br>both short term and long term compensation with<br>business objectives and to link compensation with the<br>achievement of measurable performance goals.<br>The Nomination and Remuneration Committee has framed<br>the Nomination and Remuneration Policy. A copy of the<br>policy is appended as Annexure III   |
| Stakeholders<br>Relationship<br>Committee                | Mr. Sharwan Sehgaal<br>Chairman<br>Mr.Upkar Singh Ahuja<br>Mr. Jasbir Singh Bir                    | The committee reviews and ensures redressal of investor grievances.<br>The committee noted that all the grievances of the investors have been resolved during the year.  |
| Business Development<br>and Risk Management<br>Committee | Mr. Surinder Singh Ryait<br>Chairman<br>Mr.Jasbir Singh Ryait                                      | The purpose of Committee is to look out for the new ventures/new business opportunities, for the long term growth of the Company, keeping in mind the future prospect of auto component business & overall automotive industry as a whole and with regard to the identification, evaluation and mitigation of operational, strategic and environmental risks efficiently and effectively.  |

#### 25. Auditors, Audit Report and Audited Accounts:

M/s Nanda & Bhatia (ICAI Firm Registration No. 004342N), Chartered Accountants, Ludhiana, hold office until the conclusion of 43<sup>rd</sup> Annual General Meeting (AGM) subject to annual ratification by the members at the respective AGMs.

The Auditor has furnished a certificate to the effect that their ratification, if made, at the ensuing AGM, will be within the limits prescribed under Section 141 of the Companies Act, 2013 and that they are not beneficially holding any security or interest in the Company as defined under the Companies Act, 2013. The Board on the recommendation of the Audit Committee recommends the ratification of M/s Nanda & Bhatia as Statutory Auditors for the Financial Year 2017-18 by the members at the AGM. Members are requested to consider the ratification of their re-appointment and authorize the Board of Directors to fix their remuneration for the year 2017-18.

The Auditors' Report read with the notes to the accounts referred to therein are self-explanatory and, therefore, do not call for any further comments.

With regards to the auditors comment in their auditor's reports on the non-payment of the fourth quarter ended 31<sup>st</sup> March, 2017, installment of its term loan from Export Import Bank of India (EXIM Bank), amounted to US\$ 227265.90, the said installment will be paid in full on or before 29<sup>th</sup> June, 2017. Other than this, there are no other qualifications, reservations or adverse remarks made by the Auditors.

#### 26. Cost Audit:

Pursuant to the provisions of Section 148 of the Companies Act, 2013, M/s. P.K. Verma & Co., Cost Accountants were appointed as the Cost Auditors to conduct audit of cost records.

#### 27. Secretarial Audit:

Pursuant to the provisions of Section 204 and other applicable provisions, if any, of the Companies Act, 2013, M/s. Bhupesh Gupta & Associates, Practising Company Secretaries were appointed as the Secretarial Auditor for auditing the secretarial records of the Company for the financial year 2016-17.

The Secretarial Auditors' Report in Form No. MR-3 as required under the Act for the financial year ended March 31, 2017 is annexed hereto. There are no qualifications, reservations or adverse remarks made by the Secretarial Auditors. The Report forms part of this report as Annexure IV.

#### 28. Corporate Governance:

As per the requirement of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company has complied with the requirements of Corporate Governance in all material aspects.

A report on Corporate Governance (Annexure- I ) together with a certificate of its compliance from the Statutory Auditors, forms part of this report.

#### 29. Fixed Deposits:

During the year under review, the Company has not accepted any fixed deposits and as such no amount of principal or interest on deposits from public was outstanding as on the date of the balance sheet.

#### 30. Safety, Environment and Health:

The Company considers safety, environment and health as the management's responsibility. Regular employee training programmes are carried out in the manufacturing facilities on safety, environment and health.

#### 31. Particulars of Loans, Guarantees and Investments:

The Company has not given any loans or guarantees or made investments in contravention of the provisions of the Section 186 of the Companies Act, 2013. The details of the loans and guarantees given and investments made by the Company are provided in the notes to the financial statements.

#### 32. Related Party Transactions:

All related party transactions that were entered into during the financial year, if any, were on arm's length basis and were in the ordinary course of Company's business. The Company has not entered into any contract, arrangement or transaction with any related party which could be considered as material within the meaning of Regulation 23 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

All the related party transactions are placed before the Audit Committee for approval on a quarterly basis. Related party transactions under Accounting Standard - AS18 are disclosed in the notes to the financial statements. The Policy on dealing with related party transactions and the Policy for determining material subsidiaries as approved by the Board of Directors may be accessed on the Company's website at <u>www.gsgroupindia.com</u>.

#### 33. Employee Strength:

The total number of permanent employees on the rolls of the Company was **1094** as on 31<sup>st</sup> March, 2017 (previous year 1146)

#### 34. Remuneration of Directors/ Employees and related analysis:

During the period under review, no employee of the Company received salary in excess of the limits as prescribed under the Act. Accordingly, no particulars of employees are being given pursuant to Section 134 of the Companies Act, 2013 read with Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

Other information required pursuant to Section 197 read with Rule 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 in respect of employees of the company, will be provided upon request. In terms of Section 136 of the Act, the Annual Report excluding the aforesaid information is being sent to all the members and others entitled thereto. Any shareholder interested in obtaining such particulars may write to the Company Secretary at the corporate office of the company. The said information is also available for inspection at the registered office during working hours up to the date of the Annual General Meeting.

#### 35. Code of Conduct:

The Board has laid down a code of conduct for board members and senior management personnel of the Company. The code incorporates the duties of independent directors as laid down in the Companies Act, 2013. The said code of conduct is posted on Company's website <u>www.gsgroupindia.com</u>. The Board members and senior management personnel have affirmed compliance with the said code of conduct. A declaration signed by the Managing Director is given at the end of the Corporate Governance Report.

#### **36.** Prevention of Insider Trading:

Based on the requirements under SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015, as amended from time to time, the Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information ("Code of Fair Disclosure") and the Code of Conduct to regulate, monitor and report trading by employees and other connected persons ("Code of Conduct") as approved by the Board on 14.05.2015 are in force by the Company. The objective of this code is to protect the interest of shareholders at large, to prevent misuse of any price sensitive information and to prevent any insider trading activity by dealing in shares of the Company by its Directors, Designated Employees and Specified Persons. The Company also adopts the concept of Trading Window Closure, to prevent its Directors, Designated Employees and Specified Persons from trading in the securities of the Company at the time when there is unpublished price sensitive information. The code has also been placed on the website of the Company <u>www.gsgroupindia.com</u>.

#### 37. Significant and Material orders passed By the Regulators or Courts:

There are no significant or material orders passed by any regulator, tribunal or court that would impact the going concern status of the Company and its future operations.

#### 38. Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo:

In accordance with the requirements of Section 134 of the Companies Act, 2013, statement showing particulars with respect to conservation of energy, technology absorption and foreign exchange earnings and outgo is furnished as Annexure V to this report.

#### 39. Extract of Annual Return:

In accordance with the requirements of Section 92 (3) of the Companies Act, 2013 and rule 12 (1) of the Companies (Management and Administration) Rules, 2014, an extract of Annual Return in Form MGT-9 is furnished as Annexure No.VI-to this report.

#### 40. Directors' Responsibility Statement:

Your Directors confirm:

- (a) that in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- (b) that your Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year March 31, 2016 and of the loss of the Company for the financial year;
- (c) that your Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (d) that your Directors have prepared the annual accounts on a going concern basis;
- (e) that your Directors have laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and were operating effectively; and
- (f) that your Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

#### 41. Acknowledgements:

Your Directors place on record their sincere appreciation gratitude to the continuing patronage and trust of our valued customers, bankers, financial institutions, business associates, shareholders and other statutory authorities who have extended their continued support and encouragement to your Company. Your Directors wish to convey their deep appreciation to the dealers, distributors of the Company for their achievements in the field of sales and service and to suppliers and vendors and other business associates for their valuable support.

Your directors also place on record their sincere appreciation for the enthusiasm and commitment of all its employees for the growth of the Company and look forward to their continued involvement and support.

Place: Ludhiana Date: 30<sup>th</sup> May, 2017 For and on behalf of the Board of Directors

| Sd/-               | Sd/-                 |
|--------------------|----------------------|
| Jasbir Singh Ryait | Surinder Singh Ryait |
| Chairman           | Managing Director    |
| DIN:00104979       | DIN:00692792         |

#### **Corporate Governance Report:**

Corporate governance refers to the set of systems, principles and processes by which a company is governed to ensure the company is managed to suit the best interest of all the stakeholders. The Corporate Governance structure specifies distribution of rights and responsibilities among different participants in the corporation, such as, the board, managers, shareholders and other stake holders, and spells out the rules and procedures for making decisions on corporate affairs. Corporate governance provide the guidelines as to how the company can be directed or controlled such that it can fulfill all its goals and objectives in a manner that adds to the value of the company and is also beneficial for all the stakeholders in the long term. Stakeholders include everyone ranging from the board of directors, management, shareholders to customers, employees and society. The management of the company hence assumes the role of a trustee for all the others.

#### COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE:

The Board of Directors and the Management of your Company commit themselves to achieve excellence in Corporate Governance by:

- Ensure transparency and professionalism in the all decisions and transactions of your Company;
- Strive towards the medium and long term enhancement of shareholder value through sound business decisions, prudent financial management and high standard of ethics throughout your Company;
- > Conforming to prevalent guidelines on Corporate Governance;
- Regularly reviewing the processes of Board and Management systems directed towards continuous improvement.

#### **BOARD OF DIRECTORS/ BOARD MEETINGS:**

#### Composition as on March 31, 2017:

The current policy is to have an appropriate mix of executive and independent directors to maintain the independence of the Board. As on March 31, 2017, the present strength of the Board of Directors comprises a Chairman & Whole Time Director, Managing Director two Executive Directors and four Non-Executive Directors. Out of total strength of 8 directors, 4 are independent, thus it meets the stipulated requirement.

**Board Meetings**: During the financial year 2016-2017, the Board of Directors met 4 times on the following dates:

| 30 <sup>th</sup> May, 2016    | 14 <sup>th</sup> November, 2016 |
|-------------------------------|---------------------------------|
| 13 <sup>th</sup> August, 2016 | 13 <sup>th</sup> February, 2017 |

Details of composition and category of Directors and their attendance at the Board Meetings during the year ended March 31, 2017 and at last Annual General Meeting of the Company and also the number of Directorship/ Chairmanship in other Indian Public Limited Companies are as follows:

| Name of         | Designation & | No. of  | Attendan   | Total No. | Total No. of | Total No. | Total No.    |
|-----------------|---------------|---------|------------|-----------|--------------|-----------|--------------|
| Director        | Category      | Board   | ce at last | of        | Committee    | of Board  | Of           |
|                 |               | Meeting | AGM        | Directosh | Membership   | Chairman  | Committee    |
|                 |               | S       |            | ips in    | s in other   | ship in   | Chairmans    |
|                 |               | attende |            | other     | Companies    | other     | hip in other |
|                 |               | d       |            | Companie  |              | Companie  | Companies    |
|                 |               |         |            | S         |              | S         |              |
| Mr. Jasbir      | Chairman &    | 4       | Yes        | 1         | -            | -         | -            |
| Singh Ryait     | Whole Time    |         |            |           |              |           |              |
|                 | Director      |         |            |           |              |           |              |
| Mr. Surinder    | Managing      | 4       | Yes        | -         | -            | -         | -            |
| Singh Ryait     | Director      |         |            |           |              |           |              |
| Ms. Dalvinder   | Executive     | 4       | Yes        | 1         | -            | -         | -            |
| Kaur Ryait      | Director      |         |            |           |              |           |              |
| Ms. Amarjit     | Executive     | 4       | Yes        | -         | -            | -         | -            |
| Kaur Ryait      | Director      |         |            |           |              |           |              |
| Mr. Sharwan     | Non-Executive | 2       | Yes        | -         | -            | -         | -            |
| Sehgal          | Independent   |         |            |           |              |           |              |
|                 | Director      |         |            |           |              |           |              |
| Mr. Upkar       | Non-Executive | 4       | No         | 1         | -            | -         | -            |
| Singh Ahuja     | Independent   |         |            |           |              |           |              |
|                 | Director      |         |            |           |              |           |              |
| Mr. Jasbir      | Non-Executive | 4       | No         | -         | -            | -         | -            |
| Singh Bir       | Independent   |         |            |           |              |           |              |
|                 | Director      |         |            |           |              |           |              |
| Mr. Iqbal Singh | Non-Executive | 4       | No         | -         | -            | -         | -            |
|                 | Independent   |         |            |           |              |           |              |
|                 | Director      |         |            |           |              |           |              |
| Mr. Sanjeev     | Non-Executive | 2       | No         |           |              |           |              |
| Sethi           | Independent   |         |            |           |              |           |              |
|                 | Director      |         |            |           |              |           |              |

**Note:** 1. Mr. Jasbir Singh Ryait, Chairman and Whole Time Director, Mrs. Dalvinder Kaur Ryait, Executive Director, Mr. Surinder Singh Ryait, Managing Director and Mrs. Amarjeet Kaur Ryait, Executive Director are related to each other as per Section 2(77) of Companies Act, 2013 read with Rule 4 of the Companies (Specification of definition details) Rules, 2014.

2. For the purpose of SEBI (LODR) Regulations, 2015, the Committees considered are only the Audit Committee and the Shareholders/ Investors Grievance Committee of Public Limited Companies.

Directorships of only public limited companies have been considered.

\*Mr. Sanjeev Sethi resigned w.e.f 1<sup>st</sup> July, 2016.

\*\* Mr. Sharwan Sehgal has been appointed w.e.f 30<sup>th</sup> June, 2016.

#### **Board Procedure:**

A detailed folder of agenda & notes thereon is sent to each Director in advance of Board and committee meeting. All material information is incorporated in the agenda for facilitating meaningful and purposeful discussion at the meeting. In special and exceptional circumstances, additional or supplementary item(s) on the agenda are permitted with the permission of Chairman of the meeting. To enable the Board to discharge their duties effectively, the Managing Director apprises the Board regarding overall performance of the Company at every meeting.

The Board reviews strategy and business plans, annual operating and capital expenditure budgets, investment and exposure limits, compliance reports of all laws applicable to the Company. The board also reviews major legal issues, significant labour problems and their proposed solutions, minutes of the Committees of the board, significant transactions and arrangement entered into by the company, adoption of financial results, transactions pertaining to purchase or disposal of properties, major accounting provisions and information on recruitment of officers just below the Board level including the appointment or removal of Chief Executive Officer and Chief Financial Officer. Board also take note on non-compliance of any regulatory, statutory nature or listing requirements and shareholders service such as non-payment of dividend, delay in share transfer etc.

#### **Discussion with Independent Directors:**

Pursuant to Schedule IV of the Companies Act, 2013 and the rules made there under, the independent directors of the Company hold at least one meeting in a year without the attendance of non-independent directors and members of the Management. All the independent directors of the Company strive to be present at such meetings. The meeting is intended to review the performance of non-independent directors and the Board as a whole, to review the performance of the Chairman of the Board, take into account the views of the executive directors and non-executive directors; assess the quality, quantity and timeliness of flow of information between the Management and the board that is necessary for it to effectively and reasonable perform its duties.

The separate meeting of the Independent Directors of the Company was held on 13.08.2016 other than the Board Meetings mentioned at pt. No. 2(ii).

| Name                     | Category    |          | No. of shares held | %age of Shares held |
|--------------------------|-------------|----------|--------------------|---------------------|
| Mr. Jasbir Singh Ryait   | Executive D | Director | 580550             | 4.00                |
|                          | (Promoter)  |          |                    |                     |
| Mr. Surinder Singh Ryait | Executive D | Director | 654430             | 4.51                |
|                          | (Promoter)  |          |                    |                     |
| Ms. Dalvinder Kaur Ryait | Executive D | Director | 144860             | 0.99                |
|                          | (Promoter)  |          |                    |                     |
| Ms. Amarjeet Kaur Ryait  | Executive D | Director | 123820             | 0.85                |
|                          | (Promoter)  |          |                    |                     |

#### DIRECTOR'S SHAREHOLDING AS ON 31<sup>ST</sup> MARCH 2017:

#### DIRECTORS' REMUNERATION:

Nomination and Remuneration Committee determines and recommends to the Board the compensation payable to the directors. All Board –level compensation is approved by the shareholders and disclosed in the financial statements. The details of compensation paid during the FY 2016-17 are given below:

#### (i) Executive Directors:

The Company pays remuneration to Chairman & Whole Time Director, Managing Director and Executive Directors as approved by the Board of Directors and the Members of the Company in the General Meeting.

| Names of the Directors   | Category           | Salary & Perquisites | Total Remuneration |
|--------------------------|--------------------|----------------------|--------------------|
|                          |                    | (Rs.)                | (Rs.)              |
| Mr. Jasbir Singh Ryait   | Chairman           | 7945540.00           | 7945540.00         |
| Mr. Surinder Singh Ryait | Managing Director  | 3144890.00           | 3144890.00         |
| Ms. Dalvinder Kaur Ryait | Executive Director | 3177600.00           | 3177600.00         |
| Ms. Amarjit Kaur Ryait   | Executive Director | 1493400.00           | 1493400.00         |

#### (ii) Non-Executive Director:

The Company does not provide any remuneration, sitting fee or commission to the Non-Executive Directors.

#### **BOARD COMMITTEES:**

Currently, the Board has four committees: the Audit Committee, the Nomination and Remuneration Committee, the Stakeholders' Relationship Committee and the Business Development and Risk Management Committee. All committees except the Audit Committee consist entirely of independent directors. Recommendations of the committees are submitted to the Board for approval.

#### Audit Committee:

A qualified and independent Audit Committee has been set up by the Board in compliance with the requirements of SEBI (LODR) Regulations, 2015 read with Section 177 of the Companies Act, 2013. The terms of reference of the Audit Committee has been expanded to include the requirements of the Companies Act, 2013 and are inter-alia as under:

- a) The recommendation for appointment, remuneration and terms of appointment of auditors of the Company.
- b) Review and monitor the auditor's independence and performance, and effectiveness of audit process.
- c) Review of the quarterly and half yearly financial results with the management and the statutory auditors.
- d) Review with the management and statutory auditors of the annual financial statements before submission to the board.
- e) Examination of the financial statement and the auditor's report thereon.
- f) Approval or any subsequent modification of transactions of the Company with related parties.
- g) Evaluation of internal financial controls and risk management systems.
- h) Monitoring the end use of funds raised through public offers and related matters.

The Audit Committee met 4 times during the financial year 2016-17 on 30<sup>th</sup> May, 2016, 13<sup>th</sup> August, 2016, 14<sup>th</sup> November, 2016 and 13<sup>th</sup> February, 2017.

All the Members of Audit Committee are financially literate and have accounting knowledge to interpret and understand the financial statements. Mr. Sharwan Sehgal has been appointed as the Chairman of the Audit Committee in Board Meeting dated 13<sup>th</sup> August, 2016.

The Audit Committee meetings are held at the Registered Office of the Company and Statutory Auditor, Company Secretary and Head of Accounts Department are permanent invitees to the meetings. The terms of reference of the Audit Committee are specified on the pattern as contained in Section 177 of the Companies Act, 2013 and also in the SEBI (LODR) Regulations, 2015.

#### Stakeholder's Relationship Committee:

The Stakeholders' Relationship Committee has been constituted to look into and redress the Shareholders/ Investors grievances. All the members of the Committee are Non- Executive Independent Directors. The objective of Shareholders and Investors Grievance Committee to look into and redress shareholders/investors grievances relating to transfer of shares, non-receipt of declared dividend, annual reports, all such complaints directly concerning the shareholders/investors as stakeholders of the company, any such matters that may be considered necessary in relation to Shareholders/investors of the company. The committee overseas the performance of the Registrar and Transfer Agents of the Company and recommends measures for overall improvement in the quality of investor services.

Mrs. Amninder Kaur, Company Secretary is the Compliance Officer of the Committee. The Committee meets as and when required, to deal with the investor related matters etc. The terms of reference of the Stakeholders Relationship Committee are in accordance with the SEBI (LODR) Regulations, 2015 as amended from time to time.

To expedite the process of share transfers, the Board has delegated the powers of share transfer to the Registrars and Share Transfer Agent and share transfer formalities are approved by them on a fortnightly basis.

The Committee met 4 times during the financial year 2016-17 on 30<sup>th</sup> May, 2016, 13<sup>th</sup> August, 2016, 14<sup>th</sup> November, 2016 and 13<sup>th</sup> February, 2017.

# Detail of Queries/grievances/requests, received and redressed by the Shareholder's Grievance Committee during 2016-2017:

| Nature of complaints  | Received<br>2016-17 | during | Resolved<br>2016-17 | during | Pending as on 31.03.2017 |
|---|---------------------|--------|---------------------|--------|--------------------------|
| Non-receipt of Dividend/ Annual Report/ Transfer/Transmission | 42                  |        | 42                  |        | 0                        |

It has also been noted that the shareholding in dematerialized mode as on March 31, 2017 was 94.32%.

#### NOMINATION & REMUNERATION COMMITTEE:

In accordance with requirements of Section 178 of the Companies Act, 2013 and the revised Clause 49 of the Listing Agreement entered into with the Bombay Stock Exchange, the Board in its meeting held on April 18, 2014, has set up the Nomination and Remuneration Committee, the purpose of which is to oversee the nomination process for the top level management and the executive remuneration structure. The Committee identifies, screens and reviews individuals qualified to serve as executive directors, non-executive directors and independent directors consistent with criteria approved by the Board and recommends, for approval by the Board, nominees for election at the AGM. The Committee shall also review and discuss all matters pertaining to the compensation policy.

Mr. Jasbir Singh Bir is the Chairman of the Committee.

The Nomination and Remuneration Committee met 3 times during the financial year 2016-17 on 30<sup>th</sup> May, 2016, 30<sup>th</sup> June , 2016 and 13<sup>th</sup> August, 2016.

#### **BUSINESS DEVELOPMENT AND RISK MANAGEMENT COMMITTEE**

The Company has set up a Business Development and Risk Management Committee, the purpose of Committee is to look out for the new ventures/new business opportunities, for the long term growth of the Company, keeping in mind the future prospect of auto component business & overall automotive industry as a whole and with regard to the identification, evaluation and mitigation of operational, strategic and environmental risks efficiently and effectively.

Meetings of Board Committees held during the year and Directors' Attendance:

| Audit | Stakeholders'   | Nomination &  | Business  |
|-------|---|---|---|
|       | Relationship  | Remuneration  | Development &   |
|       |   |   | Risk  |
|       |   |   | Management  |
| 4     | 4   | 3   | 0   |
| 4     | N.A.  | N.A.  | 0   |
| N.A.  | N.A.  | N.A.  | 0   |
| 1     | 4   | 1   | N.A.  |
| 4     | 4   | 3   | N.A.  |
| N.A.  | 4   | 3   | N.A.  |
| 4     | N.A.  | N.A.  | N.A.  |
| N.A.  | N.A.  | N.A.  | 0   |
| N.A.  | N.A.  | N.A.  | 0   |
| N.A.  | N.A.  | N.A.  | 0   |
| 3     | 0   | 1   | N.A.  |
|       | 4<br>4<br>4<br>N.A.<br>1<br>4<br>N.A.<br>4<br>N.A.<br>4<br>N.A.<br>N.A.<br>N.A.<br>N.A. | Relationship           4         4           4         N.A.           N.A.         N.A.           1         4           4         4           N.A.         N.A.           1         4           4         4           N.A.         N.A.           N.A.         4           N.A.         4           N.A.         N.A.           N.A.         N.A. | RelationshipRemuneration4434434N.A.N.A.N.A.N.A.N.A.141443N.A.43N.A. |

## N.A.: Not a member of the Committee

\*resigned w.e.f July 1, 2016.

\*\*appointed as member of the Audit Committee, Stakeholders' Relationship Committee and Nomination and Remuneration Committee w.e.f. August 13, 2016.

\*\*\* Resigned w.e.f 14<sup>th</sup> November, 2016.

\*\*\*\* Resigned w.e.f 14<sup>th</sup> November, 2016.

\*\*\*\*\* Appointed as member of the Business Development and Risk Management Committee w.e.f 14<sup>th</sup> November, 2016 Mrs. Amninder Kaur, Company Secretary and Compliance Officer is the Secretary of all Board Committees constituted under the Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

#### **GENERAL MEETINGS:**

The details of General Meetings held during the last three financial years are given as follows:

| Meeting                                 | Date & Time                         | Venue                        | Special<br>passed | Resolutions |
|---|-------------------------------------|------------------------------|-------------------|-------------|
| 42 <sup>nd</sup> Annual General Meeting | 30 <sup>th</sup> September, 2016 at | Regd. Off. G.S. Estate, G.T. | 3                 |             |
| for the FY ended March 31,              | 11.00 A.M.                          | Road, Ludhiana.              |                   |             |
| 2016                                    |                                     |                              |                   |             |
| 41 <sup>st</sup> Annual General Meeting | 30 <sup>th</sup> September, 2015 at | Regd. Off. G.S. Estate, G.T. | Nil               |             |
| for the FY ended March 31,              | 11.00 A.M.                          | Road, Ludhiana.              |                   |             |
| 2015.                                   |                                     |                              |                   |             |
| 40 <sup>th</sup> Annual General Meeting | 30 <sup>th</sup> September, 2014 at | Regd. Off. G.S. Estate, G.T. | 2                 |             |
| for the FY ended March 31,              | 11.00 A.M.                          | Road, Ludhiana.              |                   |             |
| 2014.                                   |                                     |                              |                   |             |

All the resolutions including Special Resolutions set out in the respective notice were passed by the requisite majority of shareholders.

## **DISCLOSURES:**

## **Corporate Governance Voluntary Guidelines 2009**:

The Ministry of Corporate Affairs, Government of India, has issued the Corporate Governance Voluntary Guidelines 2009 keeping in view the objective of encouraging the use of better practices through voluntary adoption, which not only serve as a benchmark for the corporate sector but also help them in achieving the highest standard of corporate governance. The company is in substantial compliance with the Voluntarily Guidelines and it will always be the company's endeavor to attain the best practices in corporate governance.

## **Code of Conduct:**

The Code has been laid down by the Board, which has been circulated to all the concerned and the same is also hosted on the website of the Company <u>www.gsgroupindia.com</u>. As required under Regulation 26(3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Companies Act, 2013, all board members and senior management have affirmed compliance with this code. A declaration signed by the Managing Director to this effect is forming part of this report.

## **CEO/ CFO Certification:**

The Chief Executive Officer and the Chief Financial Officer of the company have certified to the Board of Directors regarding the Financial Statements and matters related to internal control in prescribed format for the year ended 31st March, 2017, which is annexed to this report.

## Accounting treatment in preparation of financial statements:

The company has followed the Accounting Standards prescribed by the Company (Accounting Standards Rules 2006) in preparation of its financial Statements.

#### Whistle Blower Policy:

The Company has adopted a Whistle Blower Policy (Vigil Mechanism) to provide a formal mechanism to the employees, to report their concerns about unethical behavior, actual or suspected fraud or violation of the Company's Conduct or Ethics Policy, ensures timely and consistent organizational response, build and strengthen a culture of transparency and trust.

The Company has set up a direct touch initiatives, under which all the employees/ business associates have direct access to the Management. The policy provides for adequate safeguards against victimization of employees.

#### **Related Party Transactions:**

There was no material/ significant transactions with the Directors or the management and their relatives etc. that have any potential conflict with the interest of the Company at large.

#### **Details of non-compliance:**

The Company has complied with all the requirements of the SEBI and the Stock Exchanges on the matters relating to the capital markets as applicable from time to time. There has been no instance of non-compliance by the company or penalty or strictures imposed on the company by the stock exchanges or SEBI or any statutory authority on any matter related to capital market, during the last three years.

#### Code for prevention of Insider Trading:

Pursuant to the SEBI (Prohibition of Insider Trading) Regulations 2015, the company has adopted a Code for Prevention of Insider Trading. The objective of the code is to restrict an insider from dealing in the shares of the company either directly or indirectly when in possession of unpublished price sensitive information. The code is applicable to the directors and designated employees / persons associated with the company. The code enumerates the procedure to be followed for dealing in the shares of the company and periodic disclosures to be made. The Company also informs the stock exchange(s) periodically about the shareholdings of the directors as per the regulations.

#### **Management Discussion and Analysis:**

The Annual report has a detailed section on Management Discussion and Analysis.

## **Reconciliation of Share Capital Audit:**

As stipulated by SEBI, a qualified practicing company secretary carries out share capital audit to reconcile the total admitted capital with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) and the total issued and listed capital. This audit is carried out every quarter and report thereon is submitted to the Stock Exchanges.

#### **Update Addresses:**

To receive all communications promptly, please update your address with the Company or its Registrar.

## **Dealing with Registered Intermediaries:**

Members must ensure that they deal with only SEBI registered intermediaries and must obtain a valid contract note/confirmation memo from the broker/sub-broker, within 24 hours of execution of the trade and it should be ensured that the contract note/conformation memo contains order no., trade no., trade time, quantity, price and brokerage.

## **Compliance Report on Corporate Governance:**

The Board of Directors periodically reviewed the compliance of all applicable laws and steps taken by the Company to rectify instances of non-compliance, if any. The Company is in compliance with all mandatory requirements of listing regulations. The Company has submitted quarterly compliance report on Corporate Governance with Stock Exchanges, in accordance with the requirements of Regulation 27(2)(a) of the Listing Regulations. Corporate Governance Report for the whole of financial year is given in table below:

| I. Disclosure on website in terms of Listing Regulations:   |                      |                                       |
|---|----------------------|---------------------------------------|
|   | Compliance           |                                       |
| Item  | status (Yes / No     |                                       |
|   | / NA)                |                                       |
|   |                      |                                       |
| Details of business   | Yes                  |                                       |
| Terms and conditions of appointment of independent directors  | Yes                  |                                       |
| Composition of various committees of board of directors   | Yes                  |                                       |
| Code of conduct of board of directors and senior management personnel   | Yes                  |                                       |
| Details of establishment of vigil mechanism/ Whistle Blower policy  | Yes                  |                                       |
| Criteria of making payments to non-executive directors  | Yes                  |                                       |
| Policy on dealing with related party transactions   | Yes                  |                                       |
| Policy for determining 'material' subsidiaries  | Yes                  |                                       |
| Details of familiarization programmes imparted to independent directors   | Yes                  |                                       |
| Contact information of the designated officials of the listed<br>entity who are responsible for assisting and handling investor<br>grievances | Yes                  |                                       |
| Email address for grievance redressal and other relevant details  | Yes                  |                                       |
| Financial results   | Yes                  |                                       |
| Shareholding pattern  | Yes                  |                                       |
| Details of agreements entered into with the media companies and/or their associates   | NA                   |                                       |
| New name and the old name of the listed entity  | NA                   |                                       |
| II. Annual Affirmations:  |                      |                                       |
| Particulars   | Regulation<br>Number | Compliance<br>status (Yes /<br>No/NA) |
| Independent director(s) have been appointed in terms of specified criteria of 'independence' and/or eligibility'                              | 16(1)(b) & 25(6)     | Yes                                   |

| Board composition   | 17(1)             | Yes  |
|---|-------------------|------|
| Meeting of Board of directors                                     | 17(2)             | Yes  |
| Review of Compliance Reports                                      | 17(3)             | Yes  |
| Plans for orderly succession for appointments                     | 17(4)             | Yes  |
| Code of Conduct   | 17(5)             | Yes  |
| Fees/compensation   | 17(6)             | Yes  |
| Minimum Information   | 17(7)             | Yes  |
| Compliance Certificate  | 17(8)             | Yes  |
| Risk Assessment & Management                                      | 17(9)             | Yes  |
| Performance Evaluation of Independent Directors                   | 17(10)            | Yes  |
| Composition of Audit Committee                                    | 18(1)             | Yes  |
| Meeting of Audit Committee  | 18(2)             | Yes  |
| Composition of nomination & remuneration committee                | 19(1) & (2)       | Yes  |
| Composition of Stakeholder Relationship Committee                 | 20(1) & (2)       | Yes  |
| Composition and role of Risk Management Committee                 | 21(1),(2),(3),(4) | Yes  |
| Vigil Mechanism   | 22                | Yes  |
| Deliny for Deleted Derty Transactions                             | 23(1),(5),(6),(7) | Vac  |
| Policy for Related Party Transactions                             | & (8)             | Yes  |
| Prior or Omnibus approval of Audit Committee for all related      | 22/2) (2)         | Yes  |
| party transactions  | 23(2), (3)        | 165  |
| Approval for material related party transactions                  | 23(4)             | N.A. |
| Composition of Board of Directors of unlisted material Subsidiary | 24(1)             | Yes  |
| Other Corporate Governance requirements with respect to           | 24(2),(3),(4),(5) | Yes  |
| subsidiary of listed entity                                       | & (6)             | 163  |
| Maximum Directorship & Tenure                                     | 25(1) & (2)       | Yes  |
| Meeting of independent directors                                  | 25(3) & (4)       | Yes  |
| Familiarization of independent directors                          | 25(7)             | Yes  |
| Memberships in Committees   | 26(1)             | Yes  |
| Affirmation with compliance to code of conduct from members       | 26(3)             | Yes  |
| of Board of Directors and Senior management personnel             | 20(3)             | 103  |
| Disclosure of Shareholding by Non- Executive Directors            | 26(4)             | Yes  |
| Policy with respect to Obligations of directors and senior        | 26(2) & 26(5)     | Yes  |
| management  |                   |      |

## MEANS OF COMMUNICATION:

The Company communicates with the shareholders at large through its Annual Reports, publication of financial results, press releases in leading newspapers and by filing of various reports and returns with the Statutory Bodies like Stock Exchange and the Registrar of Companies. The Quarterly Financial Results are published in daily newspapers viz. "Business Standard" and "Desh Sewak".

## **GENERAL INFORMATION FOR SHAREHOLDERS:**

**Company Registration Details, Listing Details & ISIN Details:** 

| A. Corporate Identification<br>No.(CIN)                                   | L34300PB1973PLC003301   |  |  |
|---|---|--|--|
| B. Listing at Stock Exchanges   | Trading Code<br>*Details of listing fee                             | Address  |  |
| 1. BSE Ltd.   | 513059<br>*Listing fee of 2015-16 paid                              | Phiroze Jeejeebhoy Towers,<br>Dalal Street, Mumbai<br>400001 |  |
| C. International Security<br>Identification No.(ISIN) in NSDL<br>and CDSL | Particulars   | ISIN   |  |
|   | Equity Shares<br>*Depository fee for 2014-15<br>paid to NSDL & CDSL | INE736H01024   |  |

# 43<sup>rd</sup> Annual General Meeting:

Date: 29<sup>th</sup> September, 2017. Time: 11.00 A.M. Venue: Regd. Office, G.S. Estate, G.T. Road, Ludhiana.

## **Financial Year:**

The financial year covers a period from 1<sup>st</sup> April to 31<sup>st</sup> March.

## Financial Reporting for 2017-18 (Tentative):

| First Quarter un-audited Results- June 30, 2017     | 14 <sup>th</sup> September, 2017 |
|---|----------------------------------|
| Half Yearly un-audited Results – September 30, 2017 | October' 2017                    |
| Third Quarter un-audited Results- December 31, 2017 | February' 2018                   |
| Fourth Quarter Audited Results-March 31, 2018       | May' 2018                        |
| Approval of Annual Accounts                         | August' 2018                     |

## **Book Closure Date:**

25.09.2017 to 29.09.2017 (both days inclusive)

## Stock Market data:

The monthly-wise highest and lowest stock prices of BSE during the financial year 2016-17 is given below: \*Face value of Rs. 5/- per equity share.

## Stock Market Data:

|             | BSE Sensex    | BSE Sensex      |                  | s Share      | Volume (No. |
|-------------|---------------|-----------------|------------------|--------------|-------------|
| Month       | High (in Rs.) | Low (in<br>Rs.) | High (in<br>Rs.) | Low (in Rs.) | of Shares)  |
| April' 2016 | 26100.54      | 24523.2         | 13.94            | 12           | 152115      |
| May' 2016   | 26837.2       | 25057.93        | 14.4             | 12.1         | 130547      |
| June' 2016  | 27105.41      | 25911.33        | 16.85            | 12.7         | 562340      |
| July' 2016  | 28240.2       | 27034.14        | 15.45            | 13.6         | 197576      |
| Aug' 2016   | 28532.2       | 27627.97        | 19.45            | 13.1         | 889791      |
| Sept' 2016  | 29077.28      | 27716.78        | 16.95            | 14.2         | 367516      |
| Oct' 2016   | 28477.65      | 27488.3         | 18.75            | 14.5         | 664519      |
| Nov' 2016   | 28029.8       | 25717.93        | 19.45            | 12           | 794403      |
| Dec' 2016   | 26803.76      | 25753.74        | 14.9             | 12.43        | 171358      |
| Jan' 2017   | 27980.39      | 26447.06        | 16.9             | 12.94        | 246647      |
| Feb' 2017   | 29065.31      | 27590.1         | 16.7             | 13.55        | 268098      |
| Mar' 2017   | 29824.62      | 28716.21        | 15.5             | 12.5         | 288587      |

## **Registrar & Transfer agent:**

M/s Skyline Financial Services Pvt. Ltd. New Delhi is the Registrar and Share Transfer Agent of the company for handling the share transfer work in physical and electronic form. All correspondence relating to share transfer, transmissions, dematerialization, rematerialisation etc. can be made at the following address:

M/S Skyline Financial Services Pvt. Ltd. D/153A, Okhla Industrial Area, Phase 1, New Delhi- 110020, Phone No. 011 64732681-88 (8 Lines). E – Mail: <u>admin@skylinerta.com</u>

## Share Transfer System:

The Company processes the Share Transfer and other related Shareholders services through Registrar and Share Transfer Agent (RTA) on a fortnight basis. The share transfer in physical form is registered within 15 days from the date of receipt, provided the documents are complete in all respects. The Company has a Stakeholders' Relationship Committee, which considered and approves the share transfers and to resolve any query or problem in relation thereto.

Distribution of Shareholding as on 31<sup>st</sup> March, 2017:

| Nominal Value<br>of Shares | No. of<br>Shareholders | % to Total<br>Number | Shareholding<br>Amount | % to Total<br>Amount |
|----------------------------|------------------------|----------------------|------------------------|----------------------|
| 1-5,000                    | 8825                   | 90.05                | 11505910               | 15.85                |
| 5,001-10,000               | 419                    | 4.28                 | 3344045                | 4.61                 |
| 10,001-20,000              | 240                    | 2.45                 | 3537200                | 4.87                 |
| 20,001-30,000              | 109                    | 1.11                 | 2760470                | 3.8                  |
| 30,001-40,000              | 34                     | 0.35                 | 1201115                | 1.66                 |
| 40,001-50,000              | 51                     | 0.52                 | 2434055                | 3.35                 |
| 50,001-1,00,000            | 62                     | 0.63                 | 4798475                | 6.61                 |
| 1,00,001 &<br>above        | 60                     | 0.61                 | 42991630               | 59.24                |
| Total                      | 9800                   | 100.00               | 72572900               | 100.00               |

Categories of equity shareholders as on 31<sup>st</sup> March, 2017:

|     | CATEGORY                          | NO. OF SHARES HELD | %AGE OF SHAREHOLDING |
|-----|-----------------------------------|--------------------|----------------------|
| (A) | Promoters Holding                 |                    |                      |
| 1   | Individuals                       | 1685200            | 11.61                |
| 2   | Bodies Corporate                  | 4368340            | 30.10                |
|     | Total Shareholding of Promoters   | 6053540            | 41.71                |
| (B) | Non- Promoters Holding            |                    |                      |
| (-) | Mutual Funds, Banks, Financial    |                    |                      |
|     | Institutions, Insurance Companies |                    |                      |
| 1   | etc.                              | Nil                | Nil                  |
| 2   | Foreign Portfolio Investors       | Nil                | Nil                  |
| 3   | Bodies Corporates                 | 915120             | 6.30                 |
| 4   | Non Resident Individuals          | 112946             | 0.78                 |
| 5   | Indian Public & Others            | 7432974            | 51.21                |
|     | Total Shareholding of Public      | 8461040            | 58.29                |
|     | Total (A + B)                     | 14514580           | 100                  |

## **Detail of Final Dividend Paid and Unclaimed:**

The details of the final dividend declared, paid and unclaimed is shown in the table below. Further, the Company shall transfer the amount due to be transferred to IEPF within the stipulated time.

| Financial<br>year | Dividend | Date of<br>declaration | Total dividend<br>amount<br>(Rs.) | Unclaimed<br>Dividend as on<br>31 <sup>st</sup> March, 2017 | Due for<br>transfer to<br>IEPF on |
|-------------------|----------|------------------------|-----------------------------------|---|-----------------------------------|
| 2009-10           | Interim  | 10.04.2010             | 44,00,000/-                       | 351118.90   | 15.05.2017                        |
| 2010-11           | Final    | 30.09.2011             | 66,00,000/-                       | 330304.10   | 14.11.2018                        |

## **Company Secretary/ Compliance Officer:**

Mrs. Amninder Kaur, ACS is the Company Secretary and Compliance Officer of the Company.

#### Plant Location:

: G.S. Estate, G.T. Road, Ludhiana.
: M-09 Large Sector, Tata Kundra Main Road, Industrial Area, Adityapur Development Authority, Jamshedpur.

## Address for Correspondence:

| Registered Office: | G S Estate, G.T. Road, Ludhiana – 141010  |
|--------------------|---|
| Telephone          | : 0161-2511001-05   |
| Fax                | : 0161-2511085  |
| Web Site           | : www.gsgroupindia.com  |
| E-mail ID          | : <u>info@gsgroupindia.com</u><br>Exclusively for the redressal of investor's grievances. |

## **Non Mandatory Requirements**

## Shareholder's Rights:

The quarterly results of the Company are published in one English and one Punjabi newspaper, having wide circulation in Punjab. In the view of forgoing, the half yearly results of the Company are not sent to the shareholders individually.

## Audit Qualification:

It is always the company's endeavor to present unqualified financial statements. There is no audit qualification in the company's financial statements for the year ended 31<sup>st</sup> March, 2017.

## **Unclaimed Dividend:**

No Unclaimed dividend for the years prior to and including the financial year has been transferred to the General Revenue Account/ the Investor Education & Protection Fund (IEPF), established by the Central Government, as no amount due under the head.

## Permanent Account Number:

SEBI has made it mandatory for every participant in the securities /capital market to furnish PAN issued by the Income Tax dept. Accordingly all shareholders are required to submit their PAN along with a photocopy of both sides of the Pan card duly attested. Shareholders with shareholding in physical form are requested to send a copy of the PAN card of all holders (including joint holders) duly attested, by Notary Public/Gazetted Officer/ Bank manager under their official seal and stating their full name and address, folio no. to the company or its Registrar and STA. Shareholders holding shares in

electronic form are required to furnish their PAN details to their Depository Participant with whom they maintain their account along with the documents as required by them.

## **Register Nominations:**

To enable successors to get the shares transmitted in their favour without hassles, the members may register their nomination. Member(s) desirous of availing this facility may submit their nomination in Form SH-13 which can be obtained from Skyline Financial Services Private Limited (Registrar Cum Share Transfer Agent) at the address mentioned above. Members holding shares in Dematerialized form are requested to register their nomination directly with their respective DPs.

## Consolidation of folios and avoidance of multiple mailing:

In order to enable the company to reduce costs and duplicity of efforts for providing services to investors members who have more than one folio in the same order of names, are requested to consolidate their holdings as under one folio. Members may write to the registrar indicating the folio numbers to be consolidated along with the original share certificates to be consolidated.

## Maintaining of Chairperson's office by Non-Executive Director:

No, as the Company has appointed Executive Director as Chairperson.

## **Declaration**

## To the Shareholders of G.S Auto International Limited

## Sub: Compliance with Code of Conduct

The Company has adopted a code of conduct which deals with governance practices expected to be followed by the Board members and senior management employees of the Company. Therefore, I hereby declare that all Board Members and Senior Management Personnel have affirmed compliance with 'Code of Conduct for Board & Senior Management Personnel' for the year ended 31<sup>st</sup> March, 2017.

By order of the Board For G.S. Auto International Limited

Date: 30.05.2017 Place: Ludhiana -/Surinder Singh Ryait Managing Director DIN: 00692792

## **Certificate on Compliance of Corporate Governance**

The Members of G.S. Auto International Limited, Regd. Off. G.S.Estate, G T Road, Ludhiana.

We have examined the compliance of conditions of Corporate Governance by **G.S.Auto International Limited** ('the Company'), for the year ended on 31st March, 2017, as stipulated in Clause 49 of the Listing Agreement and Chapter IV of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 pursuant to the Listing Agreement of the said Company with the BSE Limited.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to a review of procedures and implementation thereof, adopted by the Company for ensuring compliance with the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has compiled with the conditions of Corporate Governance as stipulated in the provisions as specified in Chapter IV of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 pursuant to the Listing Agreement of the said Company with the BSE Limited

We further state that this certificate is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For & on behalf of NANDA & BHATIA Chartered Accountants ICAI Firm Regn. No. 004342N

Date: 30.05.2017 Place: Ludhiana P.C.S. VIRDI Partner Membership No. 17056

# To the Board of Directors of G.S.Auto International Limited certification by Chief Executive Officer/Managing Director and Chief Financial Officer of the company.

(Under Regulation 17 read with Part B of Schedule II of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

We the undersigned, in our respective capacities as Managing Director, Chief Executive Officer and Chief Financial Officer of G. S Auto International Limited, ("the Company") to the best of our knowledge and belief certify that:

- a) We have reviewed financial statement and the cash flow statement for the year 2016-17 and that to the best of our knowledge and belief:
  - i) these statement do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - ii) these statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b) There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year 2016-17 which are fraudulent, illegal or violative of the Company's Code of Conduct.
- c) We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of the internal control systems of the Company pertaining to financial reporting and have disclosed to the Auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- d) We have indicated to the Auditors and the Audit Committee:
  - i) significant changes in internal control over financial reporting during the year;
  - ii) significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statement; and
  - iii) Instances of significant fraud of which we are aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

Date: 30.05.2017 Place: Ludhiana Surinder Singh Ryait Managing Director Gajinder Singh BainsNeeraj TuliChief Executive OfficerChief Financial Officer

## Contents

- A.1 Introduction
- A.2 Objective
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- A.5 Protection Mechanism for Whistleblowers
- A.6 Coverage of Vigil Mechanism
- A.7 Reporting Mechanism
- A.8 Investigation
- A.9 Maintaining Secrecy and Confidentiality
- A.10 Management Decision
- A.11 Communication
- A.12 Company's Powers
- A.13 Right to amendment

## A.1 Introduction

G.S. Auto International Limited (hereafter referred to as "Company") believes in promoting a fair, transparent, ethical and professional work environment. While the Company has adopted the Code of Conduct which defines the expectations from employees in terms of their integrity and professional conduct, the vigil mechanism defines the mechanism for reporting deviations from the standards defined in the code. The mechanism is also intended to cover the Whistleblower Mechanism aspect of the SEBI's Listing Agreement.

Section 177 of the Companies Act, 2013 read with Rule 7 of the Companies (Meetings of Board and its Powers) Rules, 2014 requires every listed company to establish a vigil mechanism/ whistle blower policy for the Directors and employees to report genuine concerns in such manner as may be prescribed. Clause 49 (II) (F) of the Amended Listing Agreement between Listed Companies and the Stock Exchanges, inter alia, provides for a mandatory requirement for all **listed companies to establish a mechanism called 'Whistle Blower Policy' for** employees to report to the management instances of unethical behavior, actual or **suspected, fraud or violation of the company's code of conduct** or ethics policy. Accordingly, this Vigil Mechanism/ **Whistleblower Policy ("the Policy") has been** formulated with a view to provide a mechanism for employees of the Company to report to management instances of unethical behavior, actual or suspected fraud or violation of the company's code of unethical behavior, actual or suspected fraud or ethics policy.

## A.2 Objective

The Company is committed to adhere to the highest standards of ethical, moral and legal conduct of business operations. To maintain these standards, the Company encourages its employees to report to the management instances of unethical behavior, actual or suspected fraud or violation of the company's code of conduct or ethics policy to come forward and express these concerns without fear of punishment or unfair treatment. Accordingly, this Vigil Mechanism/ Whistleblower Policy ("the Policy") has been formulated with a view to provide a mechanism for employees of the Company to report to management instances of unethical behavior, actual or suspected fraud or violation of the company's code of conduct or ethics policy.

## A.3 Terms and References:

In the policy, the following terms shall have the following meanings:

Audit Committee: An audit committee is an operating committee formed by the Board of Directors in accordance with Section 177 of the Companies Act 2013 and charged with oversight of financial reporting and disclosure.

Whistleblower: An individual who makes a protected disclosure under this mechanism. This could be an Employee, Director, Vendor, Supplier, Dealer and Consultant, including Auditors and Advocates of the Company.

Policy: "Policy" or "This Policy" means, "Vigil Mechanism/ Whistleblower Policy."

Protected Disclosure: Any communication made in good faith that discloses or demonstrates evidence of any fraud or unethical activity within the Company.

Code of Conduct: A code of Business Conduct and Ethics.

Board of Directors: A body of elected or appointed members who jointly oversee the activities of the Company.

Ethics Officer: An officer **appointed to rec**eive protected disclosures from whistle blowers, conducting investigation of the case, maintaining records thereof, placing the investigation report to the Audit Committee as the case may be, for its disposal and informing the Whistle Blower of the result thereof.

Selected employees of the Company who are authorized to receive whistleblower complaints internally or through a third party helpline.

Investigators: Selected employees or third parties charged with conducting investigations to ascertain the creditability of such whistleblower complaints.

Subject: A person against whom, or in relation to whom a Protected Disclosure is made.

Disciplinary Action: It means any action that can be taken on the completion of/ during the investigation proceedings including but not limiting to a warning, imposition of fine, Suspension from official duties or any such action as is deemed to be fit considering the gravity of the matter.

## A.4 Guiding Principles:

To ensure effective implementation of vigil mechanism, the company shall:

Ensure protection of the whistleblower against victimization for the disclosures made by him/her.

Ensure complete confidentiality of the whistleblower identity and the information provided by him/her.

Ensure that the protected disclosure is acted upon within specified timeframes and no evidence is concealed or destroyed.

Ensure that the investigation is conducted honestly, neutrally and in an unbiased manner.

Ensure whistleblower would not get involved in conducting any investigative activities other than as instructed or requested by Ethics Committee or Chairman of the Audit Committee.

Ensure the subject or other involved persons in relation with the protected disclosure be given an opportunity to be heard.

Ensure disciplinary actions are taken against anyone who conceals or destroys evidences related to protected disclosures made under this mechanism.

## A.5 Protection Mechanism for whistleblower:

A whistleblower would be given the option to keep his/ her identity anonymous while reporting an incident on Ethics Helpline. The company will make no attempt to discover the identity of an anonymous whistleblower.

A whistleblower may make a Protected Disclosure without fear of retaliation or intimidation. The Audit Committee and the Ethics Committee would safeguard the whistleblower from any adverse action. This includes discrimination, victimization, retaliation, demotion, intimidation or adoption of any unfair employment practices.

Any other employee serving as witness or assisting in the said investigation would also be protected to the same extent as the whistleblower.

Protection under this mechanism would not mean protection from disciplinary action arising out of false allegations made by a whistleblower.

## A.6 Coverage of the vigil mechanism

All employees, directors, vendors, suppliers, dealers and consultants, including auditors and advocates who are associated with the Company can raise concerns regarding malpractices and events which may negatively impact the company.

Inaccuracy in maintaining the Company's books of account and financial records

Financial misappropriation and fraud

Procurement fraud

Conflict of interest

- False expense reimbursements
- Misuse of company assets & resources

Inappropriate sharing of company sensitive information

Corruption & bribery

Insider trading

Unfair trade practices & anti-competitive behaviour

Non-adherence to safety guidelines

Sexual harassment

Child labor

Discrimination in any form

Violation of human rights

All matters not covered under this mechanism can be reported directly to your one over manager or your Human Resources contact.

## A.7 Reporting Mechanism:

All Protected Disclosures should be made to the Audit Committee of the Company by letter addressed to the Chairman of the Audit Committee, marked **"Protected disclosure under the Whistle Blower policy"** and delivered at the following address:

The Chairman, Audit Committee, G.S. Auto International Limited, G.S. Estate, G T Road, Ludhiana-141010.

If a Protected Disclosure is received by any executive of the Company other than Chairman of the Audit Committee, the same should be forwarded to the Chairman of the Audit Committee for further appropriate action.

Protected Disclosures should preferably be reported in writing so as to ensure a clear understanding of the issues raised and should either be typed or written in a legible handwriting in English, Hindi or in the regional language of the place of employment of the Whistleblower.

The Protected Disclosure should be forwarded under a covering letter which may bear the identity of the Whistleblower. The Chairman of the Audit Committee shall detach the covering letter and forward only the Protected Disclosure to the Investigators for investigation.

Protected Disclosures should be factual and not speculative or in the nature of a conclusion, and should contain as much specific information as possible to allow for proper assessment of the nature and extent of the concern and the urgency of a preliminary investigative procedure.

The Whistleblower may disclose his/her identity in the covering letter forwarding such Protected Disclosure. Anonymous disclosures will also be entertained. However it may not be possible to interview the Whistleblowers and grant him/her protection under the policy.

## A.8 Investigation

The investigation would be carried out to determine the authenticity of the allegations and for fact-finding process.

The investigation team should not consist of any member with possible involvement in the said allegation.

During the course of the investigation:

Audit Committee will be given authority to take decisions related to the investigation.

Any required information related to the scope of the allegation would be made available to the investigators.

The findings of the investigation should be submitted to the Audit Committee by the investigator with all the supporting documents.

## A.9 Maintaining secrecy and confidentiality

The Company expects individuals involved in the review or investigation to maintain complete confidentiality. Disciplinary action may be initiated against anyone found not complying with the below:

Maintain complete confidentiality and secrecy of the matter.

The matter should not be discussed in social gatherings or with individuals who are not involved in the review or investigation of the matter.

The matter should only be discussed only to the extent or with the persons required for the purpose of completing the investigation.

Ensure confidentiality of documents reviewed during the investigation should be maintained.

Ensure secrecy of the whistleblower, subject, protected disclosure, investigation team and witnesses assisting in the investigation should be maintained.

## A.10 Management decision

The Audit committee shall recommend to the management of the Company to take such disciplinary or corrective action against the Subject as per the Company's disciplinary procedures and can also take legal action, if required.

The decision of the management should be considered as final and no challenge against the decision would be entertained, unless additional information becomes available.

In case of frivolous or false complaints, action may be taken against the complainant.

## A.11 Communication:

A Vigil Mechanism/whistle Blower policy cannot be effective unless it is properly communicated to employees. Employees shall be appropriately informed about the same.

## A.12 Company's Powers:

Whilst, the Company has made best efforts to define detailed procedures for implementation of this policy, there may be occasions when certain matters are not addressed or there may be ambiguity in the procedures. Such difficulties or ambiguities will be resolved in line with the broad intent of the policy. The Company may also establish further rules and procedures, from time to time, to give effect to the intent of this policy and further the objective of good corporate governance.

## A.13 Right to amendment

The Company holds the right to amend or modify the policy. Any amendment or modification of the policy would be done by an appropriate authority as mandated in law. The updated Vigil mechanism would be shared with the employees, suppliers and vendors thereafter.

## Nomination and Remuneration Policy

## Preamble

Section 178 of the Companies Act, 2013 and Clause 49 of the Listing Agreement provide that the Board of Directors on the recommendation of Nomination and Remuneration Committee has to formulate Nomination and Remuneration Policy detailing therein *interalia*, the criteria for determining qualifications, positive attributes and independence of a Director; remuneration for the Directors, Key Managerial Personnel and other employees; review of performance of non-independent directors and Chairman of the Board and performance evaluation of Independent Directors.

Accordingly, the Nomination and Remuneration Policy of G.S. Auto International Limited has been designed to keep pace with the dynamic business environment and market linked positioning. The Policy has been duly approved and adopted by the Board pursuant to recommendations of Nomination and Remuneration Committee of the Company.

## Applicability

This Policy is Applicable to:

- (a) Directors (Executive, Non-Executive and Independent)
- (b) Key Managerial Personnel (KMP)
- (c) Senior Management Personnel
- (d) Other employees as may be decided by the Committee

## Objective

The Policy provides for criteria for:

- > Determining qualifications, positive attributes and independence of a Director;
- > Performance evaluation of Independent Directors, non-independent Directors, Chairman and the Board;
- Remuneration of Directors, Key Managerial Personnel, Senior Management Personnel and other employees, as may be decided by the Committee;
- To provide them reward linked directly to their effort, performance, dedication and achievement relating to the Company's operations.
- To retain, motivate and promote talent and to ensure long term sustainability of talented managerial persons and create competitive advantage.

## Definitions

- "Act" means the Companies Act, 2013, Rules framed thereunder and any amendments thereto;
- "Board of Director" or "Board", means the collective body of the Directors of the company;
- "Company", "This Company", "The Company", "Company" wherever occur in the policy shall mean "G.S. Auto International Limited"
- "Independent Director" means a Director, referred to in section 149(6) of the act and Clause 49 of the Listing Agreement.
- "Key Managerial Personnel" means

a. the Chief Executive Officer or the Managing Director or the Manager and the Whole Time Director;

b. the Company Secretary;

c. the Chief Financial Officer;

d. and any other person appointed as the KMP by the Board of Directors of the Company;

"Nomination and Remuneration Committee or committee" shall mean a Committee of Board of Directors of the Company, constituted in accordance with the provisions of Section 178 of the Companies Act, 2013 and the Listing Agreement.

"Policy or This Policy" means, "Nomination and Remuneration Policy."

"Remuneration" means any money or its equivalent given or passed to any person for services rendered by him and includes perquisites as defined under the Income-tax Act, 1961

"Senior Management" means Senior Management means the personnel of the Company who are members of its core management team and comprising all members of management one level below the Board/Executive Directors, including all the functional heads.

## Guidelines

## Nomination

Criteria for identifying persons who are qualified to be appointed as a Director/ KMP /Senior Management Personnel of the Company:

## Directors

Any person who in the opinion of the Board is a person of integrity and possesses relevant expertise and Experience and is not disqualified in terms of Section 164 of the Companies Act, 2013 and other applicable provisions can be appointed as a Director of the Company.

## **Independent Directors**

For appointment as Independent Director he/she should possess qualifications as mentioned in Rule 5 of The Companies (Appointment and Qualification of Directors) Rules, 2014. Further he/she should also fulfill the requirements of Section 149 (6) of the Companies Act, 2013 and clause 49 of Listing Agreement.

## Senior Management Personnel and KMP and Other Employees

The Company has specific job descriptions for the various positions in the Organization Structure. The job descriptions detail the minimum qualifications and experience requirements of the specific position, including for KMP and other Senior Management Personnel, which commensurate with the size of its business and the nature and complexity of its operations. These positions will be filled internally as well as by lateral hiring. Any new recruit in the Company is to match the requirements prescribed for the position.

## Remuneration

Provisions relating to remuneration of Managing Director, Key Managerial Personnel, Senior Management Personnel and other employees.

The Managing Director, Key Managerial Personnel, Senior Management Personnel and other employees receive basic salary, allowances and other perquisites. The Company policy is that remuneration should be fair and reasonable and should be reflective of market competitiveness so as to attract the best talent. The following are the guiding factors: -

- > The scope of duties, the role and nature of responsibilities;
- > The level of skill, knowledge, experience, local factors and expectations of individual;
- > The Company's performance, long term strategy and availability of resources;
- The level and composition of remuneration is reasonable and sufficient to attract, retain and motivate Directors, KMPs, Senior Management Personnel and other employees of the quality required to run the Company successfully;
- > Relationship of remuneration to performance is clear and meets appropriate performance benchmark; and
- The remuneration of Managing Director, Key Managerial Personnel and other Senior Management Personnel are determined and reviewed by Nomination and Remuneration Committee, while the HR department reviews the remuneration of other employees. Any increase in the maximum aggregate remuneration payable beyond permissible limit under the Companies Act, 2013 shall be subject to the approval of the Shareholders' and/or of the Central Government, as may be applicable.

## Provisions relating to remuneration of Non- Executive / Independent Director(s)

The amount of sitting fees shall be subject to ceiling/ limits as provided under Companies Act, 2013 and rules made thereunder or any other enactment for the time being in force and as decided by the Board from time to time. The Non-Executive/ Independent Director(s) may also receive remuneration / compensation commission etc as per criteria/limit thereof prescribed under Companies Act, 2013 and rules made thereunder. Any increase in the maximum aggregate remuneration payable beyond permissible limit under the Companies Act, 2013 shall be subject to the approval of the Shareholders' and/or of the Central Government, as may be applicable.

## Evaluation

Section 149 of the Companies Act, 2013 read with Schedule IV of the said Act and Clause 49 of Listing Agreement provides that the Independent Directors shall at its separate meeting review performance of non-independent directors, Chairperson of the Company and the Board as a whole. The performance evaluation of Independent Directors shall be done by the entire Board of Directors excluding the Director being evaluated.

The evaluation will be done on following parameters:

1. Role which he/she is expected to play, internal Board Relationships to make decisions objectively and collectively in the

best interest of the Company to achieve organizational successes and harmonizing the Board;

- 2. Attendance and contribution at Board and Committee meetings;
- 3. Subject expertise, skills, behavior, experience, leadership qualities, understanding of business and strategic direction to align company's values and standards;
- 4. Ability to monitor the performance of management and satisfy himself with integrity of the financial controls and systems in place by ensuring right level of contact with external stakeholders;
- 5. Vision on Corporate Governance and Corporate Social Responsibility;
- 6. Ability to create a performance culture that drives value creation and a high quality of discussions;
- 7. Effective decisions making ability to respond positively and constructively to implement the same to encourage more transparency;
- 8. Open channels of communication with executive management and other colleague on Board to maintain high standards of integrity;

9. Contribution to enhance overall brand image of the Company; Based on evaluation criteria, the Nomination & Remuneration Committee and the Board shall annually review the performance of the each and every Director.

Based on the rating of performance the Board can decide to extend or continue the term of appointment or to introduce new candidate as a member of the Board or Retirement of the member based on his/her performance rating. Disclosures The Company shall make the necessary disclosures of the policy in the Board Report as required under the Act and Listing Agreement.

## Disclosures

The Company shall make the necessary disclosures of the policy in the Board Report as required under the Act and Listing Agreement.

## SECRETARIAL AUDIT REPORT

## FOR THE FINANCIAL YEAR ENDED 31<sup>ST</sup> MARCH, 2017

[Pursuant to section 204(1) of the Companies Act, 2013 and rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To The Members G S Auto International Limited G S Estate, G T Road, Ludhiana- 141010

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **"G.S. Auto International Limited"** (hereinafter called the company.) Secretarial Audit was conducted in a manner that provided to us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, We hereby report that in our opinion, the company has, during the audit period covering the financial year ended on 31<sup>st</sup> March, 2017 complied with the statutory provisions listed hereunder and also that the company has proper board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter.

We have examined the books, papers, minute books, forms and returns filed and other records maintained by Company for the financial year ended on 31<sup>st</sup> March, 2017 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings: Not Applicable during the Audit Period
- (v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015
  - (c) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
  - (d) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009; Not Applicable during the audit period;
  - (d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999- Not Applicable during the audit period;
  - (e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008- Not Applicable during the audit period;
  - (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993;

- (g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009- Not Applicable during the audit period; and
- (h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998- Not Applicable during the audit period;
- (vi) We have relied on the representation made by the Company & its Officers for system and mechanism formed by the Company for compliances under other applicable Acts as Environmental Laws & Labour Laws as per list attached herewith.

We have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards (SS-1 and SS-2) issued by The Institute of Company Secretaries of India
- (ii) The Listing Agreements entered into by the Company with Bombay Stock Exchange;

During the period under review the Company has generally complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

## We further report that

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent in seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

We further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that during the audit period the company has not done any act which having major bearing in the Company's affair in pursuance of above referred laws, rules, regulation, guidelines, standards etc.

For B.K. Gupta & Associates Company Secretaries

> Sd/-(Bhupesh Gupta) Company Secretary FCS No.:4590 C P No.: 5708

Place: Ludhiana Date:-30.05.2017

Note: This report is to be read with our letter of even date which is annexed as Annexure A and forms an integral part of this report.

## LIST OF LABOUR LAWS AND ENVIRONMENTAL LAWS WHICH HAVE BEEN VERIFIED DURING AUDIT PERIOD

## List of Labour Laws

Factories Act, 1948 Industrial Disputes Act, 1947 The Payment of Wages Act, 1936 The Minimum Wages Act, 1948 Employee's State Insurance Act 1948 The Payment of Bonus Act, 1972 Employees Provident Fund and Miscellaneous Provisions Act, 1952

#### List of Environmental Laws

Environment (Protection) Act, 1986 Water (Prevention and Control of Pollution) Act, 1974 Air (Prevention and Control of Pollution) Act, 1981 Hazardous Waste (Management, Handling and Transboundary Movements) Rules, 2008

## The Members, G S Auto International Limited G S Estate, G T Road, Ludhiana- 141010

1. Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.

- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on the random test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and books of accounts of the Company.
- 4. Where ever required, we have obtained the Management Representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliance of the provisions of corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on random test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For B.K. Gupta & Associates Company Secretaries

> -/Sd (Bhupesh Gupta) Company Secretary FCS No.:4590 C P No.: 5708

Place: Ludhiana Date:-30.05.2017 Information as per Section 134(3)(m) of The Companies Act, 2013 read with Rule 8(3) of the Companies (Accounts) Rules 2014 forming part of the Director's Report for the year ended 31<sup>st</sup> March, 2017:

## I) Conservation of Energy:

- a) Energy conservation measures taken: Conservation of energy is a continuous process and further various austerity measures were undertaken to curb consumption of Furnace oil consequent of change over to electrical system during the year.
- b) Total Energy consumption and energy consumption per unit of production as per Form "A" of the Annexure to the rules in respect of industries specified in the schedule thereto:

|    |                                      | Form-A         | (Rs.in lacs)          |
|----|--------------------------------------|----------------|-----------------------|
|    |                                      | Financial Year | <b>Financial Year</b> |
|    |                                      | 2016-17        | 2015-16               |
| Α. | Power & Fuel Consumption:            |                |                       |
| 1. | Electricity                          |                |                       |
|    | a. Purchased Unit                    | 11724647       | 15438918              |
|    | Total amount (Rs.)                   | 782.20         | 1056.75               |
|    | Rate/Unit                            | 06.67          | 06.84                 |
|    | b. Own Generation                    |                |                       |
|    | Through Diesel Generator (Rs.        | ) 66.77        | 76.53                 |
|    | Unit per ltr                         | 02.27          | 02.14                 |
|    | Cost/Unit                            | 23.79          | 22.73                 |
| 2  | Coal                                 |                |                       |
|    | Quantity (Tones)                     | 03.000         | 03.470                |
|    | Total Cost (Rs.)                     | 0.43           | 0.48                  |
|    | Average Rate                         | 14378.00       | 13735.45              |
| 3  | HPS/LDO                              |                |                       |
|    | Quantity (Tones)                     | 369.362        | 351.876               |
|    | Total Cost (Rs.)                     | 148.02         | 139.90                |
|    | Average Rate                         | 40.08          | 39.77                 |
| 4  | Gas                                  |                |                       |
|    | Quantity (Tones)                     | 51006          | 33364                 |
|    | Total Cost (Rs.)                     | 32.02          | 21.25                 |
|    | Average Rate                         | 62.78          | 63.69                 |
| В  | Consumption per Unit of Production** | *              |                       |
|    | Product                              |                |                       |
|    | Electricity                          |                |                       |
|    | Furnace Oil                          |                |                       |
|    | Coal                                 |                |                       |
|    | Others                               |                |                       |

**\*\*** In view of various items produced, it is not possible to give the required information.

## **II)** Technology Absorption:

## Research and Development;

Research and Development efforts in a manufacturing Company like ours, is an ongoing process. It is not possible to determine the benefits derived as a result of above said Research & Development activities. Continuous efforts are being put in by ways of Research & Development activities in all the areas of manufacturing activities so to reduce the cost of major inputs such as steel, fuel & power etc.

## Technology Absorption, Adaptation and Innovations;

The Company is carrying on its manufacturing operation by its in house technology generated. However Continuous efforts are being made on conservation of raw material by improving design and layout of dies. No technology has been imported during the last five years.

## **III)** Foreign Exchange Earnings and Outgo:

| a) | Activities relating to exports  | •                    | e year ended 31 <sup>st</sup> Ma<br>t <b>Rs.611.00 lacs</b> (prev<br><b>) lacs</b> )            | -   |
|----|---|----------------------|---|---|
| b) | Initiatives taken to increase exports,<br>development of new exports markets<br>for products, services, and exports pla | departments and othe | efforts are taken by<br>ent for new multinati<br>r export markets in a<br>nd existing export ma | onal customers<br>dditions to its           |
| '  | otal Foreign Exchange Used and Earned<br>On Cash Basis)   | ł                    | <u>Current Year</u>   | <b>(Rs.in lacs)</b><br><u>Previous Year</u> |
|    | Used  |                      | 554.50  | 904.62                                      |
|    | Earned  |                      | 573.13  | 658.31                                      |

## For and on behalf of the Board of Directors

|                                      | Sd/-               | Sd/-                 |
|--------------------------------------|--------------------|----------------------|
|                                      | Jasbir Singh Ryait | Surinder Singh Ryait |
| Ludhiana: 30 <sup>th</sup> May, 2017 | Chairman           | Managing Director    |
|                                      | DIN:00104979       | DIN:00692792         |

## Form No. MGT-9

## EXTRACT OF ANNUAL RETURN

As on the financial year ended on 31<sup>st</sup> March, 2017

[Pursuant to Section 92(3) of the Companies Act, 2013 and rule 12(1 of the Companies (Management and Administration) Rules, 2014]

## **REGISTRATION DETAILS:**

| I   | CIN  | L34300PB1973PLC003301                    |  |  |
|-----|--|--|--|--|
| li  | Registration Date                            | 29.06.1973                               |  |  |
| lii | Name of the Company                          | G.S. Auto International Limited          |  |  |
| lv  | Category/ Sub-Category of the Company        | Automotive Components                    |  |  |
| V   | Address of the Registered Office and contact | G.S. Estate, G.T. Road, Ludhiana-141010  |  |  |
|     | details                                      | Contact No.: 0161-2511001-05             |  |  |
|     |  | Fax:0161-2510885                         |  |  |
|     |  | Email: <u>amninder@gsgroupindia.com</u>  |  |  |
| Vi  | Whether listed company                       | Yes                                      |  |  |
| vii | Name, Address and Contact Details of         | M/s Skyline Financial Services Pvt. Ltd. |  |  |
|     | Registrar and Transfer Agent                 | D-153 A, Okhla Industrial Area,          |  |  |
|     |  | Phase-1, New Delhi-110020                |  |  |
|     |  | Contact:011-64732681-88 ,011-26812682    |  |  |
|     |  |  |  |  |

## PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the Company shall be stated:-

| Sr. No. | Name and description of                   | NIC Code of the Product/ | % to total turnover of the |  |
|---------|---|--------------------------|----------------------------|--|
|         | main products/ services                   | Service                  | Company                    |  |
| 1.      | Casting Components                        | 24319                    | 28.35                      |  |
| 2.      | Manufacturing of Suspension<br>Components | 29301                    | 71.64                      |  |

## PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES:

| Sr.<br>No. | Name and Address of<br>Company | CIN/GLN               | Holding/<br>Subsidiary/<br>Associate | % of shares<br>held | Applicable<br>Section |
|------------|--------------------------------|-----------------------|--------------------------------------|---------------------|-----------------------|
| 1.         | Bluebasic India Limited        | U24297PB2015PLC039887 | Subsidiary                           | 75%                 | 2(87)(ii)             |

## SHAREHOLDING PATTERN: Category wise Shareholding:

| Category of<br>Shareholder   | of No. of Shares held at the beginning of the year |          |         | No. of Shares held at the end of the year |         |          |         | %<br>Change<br>during<br>the year |      |
|--|--|----------|---------|---|---------|----------|---------|-----------------------------------|------|
|  | Demat  | Physical | Total   | % of<br>Total<br>Shares                   | Demat   | Physical | Total   | % of<br>Total<br>Shares           |      |
| Promoter and   |  |          |         |   |         |          |         |                                   |      |
| Promoter Group   |  |          |         |   |         |          |         |                                   |      |
| Indian   |  |          |         |   |         |          |         |                                   |      |
| Individuals/ Hindu   |  |          |         |   |         |          |         |                                   |      |
| Undivided Family   | 1685200  | 0        | 1685200 | 11.61                                     | 1685200 | 0        | 1685200 | 11.61                             | 0.00 |
| Central<br>Government/<br>State  |  |          |         |   |         |          |         |                                   |      |
| Government(s)  | 0  | 0        | 0       | 0.00                                      | 0       | 0        | 0       | 0.00                              | 0.00 |
| Bodies Corporate   | 4368340  | 0        | 4368340 | 30.10                                     | 4368340 | 0        | 4368340 | 30.10                             | 0.00 |
| Financial<br>Institutions/   |  |          |         |   | _       |          |         |                                   |      |
| Banks  | 0  | 0        | 0       | 0.00                                      | 0       | 0        | 0       | 0.00                              | 0.00 |
| Any  | 0  |          |         | 0.00                                      |         |          |         | 0.00                              | 0.00 |
| Others(Specify)  | 0  | 0        | 0       | 0.00                                      | 0       | 0        | 0       | 0.00                              | 0.00 |
| Sub Total(A)(1)<br>Foreign   | 6053540  |          | 6053540 | 41.71                                     | 6053540 | 0        | 6053540 | 41.71                             | 0.00 |
| Individuals (Non-<br>Residents<br>Individuals/<br>Foreign                        |  |          |         |   |         |          |         |                                   | 0.00 |
| Individuals)   | 0  | 0        | 0       | 0.00                                      | 0       | 0        | 0       | 0.00                              | 0.00 |
| Bodies Corporate   | 0  | 0        | 0       | 0.00                                      | 0       | 0        | 0       | 0.00                              | 0.00 |
| Institutions   | 0  | 0        | 0       | 0.00                                      | 0       | 0        | 0       | 0.00                              | 0.00 |
| Any<br>Others(Specify)   | 0  | 0        | 0       | 0.00                                      | 0       | 0        | 0       | 0.00                              | 0.00 |
| Sub Total(A)(2)  | 0  | 0        | 0       | 0.00                                      | 0       | 0        | 0       | 0.00                              | 0.00 |
| Total<br>Shareholding of<br>Promoter and<br>Promoter Group<br>(A)= (A)(1)+(A)(2) | 6053540  | 0        | 6053540 | 41.71                                     | 6053540 | 0        | 6053540 | 41.71                             | 0.00 |
| Dublin   |  |          |         |   |         |          |         | 0.00                              |      |
| Public<br>shareholding   |  |          |         |   |         |          |         | 0.00                              |      |
| Institutions   |  |          |         |   |         |          |         | 0.00                              |      |
| Mutual Funds/  |  |          |         |   |         | +        |         | 0.00                              |      |
| UTI  | 0  | 0        | 0       | 0.00                                      | 0       | 0        | 0       | 0.00                              | 0.00 |
| Financial<br>Institutions /  | 0  |          |         | 0.00                                      |         |          |         |                                   | 0.00 |
| Banks  | 0  | 0        | 0       | 0.00                                      | 0       | 0        | 0       | 0.00                              | 0.00 |
| Central<br>Government/<br>State  |  |          |         |   |         |          |         |                                   |      |
| Government(s)  | 0  | 0        | 0       | 0.00                                      | 0       | 0        | 0       | 0.00                              | 0.00 |
| Venture Capital<br>Funds   | 0  | 0        | 0       | 0.00                                      | 0       | 0        | 0       | 0.00                              | 0.00 |

| Insurance           | l        |        | ĺ        | 1      | 1        | 1      | ĺ        | 1      | 1      |
|---------------------|----------|--------|----------|--------|----------|--------|----------|--------|--------|
| Companies           | 0        | 0      | 0        | 0.00   | 0        | 0      | 0        | 0.00   | 0.00   |
| Foreign             | -        |        |          |        |          |        |          |        |        |
| Institutional       |          |        |          |        |          |        |          |        |        |
| Investors           | 0        | 0      | 0        | 0.00   | 0        | 0      | 0        | 0.00   | 0.00   |
| Foreign Venture     | _        |        |          |        |          |        |          |        |        |
| Capital Investors   | 0        | 0      | 0        | 0.00   | 0        | 0      | 0        | 0.00   | 0.00   |
| Any Other           |          |        |          |        |          |        |          |        |        |
| (specify)           | 0        | 0      | 0        | 0.00   | 0        | 0      | 0        | 0.00   | 0.00   |
| Sub-Total (B)(1)    | 0        | 0      | 0        | 0.00   | 0        | 0      | 0        | 0.00   | 0.00   |
| Non-institutions    | _        | -      | 0        | 0.00   |          |        | 0        | 0.00   | 0.00   |
| Bodies Corporate    | 2792269  | 1240   | 2793509  | 19.25  | 924628   | 1040   | 925668   | 6.38   | -12.87 |
| Individuals         |          |        | 0        | 0.00   | 01.010   |        | 0        | 0.00   | 0.00   |
| Individuals -i.     |          |        | - U      | 0.00   |          |        | 0        | 0.00   | 0.00   |
| Individual          |          |        |          |        |          |        |          |        |        |
| shareholders        |          |        |          |        |          |        |          |        |        |
| holding nominal     |          |        |          |        |          |        |          |        |        |
| share capital up to |          |        |          |        |          |        |          |        |        |
| Rs 1 lakh           | 3620923  | 802540 | 4423463  | 30.48  | 4443268  | 783858 | 5227126  | 36.01  | 5.54   |
| ii. Individual      |          |        |          |        |          |        |          | 1      |        |
| shareholders        |          |        |          |        |          |        |          |        |        |
| holding nominal     |          |        |          |        |          |        |          |        |        |
| share capital in    |          |        |          |        |          |        |          |        |        |
| excess of Rs. 1     |          |        |          |        |          |        |          |        |        |
| lakh.               | 972949   | 40700  | 1013649  | 6.98   | 1677104  | 40700  | 1717804  | 11.84  | 4.85   |
| Any Other           |          |        |          |        |          |        |          |        |        |
| (specify)           |          |        | 0        | 0.00   | 0        | 0      | 0        | 0.00   | 0.00   |
| NRIs                | 59405    | 0      | 59405    | 0.41   | 112946   | 0      | 112946   | 0.78   | 0.37   |
| Clearing House/     |          |        |          |        |          |        |          |        |        |
| Public Trusts       | 0        | 0      | 0        | 0.00   | 0        | 0      | 0        | 0.00   | 0.00   |
| Corporate Bodies    | 0        | 0      | 0        | 0.00   | 0        | 0      | 0        | 0.00   | 0.00   |
| Intermediary/       |          |        |          |        |          |        |          |        |        |
| other depository    |          |        |          |        |          |        |          |        |        |
| A/c                 | 0        | 0      | 0        | 0.00   | 0        | 0      | 0        | 0.00   | 0.00   |
| Hindu Undivided     |          |        |          |        |          |        |          |        |        |
| Family              | 145624   | 0      | 145624   | 1.00   | 459476   | 0      | 459476   | 3.17   | 2.16   |
| Clearing Members    | 25390    | 0      | 25390    | 0.17   | 18020    | 0      | 18020    | 0.12   | -0.05  |
| Sub-Total (B)(2)    | 7616560  | 844480 | 8461040  | 58.29  | 7635442  | 825598 | 8461040  | 58.29  | 0.00   |
| Total Public        |          |        |          |        |          |        |          |        |        |
| Shareholding (B)=   |          |        |          |        |          |        |          |        |        |
| (B)(1)+(B)(2)       | 7616560  | 844480 | 8461040  | 58.29  | 7635442  | 825598 | 8461040  | 58.29  | 0.00   |
| TOTAL (A)+(B)       | 13670100 | 844480 | 14514580 | 100.00 | 13688982 | 825598 | 14514580 | 100.00 | 0.00   |
| Shares held by      |          |        |          |        |          |        |          |        |        |
| Custodians and      |          |        |          |        |          |        |          |        |        |
| against which       |          |        |          |        |          |        |          |        |        |
| Depository          |          |        |          |        |          |        |          |        |        |
| Receipts have       |          |        |          |        |          |        |          |        |        |
| been issued         | 0        | 0      | 0        | 0.00   | 0        | 0      | 0        | 0.00   | 0.00   |
| GRAND TOTAL         |          |        |          |        |          |        |          |        |        |
| (A)+(B)+(C)         | 13670100 | 844480 | 14514580 | 100.00 | 13688982 | 825598 | 14514580 | 100.00 | 0.00   |

Shareholding of Promoters:

| SI<br>No. | Shareholders Name                | Shareholdin<br>beginning o | -   | at the  | Shareholding at the end of the year |   |   | % change in<br>share holding<br>during the<br>year |
|-----------|----------------------------------|----------------------------|---|---|-------------------------------------|---|---|--|
|           |                                  | No. of<br>shares           | % of total<br>shares<br>of the<br>company | % of shares<br>pledged<br>encumbered<br>to total shares | No of<br>shares                     | % of total<br>shares<br>of the<br>company | % of<br>shares<br>pledged<br>encumb<br>ered to<br>total<br>shares |  |
| 1         | Jasbir Singh Ryait               | 580550                     | 4.00                                      | 0   | 580550                              | 4.00                                      | 0   | 0.00   |
| 2         | Surinder Singh Ryait             | 654430                     | 4.51                                      | 0   | 654430                              | 4.51                                      | 0   | 0.00   |
| 3         | Ranjodh Singh Ryait              | 181540                     | 1.25                                      | 0   | 181540                              | 1.25                                      | 0   | 0.00   |
| 4         | Smt. Amarjit Kaur                | 123820                     | 0.85                                      | 0   | 123820                              | 0.85                                      | 0   | 0.00   |
| 5         | Smt. Dalwinder Kaur              | 144860                     | 1.00                                      | 0   | 144860                              | 1.00                                      | 0   | 0.00   |
| 6         | G.J. Holdings Private<br>Limited | 4368340                    | 30.10                                     | 0   | 4368340                             | 30.10                                     | 0   | 0.00   |
|           | Total                            | 6053540                    | 41.71                                     | 0   | 6053540                             | 41.71                                     | 0   | 0.00   |

# Change in Promoters' Shareholding (Specify if there is no change)

| Sl. No. |  | Shareholding at<br>Year | the beginning of the                | Cumulative Sha<br>year | reholding during the             |
|---------|--|-------------------------|-------------------------------------|------------------------|----------------------------------|
|         |  | No. of Shares           | % of total shares<br>of the company | No of shares           | % of total shares of the company |
| 1       | Jasbir Singh Ryait                     |                         |                                     |                        |                                  |
|         | At the beginning of the year           | 580550                  | 4.00                                | 580550                 | 4.00                             |
|         | Change in Shareholding during the year | No Change               | -                                   | -                      | -                                |
|         | At the end of the year                 | 580550                  | 4.00                                | 580550                 | 4.00                             |
| 2       | <br>Surinder Singh Ryait               |                         |                                     |                        |                                  |
|         | At the beginning of the year           | 654430                  | 4.51                                | 654430                 | 4.51                             |
|         | Change in Shareholding during the year | No Change               | _                                   | _                      | _                                |
|         | At the end of the year                 | 654430                  | 4.51                                | 654430                 | 4.51                             |
| 3       | Ranjodh Singh Ryait                    |                         |                                     |                        |                                  |
|         | At the beginning of the year           | 181540                  | 1.51                                | 181540                 | 1.51                             |
|         | Change in Shareholding during the year | No Change               |                                     | -                      | -                                |
|         | At the end of the year                 | 181540                  |                                     | 181540                 | 1.25                             |
| 4       | Smt. Amarjit Kaur                      |                         |                                     |                        |                                  |
|         | At the beginning of the year           | 123820                  | 0.85                                | 123820                 | 0.85                             |

|   | Change in Shareholding during the year | No Change | -     | -       | -     |  |
|---|--|-----------|-------|---------|-------|--|
|   | At the end of the year                 | 123820    | 0.85  | 123820  | 0.85  |  |
| 5 | Smt. Dalwinder Kaur                    |           |       |         |       |  |
|   | At the beginning of the year           | 144860    | 1.00  | 144860  | 1.00  |  |
|   | Change in Shareholding during the year | No Change | -     | -       | _     |  |
|   | At the end of the year                 | 144860    | 1.00  | 144860  | 1.00  |  |
| 6 | G.J. Holdings Private Limited          |           |       |         |       |  |
|   | At the beginning of the year           | 4368340   | 30.10 | 4368340 | 30.10 |  |
|   | Change in Shareholding during the year | No Change | -     | -       | -     |  |
|   | At the end of the year                 | 4368340   | 30.10 | 4368340 | 30.10 |  |

# Shareholding of Directors' and Key Managerial Personnel

| SI.<br>No. |                              | Shareholding at<br>Year | the beginning of the             | Cumulative Shareholding during the year |                                  |  |  |
|------------|------------------------------|-------------------------|----------------------------------|---|----------------------------------|--|--|
|            |                              | No. of Shares           | % of total shares of the company | No of shares                            | % of total shares of the company |  |  |
| 1          | Jasbir Singh Ryait           |                         |                                  |   |                                  |  |  |
|            | At the beginning of the year | 580550                  | 4.00                             | 580550                                  | 4.00                             |  |  |
|            | Changes during the year      | No Change               | -                                | -                                       | -                                |  |  |
|            | At the end of the year       | 580550                  | 4.00                             | 580550                                  | 4.00                             |  |  |
| 2          | Surinder Singh Ryait         |                         |                                  |   |                                  |  |  |
|            | At the beginning of the year | 654430                  | 4.51                             | 654430                                  | 4.51                             |  |  |
|            | Changes during the year      | No Change               | -                                | -                                       | -                                |  |  |
|            | At the end of the year       | 654430                  | 4.51                             | 654430                                  | 4.51                             |  |  |
| 3          | Smt. Amarjit Kaur            |                         |                                  |   |                                  |  |  |
|            | At the beginning of the year | 123820                  | 0.85                             | 123820                                  | 0.85                             |  |  |
|            | Changes during the year      | No Change               |                                  | -                                       | -                                |  |  |
|            | At the end of the year       | 123820                  | 0.85                             | 123820                                  | 0.85                             |  |  |
| 4          | Smt. Dalwinder Kaur          |                         |                                  |   |                                  |  |  |
|            | At the beginning of the year | 144860                  | 1.00                             | 144860                                  | 1.00                             |  |  |
|            | Changes during the year      | No Change               | -                                | -                                       | -                                |  |  |
|            | At the end of the year       | 144860                  | 1.00                             | 144860                                  | 1.00                             |  |  |
| 5          | Mr. Jasbir Singh Bir         |                         |                                  |   |                                  |  |  |
|            | At the beginning of the year | 0                       |                                  | 0                                       | 0.00                             |  |  |
|            | Changes during the year      | No Change               | -                                | -                                       | -                                |  |  |
|            | At the end of the year       | 0                       |                                  | 0                                       | 0.00                             |  |  |
| 6          | Mr. Sanjeev Sethi            |                         |                                  |   |                                  |  |  |
|            | At the beginning of the year | 0                       |                                  | 0                                       | 0.00                             |  |  |
|            | Changes during the year      | No Change               | -                                | -                                       | -                                |  |  |
|            | At the end of the year       | 0                       |                                  | 0                                       | 0.00                             |  |  |

| 7  | Mr. Upkar Singh Ahuja        |           |   |   |      |
|----|------------------------------|-----------|---|---|------|
|    | At the beginning of the year | 0         |   | 0 | 0.00 |
|    | Changes during the year      | No Change | - | - | -    |
|    | At the end of the year       | 0         |   | 0 | 0.00 |
| 8  | Mr. Iqbal Singh              |           |   |   |      |
|    | At the beginning of the year | 0         |   | 0 | 0.00 |
|    | Changes during the year      | No Change | - | - | -    |
|    | At the end of the year       | 0         |   | 0 | 0.00 |
|    |                              |           |   |   |      |
| 9  | Mr. Neeraj Tuli              |           |   |   |      |
|    | At the beginning of the year | 0         |   | 0 | 0.00 |
|    | Changes during the year      | No Change | - | - | -    |
|    | At the end of the year       | 0         |   | 0 | 0.00 |
|    |                              |           |   |   |      |
| 10 | Ms. Amninder Kaur            |           |   |   |      |
|    | At the beginning of the year | 0         |   | 0 | 0.00 |
|    | Changes during the year      | No Change | - | - | -    |
|    | At the end of the year       | 0         |   | 0 | 0.00 |

Shareholding pattern of top ten shareholders (other than Directors, Promoters and Holders of GDRs and ADRs)

| S.N<br>o | Folio No             | Name         | Shareholding   |  |            |   |          | Cumulative Shareholding<br>during the year (01-04-16 to<br>31-03-17)                |   |
|----------|----------------------|--------------|--|--|------------|---|----------|---|---|
|          |                      |              | No of<br>Shares at<br>the<br>Beginnin<br>g (01-04-<br>16)/end<br>of the<br>Year (31-<br>03-17) | % of<br>total<br>shares<br>of the<br>Compan<br>Y | Date       | Increase<br>/<br>Decrease<br>in<br>Sharehol<br>ding | Reason   | No of Shares<br>at the<br>Beginning<br>(01/04/16)/en<br>d of the Year<br>(31/03/17) | % of total<br>shares of<br>the<br>Company |
| 1        | IN30154914<br>209986 | F L DADABHOY | 150000   | 1.03   |            |   |          |   |   |
|          |                      |              |  |  | 6/30/2016  | 4751  | Purchase | 154751  | 1.07                                      |
|          |                      |              |  |  | 7/1/2016   | 1249  | Purchase | 156000  | 1.07                                      |
|          |                      |              |  |  | 3/24/2017  | 1500  | Purchase | 157500  | 1.09                                      |
|          |                      |              |  |  | 3/31/2017  | 2100  | Purchase | 159600  | 1.10                                      |
|          |                      |              | 159600   | 1.10   | 3/31/2017  |   |          | 159600  | 1.10                                      |
| 2        | IN30154914<br>209734 | P F DADABHOY | 120000   | 0.83   |            |   |          |   |   |
|          |                      |              |  |  | 7/1/2016   | 3000  | Purchase | 123000  | 0.85                                      |
|          |                      |              |  |  | 3/24/2017  | 1500  | Purchase | 124500  | 0.86                                      |
|          |                      |              |  |  | 3/31/2017  | 2100  | Purchase | 126600  | 0.87                                      |
|          |                      |              | 126600   | 0.87   | 3/31/2017  |   |          | 126600  | 0.87                                      |
| 3        | IN30154914<br>209726 | R F DADABHOY | 151398   | 1.04   |            |   |          |   |   |
|          |                      |              |  |  | 7/1/2016   | 3000  | Purchase | 154398  |   |
|          |                      |              |  |  | 11/18/2016 | -26710  | Sale     | 127688  |   |
|          |                      |              |  |  | 11/25/2016 | -4688   | Sale     | 123000  |   |
|          |                      |              |  |  | 3/24/2017  | 1500  | Purchase | 124500  |   |
|          |                      |              |  |  | 3/31/2017  | 2100  | Purchase | 126600  |   |
|          |                      |              | 126600   | 0.87   | 3/31/2017  |   |          | 126600  | 0.87                                      |

| 4    | IN30154914<br>209911 | SHIRIN<br>WATWANI | 120000 |      |            |        |          |        |      |
|------|----------------------|-------------------|--------|------|------------|--------|----------|--------|------|
| 4    |                      | WATWANI           | 120000 |      |            |        |          |        | 1    |
|      |                      |                   | 120000 | 0.83 |            |        |          |        |      |
|      |                      |                   |        |      | 7/1/2016   | 3000   | Purchase | 123000 | 0.85 |
|      |                      |                   |        |      | 3/24/2017  | 1500   | Purchase | 124500 | 0.86 |
|      |                      |                   |        |      | 3/31/2017  | 2100   | Purchase | 126600 | 0.87 |
|      |                      |                   | 126600 |      | 3/31/2017  |        |          | 126600 | 0.87 |
|      |                      |                   |        |      |            |        |          |        |      |
|      | IN30154914           | N F DADABHOY      |        |      |            |        |          |        |      |
| 5    | 210069               |                   | 120000 | 0.83 |            |        |          |        |      |
|      |                      |                   |        |      | 7/1/2016   | 3000   | Purchase | 123000 | 0.85 |
|      |                      |                   |        |      | 3/24/2017  | 1500   | Purchase | 124500 | 0.86 |
|      |                      |                   |        |      | 3/31/2017  | 2100   | Purchase | 126600 | 0.87 |
|      |                      |                   | 126600 | 0.87 | 3/31/2017  |        |          | 126600 | 0.87 |
|      |                      | CDD               |        |      |            |        |          |        |      |
|      | IN30352610           | GRD<br>SECURITIES |        |      |            |        |          |        |      |
| 5    | 001138               | LIMITED           | 115000 | 0.79 |            |        |          |        |      |
| ,    |                      |                   | 113000 | 0.79 | 5/6/2016   | 10000  | Purchase | 125000 | 0.86 |
|      |                      |                   |        |      | 11/4/2016  | -10000 | Sale     | 115000 | 0.79 |
|      |                      |                   |        |      | 11/25/2016 | -15000 | Sale     | 100000 | 0.69 |
|      |                      |                   | 100000 | 0.69 | 11/20/2010 | 13000  | Suic     | 100000 | 0.69 |
|      |                      |                   | 100000 | 0.05 |            |        |          | 100000 | 0.05 |
|      | 1601480000           | AVANTIKA          |        |      |            |        |          |        |      |
|      | 517950               | SUDHIR MEHTA      | 13786  | 0.09 |            |        |          |        |      |
|      |                      |                   |        |      | 11/11/2016 | 7499   | Purchase | 21285  | 0.15 |
|      |                      |                   |        |      | 12/2/2016  | 10575  | Purchase | 31860  | 0.22 |
|      |                      |                   |        |      | 12/9/2016  | 1605   | Purchase | 33465  | 0.23 |
|      |                      |                   |        |      | 12/30/2016 | 2000   | Purchase | 35465  | 0.24 |
|      |                      |                   |        |      | 1/27/2017  | 1045   | Purchase | 36510  | 0.25 |
|      |                      |                   |        |      | 2/3/2017   | 1002   | Purchase | 37512  | 0.26 |
|      |                      |                   |        |      | 3/31/2017  | 50000  | Purchase | 87512  | 0.60 |
|      |                      |                   | 87512  | 0.60 |            |        |          | 87512  | 0.60 |
|      |                      |                   |        |      |            |        |          |        |      |
|      |                      | GALA FINANCE      |        |      |            |        |          |        |      |
|      | IN30114310           | AND               |        |      |            |        |          |        |      |
|      | 427364               | INVESTMENT        | 04.450 | 0.56 |            |        |          |        |      |
| 3    |                      | LTD               | 81452  | 0.56 |            |        |          |        |      |
|      |                      |                   | 04452  | 0.50 |            | 0      |          | 01452  | 0.50 |
|      |                      |                   | 81452  | 0.56 |            |        |          | 81452  | 0.56 |
| —  - |                      | VSL SECURITIES    |        |      |            |        |          |        |      |
|      | 1201060001           | PRIVATE           |        |      |            |        |          |        |      |
| Э    | 602763               | LIMITED           | 50494  | 0.35 |            |        |          |        |      |
| ,    |                      |                   | 50151  | 0.00 | 4/29/2016  | 10000  | Purchase | 60494  | 0.42 |
|      |                      |                   |        |      | 2/10/2017  | 10000  | Purchase | 70494  | 0.49 |
|      |                      |                   | 70494  | 0.49 | 3/31/2017  |        |          | 70494  | 0.49 |
|      |                      |                   |        |      |            |        |          |        |      |
|      | IN30114310           | SHIVALIK          |        |      |            |        |          |        |      |
|      | 031695               | SECURITIES LTD    | 64205  | 0.44 |            |        |          |        |      |
|      |                      |                   |        |      |            | 0      |          | 64205  | 0.44 |
|      |                      |                   | 64205  |      | 3/31/2017  |        |          | 64205  | 0.44 |
|      |                      |                   |        |      |            |        |          |        |      |
|      | IN30051321           | AMIT KUMAR        | 0      |      |            |        |          |        |      |
| 1    | 910203               | JEJANI            |        | 0    |            |        |          |        |      |
|      |                      |                   |        |      | 17/3/2017  | 60200  | Purchase | 60200  | 0.41 |
|      |                      |                   |        |      |            |        |          |        |      |

| 095924    | CAPITAL        |        |      |            |        |          |       |      |
|-----------|----------------|--------|------|------------|--------|----------|-------|------|
|           | SERVICES LTD   |        |      |            |        |          |       |      |
|           |                |        |      | 15/04/2016 | -200   | Sale     | 63990 | 0.44 |
|           |                |        |      | 22/04/2016 | 3100   | Purchase | 67090 | 0.46 |
|           |                |        |      | 29/04/2016 | 300    | Purchase | 67390 | 0.46 |
|           |                |        |      | 06/05/2016 | 100    | Purchase | 67490 | 0.46 |
|           |                |        |      | 13/05/2016 | 10     | Purchase | 67500 | 0.47 |
|           |                |        |      | 20/05/2016 | 100    | Purchase | 67600 | 0.47 |
|           |                |        |      | 27/05/2016 | 200    | Purchase | 67800 | 0.47 |
|           |                |        |      | 03/06/2016 | 1470   | Purchase | 69270 | 0.48 |
|           |                |        |      | 10/06/2016 | -4756  | Sale     | 64514 | 0.44 |
|           |                |        |      | 17/06/2016 | -3130  | Sale     | 61384 | 0.42 |
|           |                |        |      | 24/06/2016 | -700   | Sale     | 60684 | 0.42 |
|           |                |        |      | 30/06/2016 | 1150   | Purchase | 61834 | 0.43 |
|           |                |        |      | 08/07/2016 | 100    | Purchase | 61934 | 0.43 |
|           |                |        |      | 15/07/2016 | 2923   | Purchase | 64857 | 0.45 |
|           |                |        |      | 22/07/2016 | -500   | Sale     | 64357 | 0.44 |
|           |                |        |      | 29/07/2016 | 500    | Purchase | 64857 | 0.45 |
|           |                |        | İ    | 05/08/2016 | -895   | Sale     | 63962 | 0.44 |
|           |                |        |      | 12/08/2016 | 1472   | Purchase | 65434 | 0.45 |
|           |                |        |      | 19/08/2016 | -1049  | Sale     | 64385 | 0.44 |
|           |                |        |      | 26/08/2016 | 673    | Purchase | 65058 | 0.45 |
|           |                |        |      | 02/09/2016 | 496    | Purchase | 65554 | 0.45 |
|           |                |        |      | 09/09/2016 | 125    | Purchase | 65679 | 0.45 |
|           |                |        |      | 16/09/2016 | -1257  | Sale     | 64422 | 0.43 |
|           |                |        |      | 23/09/2016 | 1000   | Purchase | 65422 | 0.45 |
|           |                |        |      | 30/09/2016 | 500    | Purchase | 65922 | 0.45 |
|           |                |        |      | 07/10/2016 | 3415   | Purchase | 69337 | 0.43 |
|           |                |        |      | 14/10/2016 | -1650  | Sale     | 67687 | 0.48 |
|           |                |        |      | 21/10/2016 | -396   | Sale     | 67291 | 0.47 |
|           |                |        |      | 28/10/2016 |        | Sale     | 65890 | 0.46 |
|           |                |        |      | 04/11/2016 | -1401  | Sale     |       |      |
|           |                |        |      |            | -1139  |          | 64751 | 0.45 |
|           |                |        |      | 11/11/2016 | 1789   | Purchase | 66540 | 0.46 |
|           |                |        |      | 18/11/2016 | -6199  | Sale     | 60341 | 0.42 |
|           |                |        |      | 25/11/2016 | 1500   | Purchase | 61841 | 0.43 |
|           |                |        |      | 02/12/2016 | -1076  | Sale     | 60765 | 0.42 |
|           |                |        |      | 09/12/2016 | -400   | Sale     | 60365 | 0.42 |
|           |                |        |      | 06/01/2017 | 82     | Purchase | 60447 | 0.42 |
|           |                |        |      | 13/01/2017 | -206   | Sale     | 60241 | 0.42 |
|           |                |        |      | 27/01/2017 | 50     | Purchase | 60291 | 0.42 |
|           |                |        |      | 03/02/2017 | -5124  | Sale     | 55167 | 0.38 |
|           |                |        |      | 10/02/2017 | -400   | Sale     | 54767 | 0.38 |
|           |                |        |      | 17/02/2017 | 360    | Purchase | 55127 | 0.38 |
|           |                |        |      | 24/02/2017 | -2356  | Sale     | 52771 | 0.36 |
|           |                |        |      | 03/03/2017 | -603   | Sale     | 52168 | 0.36 |
|           |                |        |      | 10/03/2017 | -10659 | Sale     | 41509 | 0.29 |
|           |                |        |      | 24/03/2017 | -23723 | Sale     | 17786 | 0.12 |
|           |                | 17786  | 0.12 |            |        |          |       |      |
| 120118000 | O AJAY BHASKAR | 113000 |      |            |        |          |       |      |
| 014082    |                |        | 0.78 | 30/06/2016 | -39110 | Sale     | 73890 | 0.51 |
|           |                |        |      | 01/07/2016 | -8799  | Sale     | 65091 | 0.45 |
|           |                |        |      | 08/07/2016 | -1572  | Sale     | 63519 | 0.44 |
|           |                |        |      | 07/10/2016 | -30000 | Sale     | 33519 | 0.23 |
|           |                |        |      | 28/10/2016 | -33519 | Sale     | 0     | 0.00 |
|           |                |        |      | 24/03/2017 | 5426   | Purchase | 5426  | 0.04 |
|           |                | 5426   | 0.04 |            |        |          |       |      |
| 120484000 | GUNAVANTHKU    | 148000 |      |            |        |          |       |      |
| 166224    | MAR G VAID     |        | 1.02 |            |        |          |       |      |

|   |      | 10/06/2016 | -23976 | Sale | 124024 | 0.85 |
|---|------|------------|--------|------|--------|------|
|   |      | 17/06/2016 | -2500  | Sale | 121524 | 0.84 |
|   |      | 05/08/2016 | -10000 | Sale | 111524 | 0.77 |
|   |      | 12/08/2016 | -63124 | Sale | 48400  | 0.33 |
|   |      | 19/08/2016 | -2000  | Sale | 46400  | 0.32 |
|   |      | 16/09/2016 | -442   | Sale | 45958  | 0.32 |
|   |      | 23/09/2016 | -41782 | Sale | 4176   | 0.03 |
|   |      | 30/09/2016 | -4176  | Sale | 0      | 0.00 |
| 0 | 0.00 |            |        |      |        |      |

# INDEBTEDNESS:

# Indebtedness of the Company including interest outstanding/ accrued but not due for payment

|                                      | Converse Land | 11          | Demosite | (Amount in Rs.) |
|--------------------------------------|---------------|-------------|----------|-----------------|
|                                      | Secured Loans | Unsecured   | Deposits | Total           |
|                                      | excluding     | loans       |          | Indebtedness    |
|                                      | deposits      |             |          |                 |
| Indebtedness at the beginning of the |               |             |          |                 |
| Financial Year                       |               |             |          |                 |
| i. Principal Amount                  | 478303642.86  | -           | -        | 478303642.86    |
| ii. Interest due but not paid        |               |             |          |                 |
| iii. Interest accrued but not due    |               |             |          |                 |
| Total (i+ii+iii)                     | 478303642.86  | -           | -        | 478303642.86    |
| Change in Indebtedness during the    |               |             | -        |                 |
| financial year                       |               |             |          |                 |
| Addition                             | -             | 19090750.00 | -        | 19090750.00     |
| Reduction                            | 50656449.02   | -           | -        | 50656449.02     |
| Net Change                           | (50656449.02) | 19090750.00 | -        | (31565699.02)   |
| Indebtedness at the end of the       |               |             |          |                 |
| financial year                       |               |             |          |                 |
| i. Principal Amount                  | 427647193.84  | 19090750.00 | -        | 446737943.84    |
| ii. Interest due but not paid        |               |             |          |                 |
| iii. Interest accrued but not due    |               |             |          |                 |
| Total (i+ii+iii)                     | 427647193.84  | 19090750.00 | -        | 446737943.84    |

# REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

| Sr.<br>No. | Particulars of<br>Remuneration   | Name of MD/               | Name of MD/WTD              |                                |                               |             |  |  |
|------------|--|---------------------------|-----------------------------|--------------------------------|-------------------------------|-------------|--|--|
|            |  | Mr. Jasbir<br>Singh Ryait | Mr. Surinder<br>Singh Ryait | Ms.<br>Dalvinder<br>Kaur Ryait | Ms.<br>Amarjeet<br>Kaur Ryait |             |  |  |
| 1.         | Gross Salary<br>Salary as per provisions<br>contained in Section 17(1)<br>of the Income Tax Act,<br>1961.<br>Value of Perquisites u/s<br>17(2) of Income Tax Act,<br>1961<br>Profits in lieu of salary<br>under Section 17(3) of<br>Income Tax Act, 1961 | 7945540.00                | 3144890.00                  | 3177600.00                     | 1493400.00                    | 15761430.00 |  |  |
| 2.         | Stock Option   | -                         | -                           | -                              | -                             | -           |  |  |
| 3.         | Sweat Equity   | -                         | -                           | -                              | -                             | -           |  |  |
| 4.         | Commission<br>As % of profit<br>Others, specify  | -                         | -                           | -                              | -                             | -           |  |  |
| 5.         | Others, please specify   | -                         | -                           | -                              | -                             | -           |  |  |
|            | Total (A)  | 7945540.00                | 3144890.00                  | 3177600.00                     | 1493400.00                    | 15761430.00 |  |  |
|            | Ceiling as per the Act   |                           |                             |                                |                               | 168.00 Lacs |  |  |

# Remuneration of Managing Director, Whole Time Director and/ or Manager:

# Remuneration to other Directors:

| Sr. No. Particulars of Remuneration |  | Name of Directors | Total<br>Amount |   |
|-------------------------------------|--|-------------------|-----------------|---|
|                                     | Independent Directors  |                   |                 |   |
|                                     | Fee for attending board/<br>committee meetings<br>Commission | -                 | -               | - |
|                                     | Others, please specify                                       | -                 | -               | - |
|                                     | Total  | -                 | -               | - |
|                                     | Overall Ceiling as per the Act                               | -                 | -               | - |

# Remuneration to Key Managerial Personnel other than MD/ Manager/ WTD

|         |  |                            |                          | ()         | Amount in Rs.) |  |  |
|---------|--|----------------------------|--------------------------|------------|----------------|--|--|
| Sr. No. | Particulars of Remuneration  | Кеу                        | Key Managerial Personnel |            |                |  |  |
|         | Chief<br>Executive<br>Officer  | Chief Financial<br>Officer | Company<br>Secretary     |            |                |  |  |
| 1.      | Gross Salary   |                            |                          |            |                |  |  |
|         | Salary as per provisions contained<br>in Section 17(1) of the Income Tax<br>Act, 1961.<br>Value of Perquisites u/s 17(2) of<br>Income Tax Act, 1961<br>Profits in lieu of salary under<br>Section 17(3) of Income Tax Act,<br>1961 | 1753500.00                 | 950820.00                | 190706.00* | 2895026.00     |  |  |
| 2.      | Stock Option   | -                          | -                        | -          | -              |  |  |
| 3.      | Sweat Equity   | -                          | -                        | -          | -              |  |  |
| 4.      | Commission<br>As % of profit<br>Others, specify  | -                          | -                        | -          | -              |  |  |
| 5.      | Others, please specify   | -                          | -                        | -          | -              |  |  |
|         | Total (A)  | 1753500.00                 | 950820.00                | 190706.00* | 2895026.00     |  |  |

• The figure for the current year is not comparable since the KMP was on leave during the year.

# PENALITIES/ PUNISHMENT/COMPOUNDING OF OFFENCES:

| Туре                               | Section of the<br>Companies Act | Brief<br>Description | Details of<br>Penalty/Punishment/Compou<br>nding fees imposed | Authorit<br>Y<br>(RD/NCL<br>T/Court) | Appeall<br>made if<br>any (give<br>details) |
|------------------------------------|---------------------------------|----------------------|---|--------------------------------------|---|
| A.<br>COMPANY                      |                                 |                      |   |                                      |   |
| Penalty                            |                                 |                      | N.A.  |                                      |   |
| Punishment                         |                                 |                      |   |                                      |   |
| Compounding                        |                                 |                      |   |                                      |   |
| B.<br>DIRECTORS                    |                                 |                      |   |                                      |   |
| Penalty                            |                                 |                      | N.A.  |                                      |   |
| Punishment                         |                                 |                      |   |                                      |   |
| Compounding                        |                                 |                      |   |                                      |   |
| C.<br>OTHER OFFICERS<br>IN DEFAULT |                                 |                      |   |                                      |   |
| Penalty                            |                                 |                      | N.A.  |                                      |   |
| Punishment                         |                                 |                      |   |                                      |   |
| Compounding                        |                                 |                      |   |                                      |   |

#### **Management Discussion and Analysis:**

#### **Overview:**

The Indian economy, 2016-17 was marginally better than the previous year. As per the Economic Survey of 2016–17, India's real GDP growth is projected to be at 7.1% for 2017, and is expected to exceed the 7% mark in 2018, absorbing the short-term turmoil in the aftermath of demonetization. This looks achievable, as India enters the GST era, as also greater tax compliance post demonetization. The domestic economy, buoyed by low oil prices, remained the fastest growing major economy in the world. The country is set to realize demonetization's long-term gains in terms of greater tax compliance, increased digitization and investments in capital formation. This posits India as one of the fastest growing economies amidst an environment of global economic uncertainty.

Recent cash shortages due to the government's demonetization program in November 2016 resulted in a decline in consumption along with slowdown in the industrial sector resulted in moderated growth rate towards the end of 2017. For the year under review, improvement in overall economic sentiment, a normal monsoon after two years of deficit rainfall, government focus on development of infrastructure and agriculture sector, help drive the demand for the automotive industry.

India continues to be the fastest-growing major economy in the world. As per the International Monetary Fund (IMF), India reported 6.8% growth in 2016 as compared to just 3.1% for the world economy during the same period.

The current year was eventful for the Indian automotive industry due to various reasons. Auto manufacturers witnessed major challenges in addition to demonetization such as the ban on diesel cars, ban on sale and registration of BS 3 vehicles. Despite these initial hiccups, the automotive industry seems to be on the positive growth trajectory. The automotive industry across segments has moved to BS IV emission norms with the fuel being made available countrywide. This conversion has had the biggest impact on the M&HCV segment, as most OEMs catering to the other segments – passenger vehicles, two-wheelers and three-wheelers – had upgraded their products to the new norm. India currently enjoys the second largest market for two wheelers, and the third-largest for small cars. Easy availability of financing options, an encouraging duty structure, and a rising family income have contributed towards the growth of the Indian auto market.

The Indian automotive industry accounts for 7.1% of national GDP, being one of the key drivers of economic growth. In FY'17, FDI inflow into the automobile industry accounted for 5.09% of total FDI equity flow into the country. In the medium term, post implementation of key reforms, the Indian economy is expected to grow by about 8%. Most economic indicators predict a positive outlook driven by strong consumer demand and expected economic reforms, Including the introduction of the GST in 2017. The Indian economy is expected to grow at a robust pace in the coming years.

The automotive industry is at the core of India's manufacturing economy. India is positioned to become one of the world's most attractive automotive markets for both manufacturers and consumers. With government's increasing focus on GST, emission norms, and safety standards, the Indian automotive industry is likely to experience significant technological upgrades over the next few years.

Commercial vehicles segment sales led by LCV's grew by about 4.2%, with uncertainty prevailing around the Government's likely move to introduce BS IV emission norms from April 2017. While the demand was expected to be higher for M&H CV segment as BS IV compliant vehicles will be relatively more expensive, and pick up in industrial activities, the actual growth was restricted on account of cash crunch in Q3 and Q4 as the fleet owners postponed their purchases.

The table below shows the size of various segments of the Indian auto industry and their growth rates during financial year 2014-2015 to financial year 2016-2017.

| Segment                   | Auto Industry (Domes | tic Sales)  | YOY Growth |         |         |  |
|---------------------------|----------------------|-------------|------------|---------|---------|--|
|                           | FY 2016              | FY 2017     | FY 2015    | FY 2016 | FY 2017 |  |
| Cars                      | 20,25,097            | 21,02,996   | 5.10%      | 7.80%   | 3.80%   |  |
| Utility Vehicles          | 5,86,576             | 7,61,997    | 5.00%      | 6.20%   | 29.90%  |  |
| Vans                      | 1,77,535             | 1,81,734    | -10.20%    | 3.60%   | 2.40%   |  |
| Total Passenger Vehicles  | 27,89,208            | 30,46,727   | 3.90%      | 7.20%   | 9.20%   |  |
| MHCV                      | 3,02,397             | 3,02,529    | 16.10%     | 29.90%  | 0.00%   |  |
| MHCV Passenger            | 43,909               | 47,262      | -4.80%     | 19.20%  | 7.60%   |  |
| M+LCV Goods               | 88,591               | 89,357      | -4.60%     | 26.00%  | 0.90%   |  |
| HCV Goods                 | 1,69.897             | 1,65,910    | 42.60%     | 35.30%  | -2.30%  |  |
| LCV                       | 3,83,307             | 4,11,703    | -11.60%    | 0.30%   | 7.40%   |  |
| LCV Passenger             | 48,936               | 50,864      | 4.70%      | 9.20%   | 3.90%   |  |
| LCV Goods<2T GVW          | 1,16,555             | 1,16,890    | -21.30%    | -11.30% | 0.30%   |  |
| LCV Goods 2 to 3.50 GVW   | 1,83,419             | 2,07,610    | -8.20%     | 3.50%   | 13.20%  |  |
| LCV Goods > 3.5T GVW      | 34,397               | 36,339      | -2.10%     | 19.50%  | 5.60%   |  |
| Total Commercial Vehicles | 6,85,704             | 7,14,232    | -2.80%     | 11.50%  | 4.20%   |  |
| 3W Passenger              | 4,40,978             | 4,02,034    | 12.10%     | 2.10%   | -8.80%  |  |
| 3W Goods                  | 97,230               | 1,09,624    | 6.30%      | -3.40%  | 12.70%  |  |
| Total 3 Wheelers          | 5,38,208             | 5,11,658    | 10.90%     | 1.00%   | -4.90%  |  |
| Scooters                  | 50,31,678            | 56,04,601   | 24.90%     | 11.80%  | 11.40%  |  |
| Motor Cycle               | 1,07,00,406          | 1,10,94,543 | 2.30%      | -0.20%  | 3.70%   |  |
| Mopeds                    | 7,23,767             | 8,90,367    | 3.60%      | -3.30%  | 23.00%  |  |
| Total 2 Wheelers          | 1,64,55,851          | 1,75,89,511 | 7.90%      | 3.00%   | 6.90%   |  |
| Total Domestic            | 2,04,68,971          | 2,18,62,128 | 7.10%      | 3.80%   | 6.80%   |  |
| Domestic (Excl.2W)        | 40,13,120            | 42,72,617   | 3.70%      | 7.10%   | 6.50%   |  |

Source: Society of Indian Automobile Manufacturers (SIAM)

#### About The Company:

Your Company is presently manufacturing auto components for commercial vehicles only. We are manufacturing three categories of auto components, namely:-

- 1. Casting Components
  - a) Ferrous Casting (Spherodial Graphite Cast Iron )
  - b) Non-Ferrous Casting
- 2. Machined Auto Components
- 3. Forged Auto Components

Further, your company is supplying, almost all its products in all the three verticals of automobile industry namely:-

- 1. Original Equipment Manufacturers (OEM)
- 2 After Sales Market (Replacement Market)
- 3 Exports Market

#### **Company's Financial Performance and Operational Performance:**

The Revenue from operations (Net) during the year, shows a decline of 25.07% to Rs.12277.79 lacs, as compared to the previous year of Rs.16385.56 lacs, Further, it is pertinent to mention here that the current year figures are not comparable as compared to previous year, as the previous year figures also includes the working of the third unit of the company, till 30<sup>th</sup> November, 2015 and the said unit had leased out to one of its group concern on dated 01<sup>st</sup> December, 2015. Hence the figures of the current year are not strictly comparable.

#### Financial Information (On Standalone Basis):

#### **Fixed Assets:**

|  |         |  |         | (1                                       | Rs.in lacs) |  |
|--|---------|--|---------|--|-------------|--|
| Particulars  |         | As At 31 <sup>st</sup> March,<br>2017    | As A    | t 31 <sup>st</sup> March, 2016           | Inc/(Dec)   |  |
|  | Amount  | % to Revenue<br>from Operations<br>(Net) | Amount  | % to Revenue<br>from Operations<br>(Net) | %           |  |
| Gross Block at the beginning of the year                             | 8657.83 | 70.52                                    | 7994.32 | 48.78                                    | 21.74       |  |
| Additions made during the year (Including exchange differences)      | 62.37   | 0.51                                     | 712.70  | 4.35                                     | (03.84)     |  |
| Deductions during the year   | 19.88   | 0.16                                     | 49.19   | 0.30                                     | (00.14)     |  |
| Gross Fixed Assets at the Close of the year                          | 8700.32 | 70.87                                    | 8657.83 | 52.83                                    | 18.04       |  |
| Less: Accumulated Depreciation at the beginning of the year          | 2636.38 |  | 2177.48 |  |             |  |
| Less:- Depreciation and Amortization for the year                    | 433.43  |  | 498.26  |  |             |  |
| Less:-Deductions/Adjustments during the year                         | 12.45   |  | 39.36   |  |             |  |
| Net Block at the Close of the year (a)                               | 5642.96 | 45.96                                    | 6021.45 | 36.75                                    | 09.21       |  |
| Capital Work in Progress (b)   | 433.08  | 03.53                                    | 333.13  | 02.03                                    | (01.50)     |  |
| Total Fixed Assets (Including Capital<br>Work in Progress) (a) + (b) | 6076.04 | 49.49                                    | 6354.58 | 38.78                                    | 10.71       |  |

Company is continuously in the process of adding to its capacities for the long term growth prospectus of the Company. During the year under review the Company has made an investment of Rs.62.37 lacs (Including (Rs.24.50 lacs on account of gain on account of exchange difference & Rs.20.61 lacs on account of vehicles additions(net)) (previous year Rs.712.70 lacs (Including Rs.133.57 lacs on account of loss on account of exchange difference & Rs.13.06 lacs on account of vehicles additions) in the fixed assets, for the various capacity additions in different products & investments in the Intangible Asset of Rs.3.23 lacs (previous year Rs.NIL). The Capital work in progress is on mainly account of new manufacturing unit at Jamshedpur, which is under construction. (See Note No.48 to the notes to financial statements, for capital work in progress).

#### Inventories:

| Particulars  |        | As At 31 <sup>st</sup><br>March, 2017 | As At 31 <sup>st</sup><br>March, 2016 |       | (Rs.in lacs)<br>Inc/(Dec) |
|--|--------|---------------------------------------|---------------------------------------|-------|---------------------------|
|  | Amount | %                                     | Amount                                | %     | %                         |
| Raw Material and Components as a % of cost of material consumed                        | 278.92 | 04.99                                 | 492.03                                | 06.96 | (01.97)                   |
| Stores, Spare & Consumables as a % of Consumption                                      | 309.88 | 37.73                                 | 244.90                                | 20.12 | 17.61                     |
| Finished Goods (including in transit) as a % of Net sales of products (See Note No.64) | 586.76 | 04.79                                 | 537.16                                | 03.28 | 01.51                     |

The inventories level at the year-end was higher on account of stores & spares & consumables & finished goods primarily due to lower sales in the month of March, 2017 on account of implementation of BS-IV emission norms in the days to come. Further, it is pertinent to mention here that the current year figures are not comparable as compared to previous year, as the previous year figures also includes the working of the third unit of the company, till 30<sup>th</sup> November, 2015 and the said unit had leased out to one of its group concern on dated 01<sup>st</sup> December, 2015.

#### Trade Receivables:

|   |                   |                        |             |                        | (Rs.in lacs) |
|---|-------------------|------------------------|-------------|------------------------|--------------|
| Particulars   |                   | As At 31 <sup>st</sup> |             | As At 31 <sup>st</sup> | Inc/(Dec)    |
|   | March, 2017 March |                        | March, 2016 |                        |              |
|   | Amount            | %                      | Amount      | %                      | %            |
|   |                   |                        |             |                        |              |
| Trade Receivables exceeding six months as a % of    | 98.76             | 0.71                   | 71.33       | 0.38                   | 00.33        |
| Gross sales of products & services                  |                   |                        |             |                        |              |
| Others as a % of Gross sales of products & services | 2613.79           | 18.84                  | 2968.66     | 15.91                  | 02.93        |

The absolute amount of receivable has come down as compared to the previous year, but % of the total receivables exceeding six months & others as a % of gross sales has increased by 00.33% & 2.93% as compared to previous years due to lower sales on account of leased out of the third unit of the Company and on account of lower capacity utilization.

#### Long Term and Short Term Borrowings:

|   |                                       |                                       | (Rs.in lacs) |
|---|---------------------------------------|---------------------------------------|--------------|
| Particulars   | As At 31 <sup>st</sup><br>March, 2017 | As At 31 <sup>st</sup><br>March, 2016 | Inc/(Dec)    |
|   | Amount                                | Amount                                | %            |
| Total Long Term Borrowings (without considering current maturities) | 1620.31                               | 2114.02                               | (23.35)      |
| Fotal Short Term Borrowings   | 2847.07                               | 2669.02                               | 06.67        |

The overall decline in the long term borrowings is mainly on account of payment of installments of Term Loan(s). The short term borrowing has increased marginally by 6.67% as compared to previous years due to overall tightness in the working capital partially due to pending sales tax refund to the extent of **Rs.345.77 lacs** as at 31<sup>st</sup> Mach, 2017 compared to previous year of Rs.360.84 (See Note No.51) of the notes to financial statements). The Company is taking several measures to collect the payments from the trade receivables so to reduce the overall trade receivable via-a-vis to reduce the overall short term borrowings and on the other part for the earliest recoveries of the vat refund from the state government too. However, the above said pending refund will reduce substantially in the months to come or eventually will reduced to zero, after the collection of the same and along with the successful implementation of the Goods & Service Tax (GST).

#### **Results of Operations:**

#### Income:

|                               |                         |        |                       | (Rs      | s.in lacs) |
|-------------------------------|-------------------------|--------|-----------------------|----------|------------|
| Particulars                   | Financial Year -2016-17 |        | <b>Financial Year</b> | -2015-16 | Inc/(Dec)  |
|                               | Amount                  | %      | Amount                | %        | %          |
| Gross Sales                   | 13870.29                | 112.97 | 18655.73              | 113.85   | (25.65)    |
| Other Operating Revenue       | 22.53                   | 00.18  | 31.37                 | 00.19    | (28.18)    |
| Gross Revenue from Operations | 13892.82                | 113.15 | 18687.10              | 114.04   | (25.66)    |
| Less: Excise Duty on Sales    | 1615.03                 | 13.15  | 2301.54               | 14.04    | (29.83)    |
| Revenue from Operations (Net) | 12277.79                | 100.00 | 16385.56              | 100.00   | (25.07)    |
| Other Income                  | 26.80                   | 00.22  | 33.20                 | 00.26    | (19.28)    |

The Gross Sales was lower by 25.65% as compared to previous year; due to partial impact of lower replacement sales on account of demonetization, impact of the implementation of the BS-IV emission norms in the days to come and the impact of the leased out of the third unit of the company w.e.f 01<sup>st</sup> December, 2015. During the year, the sale from export market had decreased to **Rs.611.00 lacs** as compared to previous year of Rs.666.00 lacs, showing a decline of 08.26%.

(Re in lace)

#### Expenditure:

|                             |              |             |                         | (1/3      | .m iacsj  |
|-----------------------------|--------------|-------------|-------------------------|-----------|-----------|
| Particulars                 | Financial Ye | ar -2016-17 | Financial Year -2015-16 |           | Inc/(Dec) |
|                             | Amount       | % to Net    | Amount % to Net         |           | %         |
|                             |              | Revenue &   |                         | Revenue & |           |
|                             |              | Other       |                         | Other     |           |
|                             |              | Operating   |                         | Operating |           |
|                             |              | Revenues    |                         | Revenues  |           |
| Material Costs              | 5450.36      | 44.39       | 7372.30                 | 44.99     | (26.07)   |
| Employee Benefits Expenses  | 2757.65      | 22.46       | 2998.27                 | 18.30     | (08.03)   |
| Finance Costs               | 541.62       | 04.41       | 576.06                  | 03.52     | (05.98    |
| Depreciation & Amortization | 433.43       | 03.53       | 498.26                  | 03.04     | (13.01)   |
| Other Expenses              | 4103.68      | 33.42       | 5232.29                 | 31.93     | (21.57)   |
| Total Expenditure           | 13286.74     | 108.21      | 16677.18                | 101.78    | (20.33)   |

The total expenditure as a percentage to Net sales & other operating revenues during the year has reduced by 20.33% primarily due to lower sales as compared to previous year. However, the total expenditure has increased from 101.78% as a % to the net revenue & other operating revenues to 108.21% shows continuous pressure on the overall margins of the company.

Further, it is pertinent to mention here that the current year figures are not comparable as compared to previous year, as the previous year figures also includes the working of the third unit of the company, till 30<sup>th</sup> November, 2015 and the said unit had leased out to one of its group concern on dated 01<sup>st</sup> December, 2015.

#### **Raw Material Cost**

The overall Material Cost during the year has declined by 26.07% as compared to previous year, primarily due to lower overall sales of the company on account of leased out of the third unit of the Company. The Material Cost, as a percentage to Revenue from operations (Net) has marginally reduced to 44.39% as compared to previous year of 44.99%. However, with the increase in the production from the Jamshedpur unit in the days to come, the overall share of SGI casting business in the total turnover will increase & overall raw material cost will come down to that extent.

#### **Employee Benefits Expenses:**

The Employee benefits expenses, during the year are at 22.46% of the Revenue from operations (Net), as compared to 18.30% of the last year, due to lower gross sales to the extent of 25.65% as compared to previous year.

#### **Finance Costs:**

The overall finance cost during the year ended 31<sup>st</sup> March, 2017 was Rs.541.62 lacs, as compared to previous year of Rs.576.06 lacs, which is slightly on the lower side by Rs.34.44 lacs, as compared to previous year. The financial cost for the year ended 31<sup>st</sup> March, 2017 is 4.41% of the Revenue from operations (Net), as compared to previous year of 3.52%, on account of lower turnover of the company, which had also adversely impacted the

overall profits of the Company, to that extent. The decline in the finance cost during the year was also due to no impact of the finance cost of the third unit of the company which was leased out to one of its group concern on dated 01<sup>st</sup> December, 2015.

As at 31<sup>st</sup> March, 2017, your Company has Valued Added Tax (VAT) refund pending for recovery from Punjab Sales Tax Authorities amounted to Rs.345.77 Lacs (Previous year Rs.360.84 Lacs).

#### Depreciation and Amortization:

The Depreciation and Amortization for the year ended 31<sup>st</sup> March, 2017 is at Rs.433.43 lacs as compared to previous year of Rs.498.26 lacs, is almost at the same level as a percentage to net revenue & other operating revenues .

#### **Other Expenses:**

Other expenses of Rs.4103.68 lacs for the year ended 31<sup>st</sup> March, 2017, as percentage to Revenue from operations (Net), shows a decrease of 21.57% over the previous year, due to overall lower turnover.

#### Provision for Taxation:

The provision for taxation & deferred tax for the year ended 31<sup>st</sup> March, 2017 is Rs. (359.40) lacs as compared to previous year of Rs. (215.77) lacs. The provision for taxation was on the lower side due to loss in the current financial year and brought forward of earlier year losses along with other items.

#### The performance highlights for the year 2016-2017 (in brief) are (On Standalone Basis): -

- The overall net turnover of the Company shows a decline of 25.07% in the net sales (excluding excise duty, including export incentives), from Rs.16385.56 lacs to Rs.12277.79 lacs mainly due to partial impact of lower replacement sales on account of demonetization, impact of the implementation of the BS-IV emission norms in the days to come and the impact of the leased out of the third unit of the company w.e.f 01<sup>st</sup> December, 2015
- During the year under review the Company has incurred a net foreign exchange (loss) on foreign exchange rate fluctuation of Rs.11.53 Lacs, as against net foreign exchange gain of Rs.04.55 Lacs, for the previous year. During the year, your Company has not used hedging as tools, for all its normal foreign exchange transactions such as export & long term borrowings respectively.
- The Material Costs during the year constitutes 44.39% to the net sales & other operating income vis-à-vis to 44.99% as compared to the previous year.
- Finance cost of the Company has declined to Rs.541.62 lacs from the previous year expenses of Rs.576.06 lacs, mainly due to reduction in the long term liabilities.
- Depreciation and amortization during the year stand at Rs. 433.43 lacs as compared to previous year of Rs. Rs. 498.26 lacs,.
- Due to continuous margin pressures along with the lower sales during the year ended 31<sup>st</sup> March, 2017, the Profit/(loss) before depreciation, interest and tax (PBDIT) was in negative at Rs.07.09 lacs, as compared to the previous year PBDIT of Rs.815.90 lacs, however we are taking all the necessary steps so to improve the overall margins as well overall performance of the company in the days to come.
- During the year under review the Company has made provision for current taxes (including deferred tax & wealth tax) of Rs. (359.40) Lac, as compared to previous year provision of Current Tax & deferred taxes expenses of Rs. (215.77) Lacs).

- The company has incurred a net loss of Rs.622.73 lacs, as against the previous year's Profit/ (Loss) after tax of (Rs.42.65) lacs.
- Gross Fixed Assets (excluding capital work in progress) has marginally increased from Rs.8657.83 lacs to Rs.8700.32 lacs during the year under review.
- Capital work in progress has reduced from Rs.333.13 lacs to Rs.433.08 lacs during the year under review.
- The pending value added tax (VAT) refund with Punjab Sales Tax Authorities as at 31<sup>st</sup> March, 2017 is Rs.345.77 Lacs (Previous year Rs.360.84 Lacs).

|                                 |           |           | (Rs. in Lacs) |
|---------------------------------|-----------|-----------|---------------|
| Turnover                        | 2016-2017 | 2015-2016 | Growth Rate   |
|                                 |           |           | (%)           |
| Domestic                        |           |           |               |
| OEM                             | 4934.12   | 5966.72   | (17.31)       |
| Replacement Mkt.                | 6710.14   | 9721.47   | (30.98)       |
| Total                           | 11644.26  | 15688.19  | (25.78)       |
| Export                          | 611.00    | 666.00    | (08.26)       |
| EBIDTA                          | (07.09)   | 815.90    |               |
| РАТ                             | (622.73)  | (42.65)   |               |
| Gross Fixed Assets (Excl. CWIP) | 8700.32   | 8657.83   | 00.49         |

# Performance of Subsidiary: BlueBasic India Limited:

During the year under review, the Company has subscribed to 3375 equity shares of the face value of Rs.10/each of its subsidiary company, through right issue. The Company viz. BlueBasic India Limited was incorporated on November 19, 2015 for the manufacturing of all kinds of ad blue solvents and coolants. However, during the previous year ended March 31, 2017, the said subsidiary company has not done any business.

#### **Opportunities for longer term:**

The long term growth forecast for the Indian economy remains healthy. The automotive industry in India is one of the largest in the world and one of the fastest growing globally. India's passenger car and commercial vehicle manufacturing industry is the sixth largest in the world.

There is continuous pressure globally to reduce emissions from automobiles, leading to the need for ongoing investments in technology up gradation and alternate energy across the automotive value chain. Growing environmental consciousness among consumers, government regulations to manage traffic congestion, as well as improvement in public transport infrastructure are trends that will have a significant impact on the future of the automotive industry. For commercial Vehicles, the growth in agriculture and industrial production, the spread of organized retail and the growing prevalence of the hub-and-spoke model for transportation of goods will lead to a significant expansion of the overall market size. In the mid to long term, stricter implementation of norms related to overloading of goods vehicles and road worthiness will also lead to considerable expansion in the market for CVs.

Automotive Industry is the key driver of any growing economy. It plays a pivotal role in country's rapid economic and industrial development. It caters to the requirement of equipment for basic industries like steel, non-ferrous metals, fertilizers, refineries, petrochemicals, shipping, textiles, plastics, glass, rubber, capital equipments, logistics, paper, cement, sugar, etc. It facilitates the improvement in various infrastructure facilities like power, rail and road transport. Due to its deep forward and backward linkages with almost every segment of the economy, the industry has a strong and positive multiplier effect and thus propels progress of a nation. The automotive industry comprises passenger cars; light, medium and heavy commercial vehicles; multi-utility vehicles such as jeeps, scooters, motor-cycles, three wheelers, tractors, etc; and auto components like engine parts, drive and transmission parts, suspension and braking parts , electrical, body and chassis parts; etc. The Indian automobile industry is currently experiencing an unprecedented boom in demand for all types of vehicles. This boom has been triggered primarily due to increase in disposable incomes and standards of living of middle class Indian families estimated to be as many as four million in number; and the Indian government's liberalization measures such as relaxation of the foreign exchange and equity regulations, reduction of tariffs on imports, and banking liberalization that has fueled financing-driven purchases. As the market grows and customer's purchasing abilities rise, there will be greater demand for higher-end models which currently constitute only a tiny fraction of the market.

The rapidly globalizing world is opening up newer avenues for the transportation industry, especially while it makes a shift towards electric, electronic and hybrid cars, which are deemed more efficient, safe and reliable modes of transportation. Over the next decade, this will lead to newer verticals and opportunities for auto-component manufacturers, who would need to adapt to the change via systematic research and development. The Indian auto-components industry is set to become the third largest in the world by 2025. Indian auto-component makers are well positioned to benefit from the globalization of the sector as exports potential could be increased by up to four times to US\$ 40 billion by 2020.

The growth of Indian middle class, with increasing purchasing power, along with strong macro-economic fundamentals has attracted the major auto manufacturers to Indian market. The market linked exchange rate, well established financial market, stable policy governance work and availability of trained manpower have also shifted new capacities and flow of capital to the auto industry of India. All these have not only enhanced competition in auto companies and resulted in multiple choices for Indian consumers at competitive costs, but have also ensured a remarkable improvement in the industry's productivity, which is one of the highest in Indian manufacturing sector.

Now the focus of companies across the globe is on strategies to grow and prosper rather than to just survive. The formation of strategic alliances and partnerships is expected to be the most favored mode for consolidation in the global automotive industry. The significant drivers for consolidation in the next few years are likely to be technology acquisition, establishment of a robust global footprint and acquisition of brands that have high recognition and strong relationships with customers.

India being one of the cheapest labour oriented country, as well as, with the growth in the demand of automobile sector in India, all the world class automobile manufacturers are making India as its manufacturing facilities, by setting up their manufacturing units, for all the segments of the automobiles Industry. Above all, the Government of India's major thrust towards building world class infrastructure in the country, by spending/allocating more money for the infrastructure sector and also making India as the hub for Small Car Segment, the automotives segment will see a huge surge in the overall growth rate of this sector. One of the major beneficiaries of the major spending in the infrastructure sector will be the commercial vehicles segment.

#### Automotive Mission Plan (AMP) - auto component sector to be \$150 bn by 2026

The AMP 2026 envisages that the Indian automotive industry will grow 3.5-4 times in value from its current level of output by 2026, comprising over 12% of the national GDP. By 2026, India would stand first in the world in production and sale of small cars, two wheelers, tractors and buses and third in passenger vehicles and heavy trucks.

Vehicle sales are expected to touch 66 million units by FY26. To achieve this projection, the auto industry will require additional investments of Rs, 4.50 to 5.50 trillion. The growth of the automotive market will translate into huge potential for the auto component sector. According to AMP 2016-26, the auto component sector is expected to grow at a CAGR of 13% from \$38 billion in FY15 to more than \$150 billion by 2026.

#### Auto Components Industry:

Automotive Industry occupies a prominent place in the overall Indian economy & one of the main drivers for the Indian economy along with the infrastructure industry. A sound transportation system plays a pivotal role in the country's rapid economic and industrial development. The well-developed Indian Automotive Industry fulfills

this catalytic role by producing a wide variety of vehicles: passenger cars, light, medium and heavy commercial vehicles, multi-utility vehicles, tractors etc.

Automotive Industry comprises of automobile and auto component sectors and is one of the key drivers of the national economy as it provides large-scale employment, having a strong multiplier effect. Being one of the largest industries in India, this industry has been witnessing impressive growth during the last two decades. It has been able to restructure itself, absorb newer technology, align itself to the global developments and realize its potential. This has significantly increased automotive industry's contribution to overall industrial growth in the country.

The auto component industry accounts for almost seven per cent of India's gross domestic product (GDP) and employs as many as 19 million people, both directly and indirectly. A stable government framework, increased purchasing power, large domestic market, and an ever increasing development in infrastructure and adding to this the Make in India initiative is fuelling the momentum of progressing forward to make India a favorable destination for investment. Global auto component market is pegged to be around \$1.75 trillion. However, Indian auto component industry revenue stands at just \$40 billion, which is just 2.3 per cent of the total Indian GDP and contributes \$11billion of exports. According to industry leaders, the growth opportunities are tremendous and that is the reason everybody is looking at this market. This has been driven by strong growth in the domestic market and increasing globalisation (including exports) of several Indian suppliers. The Indian Auto Component industry is expected to grow by 8-10 per cent in FY 2017-18, based on higher localization by Original Equipment Manufacturers (OEM), higher component content per vehicle, and rising exports from India, as per ICRA Limited.

According to the Automotive Component Manufacturers Association of India (ACMA), the Indian autocomponents industry is expected to register a turnover of US\$ 100 billion by 2020 backed by strong exports ranging between US\$ 80- US\$ 100 billion by 2026, from the current US\$ 11.2 billion.

However, any opportunity comes with challenges. The first and foremost challenge is to deliver a better quality and technology products to OEMs. About 72% of the auto component industry in India is organized. The report estimates that the organized auto component industry in India is expected to grow at a CAGR of 12.5% by 2020. This sector supplies mainly to the OEMs.

The main beneficiary of the growing Indian automobile industry is auto Component industry in India. India is now a hot spot for automobiles and auto-components. A cost-effective hub for auto components sourcing for global auto makers, the automotive sector is potential sector for entrepreneurs. The strong sales have made India the second fastest growing market after China.

The Indian Auto Component Industry has been navigating through a period of rapid changes with great élan. Driven by global competition and the recent shift in focus of global automobile manufacturers, business rules are changing and liberalization has had sweeping ramifications for the industry. The Indian Auto Component Industry is one of the few sectors in the economy that has a distinct global competitive advantage in terms of cost and quality. The value in sourcing auto components from India includes low labour cost, raw material availability, technically skilled manpower and quality assurance. An average cost reduction of nearly 25-30% has attracted several global automobile manufacturers to set base. India's process engineering skills, applied to redesigning of production processes, have enabled reduction in manufacturing costs of components. Today, India has become the outsourcing hub for several global automobile manufacturers.

Lower labour costs give Indian auto component companies a huge cost advantage. This has resulted in a significant cost reduction as opposed to overseas production maintaining international quality standards. India generates about 0.4 million engineering graduates every year. The cost of entry-level engineers is as low as US\$ 8,000 per year. India accounts for 26% of the world's Engineering Service De-regulation and policy initiatives such as lower excise duties, realization of VAT, etc., have been implemented and further introduction of GST will provide much needed boost to this sector. (Source-ACMA).

The Automotive Components Manufacturers Association (ACMA) states that wage cost accounts for 3 per cent to 15 per cent of revenues for Indian manufacturers as compared to 20 per cent to 40 per cent for US players. The industry exports have grown at a CAGR of 19 per cent in the last five years. The fast growing auto component sector contributes some 2.3 percent to India's Gross Domestic Product (GDP). This figure has the potential to touch US\$110 billion by 2020, with exports going up six-fold, predicts ACMA (Automotive Component Manufacturers Association of India).

As per industry estimates, Indian Auto Component Industry derives 60 per cent of its turnover from sales to domestic original equipment manufacturers (OEMs), 25 per cent from sales to the domestic replacement market and around 15 per cent from exports.

With the implementation of Goods and Service Tax (GST) in the days to come, there is tremendous opportunity in the auto components industry. Auto component industry can be divided in two parts mainly organized and Un organized sector. Organized Sector caters to the OEM requirements i.e., Original Equipment's Automobile Manufacturers whereas Unorganized sector fosters the need of after sale market/replacement market. Number of Manufacturing unit is unorganized sector is far more than organized Sector albeit organized Sectors accounts for 85% of total industries turnover. Both the sectors have their own peculiarities in their respective business methodology.

The GST regime aims to finish Input Tax Credit hurdles on transactions between different states and will create one market across India. Under GST unbroken Input Tax Credit will prevails across India which calls for significant changes in current supply chain methodology and automobile component sector is not the exception.

The unorganised segment operates through multiple distribution chain and large dealers' network. The industries of this segment set-up their mother depots in each different states to saves dealers from CST cost. Now there are possibilities that these segment may look for new avenues to optimize supply chain operation and saves from working capital cost. Under current Indirect Tax regime the dealers of auto components immensely impacted by cascading effects. Dealers cannot claim Input Tax Credits of Excise Duty, Service Tax, and Entry Tax etc. thereby increase in supply chain cost and increase in price to consumer is quite natural. With GST, all these tax costs could cease to exist as dealers would be able to take input credit of GST paid at the time of procurement of auto components. Therefore, the pricing of auto components in replacement market should have a favorable impact of GST.

#### **Growth Drivers of Auto Component Industry:**

#### • In Original Equipment Manufacturers:

Growth in Economic Activity, Increase in the Personal disposable incomes, Growth in Rural Economy, Multiple & easy finance options, Decline in tax rates and Economic vehicles.

#### • After Sales Market (Replacement Market)

Old vehicle population, Life span of components (frequency of replacement), Average value of parts replaced, Share of genuine-branded components in the total aftermarket.

#### Export

Despite a relatively small share of Asia in the global pie, India is now amongst one of the most preferred destinations and has come to occupy the image of an exporting hub for most of the major global OEM players. Almost all the big auto manufacturers of the world are either already or are in the process of outsourcing from the country.

Industry to take advantage of the transition that is taking place internationally and dominates the global supply chain in auto components due to reasonably priced skilled work force large population of technology workers established strengths in I.T. and electronics transformation of global auto component industry.

#### The Company:

The Company enjoys an unstinted confidence from its valued customers for providing quality products. With the widely recognized brand "GS", superior quality, strong distribution network and a committed team of employees, the "GSAIL" is well positioned to take the advantages of the opportunities and withstand market challenges.

The superior quality of product of the Company gives a competitive edge in the market place. The Company is committed to sustain its domestic market share by offering wide range of products at competitive rates.

We operate mainly in three segments i.e. Original Equipment Manufacturers, After Sales Market & Export Market. The Company has balanced approach to the Original Equipment Manufacturers, After Sales Market & Export Market, which helps us in capitalizing to our strength in all the three segments and to respond to market fluctuation and customer strategies.

With the overall growth rate in the Indian economy in the medium to long term and particularly the growth rate in the Indian automotive Industry, there is tremendous growth opportunities for Company like "GS" which has already a strong brand name in after sales market, a good & long standing relationship with all the Original Equipment Manufacturers and above all a dedicate team, however in short term there remains the challenges

Company has expanded its capacities by setting up new unit at Jamshedpur, for its Casting Auto Components for Original Equipment Manufacturers, After Sales Market & Export Market. Your Company is exploring other export market.

#### **Challenges:**

- a. Higher cost of inputs such as power, raw materials. Higher import duties on raw materials such as pig iron as compared to in the competing countries.
- b. Lower productivity due to manual operations & low level of mechanization & old equipments.
- c. Non availability of access to modern manufacturing techniques, design & in process quality techniques due to high capital cost & non availability of capital at Competitive cost as available in competing countries.
- d. Poor & erratic power availability & low energy efficiency of SME units.
- e. Lack of foundry specific training facilities & exposure to modern foundry manufacturing techniques & therefore unavailability of skilled manpower, cumbersome environmental clearance Procedures.
   (Source: Indian foundry Industry)
- f. Initial hiccup to the implementation of GST particularly in the replacement market.

Any Increase in Excise Rate along with the Increase in Commodity prices & Interest Rates, Infrastructure Bottleneck, Trained drivers for sophisticated vehicles and planned maintenance, Increased competition and expansion in capacity would pressure on margins leading to just a volume driven model, remaining cost competitiveness, access to and availability of cost effective capital, trade policies, access to world class technology and quality practices, scaling up the Industry.

The commercial vehicle market is purely an economic play and has moved cyclically, however India now established itself as a global manufacturing hub for sourcing and now proving a high growth market and also makes it surely a long term story for CV makers.

#### Threats:

Any delay in the recovery of the world economy adversely affects the commercial vehicle segment, as commercial vehicle segment is a face of revival in the economy. Further any increase in the prices of commodities be it rise in the steel prices, rise in crude prices along with the rise in the interest rate in the domestic market will cause to slow down in the Indian economy as well as in the World economy. Rise in the crude prices coupled with the rise in the interest cost ultimately will affect the demand of commercial vehicles as financing will be not be easy for the purchase of new vehicles. Further, as the entire major auto component manufacturer are now tapping the untapped after sale market, there will increase in the competition which will ultimately reduce the margin in the after sale market in the days to come. However, your Company is well positioned in the after sale market and has a huge network of distributors and retailers along with a reputed brand name "GS", which will counter any increase in the competition in the aftermarket sale segment.

#### Cyclical nature of the Industry:

Our Company's fortune is linked to those of the automobile industry, which is cyclical in nature. The demand for automobiles has a significant impact on the demand and prices of the products manufactured by the Company. A fall in the demand and/or prices would adversely impact the financial performance of the Company.

#### Human Resource Development:

To meet the long term growth plans of the Company, a structured organization with succession planning and strategies for development of the technical and managerial skills within the organization are being developed. Yours Company is following the most favorable human resources policy as prevailing in the industry. The Company believes in peaceful and harmonious relationship with the personnel of all the levels to achieve the targeted goal of the Company. Yours Company is firmly believes into involvement of personnel into decision-making process of the Company. The management have decentralized the decision making process so to achieve the self-satisfaction at the decision making level. The Company continues to provide growth opportunities to its employees by way of training workshop and by that way to retain efficient and talented eemployees in the Company.

Human rresource is one of the key aassets of any organization. The Company believes that human resources enable the Company to consistently meet customer requirements and deliver exceptional performance for growth. To strive for success and growth in any organization, human resource will have to play a key role in the overall development of the organization. We feel that the organization will grow, only & only if, each & every employee of the organization will grow with regards to their personal developments, as well as, at organization level, along with the organization. The Company provides ample opportunity to employees to enhance their knowledge & skill, which will ultimately contribute to the growth of the organization. Your Company considers its human resource as "the most valuable asset", is thus committed to the welfare of its employees and their families, and by recognizing this devotes a considerable part of its time and resource in motivation, training & development of its employees in various traits, a part from job related skills, over the years, your Company has benefited from a pool of committed and dedicated employees. In an environment of general workforce shortages, retaining and motivating talent has become a key challenge. However, attrition in "GS" has been less as compared to the Industry average, which reflects the loyalty of your Company's employees. Recruiting & retaining qualified skilled manpower poses to be a great challenge due to rapid growth in the economy. The Company has undertaken special HR initiatives with a view to develop strong and stable organization having intrinsic strength to meet the current business challenges.

The Company organizes celebration of festivals at various locations. Employees' families participate in large numbers and appreciate the opportunity provided by the Company. In the year under review given the changes in the external environment there was a significantly different challenge on the human resource management front. Using the dual responsibility mythology, scope of existing Employees' roles is being widened.

- Workmen trainees who have successfully completed their training with us are being absorbed on Company rolls.
- To attract and retain talent, ggraduate engineer trainees recruited from engineering colleges and also from campuses of premier educational institutions across Punjab, which have completed their training, have been absorbed as Engineers and have also tied up with the colleges from where it is recruiting entry level employees.
- Employee satisfaction survey was carried out and based on the feedback received, corrective actions have been initiated which ultimately effect the morale booster of the employee.
- Communication meeting is being organized every month to appraise all the employees on the major development on various fronts such as market, supply chain as well as feedback cum suggestions etc. and also for any new suggestion as well as new initiatives.
- Near- misses / incidents reporting has been encouraged and investigation for each of these occurrences are carried out to deploy preventive measures. The ratio of near misses to accidents has improved considerably over the last year. Structured problem-solving technique is adopted to investigate accidents. Lessons learnt are shared with all the divisions for implementation.
- Internal and external safety audits and inspections are carried out regularly and the compliance of audit action points is monitored.

#### People:

As a business enabler, "GS" people practices are geared towards delivering three corporate objectives:

- Identify and induct the most appropriate human talent- based on long term business plans.
- Develop the competencies and skill sets of the entire people force-work force and management alike-and synchronize these with long term business objectives.
- Ensure that existing people within the organization have a clearly defined growth and business delivery path, based on their competencies, delivery potential, previous track record and appetite for growth.

To achieve these three objectives, the Company, during the year has put into place key organizational changes.

#### Kaizens:

Your Company had done well in kaizens by implementing kaizens, resulting to savings and lot of improvements in 5S ,Systems, Process, Safety, Morale, Methods, Productivity, reducing wastages, energy savings etc.

#### **Industrial Relations:**

The total numbers of permanent employees on the roll of the Company were **1094** as on 31<sup>st</sup> March, 2017 (previous year 1146). However it is pertinent to mention here that the company had leased out its third unit to one of its group concern on dated 01<sup>st</sup> December, 2015, hence the figures of the current year are not strictly comparable. Your Company had maintained its excellent industrial relations records of not loosing even a single day due to industrial action since its inception, which further shows the relation of the Company with its workmen. This facilitated the following:

• Leadership development programme planned for office bearers at each and every level of the organization and for Executive committee members.

#### **Employee Welfare:**

• On April 1<sup>st</sup>, of every year, Annual day is being celebrated and all the employees and their family members are attending the function. This is an occasion of family get together. Various cultural and religious activities were conducted for employees and their family members.

#### Health, Safety, Security and Environment:

Health, Safety, Security and Environment is at the core of our business and all employees are accountable for it. "GS" operations follow the best industry practices as regard to Health, Safety, Security and Environment. The Company is committed to achieving these goals through a structured "HSE" management system that has been put in place and is being followed in letter and spirit as well as is rigorously monitored for continuous improvements. "GS" considers it is a responsibility to its stakeholders to clearly stipulate measures and polices that can be proposed to the third parties and are in line with global benchmarks.

The Company follows a policy of zero tolerance towards accidents. The Company provides all facilities for fatigue-free working. We have always focused on safety with a view to maintain an awareness of the importance of safety at work place.

During the year under review, safety audit were carried out by the in house staff members and all observations/ suggestions were implemented. Hazardous waste which generated during the process is being disposed off as part the statutory guideline.

"GS" carried out the following activities as part of its annual plan:

- Basic safety training was imparted to all the factory employees including temporary workers. Safety and technical competency development programmes were carried out to improve competencies of employees for safety critical jobs.
- Work place inspections were carried out by executives and managers at all level. Senior management team members demonstrated leadership commitment through work place inspections.
- Reduced waste generation and improved waste management by collecting and disposing all the waste in an environment friendly manner.
- Tree plantation across premises and factories.
- Reduced level of sound pollution by providing acoustic enclosures on certain set of machinery and DG/ compressor sets.
- When risk assessment is carried out, proactive 'accident control measures' are factored into the scope in order to mitigate human accident and damage to property.
- Safety Equipments (e.g. safety helmets safety shoes etc) for "GSAIL" employees and subcontractors have been standardized and are in place.
- Comprehensive training programs were regularly conducted to ensure strict adherences to safety procedures. These are conducted by both in-house trainers as well as by outsides "HSE" experts.
- Safety handbooks are also given i.e. on the safety oath, emergency preparedness, instruction to fight against fire, emergency phone numbers,

- Reported near miss safety incidents are being investigated and immediate corrective and preventive actions are being initiated.
- Work permit system is followed strictly for hazardous work in nature, both for internal and sub contract works.
- External & Internal periodical safety audit is being carried and the corrective and preventive actions are being initiated on the observations made.
- Periodical general health checkup was carried out for all the employees and particularly, audiometric tests, pulmonary function test, eye checkup were also conducted by the doctors employed by the company.
- Employees working in canteen have been medically examined periodically for the hygiene.

During the year, "GS" had no fatal accidents.

#### Information Technology:

"GS" has been adapting IT, to pay an increasingly strategic role in business role in the business process by providing cutting-edge technologies needed to create values and competitive advantages. These range from advanced sales force automation, engineering design and collaboration tools. IT also helps to ensure the sustainability of its various businesses compliances and enhanced information security systems. The major initiatives can be grouped under the following categories.

- Leveraging Technology: Major initiatives in this have been launched across the Company, focusing on creating value through business process re-engineering. The objective is to seamlessly synchronize system to best-in-class business process, thereby improving controllership and data quality.
- Consolidation: As a step forward in consolidating group IT infrastructure, Data center resources of all the
  entities are being aggregated at one place. Storage Area Network (SAN) has been implemented across group
  offices to consolidate corporate and project data into a central repository. This will link up with the ongoing
  knowledge management initiatives. Newer technologies like virtualization for desktops and servers are
  being piloted to identify efficiencies to move toward a green data centre' environment.
- Disaster Recovery: the group has a comprehensive disaster recovery plan closely linked with a business continuity plan.
- Security: Company has upgraded its corporate office network by adopting industry best practices and best of breed technologies. This provides adequate IT controls to reduce current risk of loss of sensitive commercial and technical data through mail and internet by employees.

#### **Corporate Social Responsibility (CSR):**

"GS" has always considered itself as a responsible corporate citizen. It cares for the well-being of society. CSR represent an interesting culmination of philanthropy and ethics. "GSAIL" believes that it is not only accountable to its shareholders but it is also accountable to the society in which it operates. With a true corporate vision, the Company embraces a wider community rather than just its shareholders, customers and suppliers.

Corporate social responsibility (CSR) at "GS" is focused on making over business practices more environmentally and socially responsible. This is affected by (i) assessing and mitigating the environmental & social impacts and (ii) Minimizing the environmental impact and carbon footprints of our operations though resource of efficiency & conservation. CSR also includes an active volunteering program aimed at increasing our employee's environmental and social sensitivities, besides high standards of Corporate Governance, maintaining our reputation for ethical and fair business practice and improving transparency in our interaction with all our stakeholders. Corporate Social Responsibility (CSR) is not a public relations exercise for us. "GS" denotes CSR as conducting business in ways that provide social, environmental and economic benefits for the communities and geographies where we operate. The greatest value is in making a difference in the lives of people. A beginning has been made, but there still miles to go before the huge disparity is bridged and a better future delivered to every child. The ultimate aim is to put a smile on every face.

The Company has an innate desire and zeal to contribute the welfare and social up liftment of the society. "GS" continues to support the society by way of contributing in the field of education, sports, environment etc. Highlights of performance of "GS" for the welfare of Society are as follows:

- (i) (a) Company contributes to NGO's to empower children and community for understanding their rights as equal citizens and demand for schools and health centres in their villages.
  - (b) Establish unity by destroying the differences of caste, gender and class.
  - (c) Identify and tackle root causes that continue to keep children uneducated, unprotected and hungry & push for child friendly government policies.
- (ii) Installed Water & Sewage Treatment Plant and Effluent Plant of 100000 ltrs per day and 60000 ltrs per day capacity respectively to provide better and healthy working conditions.
- (v) Company launched its internal environment policy aimed at minimizing its environmental impact and carbon footprints under the "Go Green" initiatives. Company has made contribution from time to time to Divisional Forest Officer, Ludhiana, for participating and taking initiative with the forest Division, in their efforts for plantation in Go Green drive. "GS" continuously contribute in Go Green scheme by planting various plants to keep the environment green & healthy.
- (vi) Company regularly contributes for up-liftment of the various games of the state.
- (vii) During the year under review, the company has taken initiatives for the enhancement of happiness and better health in of its employees. The company organized stress management seminar and free eye checkup camp for "GS" employees and also provides free aids to its employees in the factory premises.

An essential component to your Company's Corporate Social responsibility is to care for the community. Your Company endeavors to make a positive contribution towards social cause by supporting a wide range of socioeconomic and education initiatives and committed to address important societal needs extends through philanthropic outreach programs under the aegis of "GS Foundation". Your Company has established a charitable trust, "GS Foundation" as part of its Corporate Social Responsibility. "GS Foundation" has been paying the fees of poor & needy students, of any class & any religion, for the required education of the particular students.

In "GS", we are enhancing corporate value by deepening awareness that honest action with responsibility leads to sustainable operations fulfilling our responsibilities in a well-balanced way with respect to economic, environmental and social matters and achieving symbiosis with all our stakeholders. "GS" is very responsive towards all stakeholders viz. shareholders, employees, customers, suppliers, society at large etc., and create value for all of them. Further, your Company in a move towards the better working culture & environment always make an atmosphere, for asking suggestions from all the employees regarding suggestions for improving the working atmosphere & working culture and for improvement in the production processes of the Company.

#### **Dividend Policy:**

Company's main emphasis is to work, for & on, behalf of the benefits of all its stakeholders of the Company, Keeping this in view and to creating long term value creation for our Shareholders, Board of Directors of "GS" has formulated a dividend policy to pay dividend to shareholders, every year, at the rate, to be decided by the Board, from time to time, keeping in mind the distributable profits of the Company, during that particular year. However, as all the shareholders of the Company, is well aware, that your Company is in expansion phase and

further, is re-investing its profit for the various expansion plans of the Company, for the benefits of all its shareholders, provided that, if in any year, it needs funds to expand its business, then the discretion regarding declaration of dividend for that particular year, will be of the Board of Directors of the Company.

#### Analysis and Comments on Key Business Risks:

#### Risk and Concerns:

The Company has developed built-in procedures and a practice to effectively mitigate the adverse effects of the risk involved in the business and has laid down procedures for handling risks in carrying out the business to the best advantage of all the stakeholders and to improve the stakeholder value and ensure continuity of business.

#### **Risk Management:**

The Company is committed to high standards of business conduct and the risk management with a view to

- Protect the Company's Assets
- Achieve sustainable business growth
- Avoid major surprises related to the overall control environment
- Safeguard Shareholder investment; and
- Ensure compliance with applicable legal and regulatory requirements

#### Further the Company has divided the overall risk into following categories:

#### i) Risk of concentration in one segment:

The Company right now operates in one sector and the commitment of investments being irreversible process and always has a risk of demand projections not materializing. However, historical perspective has been that the excess capacities get consumed eventually, may be after a lag of couple of years. The commercial vehicle segment is a cyclical sector in India. Accordingly; there is a risk that if the commercial vehicles sector experiences a period of sustained low growth or negative growth, our business is very likely affected.

The diversified customer portfolio of the Company with business share not exceeding 15% from any one customer and with good market share in all the segments i.e Passenger Vehicles, and Commercial vehicles, enhances its ability to face any fluctuations.

The Company's market share is likely to be sustained over the next few years by virtue of the new investments it has made and is planning for the same. The Company's efforts on growing after market as well as exports would reduce the risk of fluctuations in the domestic Original Equipment's Manufactures Market.

#### ii) Global Competition Risk:

International OEM's seeking to introduce global platforms prefer to source the products for that platform from a global supplier having the ability to supply same product (same specification and quality) at all locations where the platform is planned for manufacturing.

In case of direct imports of products, particularly from China, the Company has built up its capacity to compete at cost level while providing value added services to customer to continue being a preferred supplier.

#### iii) Procurement and Supply Chain Risks:

During the year, the prices of commodity and base metal remained on the lower side along with the prices of crude. However any increase in the prices of commodity & crude will poses serious risk of profits erosion in case of inadequate compensation from its customers.

However, the Company has addressed this risk by way of an understanding with most customers for adjusting the prices of our products in tandem with the movement of raw material cost. To avail the benefit of economy of scales the Company has opted for centralized sourcing with better vendor management. The movement in the material prices in the domestic as well as international market is closely monitored to ensure procurement at competitive prices.

## iv) Exchange Fluctuations Risks:

The company's policy has been to avoid speculation in foreign exchange. The Company is right now, not using the hedging as a tool for booking forward for their regular business requirements. As of date the Company has not hedged its Foreign Currency Term loan exposure and its revenue from exports.

The current forex volatility can impact sales realizations & depreciation of assets, therefore it is critical to continuously review the latest foreign exchange rates while quoting for orders, which the company is already doing. Hence the Company's overall exposure for all its exports and the exposure to the extent of above said Foreign Currency Term loan will continue to bear the risk of exchange rate fluctuations.

# v) Commodity Risk:

The Input prices in general are very volatile along with the prices of Crude & power. Any rise in the price of Commodity & Crude, will adversely impact the overall margins of the company. What poses even greater challenges from the risk management perspective is the sharp volatility in prices."GS" addresses it by sharing the prices with its ultimate customers beyond certain rate of increase, along with buying the material in bulk when there is considerable reduction in the prices.

#### vi) Talent and Attrition Risk:

The Management closely reviews the attrition risk and talent availability risk-in term of head count and competence. Due to the boom in the auto sector the attrition risk is high. The Company being sensitive to this concern has proactively engaged itself in hiring and developing talent with special focus on HR activities for ensuring retention of its people. Availability of knowledgeable work force is also key concern, which has been addressed by wide spread engagement with technical schools for direct recruitment and offering them well define growth paths.

#### viii) Interest Rate Risk:

Due to pressures in the overall margins of the company from the last two to three years, temporary delay in the collection of receivables and pending value added tax refunds with the state government, there is increase in working capital requirements of the Company. Any increase in the interest rate by the central bank, will increase the interest cost, which will cause further pressure on the margins of the Company.

#### ix) Risk related to safe operations:

Your company is committed to the safety of its people and continues to strive for making workplaces safe. The complexity and spread of operations make this task even more daunting. There is a dedicated team of safety officers reporting to the head of safety who continuously review the implementation of policies and procedures especially at the site and factories. They also conduct periodic safety audits to measure and improve compliance. Continuous efforts and programmers are on for enhancement of safety awareness at all levels through.

#### **Quality Management System:**

From the very beginning "GS" has always shown incessant thirst for Product Quality and Customer Satisfaction. At "GS", each component passes through series of stringent tests of quality from design stage to manufacturing. Conformance to the quality is just not restricted to the shop floor of the Company but also throughout the supply chain. After having conferred ISO 9002 certification in 1997 and QS 9000 certification in 1999 by BVQI, U.K. the Company had taken leaps by implementation of 5 S, TPM, TQM concepts i.e. Total Productive Maintenance / Total Quality Management and Lean Manufacturing. The Management of "GS" feels that these are essential ingredients of success and sustenance in the present times due to fierce competition offered by Global Companies. The Quality Movement in "GS" has achieved its next milestone – ISO/TS 16949. Your management is working on certain initiatives to encourage Quality circle to promote internal customer concept and also to reduce drastically the PPM levels for all the operations.

#### Internal Control System:

The Company's internal audit department is regularly reviewing the adequacy of the internal control systems and suggests corrective measure, wherever found necessary. Review mechanisms are in place to monitor & improve the internal control systems. The internal audit department draws up yearly plans keeping in view the complexities of the businesses. All areas are covered periodically & report submitted to the departmental heads. Corrective actions, if any, are taken within an agreed time frame. The audit committee of the board periodically reviews the report & recommendations and follows up with necessary actions. Statutory auditors also review the adequacy of internal audit system and suggest improvements wherever feel necessary, at regular intervals.

#### Financials (On Standalone Basis):

|   |           | (In Rs. Lacs) |
|---|-----------|---------------|
| Particulars                               | 2016-17   | 2015-16       |
| Net Sales                                 | 12255.26  | 16354.19      |
| Operating Income                          | 22.53     | 31.37         |
| Total Expenditure                         | 12311.69  | 16385.56      |
| (a) Consumption of Raw Material           | 5450.36   | 7372.30       |
| (b ) Employee Benefit Expense             | 2757.65   | 2998.27       |
| (c) Other Expenditure                     | 4103.68   | 5232.29       |
| OPBDIT                                    | (33.90)   | 782.70        |
| Depreciation & Amortization               | 433.43    | 498.26        |
| ОРВІТ                                     | (467.33)  | 284.44        |
| Finance Charges                           | 541.61    | 576.06        |
| ОРВТ                                      | (1008.94) | (291.62)      |
| Other Income                              | 26.80     | 33.20         |
| РВТ                                       | (982.14)  | (258.42)      |
| Current Tax                               | 00.00     | 00.95         |
| Deferred Tax                              | (359.41)  | (216.72)      |
| РАТ                                       | (622.73)  | (42.65)       |
| EPS (Rs.) : Basic & Diluted(face value of | (04.29)   | (00.29)       |
| Rs.5/- each)                              |           |               |

#### Company's abridged Statement of Profit and Loss (On Standalone Basis):

Note:-Previous year figures have been regrouped / rearranged wherever found necessary.

| Indicators of Profitability    |           |           |
|--------------------------------|-----------|-----------|
|                                | 2016-2017 | 2015-2016 |
|                                | (%)       | (%)       |
| PBDIT/Total Income             | (00.06)   | 04.97     |
| PBIT/Total Income              | (03.58)   | (01.93)   |
| PBT/Total Income               | (07.98)   | (01.57)   |
| PAT/Total Income               | (05.06)   | (00.26)   |
| Return on Capital Employed     | (08.79)   | 05.12     |
| Return on Net Worth            | (16.78)   | (09.83)   |
| EPS (Rs.) :- – Basic & Diluted | (04.29)   | (00.29)   |
| (face value of Rs.5/- each)    |           |           |

| Capital Structure Ratio |         |         |
|-------------------------|---------|---------|
|                         | 2016-17 | 2015-16 |
| Debt Equity Ratio       | 1.20:1  | 1.10:1  |

The debt repayment is progressing smoothly as per the Company's plan

## **Cautionary Statement:**

Certain Statements in this Management Discussion and Analysis describing yours Company's objectives, projections, estimates, expectations or predictions may be 'forward looking statements' within the meaning of applicable securities laws and regulations. Forward looking statements are based on certain assumptions and expectation of future events. The Company cannot guarantee that those assumptions and expectations are accurate or will realize. Actual results could differ substantially or materially from those expressed or implied. The Company assumes no responsibility to publicly amend, modify or revise any forward looking statements, on the basis of any subsequent developments, information or events. Important developments that could affect your Company's operations include a downtrend in the Automobile Industry- global or domestic or both, significant changes in political and economic environment in India or key markets abroad, tax laws, litigation, labour relations, exchange rate fluctuations, interest rate and other costs including commodity prices.

# Code of Conduct:

#### for Directors and Senior Management:

- 1. Perform functions of the office with integrity, honesty, fairly, ethically, professionalism, and exercise powers attached thereto in good faith and with due care and diligence, without the influence of personal interest. Act in a manner to enhance and maintain the reputation of the Company.
- 2. Ensure that the Company's Management works for & in the best interest, fulfill the fiduciary obligations to the Company's shareholders along with the long term value creation, for all the stakeholders of the Company, at large.
- 3. Comply with the terms of the Code of Conduct for Prohibition of Insider Trading approved by the Board of Directors as well as Companies policy on Disclosure and internal procedures for prevention of insider trading under SEBI Regulations and any other code that may be formulated from time to time, as applicable.
- 4. Treat employees with dignity, respect and justice, taking into consideration their different cultural sensitivities. Non- discrimination against employees on the grounds of religion, age, nationality, sex or any other personal or social condition, different from the conditions of merit and capacity. Conduct themselves in a professional, courteous and respectful manner and not take improper advantage of their position.
- 5. Ensure that the company's assets, proprietary confidential information and resources are used by the Company and its employees only for legitimate business purposes of the company.
- 6. Immediately notify the administrative body as to any event or situation which would represent or could give rise to a conflict between the interests of the Company and the individual interests of the director or manager and abstain from intervening in the resolution.
- 7. The senior management shall have the primary responsibility for the implementation of internal controls to deter and detect fraud. The company shall have zero tolerance for the commission or concealment of fraud or illegal acts.
- 8. The senior management will ensure that its dealings and relationships with business associates/customers are maintained in the best interest of the company. Its relationship in regard to the company work should be professional and commercially appropriate.
- 9. Help in creating and maintaining the culture of commitment to compliance with all applicable laws, rules, and regulations, confidentiality obligations and corporate policies of the company. Encourage reporting of a material violation of any laws, rules or regulations applicable to the company or the operation of its business and ensure that the person reporting such violation is not aggrieved in any manner.
- 10. Promote effective participation by shareholders at General Meetings, especially by facilitating the exercise of information and voting right.
- 11. Aspire to excellence in the goods and services of the company in such a way that clients and customers obtain the satisfaction expected there from, while striving for their total satisfaction. The quality standards of the company's goods and services shall meet applicable national and international standards.
- 12. Conduct business in a responsible manner and commit to undertake:
  - (a) Compliance with environmental laws, regulations and standards.
  - (b) To incorporate environment friendly and protective measures as an integral part of the design, production, operation and maintenance of the company's facilities.

- (c) encourage wise use of energy, and minimize any adverse impact on the environment.
- (d) ensure health and safety measures for all the employees and workmen.
- (e) not to violate Society privacy and confidentiality policies and not to use confidential or proprietary information for personal financial gain.
- 13. The senior management shall not, without the prior approval of the Managing Director, accept part time employment or a position of responsibility (such as a consultant or a director) with any organization, for remuneration or otherwise.
- 14. Establish processes and systems for storage, retrieval and dissemination of documents both in physical and electronic form, so that the obligations of this code are fulfilled.
- 15. Select suppliers only on the basis of the appropriateness of their products or services as well as of their prices, delivery conditions and quality.
- 16. The senior management and its employees shall neither receive nor offer or make, directly or indirectly, any illegal payments, remuneration, gifts, donations or comparable benefits that are intended, or perceived, to obtain uncompetitive favours for the conduct of its business. Maintain elicit and respectful relationships with public authorities and institutions, not accepting or offering gifts, commissions in cash or in kind.
- 17. Make contribution to political parties or public institutions only in accordance with prevailing legislation and in any case, guaranteeing transparency.
- 18. Collaborate with public entities and non- governmental entities and organizations dedicated in improving levels of social attention for disadvantaged persons.

# **Independent Auditor's Report**

#### To the Members of G.S. Auto International Limited

#### **Report on the Standalone Financial Statements**

We have audited the accompanying standalone financial statements of **G.S. Auto International Limited** ("the Company"), which comprise the Balance Sheet as at March 31, 2017, and the Statement of Profit & Loss and the Cash Flow Statement for the year then ended and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Financial Statements

The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Companies Act, 2013 ('the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, Including the accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent :and the design, implementation and maintenance of adequate internal financial control, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these standalone financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under. We conducted our audit in accordance with the Standards on Auditing, issued by the Institute of Chartered Accountants of India, as specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the standalone financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India of the state of affairs of the Company as at March 31, 2017, its loss and its cash flows for the year ended on that date.

#### **Emphasis of Matter**

We draw attention to the following matter in the Notes to the financial statements: Note 62 to the financial statements which states that the company has not paid till date, the fourth quarter ended 31<sup>st</sup> March, 2017, installment of its term loan from Export Import Bank of India (EXIM Bank), amounted to US\$ 227265.90.

#### **Report on Other Legal and Regulatory Requirements**

- 1. As required by the Companies (Auditor's Report) Order, 2016 ("the order") issued by the Central Governments of India in terms of sub-section (11) of section 143 of the Act, we give in the Annexure 1 a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by section 143 (3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - (b) In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - (c) The Balance Sheet ,Statement of Profit and Loss, and Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - (d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules 2014;
  - (e) On the basis of written representations received from the directors as on March 31,2017, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31,2017, from being appointed as a director in terms of section 164 (2) of the Act;
  - (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure 2" to this report;
  - (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
    - i. The Company has disclosed the impact of pending litigations on its financial position in its financial Statements Refer Note 32 to the financial statements.
    - ii. The Company has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts, if any. – Refer Note 7 & 11 to the financial statements;
    - iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.

iv. The Company has provided requisite disclosures in the financial statements as to holdings as well as dealings in Specified Bank Notes during the period from 8 November, 2016 to 30 December, 2016. Based on audit procedures and relying on the management representation we report that the disclosures are in accordance with books of account maintained by the Company and as produced to us by the Management.

> For NANDA & BHATIA Chartered Accountants ICAI Firm Registration Number: 004342N

Ludhiana: 30<sup>th</sup> May, 2017

Sd/-P.C.S. VIRDI Partner Membership Number: 017056

# Annexure 1 referred to in paragraph 1 under the heading "Report on other legal and regulatory requirements" of our report of even date:

#### Re: G.S. Auto International Limited ("the Company")

- (i) a) The Company has maintained proper records showing full particulars, including quantitative details and situation, of its fixed assets.
  - b) As explained to us, all fixed assets have not been physically verified by the management during the year but there is a regular programme of verification which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification.
  - c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of immovable properties are held in the name of the Company
- (ii) The inventory of the Company has been physically verified by the management during the year. In our opinion the frequency of the verification is reasonable. No material discrepancies were noticed on such physical verification. Inventories lying with third parties have been confirmed by them as at year end and no material discrepancies were noticed in respect of such confirmations.
- (iii) According to the information and explanations given to us, the Company has not granted any loans, secured or unsecured, to any of the companies, firms, limited liability partnerships or other parties covered in the register maintained under section 189 of the Act. Accordingly, the provisions of clause 3(iii) (a), (b) and (c) of the said order are not applicable to the Company and hence not commented upon.
- (iv) In our opinion and according to the information and explanations given to us, the Company has not given any loans, made investments, given guarantees or security during the year which is covered under provisions of Section 185 and 186 of the Act. Accordingly, the paragraph 3(iv) of the Order is not applicable to the Company.
- (v) According to the information and explanations provided by the management, we are of the opinion that the Company has not accepted any deposits from public covered under Section 73 to 76 or any other relevant provisions of the Companies Act and rules framed thereunder. Accordingly, the paragraph 3(v) of the Order is not applicable to the Company.

- (vi) We have broadly reviewed the books of account maintained by the Company pursuant to the rules made by the Central Government, for the maintenance of cost records under section 148(1) of the Companies Act, 2013, related to the manufacture of auto components and are of the opinion that prima facie, the specified accounts and records have been made and maintained. We have not, however, made a detailed examination of the same.
- (vii) a) The Company is generally regular in depositing with appropriate authorities undisputed statutory dues including Provident Fund, Employees' State Insurance, Income Tax, Wealth tax, Service tax, sales tax, duty of customs, duty of excise, Value Added Tax, Cess and other statutory dues applicable to it.

b) According to the information and explanations given to us, no undisputed amounts payable in respect of provident fund, employees' state insurance, income tax, sales tax, wealth tax, service tax, Sales Tax, duty of customs, duty of excise, Value Added Tax, cess and other statutory dues were outstanding at the year end, for a period of more than six months from the date they became payable.

c) According to the records of the Company, the dues outstanding of the Income Tax on account of any dispute , are as follows:-

| Name of the<br>Statute  | Nature of<br>the dues                             | period to which<br>it relates(AY) | Amount<br>(Rs.in Lacs) * | Forum where<br>dispute is pending |
|-------------------------|---|-----------------------------------|--------------------------|-----------------------------------|
| Income Tax<br>Act, 1961 | Income Tax<br>Including interest<br>as applicable | 2008-09                           | 91.55                    | Commissioner<br>(Appeals)         |
| Income Tax<br>Act, 1961 | Income Tax<br>Including interest<br>as applicable | 2009-10                           | 01.63                    | Commissioner<br>(Appeals)         |
| Income Tax<br>Act, 1961 | Income Tax<br>Including interest<br>as applicable | 2009-10                           | 34.17                    | Commissioner<br>(Appeals)         |
| Income Tax<br>Act, 1961 | Income Tax<br>Including interest<br>as applicable | 2010-11                           | 154.83                   | ΙΤΑΤ                              |
| Income Tax<br>Act, 1961 | Income Tax<br>Including interest<br>as applicable | 2011-12                           | 16.29                    | ΙΤΑΤ                              |
| Income Tax<br>Act, 1961 | Income Tax<br>Including interest<br>as applicable | 2012-13                           | 273.11                   | Commissioner<br>(Appeals)         |
| Income Tax<br>Act, 1961 | Income Tax<br>Including interest<br>as applicable | 2015-16                           | 129.03                   | Commissioner<br>(Appeals)         |

\* Net of amount deposited under protest.

- (viii) In our opinion and according to the information and explanations given by the management, the Company has not paid the fourth quarter ended 31<sup>st</sup> March, 2017, installment of its term loan from Export Import Bank of India (EXIM Bank), amounted to US\$ 227265.90. Except this, the Company has not defaulted in repayment of dues to bank, financial institutions or government. The Company did not have any outstanding dues in respect of financial institution, banks or from the government, except as aforesaid.
- (ix) The Company did not raise any money by way of initial public offer or further public offer (including debt instruments) during the year. Based on our audit procedures and according to information and explanations given by the management, the term loans were applied for the purpose for which they were obtained.
- (x) Based upon the audit procedures performed for the purpose of reporting the true and fair view of the financial statements and according to the information and explanations given by the management, we report that no fraud by the Company or no fraud on the Company by the officers and employees of the Company has been noticed or reported during the year.
- (xi) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has paid/provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V to the Companies Act.
- (xii) In our opinion, the Company is not a nidhi Company. Therefore, the provisions of clause 3(xii) of the Order are not applicable to the Company and hence not commented upon.
- (xiii) According to the information and explanations given by the management, transactions with the related parties are in compliance with section 177 and 188 of the Act where applicable and the details have been disclosed in the notes to the financial statements, as required by the applicable accounting standards.
- (xiv) According to the information and explanations given to us and on an overall examination of the balance sheet, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review and hence, reporting requirements under clause 3(xiv) are not applicable to the Company and, not commented upon.
- (xv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into any non-cash transactions with directors or persons connected with him. Accordingly, paragraph 3(xv) of the Order is not applicable.
- (xvi) According to the information and explanations given to us, the provisions of section 45-IA of the Reserve Bank of India Act, 1934 are not applicable to the Company.

For NANDA & BHATIA Chartered Accountants ICAI Firm Registration Number: 004342N

Ludhiana: 30<sup>th</sup> May, 2017

-/Sd P.C.S. VIRDI Partner Membership Number: 17056

Annexure 2 to the Independent Auditor's Report of even date on the standalone financial statements of G.S. Auto International Limited

Report on the Internal Financial Controls under Clause (i) of Subsection 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of **G.S. Auto International Limited ("the Company")** as of March 31, 2017 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

# Management's Responsibility for Internal Financial Controls

The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

# Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing as specified under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

# Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For NANDA & BHATIA Chartered Accountants ICAI Firm Registration Number: 004342N

Ludhiana: 30<sup>th</sup> May, 2017

-/Sd P.C.S. VIRDI Partner Membership Number: 17056

#### **G.S. Auto International Limited**

Balance Sheet as at March 31, 2017:

| rticula | ars   | Note<br>No. | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|---------|---|-------------|-------------------------------------|-------------------------------------|
| E       | QUITY AND LIABILITIES:                          |             | ( - <b>/</b>                        | ( - <b>/</b>                        |
| 1       | Shareholders' Funds:                            |             |                                     |                                     |
|         | (a) Share capital                               | 3           | 72572900.00                         | 72572900.00                         |
|         | (b ) Reserves & surplus                         | 4           | 298635196.83                        | 360907395.30                        |
|         | Sub-total                                       |             | 371208096.83                        | 433480295.30                        |
| 2       | Non-Current Liabilities:                        |             |                                     |                                     |
|         | (a) Long term borrowings                        | 5           | 103390823.22                        | 154943407.18                        |
|         | (b ) Other long term liabilities                | 6           | 2264523.84                          | 2314523.84                          |
|         | (c) Long term provisions                        | 7           | 24063581.98                         | 29408911.60                         |
|         | Sub-total                                       |             | 129718929.04                        | 186666842.62                        |
| 3       | Current Liabilities:                            | _           |                                     |                                     |
|         | (a) Short term borrowings                       | 8           | 284707265.73                        | 266902075.68                        |
|         | (b) Trade payables                              | 9           |                                     |                                     |
|         | Dues to micro enterprises and small enterprises |             | 9020377.64                          | 1323130.65                          |
|         | Dues to others                                  |             | 159260054.89                        | 140662726.83                        |
|         | (c ) Other current liabilities                  | 10          | 296121372.92                        | 239532203.44                        |
|         | (d) Short term provisions                       | 11          | 3256624.00                          | 3186536.00                          |
|         | Sub-total                                       |             | 752365695.18                        | 651606672.60                        |
|         | Total   |             | 1253292721.05                       | 1271753810.52                       |
| A       | SSETS:  | =           |                                     |                                     |
| 1       | Non-Current Assets:                             |             |                                     |                                     |
|         | (a) Fixed assets                                | 12          |                                     |                                     |
|         | (i) Tangible assets                             |             | 563972955.82                        | 602144736.28                        |
|         | (ii) Intangible assets                          |             | 322599.00                           | 0.00                                |
|         | (iii) Capital work in progress                  |             | 43307966.15                         | 33313257.54                         |
|         | (b) Non-current investments                     | 13          | 108750.00                           | 75500.00                            |
|         | (c) Deferred tax assets                         | 14          | 53177635.00                         | 17237210.00                         |
|         | (d) Long-term loans and advances                | 15          | 48755191.95                         | 49245227.47                         |
|         | Sub-total                                       |             | 709645097.92                        | 702015931.29                        |
| 2       | Current Assets:                                 |             |                                     |                                     |
|         | (a) Current investments                         | 16          | 1280560.00                          | 1185460.00                          |
|         | (b) Inventories                                 | 17          | 157660652.32                        | 158907802.92                        |
|         | (c ) Trade receivables                          | 18          | 271255104.70                        | 303999270.46                        |
|         | (d) Cash & bank balances                        | 19          | 26929705.39                         | 24821569.00                         |
|         | (e) Short-term loans & advances                 | 20          | 81933676.72                         | 77146560.85                         |
|         | (f) Other current assets                        | 21          | 4587924.00                          | 3677216.00                          |
|         | Sub-total                                       |             | 543647623.13                        | 569737879.23                        |
|         | Total   |             | 1252202721 05                       | 1271753810.52                       |
|         | Total   |             | 1253292721.05                       | 12/1/55810.52                       |

As per our report of even date For and on behalf of the Board of Directors of For NANDA & BHATIA **G.S Auto International Limited** 

ICAI Firm Registration No:004342N **Chartered Accountants** 

JASBIR SINGH RYAIT Chairman

DIN: 00104979

#### SURINDER SINGH RYAIT

Managing Director DIN: 00692792

#### NEERAJ TULI **Chief Financial Officer**

AMNINDER KAUR

Company Secretary

Partner Membership No:17056 Ludhiana; 30th May, 2017

P.C.S.VIRDI

| Particulars   | No                   | Year Ended    | Year Ended         |
|---|----------------------|---------------|--------------------|
|   | te                   | March 31,     | March 31,          |
|   | No.                  | 2017          | 2016               |
|   |                      | (Rs.)         | (Rs.)              |
| Income  |                      |               |                    |
| Revenue from operations (Gross)   |                      | 1389282390.33 | 1868709875.45      |
| Less: Excise Duty   |                      | 161503348.00  | 230153427.00       |
| Revenue from operations (Net)   | 22                   | 1227779042.33 | 1638556448.45      |
| Other Income  | 23                   | 2680071.19    | 3319458.58         |
| Total Income (I)  |                      | 1230459113.52 | 1641875907.03      |
| Expenses:   |                      |               |                    |
| Cost of Raw Materials Consumed  | 24                   | 559441959.56  | 706563986.81       |
| Purchases of Finished Goods   |                      | 1234959.00    | 2237107.87         |
| Changes in Inventories of Finished goods and Work-in-progress           | 25                   | (15641211.96) | 28428846.30        |
| Employee Benefits Expense   | 26                   | 275764599.46  | 299827567.70       |
| Finance Costs   | 27                   | 54161500.47   | 57605982.34        |
| Depreciation and Amortization Expense                                   | 28                   | 43343419.00   | 49825865.43        |
| Other Expenses  | 29                   | 410367531.72  | 523228715.69       |
| Total Expenses (II)   |                      | 1328672757.25 | 1667718072.14      |
| Profit before tax (I-II)  |                      | (98213643.73) | (25842165.11)      |
| Tax Expense:  |                      |               |                    |
| Current Tax   |                      | 0.00          | 0.00               |
| Deferred Tax  |                      | 35940425.00   | 21672380.00        |
| Wealth Tax  |                      | 0.00          | 95500.00           |
| Total tax expenses  |                      | (35940425.00) | (21576880.00)      |
| Profit for the year   |                      | (62273218.73) | (4265285.11)       |
| Earnings per equity share: (Nominal value Rs.5/-)                       |                      |               | <u>.</u>           |
| Basic & Diluted (in Rs.)  | 30                   | (4.29)        | (0.29)             |
| Summary of significant accounting policies                              | 2.1                  |               |                    |
| The accompanying notes are an integral part of these financial statemer | nts                  |               |                    |
| As per our report of even date For and on behalf of                     | f the Board of Direc | tors of       |                    |
| For NANDA & BHATIA G.S A  | uto International L  | imited        |                    |
| ICAI Firm Registration No:004342N                                       |                      |               |                    |
| Chartered Accountants   | JASBIR SINGH         | RYAIT         |                    |
|   | Chairm               | an            | NEERAJ             |
|   |                      | 170           | Chief Einancial Of |

# Statement of Profit and Loss for the year ended March 31, 2017:

P.C.S.VIRDI Partner Membership No:17056 Ludhiana; 30th May, 2017 DIN: 00104979

ruli **Chief Financial Officer** 

SURINDER SINGH RYAIT

Managing Director DIN: 00692792

AMNINDER KAUR **Company Secretary** 

#### CASH FLOW STATEMENT

for the year ended March 31 , 2017:

| Particulars  |                                    | Year Ended<br>31st March,<br>2017<br>(Rs.) | Year Ended<br>31st March,<br>2016 (Rs.) |
|--|------------------------------------|--|---|
| CASH FLOW FROM OPERATING ACTIVITIES:   | 1                                  |  |   |
| Profit before Tax  |                                    | (98213643.73)                              | (25842165.11)                           |
| Adjustments for :  |                                    |  |   |
| i) Depreciation and amortization   |                                    | 43343419.00                                | 49825865.43                             |
| ii) (Profit)/Loss on fixed assets (net)  |                                    | 579696.00                                  | (130150.69)                             |
| iii) Interest Paid   |                                    | 54161500.47                                | 57605982.34                             |
| iv) Interest received  |                                    | 1627709.48                                 | 2047240.00                              |
| OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES  |                                    | 1498681.22                                 | 83506771.97                             |
| Movement in working capital:   |                                    |  |   |
| (Increase) / Decrease in Current & Non Current Assets:   |                                    |  |   |
| i) Inventories   |                                    | 1247150.60                                 | 47241562.75                             |
| ii) Sundry debtors   |                                    | 32744165.76                                | (59418833.52)                           |
| <li>iii) Other current assets and loans &amp; advances</li>  |                                    | (6267788.35)                               | 3375718.52                              |
| Increase / (Decrease) in Current & Non Current Liabilities:  |                                    |  |   |
| i) Trade payable   |                                    | 26294575.05                                | 53024943.79                             |
| ii) other current liabilities  |                                    | 51263927.86                                | 8493930.42                              |
| CASH GENERATED FROM OPERATIONS   |                                    | 106780712.14                               | 136224093.93                            |
| Income tax paid (net of refund )   |                                    | 0.00                                       | 0.00                                    |
| NET CASH FROM OPERATING ACTIVITIES   | (A)                                | 106780712.14                               | 136224093.93                            |
| CASH FLOW FROM INVESTMENT ACTIVITIES:  |                                    |  |   |
| i) (Increase) / Decrease in investment in mutual funds/Fixed Deposits                                  |                                    | (128350.00)                                | (260460.00                              |
| ii) Purchase of fixed assets (including Capital work in progress and                                   |                                    | (15171021.89)                              | (10934004.31                            |
| capital advances)  |                                    |  |   |
| iii) Interest received   |                                    | (1627709.48)                               | (2047240.00                             |
| iv) Proceed from sale of fixed assets  |                                    | 163400.00                                  | 1112235.00                              |
| NET CASH (USED)/RAISED FROM INVESTING ACTIVITIES (B)   |                                    | (16763681.37)                              | (12129469.31)                           |
| CASH FLOW FINANCING ACTIVITIES:  |                                    |  |   |
| Increase / ( Decrease ) in Share Capital / Borrowings:   |                                    |  |   |
| i) Repayment of long term borrowings   |                                    | (51552583.96)                              | (80783661.77                            |
| <ol><li>Proceeds/(Repayment) of short term borrowings</li></ol>  |                                    | 17805190.05                                | 3772169.14                              |
| iii) Interest paid   |                                    | (54161500.47)                              | (57605982.34                            |
| Net Cash (used)/raised from financing activities   | (C )                               | (87908894.38)                              | (134617474.97                           |
| Increase/(decrease) in cash & cash equivalents   | (A +B+C)                           | 2108136.39                                 | (10522850.35                            |
| Cash & Cash Equivalents at the beginning of the year   |                                    | 24821569.00                                | 35344419.35                             |
| Cash & Cash Equivalents at the end of the year   |                                    | 26929705.39                                | 24821569.00                             |
| Components of cash & cash equivalent   |                                    |  |   |
| Balance with Banks-Current Accounts & FDR's  |                                    | 24410394.54                                | 22525421.16                             |
| - Cash on hand (including imprest)   |                                    | 2519310.85                                 | 2296147.84                              |
| Total cash & cash equivalents at the end of the year   |                                    | 26929705.39                                | 24821569.00                             |
| Notes:-1. The figures in brackets represents outflows/adjustments.                                     |                                    | 0.00                                       | 0.00                                    |
| <ol><li>Previous period's figures have been regrouped/reclassified, wherever ne presentation</li></ol> | cessary to confirm to current year |  |   |
| accompanying notes are an integral part of these financial statem                                      |                                    |  |   |
|  | of the Board of Directors of       |  |   |
|  | Auto International Limited         |  |   |
| Firm Registration No:004342N   |                                    |  |   |
| rtered Accountants   | JASBIR SINGH RYAIT                 |  |   |
|  | Chairman                           |  | NEERAJ                                  |
|  | DIN: 00104979                      |  | Chief Financial O                       |
| .S.VIRDI   | SURINDER SINGH RYAIT               |  | AMNINDER K                              |
| ther   | Managing Director                  |  | Company Secr                            |

Partner Membership No:17056 Ludhiana; 30th May, 2017

Managing Director DIN: 00692792

ULI icer

# UR **Company Secretary**

#### 1. Corporate Information:

"G.S. Auto International Limited" ("GS" or "the Company") is a public company domiciled in India and incorporated as "Gurmukh Singh & Sons Auto Parts Private Limited" on 29<sup>th</sup> June, 1973 under the provisions of the Companies Act, 1956 & later on changed its name to "G.S. Auto International Limited", having its registered office at G.S. Estate, G.T. Road, Dhandari Kalan, Ludhiana-141010. Also the Company has its manufacturing facility at Jamshedpur location. Its shares are listed on "The Bombay Stock Exchange Limited".

The Company is engaged in the manufacturing of wide range of auto components such as Ferrous & Non Ferrous Casting Components, Machined Components, Forged parts and Assembly of heavy duty trailer axles for Commercial vehicles.

The Company is operating in all the three verticals of auto components industry by supplying its components to Original Equipment Manufacturers, After Sales Market (Replacement Market) & Export Market. The Company's CIN is L34300PB1973PLC003301.

#### 2. Basis of preparation:

These financial statements of the Company have been prepared in accordance with the generally accepted accounting principles in India (the accounting standards notified under Indian GAAP). The Company has prepared these financial statements to comply in all material aspects with the accounting standards notified under Section 133 of the Companies Act 2013, read together with Rule 7 of the Companies (Accounts) Rules 2014. The financial statements have been prepared on an accrual basis under the historical cost convention.

The Company has ascertained its operating cycle as twelve months for the purpose of current/non-current classification of assets and liabilities.

The accounting policies adopted in the preparation of financial statements are consistent with those of previous year.

#### 2.1 Summary of significant accounting policies:

#### a) Use of estimates

The preparation of financial statements in conformity with Indian GAAP requires the management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

#### b) Tangible fixed assets

Fixed assets are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. The cost comprises purchase price, borrowing costs if capitalization criteria are met, the cost of replacing part of the fixed assets and directly attributable cost of bringing the asset to its working condition for the intended use. Any trade discounts and rebates are deducted in arriving at the purchase price.

Subsequent expenditure related to an item of fixed asset is added to its book value only if it increases the future benefits from the existing asset beyond its previously assessed standard of performance. All other expenses on existing fixed assets, including day-to-day repair and maintenance expenditure are charged to the statement of profit and loss for the period during which such expenses are incurred.

The Company adjusts exchange differences arising on translation/settlement of long-term foreign currency monetary items pertaining to the acquisition of a depreciable asset to the cost of the asset and depreciates the same over the remaining life of the asset. In accordance with MCA circular dated August 9, 2012,

exchange differences adjusted to the cost of fixed assets are total differences, arising on long-term foreign currency monetary items pertaining to the acquisition of a depreciable asset, for the period. In other words, the Company does not differentiate between exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost and other exchange difference. Gains or losses arising from derecognition of fixed assets are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is derecognized.

The company identifies and determines cost of each component/part of the assets separately, if the component/part has a cost which is significant to the total cost of the asset and has useful life that is materially different from that of the remaining asset.

The Tangible Fixed Assets manufactured by the Company are stated at its manufacturing cost plus all the incidental expenses related thereto up to date of the assets are put into use/assets is ready for its intend use along with the interest cost.

# Expenditure on New Projects and Expenditure during Construction etc.:

In case of new project and in the case of substantial modernization or expansion at the existing units of the Company, specific expenditure incurred including specific interest on borrowings and financing cost, prior to the commencement of commercial production is capitalized to the cost of specific assets. All the other expenses/indirect expenses, up to the date of start of commercial production of the second phase, not specific to any particular assets, if any, is being debited to the pre-operative expenses/expenses pending capitalization account & will be capitalized, to all the relevant tangible assets, on the date of commencement of commercial production, of the second phase of the new project. Trial Run expenditure is also capitalized.

Leasehold land, acquired on thirty years lease basis, from "Adityapur Industrial Development Authority ("AIDA") for setting up of manufacturing unit at Jamshedpur and all the related expenses & incidental to the acquisition of the leasehold land, up to the date of the commencement of the first phase of the Commercial production was capitalized.

Fixed Assets are reviewed for impairment on each Balance Sheet date.

# c) Depreciation on tangible assets:

Cost incurred on Leasehold land is amortized on a straight line basis over the period of lease. Depreciation on all tangible fixed assets is provided under the "Straight line Method" basis using the rates prescribed in the Schedule II of the Companies Act, 2013.

Depreciation on the additions to the particular assets, during the year, is being provided on a pro-rata basis, from the date of acquisition/installation/on which the particular asset is put to use.

Depreciation on assets sold, discarded or demolished during the year, is being provided at their respective rates on pro-rata basis up to the date on which such assets are sold, discarded or demolished.

Depreciation on additions on account of increase or decrease in rupee value due to revalorization of foreign currency loans is being provided at rates of depreciation over the remaining useful life of the said assets.

# d) Intangible assets:

Intangible assets acquired separately are measured on initial recognition at cost. Intangible assets are stated at cost less accumulated amount of amortization and accumulated impairment losses, if any. Intangible

assets are amortized on a straight line basis over the estimated useful economic of such assets. An asset's useful life is estimated based on an evaluation of the future economic benefits expected of such assets.

Expenditure incurred on acquisition or development of software, video Advertisement, and such other Intangible Assets are recognized as Intangible Assets, if it is expected that such assets will generate sufficient future economic benefits.

# **Research and development expenditure**

Research expenditures are expensed under the natural heads of account in the year in which it is incurred.

Development expenditure, if any, incurred on an individual project is recognized as an intangible asset when the Company can demonstrate all the following:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale
- Its intention to complete the asset
- Its ability to use or sell the asset
- How the asset will generate future economic benefits
- The availability of adequate resources to complete the development and to use or sell the asset
- The ability to measure reliably the expenditure attributable to the intangible asset during development

Following the initial recognition of the development expenditure, if any, as an asset, the cost model is applied requiring the asset to be carried at cost less any accumulated amortization and accumulated impairment losses. Amortization of the asset begins when development is complete and the asset is available for use. It is amortized on a straight line basis over the period of expected future benefit from the related project, i.e., the estimated useful life of five to ten years. Amortization is recognized in the statement of profit and loss. During the period of development, if any, the asset is tested for impairment annually.

Tangible fixed assets purchased, if any, for research and development are accounted for in the manner stated in Note 2.1 (b) above

# e) Impairment of tangible and intangible assets:

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) net selling price and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining net selling price, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used.

The Company bases its impairment calculation on detailed budgets and forecast calculations which are prepared separately for each of the Company's CGU to which the individual assets are allocated. These budgets and forecast calculations are generally covering a period of five years. For longer periods, a long term growth rate is calculated and applied to project future cash flows after the fifth year.

Impairment losses, if any, including impairment on inventories are recognized in the statement of profit and loss, except for previously revalued tangible fixed assets, where the revaluation was taken to revaluation reserve. In this case, the impairment is also recognized in the revaluation reserve up to the amount of any previous revaluation.

After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Company estimates the asset's or cash-generating unit's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of profit and loss unless the asset is carried at a revalued amount, in which case the reversal is treated as a revaluation increase.

# f) Inventories:

Cost of Inventories have been computed to include all cost of purchases, cost of conversion and other costs incurred in bringing the inventories to their present location and condition:

Raw materials and components, stores and spares and loose tools are valued at lower of cost and net realizable value. However, materials and other items held for use in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost. Costs are determined on weighted average basis

Work-in-Progress is valued at raw material cost-plus conversion cost depending upon the stage of completion. Cost includes direct materials and labour cost and a proportion of manufacturing overheads based on normal operating capacity. Cost is determined on weighted average basis.

Finished Goods are valued at raw material cost-plus conversion cost & other overheads incurred in bringing the goods to their present condition & location. Cost is determined on weighted average basis.

Consumable Stores are valued at cost plus expenses.

Scrap is valued at estimated realizable value.

Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale.

# g) Foreign Currency Transactions:

# Foreign currency transactions and balances

# i. Initial recognition

Foreign currency transactions are recorded in the reporting currency, by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

#### ii. Conversion

Foreign currency monetary items are retranslated using the exchange rate prevailing at the reporting date. Non-monetary items, which are measured in terms of historical cost denominated in a foreign currency, are reported using the exchange rate at the date of the transaction.

#### iii. Exchange differences

The Company accounts for exchange differences arising on translation/settlement of foreign currency monetary items as below:

- a) Exchange differences arising on long-term foreign currency monetary items related to acquisition of a fixed asset are capitalized and depreciated over the remaining useful life of the asset.
- b) All other exchange differences are recognized as income or as expenses in the period in which they arise.

For the purpose of (a) above, the Company treats a foreign monetary item as "long-term foreign currency monetary item", if it has a term of 12 months or more at the date of its origination.

In accordance with MCA circular dated August 9, 2012, exchange differences for this purpose, are total differences arising on long-term foreign currency monetary items for the period. In other words, the Company does not differentiate between exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost and other exchange difference.

# h) Investments

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises purchase price and directly attributable acquisition charges such as brokerage, fees and duties. If an investment is acquired, or partly acquired, by the issue of shares or other securities, the acquisition cost is the fair value of the securities issued. If an investment is acquired in exchange for another asset, the acquisition is determined by reference to the fair value of the asset given up or by reference to the fair value of the investment acquired, whichever is more clearly evident.

Current investments are carried in the financial statement at lower of cost of acquisition and fair value determined on an individual investment basis.

Long-term investments are carried at cost. However provision for diminution in value of investments is made to recognize a decline other than temporary in the value of investment.

On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

### i) Revenue Recognition:

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

# (i) Sale of products

- a) Revenue from domestic sales are recognized when all the significant risks and rewards of ownership of the goods have been passed to the buyer, usually on dispatch from the point of sale, consequent to property in goods being transferred. The Company collects sales taxes and value added taxes (VAT) on behalf of the government and, therefore, these are not economic benefits flowing to the Company. Hence, they are excluded from revenue. Excise duty deducted from revenue (gross) is the amount that is included in the revenue (gross) and not the entire amount of liability arising during the year.
- b) Revenue from export sales are recognized when all the significant risks and rewards of ownership of the goods have been passed to the buyer, usually on the basis of dates of bill of lading.

#### ii. Export incentives

Revenue from export incentives are accounted for on export of goods if the entitlements can be estimated with reasonable assurance and conditions precedent to claim is fulfilled.

#### iii. Interest income

Interest income is recognized on a time proportion basis taking into account the amount outstanding and the applicable interest rate.

# iv. Dividend income

Dividend income is recognized when the Company's right to receive is established by the reporting date.

#### v. Profit / loss on sale of investment

Profit/loss on sale of investment is recognized when all the significant risks and rewards of ownership in investment is transferred.

#### vi) Insurance and other claims:

Revenue in respect of claims is recognized when no significant uncertainty exists with regard to the amount to be realized and the ultimate collection thereof.

# j) Retirement and other employee benefits:

#### **Provident Fund:**

Benefits in the form of Provident Fund and Pension Schemes whether in pursuance of any law or otherwise, which are defined contributions is made in accordance with the provisions of the Employee Provident Fund and Miscellaneous Provision Act 1952, is accounted for on accrual basis and charged to the statement of profit and loss account, on the basis of actual liability calculated as a percentage of salary.

### Gratuity:

Payment for present liability of future payment of gratuity is being made to approved gratuity funds, which fully covers the same under cash accumulation policy of the Life Insurance Corporation of India. The employees' gratuity is a defined benefit funded plan. The present value of the obligation under such defined benefit plan is determined based on the actuarial valuation using the Projected Unit Credit Method as at the date of the Balance Sheet and the shortfall in the fair value of the plan Assets is recognized as an obligation.

# Leave Encashment:

The Company provides for the encashment of leave with pay subject to certain rules. The employees are entitled to accumulate leave, for future encashment/availment. The liability is provided based on the number of days of unutilized leave at each balance sheet date. Privilege leave benefits or compensated absences are considered as long term & short term unfunded benefits and is recognized on the basis of an independent actuarial valuation using the projected unit credit method determined by an appointed Actuary.

The Actuarial gain/loss is recognized in statement of profit and loss account.

Termination benefits such as compensation under voluntary retirement scheme are recognized as a liability in the year of termination.

# k) Borrowing cost:

Borrowing cost includes interest and amortization of ancillary costs incurred in connection with the arrangement of borrowings. Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur.

# I) Income taxes

Tax expense comprises current and deferred tax. Current income-tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961 enacted in India and tax laws prevailing in the respective tax jurisdictions where the Company operates. The tax rates and tax laws used to compute the amount are those that are enacted, at the reporting date. Current income tax relating to items recognized directly in equity is recognized in equity and not in the statement of profit and loss.

Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted at the reporting date. Deferred income tax relating to items recognized directly in equity is recognized in equity and not in the statement of profit and loss.

Deferred tax liabilities are recognized for all taxable timing differences. Deferred tax assets are recognized for deductible timing differences only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. In situations where the Company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that they can be realized against future taxable profits.

However, the Company restricts recognition of deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realized. For recognition of deferred taxes, the timing differences which originate first are considered to reverse first.

At each reporting date, the Company re-assesses unrecognized deferred tax assets. It recognizes unrecognized deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realized.

The carrying amount of deferred tax assets are reviewed at each reporting date. The Company writesdown the carrying amount of deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realized. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set-off current tax assets against current tax liabilities and the deferred tax assets and deferred taxes relate to the same taxable entity and the same taxation authority.

Minimum alternate tax (MAT), if paid in a year is charged to the statement of profit and loss as current tax. The Company recognizes MAT credit available as an asset only to the extent that there is convincing evidence that the Company will pay normal income tax during the specified period, i.e. the period for which MAT credit is allowed to be carried forward. In the year in which the Company recognizes MAT credit as an asset in accordance with the guidance note on "Accounting for Credit Available in respect of Minimum Alternative Tax" under the Income-tax Act, 1961, the said asset is created by way of credit to the statement of profit and loss and shown as "MAT Credit Entitlement." The Company reviews the "MAT credit entitlement" asset at each reporting date and writes down the asset to the extent the Company does not have convincing evidence that it will pay normal tax during the specified period.

#### m) Provisions

A provision is recognized when the Company has a present obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the reporting date. These estimates are reviewed at each reporting date and adjusted to reflect the current best estimates.

Where the Company expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of profit and loss net of any reimbursement.

#### n) Leases:

#### Where the Company is the lessee

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases. Operating lease payments are recognized as an expense in the statement of profit and loss on a straight-line basis over the lease term.

#### Where the Company is the lessor

Leases in which the Company does not transfer substantially all the risks and benefits of ownership of the asset, are classified as operating leases. Assets subject to operating leases are included in fixed assets. Lease income on an operating lease is recognized in the statement of profit and loss on a straight-line basis over the lease term. Costs, including depreciation, are recognized as an expense in the statement of profit and loss. Initial direct costs such as legal costs, brokerage costs, etc. are recognized immediately in the statement of profit and loss.

#### o) Government grants and subsidies:

Grants and subsidies from the government are recognized when there is reasonable assurance that (i) the Company will comply with the conditions attached to them, and (ii) the grant/subsidy will be received.

When the grant or subsidy relates to revenue, it is recognized as income on a systematic basis in the statement of profit and loss over the periods necessary to match them with the related costs, which they are intended to compensate. Where the grant relates to an asset, it is recognized as deferred income and is released to statement of profit and loss over the periods and in the proportions in which depreciation on those assets is charged.

Where the Company receives non-monetary grants, the asset is accounted for on the basis of its acquisition cost. In case a nonmonetary asset is given free of cost, it is recognized at a nominal value.

Government grants of the nature of promoters' contribution are credited to capital reserve and treated as a part of the shareholders' funds.

# p) Earnings per share:

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period.

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

### q) Contingent liabilities:

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or nonoccurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.

# r) Cash and cash equivalents:

Cash and cash equivalents for the purposes of cash flow statement comprise cash at bank and in hand and other bank balances.

# s) Hedge Accounting:

The Company till date is not using the booking of forward contract as hedging instrument for covering its risk against currency fluctuations for it's all the import and export business carried on during the year, further the Company has not booked any forward or hedged its foreign currency exposure for the foreign exchange term loan, outstanding as at the balance sheet date, availed for the setting up of new manufacturing unit at Jamshedpur. In terms of risk management strategy, the Company does not use forward cover contracts for trading & speculative purposes.

#### t) Expenses:

Goods received are accounted as purchases on satisfactory completion of inspection. Discount to customers and price escalation to suppliers, if any, to the extent not settled at the Balance Sheet date are accounted on the basis of reasonable estimates made after considering negotiations with vendors/customers. Tools, jigs and fixtures costing less than Rs.5,000/- each, are written off in the year of purchase.

# 3 Share Capital:

| •  |              |              |
|--|--------------|--------------|
|  | As At        | As At        |
|  | March 31,    | March 31,    |
|  | 2017         | 2016         |
|  | (Rs.)        | (Rs.)        |
| Authorized shares (Nos)                                  |              |              |
| 260,00,000 (previous year 260,00,000 ) equity shares of  | 130000000.00 | 130000000.00 |
| Rs.5/- each)   |              |              |
|  | 13000000.00  | 13000000.00  |
| Issued, Subscribed and fully paid up shares (Nos)        |              |              |
| 1,45,14,580 (previous year 1,45,14,580) equity shares of | 72572900.00  | 72572900.00  |

Rs.5/- each )72572900.00Total issued, subscribed and fully paid-up share capital72572900.00

# 3. (a) Reconciliation of the shares outstanding at the beginning and at the end of the year:

|   | 1                   | As At March 31, 2017 | А                   | As At March 31, 2016 |
|---|---------------------|----------------------|---------------------|----------------------|
| -   | Number of<br>Shares | Rs.                  | Number of<br>Shares | Rs.                  |
| Shares Outstanding at the beginning of the year | 1,45,14,580         | 72572900.00          | 1,45,14,580         | 72572900.00          |
| Add: Issued during the year                     |                     |                      |                     |                      |
| Shares Outstanding at the end of the year       | 1,45,14,580         | 72572900.00          | 1,45,14,580         | 72572900.00          |

# 3. (b) Terms/rights attached to equity shares:

The Company has only one class of issued equity shares having a par value of Rs.5/- per share. Each Shareholder of equity shares is entitled to one vote per share. The dividend (if any) proposed by the Board of Directors and approved by the shareholders in the Annual General Meeting, except in case of Interim Dividend, is paid in Indian rupees. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

# 3. (c) Shares held by holding/ultimate holding Company and/or their subsidiaries/associates

The Company being ultimate holding company, there are no shares held by any other holding, ultimate holding company and their subsidiaries/associates.

# 3. (d) Aggregate number of bonus share issued, share issued for consideration other than cash and shares bought back during the period of five years immediately preceding the reporting date

There are no bonus share issued and shares bought back during the period of five years Immediately preceding reporting date, however the company had allotted, 25,14,580 equity shares of Rs.5/- each, to the shareholders of M/s G. S Automotives Private Limited under the Scheme of Amalgamation, for Consideration other than cash, in year ended 31<sup>st</sup> March, 2013.

# 3. (e) Details of Shareholders holding more than 5% shares in the Company:

| Name of Shareholder            | As At March 31, 2017 |         |                    | As At March 31, 2016 |
|--------------------------------|----------------------|---------|--------------------|----------------------|
|                                | No. of Shares held   | % of    | No. of Shares held | % of Holding         |
|                                |                      | Holding |                    |                      |
| 1.G.J.Holdings Private Limited | 43,68,340            | 30.10   | 43,68,340          | 30.10                |

\* The shareholding information is based on legal ownership of shares and has been extracted from the records of the Company including register of shareholders/members.

# 3. (f) Other Information:

(1) (a) The Company had reissued 24,300 forfeited Equity Shares, of the face value of Rs.10/- each, at a premium of Rs.80.25 per equity share, on dated 23<sup>rd</sup> May, 2008, on preferential basis, for raising long term funds to part finance the setting up of new manufacturing unit, for the manufacture of auto component at Jamshedpur. The funds raised have been utilized towards the object of the issue. The profit arising on re-issue of forfeited Equity Shares had transferred to securities premium account.

The Company had issued 46,00,000 (forty Six Lacs) Equity Shares, of the face value of Rs.5/- (Rs.five) each, at a premium of Rs.5/-(Rs.Five) per equity share, on dated 01<sup>st</sup> July,2009, consequent to the conversion of 23,00,000 (Twenty three lacs) warrants into Equity shares, warrant earlier issued/allotted on dated 07<sup>th</sup> January,2008 of the face value of Rs.20/-(Twenty) per warrant, (to be converted into equivalent number of Equity Shares of the face value of Rs.10/- (Ten) each, at a premium of Rs.10/- (Ten) per Equity Share) to the promoters & others, on preferential basis, pursuant to the provisions of section 81(1A) and other applicable provisions of the Companies Act, 1956, for raising long term funds for the setting up of new manufacturing unit, for the manufacture of auto component at Jamshedpur. The funds raised have been utilized towards the object of the issue.

(b) During the year ended March 31, 2012, the Company had issued 40,00,000 (forty lacs) Equity Shares of Rs.5/- (Rs.five) each at a premium of Rs.22.41 per equity shares, on dated 02<sup>nd</sup> August, 2011, pursuant to the conversion of 40,00,000 (forty lacs) warrant allotted @ Rs.27.41 per warrant, to the promoter and others, on preferential basis, pursuant to the provisions of section 81(1A) and other applicable provisions of the Companies Act, 1956, for raising long term funds for the setting up of new manufacturing unit, for the manufacture of auto component at Jamshedpur. The funds raised have been utilized towards the object of the issue.

(2) The Company had sub-divided its Equity Share from the face value of Rs.10/- each, to the face value of Rs.5/- each, w.e.f.  $27^{th}$  August, 2008.

(3) 25,14,580 equity shares of company of Rs.5/- each fully paid up, are allotted to the equity shareholders of M/s. G S Automotives Private Limited on dated 01<sup>st</sup> May, 2014, consequent to the amalgamation of M/s. G.S.Automotives Private Limited, with the Company.

# 4 Reserve and Surplus:

|   | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|---|-------------------------------------|-------------------------------------|
| I. Capital Reserve  | 704404000                           | 7044040.00                          |
| Balance as per last financial statements<br>Closing Balance | 7214943.00<br>7214943.00            | 7214943.00<br>7214943.00            |
|   |                                     |                                     |
| II. Securities Premium Account                              |                                     |                                     |
| Balance as per the last financial statements                | 117590075.00                        | 117590075.00                        |
| Closing Balance   | 117590075.00                        | 117590075.00                        |
| III. Capital Revaluation Reserve                            |                                     |                                     |
| Balance as per the last financial statements                | 7545000.00                          | 7545000.00                          |
| Closing Balance   | 7545000.00                          | 7545000.00                          |
| IV. Investment Allowance Reserve                            |                                     |                                     |
| Balance as per the last financial statements                | 256315.98                           | 256315.98                           |
| Closing Balance   | 256315.98                           | 256315.98                           |
| V. General Reserve  |                                     |                                     |
| Balance as per the last financial statements                | 8650000.00                          | 8650000.00                          |
| Closing Balance   | 8650000.00                          | 8650000.00                          |
| VI. Surplus in statement of Profit and Loss:                |                                     |                                     |
| Balance as per the last financial statements                | 219652081.58                        | 223916346.43                        |
| Add: Profit/(Loss) for the year                             | (62273218.73)                       | (4265285.11)                        |
| Net surplus in the statement of profit & loss               | 157378862.85                        | 219651061.32                        |
| Total   | 298635196.83                        | 360907395.30                        |
| 5 Long-term Borrowings:                                     |                                     |                                     |
|   | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
| (i) Term Loans:   |                                     |                                     |
| From Banks:   |                                     |                                     |
| Indian rupee loans from banks (secured)                     | 24035287.00                         | 29832454.00                         |
| From Financial Institutions:                                |                                     |                                     |
| foreign currency loan from financial institution (secured)  | 135223242.33                        | 180771846.33                        |
| (ii) Deferred Payment Liabilities:                          |                                     |                                     |
| Indian rupee vehicle loans from banks (secured)             | 2772148.78                          | 797266.85                           |

| Tot   | otal _ | 162030678.11 | 211401567.18 |
|---|--------|--------------|--------------|
| Less:- Current maturities (amount disclosed under the head "other<br>liabilities" (note 10) |        | 58639854.89  | 56458160.00  |
|   |        | 58639854.89  | 56458160.00  |
| Tot   | otal   | 103390823.22 | 154943407.18 |

- a. Secured term loan from bank represent term loan from Axis Bank limited for the setting up of Jamshedpur plant. The original loan is Repayable in 23 quarterly installments from the date of first disbursement, first installment to commence from 19 months after first disbursement but not later than September, 2013.
- b. Foreign currency term loan from financial institution (Secured) is from Export Import Bank of India, for the setting up of Jamshedpur plant. The loan is repayable in twenty equally quarterly installments, commencing September, 2013 i.e the date of first disbursement.
- c. The above said both term loans covered under point no. (a) & (b) are secured by (i) first pari-passu charge by way of Hypothecation on entire block assets of the Company by way of hypothecation of machinery and equipment's, other fixed assets, machinery spares, tools and accessories and other movables, both present & future, whether installed or to be installed, stored or to be stored in or about all the factories, godowns and premises situated at G.S.Estate, G T Road, Dhandari Kalan, Ludhiana (Punjab) & at M-09, Large Sector, Tata Kundra Main Road, Industrial Area, Adityapur, Jamshedpur (Jharkhand) and (ii) first pari-passu Equitable Mortgage by way of deposit of title deeds of immoveable properties of the Company admeasuring 75110 sq.yards situated at G.S. Estate, G.T.Road, Dhandari Kalan, Ludhiana (Punjab) & first pari- passu Equitable Mortgage of the leasehold rights of the Company's 3 (three) acre Land situated at M-09, Large Sector, Tata Kundra Main Road, Industrial Area, Adityapur, Jamshedpur (Jharkhand), together with all buildings and structures thereon and all Plant & Machineries attached to the earth or permanently fastened to anything attached to the earth (iii) first pari-passu charge on the Company's entire Current Assets (both present & future) (both Jamshedpur & Ludhiana unit of the Company), such as Hypothecation of Raw Material, Stock in Process, Finished Goods, Consumable Stores/Spares required for manufacturing and lying in the unit(s) or elsewhere & Hypothecation of Book Debts arising out of genuine sales transaction of business not older than ninety days and further guaranteed by all the promoters directors of the Company.

|   |   |       | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|---|---|-------|-------------------------------------|-------------------------------------|
|   | Trade deposits                            |       | 2264523.84                          | 2314523.84                          |
|   |   | Total | 2264523.84                          | 2314523.84                          |
| 7 | Long Term Provisions:                     |       |                                     |                                     |
|   |   |       | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|   | Provision for long term employee benefits |       | 24063581.98                         | 29408911.60                         |
|   |   | Total | 24063581.98                         | 29408911.60                         |

# 6 Other Long Term Liabilities:

### 8 Short Term Borrowings:

|  |       | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|--|-------|-------------------------------------|-------------------------------------|
| From banks                                       |       |                                     |                                     |
| -Cash Credit (secured)                           |       | 265382469.93                        | 263926181.55                        |
|  |       | 265382469.93                        | 263926181.55                        |
| -Machinery term loan (secured)                   |       | 0.00                                | 518815.00                           |
|  |       | 0.00                                | 518815.00                           |
| Deferred Payment Liabilities:                    |       |                                     |                                     |
| Indian rupee vehicle loans from banks (secured)  |       | 234045.80                           | 2078848.13                          |
| Indian rupee vehicle loans from banks (secured)  |       | 0.00                                | 378231.00                           |
| Indian rupee vehicle loan from NBFC (un-secured) |       | 19090750.00                         | 0.00                                |
|  |       | 19324795.80                         | 2457079.13                          |
|  | Total | 284707265.73                        | 266902075.68                        |

- a. Cash credit from bank is secured against hypothecation of stocks of semi-finished and finished goods, raw materials, work-in-progress, consumable stores and spares, book debts etc. of the company along with hypothecation of the leasehold rights of the Company land at Jamshedpur & immoveable property at G S Estate, G T Road, Ludhiana on pari-passu basis. Cash credit is repayable on demand.
- b. Machinery term loan (secured) is secured against Secured by way of Hypothecation on entire block assets of erstwhile G.S. Automotives Private Limited by way of hypothecation of machinery and equipments, other fixed assets, machinery spares, tools and accessories and other movables, both present & future, of erstwhile G.S. Automotives Private Limited, whether installed or to be installed, stored or to be stored in or about all the factories, godowns and premises situated at G.S.Estate, G T Road, Dhandari Kalan, Ludhiana (Punjab), & further charge on erstwhile G.S. Automotives Private Limited's entire Current Assets (both present & future), such as Hypothecation of Raw Material, Stock in Process, Finished Goods, Consumable Stores/Spares required for manufacturing and lying in the unit(s) or elsewhere & Hypothecation of Book Debts arising out of genuine sales transaction of business not older than ninety days on paripassu basis and further guaranteed by all the promoters directors of the Company. Repayable in one monthly installment.

# 9 Trade Payables:

|  | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|--|-------------------------------------|-------------------------------------|
| Total outstanding dues of micro enterprises and small enterprises (refer note 54 for details of dues to micro and small enterprises) | 9020377.64                          | 1323130.65                          |
| Total outstanding dues of creditors other than micro enterprises and small enterprises   | 159260054.89                        | 140662726.83                        |
| Total  | 168280432.53                        | 141985857.48                        |

# **10** Other Current Liabilities:

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|  |       | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|--|-------|-------------------------------------|-------------------------------------|
| Unclaimed dividend ( See Note 44)                                      |       | 681423.00                           | 681973.60                           |
| Advance against orders   |       | 14709778.44                         | 11166309.10                         |
| Employee contributions & recoveries payable                            |       | 222839.00                           | 3329923.50                          |
| Statutory dues payable including tax deducted at source                |       | 44413458.86                         | 6013831.00                          |
| Current liabilities of long-term borrowings (note 5)                   |       | 58639854.89                         | 56458160.00                         |
| Other liabilities  |       | 177454018.73                        | 161882006.24                        |
|  | Total | 296121372.92                        | 239532203.44                        |
| Short Term Provisions:   |       |                                     |                                     |
|  |       | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
| <b>Provision for employee benefits</b><br>Short term employee benefits |       | 3256624.00                          | 3186536.00                          |

Total 3256624.00 3186536.00

| 59. | Particulars                  | As At 31st<br>March, 2016 | Additions &<br>Adjustments<br>during the<br>Vear | Deductions<br>during the<br>year | Addition on<br>account of<br>Exchange<br>Difference | As at 31st<br>March, 2017 | up to 31st<br>March, 2016 | For the Year | Deductions<br>during the<br>year. | As At<br>31st March,<br>2017 | As At 31st<br>March, 2017 | As At 31st<br>March, 2016 |
|-----|------------------------------|---------------------------|--|----------------------------------|---|---------------------------|---------------------------|--------------|-----------------------------------|------------------------------|---------------------------|---------------------------|
|     | Tangible Assets: [a]         | 4                         | 1 A  |                                  |   |                           | 4                         |              | 8                                 |                              |                           |                           |
|     | Land Leasehold (b )          | 3742228.03                | 000  | 000                              | 00'0  | 3742228.03                | 398110.00                 | 159244.00    | 0.00                              | 557354.00                    | 3184874.03                | 3344118.03                |
|     | Land Freehold                | 8686662.75                | × 0.00   | 0.00                             | 00'0  | 8686662.75                | 00'0                      | 0'00         | 0.00                              | 0:00                         | 8686662.75                | 8686662.75                |
|     | Building (c)                 | 104325899.65              | 000  | 000                              | (361702.46)   | 103964197.19              | 19368513.63               | 2761532.00   | 00.00                             | 22130045.63                  | 81834151.56               | 84957386.02               |
|     | Plant & Machinery            | 657480431.17              | 3375798.65                                       | 0000                             | (00'6770E61)  | 658925450.82              | 195018563.85              | 33709487,00  | 000                               | 228728050.85                 | 430197399.97              | 462461867.32              |
|     | Vehicle                      | 28908459.30               | 4048931.00                                       | 1988217.79                       | 000   | 30969172.51               | 18306158.10               | 2671591.00   | 1245121.79                        | 19732627.31                  | 11236545.20               | 10602301.20               |
|     | Furniture & Fixtures         | 8723021.51                | 410071.00  | 000                              | 00'0  | 9133092.51                | 6874307.69                | 469972.00    | 0070                              | 7344279.69                   | 1788812.82                | 1848713.82                |
|     | Office Equipments            | 50697608.70               | 450521.00  | 0.00                             | (157539.65)   | 50990590.05               | 21168627.72               | 3321369.00   | 00'0                              | 24489996.72                  | 26500593.33               | 29528980.98               |
|     | Other Assets                 | 1682062.19                | 79202.00   | 00'0                             | 0000  | 1761264.19                | 967356.03                 | 249992.00    | 0000                              | 1217348.03                   | \$43916.16                | 714706.16                 |
|     | Total Tangible Assets        | 864246373.30              | 8364523.65                                       | 1988217.79                       | (2450021.11)  | 868172658.05              | 262101637.02              | .43343187.00 | 1245121.79                        | 304199702.23                 | 563972955.82              | 602144736.28              |
|     | Intangible Assets            | 1536548,00                | 322831.00  | 00'0                             | 000   | 1859379,00                | 1536548.00                | 232.00       | 00'0                              | 1536780.00                   | 322599.00                 | 00'0                      |
| -   | Total Intangible<br>Assets   | 1536548,00                | - 322831.00                                      | 00.0                             | 000   | 1859379.00                | 1536548.00                | 232.00       | 0.00                              | 1536780.00                   | 322599.00                 | 000                       |
|     | Total Fixed Assets<br>(i+ii) | 865782921.30              | 8687354.65                                       | 1988217.79                       | (2450021.11)  | 870032037.05              | 263638185.02              | 43343419.00  | 1245121.79                        | 305736482.23                 | 564295554.82              | 602144736.28              |
| -   | Previous year's Total        | 799432516.38              | 57911884.92                                      | 4918513.00                       | 13357033.00   | 865782921.30              | 217748748.28              | 49825865.43  | 3936428,69                        | 263638185.02                 | 602144736.28              | 581683768.10              |
|     | Capital Work in<br>Progress  |                           |  |                                  |   |                           |                           |              |                                   |                              | 31 330TAES                | 33113907 64               |

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|   | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|---|-------------------------------------|-------------------------------------|
| Trade investment:   |                                     |                                     |
| Unquoted-at cost:   |                                     |                                     |
| Investment in equity instruments in subsidiary (fully paid up)                  |                                     |                                     |
| Subsidiary where company holds 51% or more of the equity share capital          |                                     |                                     |
| Blue Basic India Limited (10875 (previous year 7500) equity shares of           | 108750.00                           | 75000.00                            |
| Rs.10/- each)   |                                     |                                     |
| Total trade investment  | 108750.00                           | 75000.00                            |
| Non Trade Investment:   |                                     |                                     |
| Investment in Equity Instruments-at Cost:                                       |                                     |                                     |
| Quoted Equity Shares (fully paid up):   |                                     |                                     |
| Nil (Previous year 50 ) Equity Shares of Clutch Auto Limited of Rs.10/- each. * | 0.00                                | 500.00                              |
| Total non-trade investment  | 0.00                                | 500.00                              |
| Total non-current investments   | 108750.00                           | 75500.00                            |
| Market value of quoted investment   | 0.00                                | 0.00                                |
| Market value of quoted investment   | 0.00                                | 0.00                                |

# During the previous year, the Company has set up a Subsidiary Company as a limited liability company viz. BlueBasic India Limited in India, which was incorporated on November 19, 2015. This subsidiary will mainly cater to all kinds of ad blue solvents and coolants.

# 14 Deferred Tax Assets/(Liabilities) (Net):

|  | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|--|-------------------------------------|-------------------------------------|
| Deferred Tax Liability   |                                     |                                     |
| On Account of timing Difference in:                                    |                                     |                                     |
| Fixed Assets: impact of differences between tax depreciation/          | 51034468.00                         | 50090300.00                         |
| amortization charged for the financial reporting                       |                                     |                                     |
| (b) Others   | 0.00                                | 0.00                                |
| Gross deferred tax liabilities   | 51034468.00                         | 50090300.00                         |
| Deferred Tax Assets  |                                     |                                     |
| impact of expenditure charged to the statement of profit and           | 9050025.00                          | 6817968.00                          |
| loss in the current year but allowed for tax purposes on payment basis |                                     |                                     |
| amount allowed for tax credit in next years                            | 95162078.00                         | 60509542.00                         |
| Gross total deferred tax assets  | 104212103.00                        | 67327510.00                         |
| Net deferred tax assets/(Liabilities)                                  | 53177635.00                         | 17237210.00                         |

|    |   |            | As A<br>March 31<br>201<br>(Rs. | , March 31,<br>7 2016 |
|----|---|------------|---------------------------------|-----------------------|
|    | Unsecured, considered good :  |            |                                 |                       |
|    | Capital Advances  |            | 0.0                             | 0 1060000.00          |
|    | Security Deposits   |            | 14126083.0                      | 0 14081083.00         |
|    | Other loans and advances:   |            |                                 |                       |
|    | Advance Income Tax/Fringe Benefit Tax (Net of provision   | n for Tax) | 34605345.9                      | 5 34080381.47         |
|    | Mat Credit Entitlement  |            | 23763.00                        | 23763.00              |
|    |   | Tota       | 48755191.9                      | 5 49245227.47         |
| 16 | Current Investments:  |            |                                 |                       |
|    |   |            | As A                            | t As At               |
|    |   |            | March 31                        |                       |
|    |   |            | 201                             | 7 2016                |
|    |   |            | (Rs.                            | ) (Rs.)               |
|    | Investments in mutual fund units at cost<br>Quoted  |            |                                 |                       |
|    | Principle Fixed Maturity Plan   |            | 1280560.00                      | ) 1185460.00          |
|    |   | Tota       | 1280560.00                      | 0 1185460.00          |
|    | Aggregate amount of quoted Investments  |            | 1280560.00                      | 0 1185460.00          |
| 17 | Inventories (valued at lower of cost and net realizable value   | e):        |                                 |                       |
|    |   |            | As At                           | As At                 |
|    |   |            | March 31,                       | March 31,             |
|    |   |            | 2017                            | 2016                  |
|    |   |            | (Rs.)                           | (Rs.)                 |
|    | (i) Raw Material & Components   |            | 27891677.96                     | 49202546.61           |
|    | <ul><li>(ii) Work -in-Progress (includes lying with third parties)<br/>(refer note 25)</li></ul>  |            | 40104482.95                     | 31499926.94           |
|    | (iii) Finished Goods (Including in transit)   |            | 58676258.31                     | 53715637.28           |
|    | (iv) Stores, Spares & Consumables   |            | 30988233.10                     | 24489692.09           |
|    |   | Total      | 157660652.32                    | 158907802.92          |
| 18 | Trade Receivables:  |            |                                 |                       |
|    |   |            | As At                           | As At                 |
|    |   |            | March 31,                       | March 31,             |
|    |   |            | 2017                            | 2016                  |
|    |   |            | (Rs.)                           | (Rs.)                 |
|    | Trade receivables ( net of bills discounted with banks)<br>unsecured- considered good unless stated otherwise:<br>i) Outstanding for a period exceeding six months from the |            | 9875641.39                      | 7133298.18            |
|    | date they are due for payment<br>ii) Others receivables   |            | 261379463.31                    | 296865972.28          |
|    |   | _<br>Total | <b>271255104.70</b>             | 303999270.46          |
|    |   |            | 2/1233104./0                    | 505555270.40          |

|    |  | As At        | As At        |
|----|--|--------------|--------------|
|    |  | March 31,    | March 31,    |
|    |  | 2017<br>(Ba) | 2016<br>(Pa) |
|    | (i) Cook & Cook Envirolante  | (Rs.)        | (Rs.)        |
|    | <ul> <li>(i) Cash &amp; Cash Equivalents         <ul> <li>a. Balances with Banks-Current accounts</li> </ul> </li> </ul> | 14190054.54  | 13304530.56  |
|    |  |              |              |
|    | b. Cash on hand including imprest  | 2519310.85   | 2296147.84   |
|    |  | 16709365.39  | 15600678.40  |
|    | (ii) Other Bank Balances   |              |              |
|    | a. Earmarked Balances (on unclaimed dividend accounts)   | 681423.00    | 681973.60    |
|    | b. Deposits with remaining maturity for less than 12 months  | 9538917.00   | 8538917.00   |
|    | -  | 10220340.00  | 9220890.60   |
|    | Total  | 26929705.39  | 24821569.00  |
| 20 | Short-term Loans and Advances:   |              |              |
|    |  | As At        | As At        |
|    |  | March 31,    | March 31,    |
|    |  | 2017<br>(Ba) | 2016<br>(Ba) |
|    |  | (Rs.)        | (Rs.)        |
|    | Unsecured, Considered good   |              |              |
|    | Advances recoverable in cash or in kind  | 40670198.01  | 35676058.99  |
|    | Balances with excise, sales tax & other government authorities   | 41263478.71  | 41470501.86  |
|    | Total  | 81933676.72  | 77146560.85  |
| 21 | Other Current Assets:  |              |              |
|    |  | As At        | As At        |
|    |  | March 31,    | March 31,    |
|    |  | 2017         | 2016         |
|    |  | (Rs.)        | (Rs.)        |
|    | Export incentives receivables  | 2715613.00   | 2400681.00   |
|    | Interest receivables   | 1868441.00   | 1276535.00   |
|    | Insurance Claim receivable   | 3870.00      | 0.00         |

4587924.00

Total

3677216.00

# 22 Revenue from operations (net) :

|  | Year ended<br>March 31,<br>2017<br>(Rs.) | Year ended<br>March 31,<br>2016<br>(Rs.) |
|--|--|--|
| Revenue from operations:                       |  |  |
| Sale of products (net of return, rebates etc.) |  |  |
| Domestic                                       | 1325928854.48                            | 1798972309.86                            |
| Export   | 61100217.85                              | 66600443.59                              |
|  | 1387029072.33                            | 1865572753.45                            |
| Other operating revenues                       |  |  |
| Export incentives                              | 2253318.00                               | 3137122.00                               |
| Revenue from operations (gross)                | 1389282390.33                            | 1868709875.45                            |
| Less: Excise Duty                              | 161503348.00                             | 230153427.00                             |
| Revenue from operations (net)                  | 1227779042.33                            | 1638556448.45                            |

# 22 (a) Details of sale of products (net of excise):

|                 |       | Year ended<br>March 31,<br>2017<br>(Rs.) | Year ended<br>March 31,<br>2016<br>(Rs.) |
|-----------------|-------|--|--|
| U - Bolts       |       | 313002925.98                             | 351861613.84                             |
| H - Bolts       |       | 57032573.46                              | 65276628.28                              |
| Centre Bolts    |       | 141495558.53                             | 176892190.07                             |
| Shackle bolts   |       | 26061056.60                              | 43845112.51                              |
| Spring Pin      |       | 141352191.37                             | 180688931.97                             |
| King Pin        |       | 28086904.98                              | 26390183.21                              |
| Axle Studs      |       | 8059491.08                               | 6895018.88                               |
| Hanger Brackets |       | 347429162.17                             | 547074439.63                             |
| Bushes          |       | 44906812.96                              | 114489236.60                             |
| Nuts            |       | 77420021.31                              | 72379320.80                              |
| Axle& Acc.      |       | 8473717.70                               | 15684867.60                              |
| Earth Moving    |       | 360912.20                                | 244913.75                                |
| Fasteners       |       | 603287.64                                | 494176.04                                |
| Miscellaneous   |       | 25194549.70                              | 28390990.07                              |
| Traded Goods    |       | 6046558.65                               | 4811703.20                               |
|                 | Total | 1225525724.33                            | 1635419326.45                            |

# 23 Other Income:

|   |       | Year ended<br>March 31,<br>2017<br>(Rs.) | Year ended<br>March 31,<br>2016<br>(Rs.) |
|---|-------|--|--|
| Interest income- Bank deposits & others |       | 1627709.48                               | 2047240.00                               |
| Rental income                           |       | 237996.00                                | 189707.00                                |
| Foreign exchange gain (net)             |       | 0.00                                     | 454901.89                                |
| Short Term Capital Gain                 |       | 494891.71                                | 0.00                                     |
| Gain on sale of fixed assets (net)      |       | 0.00                                     | 130150.69                                |
| Miscellaneous income                    |       | 319474.00                                | 497459.00                                |
|   | Total | 2680071.19                               | 3319458.58                               |

# 24 Cost of Raw Materials and Components Consumed:

|  |       | Year ended<br>March 31,<br>2017<br>(Rs.) | Year ended<br>March 31,<br>2016<br>(Rs.) |
|--|-------|--|--|
| Inventory at the beginning of the year |       | 49202546.61                              | 68969889.39                              |
| Add: Purchases                         |       |  |  |
| Raw materials                          |       | 319182830.01                             | 452898339.10                             |
| Semi-finished goods                    |       | 218948260.90                             | 233898304.93                             |
|  |       | 538131090.91                             | 686796644.03                             |
| Less: Inventory at the end of the year |       |  |  |
| Raw Materials                          |       | 27891677.96                              | 49202546.61                              |
|  | Total | 559441959.56                             | 706563986.81                             |

# 24 (a) \_\_\_\_\_\_ Details of Raw Materials & Components Consumption:

|                                 |       | Year ended<br>March 31,<br>2017<br>(Rs.) | Year ended<br>March 31,<br>2016<br>(Rs.) |
|---------------------------------|-------|--|--|
| Mild Steel                      |       | 28421163.29                              | 39732133.26                              |
| EN Steel                        |       | 244539982.72                             | 260920555.74                             |
| Components                      |       | 218948260.90                             | 233898304.93                             |
| Axle Tube                       |       | 137848.88                                | 439207.20                                |
| Axle Parts                      |       | 1169604.74                               | 4413897.98                               |
| Aluminum/Manganese Bronze Scrap |       | 2072907.00                               | 55436575.78                              |
| Melting Scrap                   |       | 56441082.33                              | 100503952                                |
| Copper Scrap                    |       | 3660279.16                               | 6810163.38                               |
| Others                          |       | 4050830.54                               | 4409196.52                               |
|                                 | Total | 559441959.56                             | 706563986.81                             |

|       |   |           | Year ended<br>March 31,<br>2017<br>(Rs.) | Year ended<br>March 31,<br>2016<br>(Rs.) |
|-------|---|-----------|--|--|
| =     | Imported  |           | 0.00                                     | 0.00                                     |
|       |   |           | 0.00%                                    | 0.00%                                    |
|       | Indigenous  |           | 559441959.56                             | 706563986.81                             |
|       |   |           | 100.00%                                  | 100.00%                                  |
|       |   | Total     | 559441959.56                             | 706563986.81                             |
| 5     | Changes in Inventories of Finished Goods, Work-In | -Progress | and Stock-in Trade                       | :  |
|       |   |           | Year ended                               | Year ended                               |
|       |   |           | March 31,                                | March 31,                                |
|       |   |           | 2017                                     | 2016                                     |
| _     |   |           | (Rs.)                                    | (Rs.)                                    |
| _     | (Increase)/Decrease in Stocks:                    |           |  |  |
|       | Inventories at the end of the year                |           |  |  |
|       | Work-in-Progress                                  |           | 40104482.95                              | 31499926.94                              |
|       | Finished Goods                                    |           | 58184613.23                              | 51147957.28                              |
|       |   |           | 98289096.18                              | 82647884.22                              |
|       | Less: Inventories at the beginning of the year    |           |  |  |
|       | Work-in-Progress                                  |           | 31499926.94                              | 41874614.28                              |
|       | Finished Goods                                    |           | 51147957.28                              | 69202116.24                              |
|       |   |           | 82647884.22                              | 111076730.52                             |
|       |   | Total     | (15641211.96)                            | 28428846.30                              |
| (a) _ | Detail of Finished Goods Stock under broad heads: |           |  |  |
|       |   |           | Year ended                               | Year ended                               |
|       |   |           | March 31,                                | March 31,                                |
|       |   |           | 2017                                     | 2016                                     |
|       |   |           | (Rs.)                                    | (Rs.)                                    |
| =     | U - Bolts   |           | 12789601.09                              | 13120568.11                              |
|       | H - Bolts   |           | 2871118.66                               | 2877948.49                               |
|       | Centre Bolts                                      |           | 4120430.72                               | 5064236.24                               |
|       | Shackle bolts                                     |           | 1649217.02                               | 2664138.98                               |
|       | Spring Pin  |           | 2997561.96                               | 5377524.30                               |
|       | King Pin  |           | 3110886.87                               | 2566451.03                               |
|       | Axle Studs  |           | 557216.21                                | 385422.41                                |
|       | Hanger Brackets                                   |           | 5242375.77                               | 4901572.01                               |
|       | Bushes  |           | 5667669.15                               | 2836957.61                               |
|       | Nuts  |           | 3838639.33                               | 2475973.58                               |
|       | Axle& Acc.  |           | 1845319.84                               | 1007004.11                               |
|       | Earth Moving                                      |           | 451426.80                                | 654120.23                                |
|       | Fasteners   |           | 304291.76                                | 250039.35                                |
|       | Miscellaneous                                     |           | 6082309.06                               | 5842188.33                               |
|       | Traded Goods                                      |           | 6656549.00                               | 1123812.50                               |
|       |   | Total     | 58184613.23                              | 51147957.28                              |

# 24 (b) Imported and Indigenous Raw Materials and Components Consumed :

# 26 Employee Benefits Expense:

|  |       | Year ended<br>March 31,<br>2017<br>(Rs.)  | Year endeo<br>March 31<br>2016<br>(Rs.                                      |
|--|-------|---|---|
| a) Salaries, Wages and Bonus (Including managing & w<br>time director's remuneration)  | hole  | 233235934.34  | 261517314.07  |
| o) Contribution to provident & other funds   |       | 36061528.98   | 31190239.10   |
| c ) Staff welfare expenses   |       | 6467136.14  | 7120014.53  |
|  | Total | 275764599.46  | 299827567.70  |
| inance Costs:  |       | Year ended<br>March 31,<br>2017<br>(Rs.)  | Year endeo<br>March 31<br>2016<br>(Rs.                                      |
| Interest on working capital facilities<br>Interest on long term borrowings<br>Bank charges & other borrowings costs                            |       | 29595417.25<br>14881968.03<br>9684115.19  | 30555092.00<br>17666511.33<br>9384379.02                                    |
|  |       |   |   |
|  | Total | 54161500.47   | 57605982.34   |
| epreciation and Amortization Expense:  | Total |   | 57605982.34   |
| epreciation and Amortization Expense:  | Total |   | 57605982.34<br>Year ender<br>March 31<br>2016                               |
| epreciation and Amortization Expense:  | Total | 54161500.47<br>Year ended<br>March 31,  | Year endeo<br>March 31  |
| Depreciation and Amortization Expense:<br>Depreciation of tangible assets (refer note 12)<br>Amortization of intangible assets (refer note 12) | Total | 54161500.47<br>Year ended<br>March 31,<br>2017  | Year ende<br>March 31<br>201  |
| Depreciation of tangible assets (refer note 12)  | Total | 54161500.47<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>43343187.00                          | Year ender<br>March 31<br>201<br>(Rs.<br>49590938.6                         |
| Depreciation of tangible assets (refer note 12)  |       | 54161500.47<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>43343187.00<br>232.00<br>43343419.00 | Year ende<br>March 31<br>201<br>(Rs<br>49590938.6<br>234926.8<br>49825865.4 |
| Depreciation of tangible assets (refer note 12)<br>Amortization of intangible assets (refer note 12)   |       | 54161500.47<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>43343187.00<br>232.00                | Year ende<br>March 31<br>201<br>(Rs.<br>49590938.6<br>234926.8              |

| Freight & forwarding charges                 | 38373454.38  | 36018283.52  |
|--|--------------|--------------|
| Shipping charges                             | 3977036.00   | 3603099.00   |
| Advertisement                                | 188270.95    | 514305.00    |
| Commission to agents                         | 1708087.00   | 2136671.00   |
| Travelling & conveyance                      | 22605363.19  | 24715933.00  |
| Printing & stationary                        | 1353412.34   | 2142756.27   |
| Vehicle expenses                             | 1562961.62   | 1986331.01   |
| Subscription & membership fees               | 286474.45    | 256359.00    |
| Donation                                     | 39602.00     | 23625.00     |
| Light & electricity expenses                 | 165763.00    | 394789.00    |
| Postage & telephone expenses                 | 2152517.11   | 2410473.12   |
| Legal & professional charges                 | 5070081.00   | 2689576.21   |
| Seminar & training expenses                  | 418971.00    | 141500.00    |
| Payment to auditors for:                     |              |              |
| Audit and limited review fee                 | 75000.00     | 90000.00     |
| Reimbursement of expenses & Other Fees       | 1800.00      | 65288.00     |
| General expenses                             | 3394369.88   | 2883519.33   |
| Repair & maintenance-electricity and general | 4932884.70   | 4900289.67   |
| Recruitment expenses                         | 115824.00    | 45084.00     |
| Samples                                      | 16693.00     | 7743.00      |
| Sales promotion & entertainment expenses     | 8688476.75   | 8326841.18   |
| Loss of excise duty on goods return          | 114010.00    | 159480.00    |
| Sales tax adjustment                         | 224159.57    | 129249.62    |
| Discounts & rebates                          | 70866701.95  | 99289540.90  |
| Exchange difference (net)                    | 1153340.99   | 0.00         |
| Loss on sale of fixed assets (net)           | 579696.00    | 0.00         |
|  |              |              |
| Total  | 410367531.72 | 523228715.69 |

# **30.** Earnings per Equity Share (EPS):

|   | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|---|-------------------------------------|-------------------------------------|
| Earnings Per Share (EPS)-Basic & Diluted                          |                                     |                                     |
| Numerator for basic and diluted EPS                               |                                     |                                     |
| Net Profit/(Loss) attributable to Shareholders as at March 31     | (62273218.73)                       | (4265285.11)                        |
| Weighted average number of equity shares (Denominator)            | Nos.                                | Nos.                                |
| Number of equity shares outstanding at the end of the year (nos.) | 1,45,14,580                         | 1,45,14,580                         |
| Basic & Diluted EPS (in Rs.)                                      | (04.29)                             | (02.91)                             |
| Nominal value of shares (Rs.)                                     | 5                                   | 5                                   |

# 31. Contingent Liabilities not provided for in respect of:

|   | As At<br>March 31,<br>2017<br>(Rs.in lacs) | As At<br>March 31,<br>2016<br>(Rs.in lacs) |
|---|--|--|
| (i) Guarantee given by the Company to the bank, on behalf of other  |  |  |
| Group Companies (i.e. G.S. Autocomp Private Limited & G.S.          |  |  |
| Consumer Products Private Limited & to PSIDC (for & on behalf of    |  |  |
| G.S. Radiators Ltd.)  |  |  |
| Balance Outstanding   | 540.29                                     | 617.20                                     |
| (Maximum Amount)  | (1369.26)                                  | (1269.26)                                  |
| (ii) Sales Bills Discounted with banks                              | 168.61                                     | 113.37                                     |
| (iii) Income Tax & Interest Demand-matter under appeal (Note No.32) | 984.13                                     | 546.19                                     |

32. The Company has filed an appeal against the demand and the management, including its tax/legal advisors, believes that its position will likely be upheld in the appellate process. The Company has paid an amount of Rs. 283.52 Lacs in protest, against the above said demand. The management believes that the ultimate outcome of this proceeding will not have a material adverse effect on the company's financial position and results of operations.

# 33. Capital and Other Commitments:

Estimated value of contracts remaining to be executed on Capital Accounts (net of advances), not provided for **Rs.NIL** (Previous year Rs.NIL). Guarantees given by Company's Bankers on behalf of the Company against sanctioned letter of credit limit of Rs.500 lacs is **Rs.374.95 Lacs** (previous year Rs.255.16 Lacs) are secured by extension of pari-passu charges by way of hypothecation of stock-in trade, raw material etc.

- **34.** All the Inventories are valued and certified by the Management.
- **35.** Purchase of finished goods **Rs.12.35 lacs** (previous year Rs.22.37 lacs ) consists of trading of Coolant.
- **36.** Other Borrowing cost Note No.27 under the heading "Finance Cost" includes Bank Charges/Commission, Interest to others & hire charges.
- **37.** The Company is primarily engaged in the business of "Auto Components" for commercial vehicles, which are governed by same set of risks and returns and hence there is only one segment as required by Accounting Standard (AS-17) on Segment Reporting issued by Companies (Accounting Standards) Rules, 2006.
- **38.** In cases where letters of confirmation have been received from parties, book balances have been generally reconciled and adjusted, if required. In other cases, balance in accounts of sundry debtors, sundry creditors and advances or deposits have been taken as per books of accounts.
- **39.** No amount is considered as doubtful, from the total debtors.
- **40.** No amount is due, as on balance sheet date, from other officers or from directors or any of them either severally or jointly, with any other persons nor any debts due by firms or private companies, in the form of loans and advances in the nature of loans given to subsidiary and associates and firms/companies in which any of the directors are interested except at Note No.60.
- **41.** Fixed Deposits includes **Rs. 95.39 lacs** (previous year Rs. 85.39 lacs) are held as margin money for the issuance of bank guarantee, if any, & for issuance of Letter of Credit, as on balance sheet date.

# 42. Capitalization of exchange differences:

The Ministry of Corporate Affairs (MCA) has issued the amendment dated December 29, 2011 to AS-11 "The Effects of Changes in Foreign Exchange Rates", to allow companies deferral/capitalization of exchange differences arising on long-term foreign currency monetary items. In accordance with the amendment/earlier amendment to AS-11, the Company has capitalized exchange loss, arising on long-term foreign currency loan to the cost of plant and equipment and other assets. Accordingly foreign exchange gain/ (loss) adjusted against cost of assets/capital work in progress **Rs.24.50 lacs** (previous year (Rs.133.57 lacs)).

As at 31<sup>st</sup> March, 2017, the Company has un-hedged foreign currency exposure of principal amount of term loan outstanding to the extent of **US\$ 20.45 Lacs (equivalent to Rs.1080.00 Lacs)** (Previous year US\$ 27.27 Lacs (equivalent to Rs.1440.00 Lacs) in the shape of foreign currency term loan, from financial institution, for the manufacturing unit at Jamshedpur, for the purchase of certain capital equipment's.

**43.** Figures in bracket indicate deductions except otherwise stated.

# 44. Unclaimed Dividend:

Unclaimed dividends include amounts which will be credited, on the respective dates, to the Investor Education and Protection Fund under Section 125 of the Companies Act, 2013 (on the expiry of the specified period, if the amount remains unclaimed at that time) (refer note 10).

# 45. Disclosure required under Section 186(4) of Companies Act, 2013

During the year, the Company has not given any loans or guarantees or made investments in contravention of the provisions of the Section 186 of the Companies Act, 2013.

# 46. Leases:

# **Operating leases: Company as lessee**

The Company had taken land at Jamshedpur on operating lease. The tenure of such lease is 30 years at the time of agreement. Lease rental are charged to the statement of profit and loss for the year. There are no sub-lease. The lease is renewable on mutual agreeable. At the expiry of the lease term, the company has an option to terminate the agreement or extend the term by giving the notice in writing.

Future minimum lease rental payables under non-cancellable operating lease are as follows:-

| Particular                                  | 31 <sup>st</sup> March, | 31 <sup>st</sup> March, |
|---|-------------------------|-------------------------|
|   | 2017                    | 2016                    |
|   | (Rs.in Lcs)             | (Rs.in Lcs)             |
| Lease payment for the year                  | 01.59                   | 01.59                   |
| Within one year                             | 01.59                   | 01.59                   |
| After one year but not more than five years | 07.95                   | 07.95                   |
| More than five years                        | 22.26                   | 23.85                   |

# **Operating leases: Company as lessor**

The Company has entered into agreements in the nature of lease/leave and license agreement with different lessee/licensee for the purpose of land/building/machinery etc. These are generally in nature of operating lease. Period of agreements are generally for ninety nine years and cancellable with a notice of sixty days and renewal at the options of the lessee/lessor

| Particular                                  | 31 <sup>st</sup> March, | 31 <sup>st</sup> March, |
|---|-------------------------|-------------------------|
|   | 2017                    | 2016                    |
|   | (Rs.in Lacs)            | (Rs.in Lacs)            |
| Lease received during the year              | 01.00                   | 00.64                   |
| Within one year                             | 01.00                   | 01.00                   |
| After one year but not more than five years | 04.00                   | 04.00                   |
| More than five years                        | 92.67                   | 93.67                   |

**47.** Defined Benefit Plans for Employees (AS-15);Liability for employee benefit (post retirement funded gratuity plan and leaves which is unfunded) has been determined by an actuary, appointed for the purpose, in conformity with the principles set out in the Accounting Standard-15 (revised), the details of which are as under;

|      |   | As At<br>March 31,<br>2017<br>(Rs. in lacs)<br>Gratuity Leave<br>(Funded Encas-<br>hment<br>(Unfu-<br>nded) |       | As At<br>March 31,<br>2016<br>(Rs.in lacs)<br>Gratuity Leave<br>(Funded) Encas-<br>hment<br>(Unfu-<br>(Unfu-<br>nded) |       |
|------|---|---|-------|---|-------|
| (i)  | Amount to be recognized in Balance Sheet                  |   |       |   |       |
| (1)  | a. Present value of Defined Benefits Obligations          |   |       |   |       |
|      | (i) Funded  | 244.71  |       | 231.39  |       |
|      | (ii) Unfunded   |   | 68.23 |   | 65.83 |
|      | b. Fair value of Plan Assets                              | 73.66   |       | 111.77  |       |
|      | c. Net liability/(Assets) recognized in the Balance Sheet | 171.05  | 68.23 | 119.62  | 65.83 |
| (ii) | Amount to be recognized in the Statement of               |   |       |   |       |
|      | Profit & Loss   |   |       |   |       |
|      | a. Current service Cost                                   | 45.67   | 28.33 | 42.50   | 29.59 |
|      | b. Interest on Defined Benefit Obligation                 | 14.21   | 03.23 | 23.27   | 04.21 |
|      | c. Expected return on plan Assets                         | (07.18)   |       | (09.98)   |       |
|      | d. Net Actuarial (Gain)/Loss recognized in the year       | 38.63   | 16.37 | (106.96)  | 03.92 |
|      | e. Expenses recognized during the year                    | 91.33   | 47.93 | (51.17)   | 37.72 |

| (iii) | Change in Defined Benefits Obligations and reconciliation thereof    |         |         |          |         |
|-------|--|---------|---------|----------|---------|
|       | a. Present value of Defined Obligations at the beginning of the year | 231.39  | 65.83   | 323.76   | 79.87   |
|       | b. Interest Cost   | 14.21   | 03.23   | 23.27    | 04.21   |
|       | c. Current Service Cost  | 45.67   | 28.33   | 42.50    | 29.59   |
|       | d. Benefits paid   | (83.90) | (45.53) | (50.90)  | (51.76) |
|       | e. Actuarial (Gain)/Loss   | 37.34   | 16.37   | (107.24) | 03.92   |
|       | f. Present value of Defined Obligations at the close of              | 244.71  | 68.23   | 231.39   | 65.83   |
|       | the year   |         |         |          |         |
| (iv)  | Change in the fair value of Plan Assets and the                      |         |         |          |         |
|       | reconciliation thereof   |         |         |          |         |
|       | a. Fair value of Plan Assets at the beginning of the year            | 111.77  |         | 132.87   |         |
|       | b. Expected return on Plan Assets                                    | 07.18   |         | 09.98    |         |
|       | c. Actuarial (Gain)/Loss   | (01.29) |         | (00.28)  |         |
|       | d. Contribution by Employer  | 39.90   |         | 20.10    |         |
|       | e. Benefits paid   | (83.90) | 45.53   | (50.90)  | 51.76   |
|       | f. Fair value of Plan Assets at the close of year                    |         |         | 111.77   |         |
| (v)   | Summary of Actuarial assumptions                                     |         |         |          |         |
|       | a. Discount Rate ( per annum)  | 07.50   | 07.50   | 08.00    | 08.00   |
|       | b. Expected rate of return on Plan Assets (p.a)                      | 08.00   | N.A     | 08.50    | N.A     |
|       | c. Rate of escalation in salary (per annum)                          | 05.00   | 05.00   | 05.00    | 05.00   |

- **48.** Capital work in progress includes amount of **Rs. 63.15 Lacs** (Previous year Rs.NIL), on account of machinery under installation, **Rs.356.47 Lacs** (Previous year Rs.333.13 Lacs) on account of Building under construction, on account of electric fitting **Rs.NIL** (Previous year Rs. NIL) and expenses under capitalization **Rs.13.46 lacs** (Previous year Rs. NIL).
- **49.** Intangible Assets comprises of Acquisition of computer Software & Video Advertisement have been amortized @ 25% on Straight line basis, as the useful life thereof has been estimated to be not more than four years.

# 50. Disclosure: as required by AS-28 (Impairment of Assets):

In terms of Accounting Standard 28 (AS-28) there was no impairment loss on assets during the year under report.

- **51.** Balance with Central Excise & Revenue Authorities under Note 20, under the heading "Short term Loans & Advances", includes **Rs.345.77 lacs** (Previous Rs.360.84 lacs) on account of pending Value Added Tax (VAT) refunds, from the Sales Tax Authorities, Government of Punjab.
- **52**. The Company is developing certain machineries (Special purpose Machines), as per its various in house production process requirements, along with for the requirements of its group Companies, as & when required, under its Research & Development Centre. The following expenditure has been incurred during the year, included under the relevant heads in the profit and loss account.

|  | Financial Year<br>2016-2017<br>(Rs.in lacs) | Financial Year 2015-<br>2016<br>(Rs.in lacs) |
|--|---|--|
| Revenue Expenses   | 19.99                                       | 16.18  |
| Wages (Research & Development) (included under Note No.26) | 41.18                                       | 33.03  |

# **Expenditure incurred on Research & Development:**

# 53. (a) Exchange difference Gain/ (Loss) on account of fluctuations in foreign currency rates:

|  | Financial Year | Financial Year |
|--|----------------|----------------|
|  | 2016-2017      | 2015-2016      |
|  | (Rs.in lacs)   | (Rs.in lacs)   |
| (i) Gain/ (Loss) relating to Exports during the year recognized in | (04.28)        | 04.58          |
| Statement of profit and loss account.                              |                |                |
| (ii)Recognized in the profit and Loss account                      |                |                |
| Gain/ (Loss) on Settlement/revalorization of current assets        | (07.25)        | (00.03)        |

# 53. (b) Details of Un-hedged Foreign Currencies:

The yearend foreign currency exposures in respect of monetary items that have not been hedged by a derivative instrument or otherwise are given below, Amount (net) in foreign currency on account of the followings:-

| Particulars            | 31 <sup>st</sup> March,<br>2017 | 31 <sup>st</sup> March,<br>2017 | 31 <sup>st</sup> March,<br>2016 | 31 <sup>st</sup> March,<br>2016 |
|------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
|                        | (Amount in                      | (Rs. in lacs)                   | (Amount in                      | (Rs. in lacs)                   |
|                        | Foreign Currency)               |                                 | Foreign Currency)               |                                 |
| Export of Goods        | USD 269634                      | 174.76                          | USD 370107                      | 237.69                          |
|                        | EURO 43755                      | 30.22                           | EURO 101458                     | 34.85                           |
| Advance from Customers | USD 16784                       | 11.68                           | USD 34117                       | 21.76                           |
|                        | EURO 3166                       | 02.19                           |                                 |                                 |
| Term Loan              | USD 2045393                     | 1080.00                         | USD 2727191                     | 1440.00                         |
|                        |                                 |                                 |                                 |                                 |

54. Detail of dues to Micro & Small enterprises as defined under Micro, Small and Medium Enterprises Developments Act, 2006 (MSMED Act 2006):-

| Particulars  | As At<br>March 31,<br>2017<br>(Rs. In lacs) | As At<br>March 31,<br>2016<br>(Rs. In Iacs) |
|--|---|---|
| Principal amount due to suppliers under MSMED Act,2006   | 90.20                                       | 13.23                                       |
| Interest Accrued and due to suppliers under MSMED Act, 2006 on the above amount                  |   |   |
| Payment made to suppliers (other than interest) beyond the appointed day, during the year        |   |   |
| Interest paid to suppliers under MSMED Act, 2006 (other than section 16)                         |   |   |
| Interest paid to suppliers under MSMED Act, 2006 (Section 16)                                    |   |   |
| Interest due & payable to suppliers under MSMED Act, 2006 for the payments already made.         |   |   |
| Interest accrued and remaining unpaid at the end of the year to suppliers under MSMED Act, 2006. |   |   |

The information has been given in respect of such vendors to the extent they could be identified as "Micro and Small enterprises" on the basis of information available with the Company.

#### 55. **Capitalization of Expenses:**

Bank Interest & Bank Charges capitalized in respect of Plant & Machinery & other Tangible Fixed Assets Rs. 4.99 Lacs (Previous year Rs.NIL).

- 56. Miscellaneous Receipts include, Rs.2.29 Lacs (Previous year Rs.4.06 Lacs), on account of Insurance Claim received.
- 57. Advances recoverable in cash or in kind or for value to be received under Note No.20 under the heading "Shortterm Loans and Advances" includes Rs.01.09 Lacs (previous year Rs.01.28 Lacs) due from various employees of the Company. Maximum balance outstanding during the year was Rs.1.66 Lacs (previous year Rs.1.88 Lacs).

#### 58. **Proposed Dividend:**

During the year & during the previous year, the Company has not proposed any dividend on its Equity shares.

#### 59. Additional Information under Part II of Schedule III to the Companies Act, 2013:

# 59 (a) CIF Value of Import

|                             |                | (Rs. in lacs)  |
|-----------------------------|----------------|----------------|
| Particulars                 | Financial Year | Financial Year |
|                             | 2016-2017      | 2015-2016      |
|                             | (Rs.)          | (Rs.)          |
| Raw Material and Components |                |                |
| Traded Goods                |                | 07.02          |
| Total                       | Nil            | 07.02          |

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# 59 (b) Expenditure in Foreign Currency:

|   |                | (Rs. in lacs)  |
|---|----------------|----------------|
| Particulars   | Financial Year | Financial Year |
|   | 2016-2017      | 2015-2016      |
|   | (Rs.)          | (Rs.)          |
| Raw Material and Components                         | 00.00          | 00.00          |
| Traded Goods  | 00.00          | 06.91          |
| Foreign Travel Expenses                             | 00.00          | 00.00          |
| Commission on Export Goods                          | 00.00          | 07.80          |
| Repayment of term loan, Bank Charges & Commission & | 549.13         | 889.91         |
| Interest  |                |                |
| Others  | 05.37          | 00.00          |
| Total   | 554.50         | 904.62         |

# 59 (c) Earing in Foreign Currency:

|                        |                | (Rs. in lacs)  |
|------------------------|----------------|----------------|
| Particulars            | Financial Year | Financial Year |
|                        | 2016-2017      | 2015-2016      |
|                        | (Rs.)          | (Rs.)          |
| F.O.B value of Exports | 573.13         | 658.31         |
| Total                  | 573.13         | 658.31         |

# 60. Related Party Disclosure:

Related party disclosures as required under Accounting Standard-18 issued by The Institute of Chartered Accountants of India are given below:

**a.** The Key Management personnel & individuals having control or significant Influence over the Company by reason of voting power, and their relatives:

| Mr. Jasbir Singh Ryait<br>Mr. Surinder Singh Ryait<br>Mrs. Dalvinder Kaur Ryait<br>Mrs. Amarjeet Kaur Ryait<br>Mr. Gajinder Bains<br>Mr. Neerai Tuli | -<br>-<br>-<br>- | Chairman<br>Managing Director<br>Executive Director<br>Executive Director<br>Chief Executive Officer<br>Chief Financial Officer |
|--|------------------|---|
| Mr. Neeraj Tuli  | -                | Chief Financial Officer   |
| Mrs. Amninder Kaur   | -                | Company Secretary   |

Enterprises, over which control is exercised by individuals listed in "a" above:
 G.S. Autocomp Private Limited
 G.S. Consumer Products Private Limited
 G.J.Holdings Private Limited\*
 Futurista Home Solutions Private Limited\*
 Bluebasic India Limited- Subsidiary

- \* No transaction has taken place during the year.
- c. Relative of key management personnel:

Mr.Harkirat Singh Ryait

The following transactions were carried out during the year with related parties in the ordinary course of business:

| Detail of transactions with enterprises referred to in "b" above: | (Rs.in Lacs) |
|---|--------------|
|---|--------------|

| S. No. | Particulars  | 2016-2017 | 2015-2016 |
|--------|--|-----------|-----------|
| 1.     | Sales, Services, Other Income                                      |           |           |
|        | Sales of Goods –G S Autocomp Private Limited                       | 0.00      | 580.27    |
|        | Rendering of Services  |           |           |
|        | Rental Income  |           |           |
|        | G.S. Consumer Products Private Limited                             | 01.20     | 01.20     |
|        | G.S. Autocomp Private Limited                                      | 01.00     | 00.64     |
|        | Other Income   |           |           |
|        | G.S. Autocomp Private Limited                                      | 00.90     | 00.90     |
|        | Total  | 03.10     | 583.01    |
| 2.     | Purchase of Semi-Finished Goods - G S Autocomp Private Ltd.        | 781.62    | 248.10    |
|        | Services   |           |           |
| 3.     | Investment in blue basic Private Limited (Wholly owned subsidiary) | 00.34     | 00.75     |
|        | Total  | 785.06    | 831.86    |

| S. No. | Particulars                            | 2016-2017 | 2015-2016 |
|--------|--|-----------|-----------|
| 1.     | Amount Outstanding-Payable             |           |           |
|        | Accounts Payable                       |           |           |
|        | G.S. Autocomp Private Limited          | 440.87    | 174.23    |
|        | G.S. Consumer Products Private Limited | Nil       | Nil       |

# Details of Transactions relating to the persons referred to in "a" above (Rs. in Lacs)

| S.  | Particulars   | 2016-2017     | 2015-2016     |
|-----|---|---------------|---------------|
| No. |   | (Rs. in lacs) | (Rs. in lacs) |
|     | Managerial Remuneration                             | 157.61        | 97.67         |
|     | (Mr.Jasbir Singh Ryait, Mr.Surinder Singh Ryait,    |               |               |
|     | Mrs.Dalvinder Kaur Ryait & Mrs.Amarjeet Kaur Ryait) |               |               |
|     | Remuneration paid to relative of key management     | 06.68         | 02.94         |
|     | personnel   |               |               |

- 61. Rental income includes **Rs. 02.20 lacs** (previous year Rs.1.84 lacs) from group companies as per Note No.60 above & **Rs.0.06 lacs** (previous year Rs.0.06 lacs) from others.
- **62.** Till date, the Company has not paid the fourth quarter ended 31<sup>st</sup> March, 2017, installment of its term loan from Export Import Bank of India (EXIM Bank), amounted to US\$ 227265.90.

# 63. Disclosure on Specified Bank Notes (SBNs):

During the year, the Company had specified bank notes or other denomination note as defined in the MCA notification G.S.R. 308(E) dated March 31, 2017. The details of Specified Bank Notes (SBN) held and transacted during the period from November 8, 2016 to December 30, 2016 and the denomination wise SBNs and other notes as per the notification is given below:

|  |      |              | (Rs.in Lacs) |
|--|------|--------------|--------------|
| Particulars  | SBNs | Other        | Total        |
|  |      | Denomination |              |
| Closing Cash Balance as on 8 <sup>th</sup> November, 2016  | 6.90 | 9.09         | 15.99        |
| Add:-Withdrawal from Bank                                  |      | 7.73         | 7.73         |
| Add:- Permitted Receipts                                   |      | 3.28         | 3.28         |
| Less:- Permitted Payment                                   |      | 13.52        | 13.52        |
| Less: Amount Deposited in Bank                             | 6.90 |              | 6.90         |
| Closing Cash Balance as on 30 <sup>th</sup> December, 2016 |      | 6.58         | 6.58         |

- 64. Includes goods in transit of **Rs. NIL** (Previous year Rs.25.68 Lacs).
- **65.** Previous year's figures have been regrouped or reclassified wherever necessary to confirm to the current year's classification.

| As per our report of even date<br>For NANDA & BHATIA<br>ICAI Firm Registration No: 004342N<br>Chartered Accountants | For and on behalf of the Board of Directors<br>of G.S.Auto International Limited |   |
|---|--|---|
|   | JASBIR SINGH RYAIT<br>Chairman   | <b>NEERAJ TULI</b><br>Chief Financial Officer |
| P.C.S.VIRDI<br>Partner<br>Membership No: 17056<br>Ludhiana: 30 <sup>th</sup> May, 2017                              | SURINDER SINGH RYAIT<br>Managing Director  | AMNINDER KAUR<br>Company Secretary            |

# **Independent Auditor's Report**

# To the Members of G.S. Auto International Limited

# **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of **G.S. Auto International Limited** (hereinafter referred to as "the Holding Company") and its subsidiary (the Holding Company and its subsidiaries together referred to as "the Group"), comprising of the consolidated Balance Sheet as at March 31, 2017, the consolidated Statement of Profit and Loss and consolidated Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information (hereinafter referred to as 'the consolidated financial statements').

# Management's Responsibility for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the preparation of these consolidated financial statements in terms with the requirement of the Companies Act, 2013 ("the Act") that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group in accordance with accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. The Board of Directors of the holding company is also responsible for ensuring accuracy of records including financial information considered necessary for the preparation of Consolidated Financial Statements. The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial control that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

# Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. While conducting the audit, we have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder. We conducted our audit in accordance with the Standards on Auditing, issued by the Institute of Chartered Accountants of India, as specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Holding Company's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on whether the Holding Company has an adequate internal financial controls system over financial reporting in place and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence obtained by us of "the Holding Company" and its subsidiary company (the Holding Company and its subsidiaries together referred to as "the Group"), is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

# Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India of the consolidated state of affairs of the Group, as at March 31, 2017, their consolidated loss, and their consolidated cash flows for the year ended on that date.

# **Emphasis of Matter**

We draw attention to the following matter in the Notes to the financial statements: Note 63 to the financial statements which states that the company has not paid till date, the fourth quarter ended 31<sup>st</sup> March, 2017, installment of its term loan from Export Import Bank of India (EXIM Bank), amounted to US\$ 227265.90.

# **Report on Other Legal and Regulatory Requirements**

As required by section 143 (3) of the Act, we report, to the extent applicable, that:

- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit of the aforesaid consolidated financial statements;
- (b) In our opinion proper books of account as required by law relating to preparation of the aforesaid consolidation of the financial statements have been kept so far as it appears from our examination of those books;
- (c) The consolidated Balance Sheet, the consolidated Statement of Profit and Loss, and consolidated the Cash Flow Statement dealt with by this Report are in agreement with the books of account maintained for the purpose of preparation of the consolidated financial statements;
- (d) In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- (e) On the basis of the written representations received from the directors of the Holding Company as on March 31, 2017 taken on record by the Board of Directors of the Holding Company and the reports of the auditors who are appointed under Section 139 of the Act, of its subsidiary company incorporated in India, none of the directors of the Group's companies, incorporated in India is disqualified as on March 31, 2017 from being appointed as a director in terms of Section 164 (2) of the Act;
- (f) With respect to the adequacy and the operating effectiveness of the internal financial controls over financial reporting of the Holding Company and its subsidiary company incorporated in India, refer to our separate report in "Annexure 1" to this report;
- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The consolidated financial statements disclose the impact of pending litigations on its consolidated financial position of the Group Refer Note 33 to the consolidated financial statements;
  - ii. Provision has been made in the consolidated financial statements, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts, if any, Refer Note 7 and 11 to the consolidated financial statements in respect of such items as it relates to the Group,

- iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Holding Company and its subsidiary company.
- iv. The Holding Company and its subsidiary company have provided requisite disclosures in the financial statements as to holdings as well as dealings in Specified Bank Notes during the period from 8 November, 2016 to 30 December, 2016. Based on audit procedures and relying on the management representation we report that the disclosures are in accordance with books of account maintained by the Company and as produced to us by the Management.

For NANDA & BHATIA Chartered Accountants ICAI Firm Registration Number: 004342N

Ludhiana: 30<sup>th</sup> May, 2017

Sd/-P.C.S. VIRDI Partner Membership Number: 017056

# ANNEXURE 1 TO THE INDEPENDENT AUDITOR'S REPORT OF EVEN DATE ON THE CONSOLIDATED FINANCIAL STATEMENTS OF G.S.AUTO INTERNATIONAL LIMITED

Report on the Internal Financial Controls under Clause (i) of Subsection 3 of Section 143 of the Companies Act, 2013 ("the Act")

# To the Members of G.S. Auto International Limited

In conjunction with our audit of the consolidated financial statements of G.S. Auto International Limited as of and for the year ended March 31, 2017, we have audited the internal financial controls over financial reporting of G.S. Auto International Limited (hereinafter referred to as the "Holding Company") and its subsidiary company, which are companies incorporated in India, as of that date.

# Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the Holding Company and its subsidiary company, which are incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Holding Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

# Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, both, issued by Institute of Chartered Accountants of India, and deemed to be prescribed under section 143(10) of the Act, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained (of G.S. Auto International Limited (hereinafter referred to as the "Holding Company") and its subsidiary company) is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting.

# Meaning of Internal Financial Controls Over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorisations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

# Opinion

In our opinion, the Holding Company and its subsidiary company, which are companies incorporated in India, have, maintained in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Holding Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For NANDA & BHATIA Chartered Accountants ICAI Firm Registration Number: 004342N

Ludhiana: 30<sup>th</sup> May, 2017

Sd/-P.C.S. VIRDI Partner Membership Number: 017056

# G.S. Auto International Limited

Consolidated Balance Sheet as at March 31, 2017:

| articu | lars  | Note<br>No. | As At<br>March 31,<br>2017 | As At<br>March 31,<br>2016 |
|--------|---|-------------|----------------------------|----------------------------|
|        |   |             | (Rs.)                      | (Rs.)                      |
|        | QUITY AND LIABILITIES:                          |             |                            |                            |
| 1      | Shareholders' Funds:                            |             | 7057000000                 | 70570000.00                |
|        | (a) Share capital                               | 3           | 72572900.00                | 72572900.00                |
|        | (b ) Reserves & surplus                         | 4 _         | 298635196.83               | 360907395.30               |
|        | Sub-total                                       | -           | 371208096.83               | 433480295.30               |
| 2      | Minority Interest                               |             | 36250.00                   | 25000.00                   |
| 3      | Non-Current Liabilities:                        |             |                            |                            |
|        | (a) Long term borrowings                        | 5           | 103390823.22               | 154943407.18               |
|        | (b ) Other long term liabilities                | 6           | 2264523.84                 | 2314523.84                 |
|        | (c) Long term provisions                        | 7           | 24063581.98                | 29408911.60                |
|        | Sub-total                                       | _           | 129718929.04               | 186666842.62               |
| 4      | Current Liabilities:                            |             |                            |                            |
|        | (a) Short term borrowings                       | 8           | 284707265.73               | 266902075.68               |
|        | (b) Trade payables                              | 9           |                            |                            |
|        | Dues to micro enterprises and small enterprises |             | 9020377.64                 | 1323130.65                 |
|        | Dues to others                                  |             | 159260054.89               | 140696926.83               |
|        | (c) Other current liabilities                   | 10          | 296147372.92               | 239542545.44               |
|        | (d) Short term provisions                       | 11          | 3256624.00                 | 3186536.00                 |
|        | Sub-total                                       | _           | 752391695.18               | 651651214.60               |
|        | Total   | =           | 1253354971.05              | 1271823352.52              |
| AS     | SSETS:  |             |                            |                            |
| 1      | Non-Current Assets:                             |             |                            |                            |
|        | (a) Fixed assets                                | 12          |                            |                            |
|        | (i) Tangible assets                             |             | 563972955.82               | 602144736.28               |
|        | (ii) Intangible assets                          |             | 322599.00                  | 0.00                       |
|        | (iii) Capital work in progress                  |             | 43307966.15                | 33313257.54                |
|        | (b) Non-current investments                     | 13          | 0.00                       | 500.00                     |
|        | (c) Deferred tax assets                         | 14          | 53177635.00                | 17237210.00                |
|        | (d) Long-term loans and advances                | 15          | 48755191.95                | 49245227.47                |
|        | (e) Other non-current assets                    | 16          | 130706.00                  | 93383.00                   |
|        | Sub-total                                       | _           | 709667053.92               | 702034314.29               |
| 2      | Current Assets:                                 |             |                            |                            |
|        | (a) Current investments                         | 17          | 1280560.00                 | 1185460.00                 |
|        | (b) Inventories                                 | 18          | 157660652.32               | 158907802.92               |
|        | (c) Trade receivables                           | 19          | 271255104.70               | 303999270.46               |
|        | (d) Cash & bank balances                        | 20          | 26969999.39                | 24872728.00                |
|        | (e) Short-term loans & advances                 | 21          | 81933676.72                | 77146560.85                |
|        | (f) Other current assets                        | 22          | 4587924.00                 | 3677216.00                 |
|        | Sub-total                                       | _           | 543687917.13               | 569789038.23               |
|        | Total   | _           | 1253354971.05              | 1271823352.52              |
|        |   |             |                            |                            |

| As per our report of even date    | For and on behalf of the Board of Directors of |                         |
|-----------------------------------|--|-------------------------|
| For NANDA & BHATIA                | G.S Auto International Limited                 |                         |
| ICAI Firm Registration No:004342N |  |                         |
| Chartered Accountants             | JASBIR SINGH RYAIT                             |                         |
|                                   | Chairman                                       | NEERAJ TULI             |
|                                   | DIN: 00104979                                  | Chief Financial Officer |
| P.C.S.VIRDI                       | SURINDER SINGH RYAIT                           | AMNINDER KAUR           |
| Partner                           | Managing Director                              | Company Secretary       |
| Membership No:17056               | DIN: 00692792                                  |                         |
| Ludhiana; 30th May, 2017          |  |                         |

# Consolidated Statement of Profit and Loss for the year ended March 31, 2017:

| Particulars  | Note<br>No.       | Year Ended<br>March 31,<br>2017<br>(Rs.) | Year Ended<br>March 31, 2016<br>(Rs.) |
|--|-------------------|--|---------------------------------------|
| Income   |                   |  |                                       |
| Revenue from operations (Gross)                                    |                   | 1389282390.33                            | 1868709875.45                         |
| Less: Excise Duty  |                   | 161503348.00                             | 230153427.00                          |
| Revenue from operations (Net)                                      | 23                | 1227779042.33                            | 1638556448.45                         |
| Other Income   | 24                | 2680071.19                               | 3319458.58                            |
| Total Income (I)   |                   | 1230459113.52                            | 1641875907.03                         |
| Expenses:  |                   |  |                                       |
| Cost of Raw Materials Consumed                                     | 25                | 559441959.56                             | 706563986.81                          |
| Purchases of Finished Goods  |                   | 1234959.00                               | 2237107.87                            |
| Changes in Inventories of Finished goods and Work-in-progress      | 26                | (15641211.96)                            | 28428846.30                           |
| Employee Benefits Expense  | 27                | 275764599.46                             | 299827567.70                          |
| Finance Costs  | 28                | 54161500.47                              | 57605982.34                           |
| Depreciation and Amortization Expense                              | 29                | 43343419.00                              | 49825865.43                           |
| Other Expenses   | 30                | 410367531.72                             | 523228715.69                          |
| Total Expenses (II)  |                   | 1328672757.25                            | 1667718072.14                         |
| Profit before tax (I-II)   |                   | (98213643.73)                            | (25842165.11)                         |
| Tax Expense:   |                   |  |                                       |
| Current Tax  |                   | 0.00                                     | 0.00                                  |
| Deferred Tax   |                   | 35940425.00                              | 21672380.00                           |
| Wealth Tax   |                   | 0.00                                     | 95500.00                              |
| Total tax expenses   | _                 | (35940425.00)                            | (21576880.00)                         |
| Profit for the year  |                   | (62273218.73)                            | (4265285.11)                          |
| Earnings per equity share: (Nominal value Rs.5/-)                  |                   |  |                                       |
| Basic & Diluted (in Rs.)   | 30                | (4.29)                                   | (0.29)                                |
| Summary of significant accounting policies                         | 2.1               |  |                                       |
| accompanying notes are an integral part of these financial stateme | ents              |  |                                       |
| per our report of even date For and on behalf                      |                   | rectors of                               |                                       |
|  | Auto Internationa | al Limited                               |                                       |
| I Firm Registration No:004342N                                     |                   |  |                                       |
| rtered Accountants   | JASBIR SING       | GH RYAIT                                 |                                       |
|  | Chair             | rman                                     | NEERAJ T                              |
|  | DIN: 001          | 04979                                    | Chief Financial Offi                  |
| .S.VIRDI   | SURINDER SIN      | IGH RYAIT                                | AMNINDER KA                           |
| tner   | Managin           | g Director                               | Company Secret                        |
| mbership No:17056  | DIN: (            | 00692792                                 |                                       |
|  |                   |  |                                       |

Ludhiana; 30th May, 2017

### **Consolidated Cash Flow Statement**

for the year ended March 31, 2017:

| Particulars  |                  | Year Ended<br>31st March,<br>2017<br>(Rs.) | Year Ended<br>31st March,<br>2016<br>(Rs.) |
|--|------------------|--|--|
| CASH FLOW FROM OPERATING ACTIVITIES:   |                  |  |  |
| Profit before Tax  |                  | (98213643.73)                              | (25842165.11)                              |
| Adjustments for :  |                  |  |  |
| i) Depreciation and amortization   |                  | 43343419.00                                | 49825865.43                                |
| ii) (Profit)/Loss on fixed assets (net)  |                  | 579696.00                                  | (130150.69)                                |
| iii) Interest Paid   |                  | 54161500.47                                | 57605982.34                                |
| iv) Interest received  | _                | 1627709.48                                 | 2047240.00                                 |
| OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES  |                  | 1498681.22                                 | 83506771.97                                |
| Movement in working capital:   |                  |  |  |
| (Increase) / Decrease in Current & Non Current Assets:   |                  |  |  |
| i) Inventories   |                  | 1247150.60                                 | 47241562.75                                |
| ii) Sundry debtors   |                  | 32744165.76                                | (59418833.52)                              |
| iii) Other current assets and loans & advances   |                  | (6305111.35)                               | 3282335.52                                 |
| Increase / (Decrease) in Current & Non Current Liabilities:  |                  |  |  |
| i) Trade payable   |                  | 26260375.05                                | 53069485.79                                |
| ii) other current liabilities  | _                | 51279585.86                                | 8493930.42                                 |
| CASH GENERATED FROM OPERATIONS   |                  | 106724847.14                               | 136175252.93                               |
| Income tax paid (net of refund )   | -                | 0.00                                       | 0.00                                       |
| NET CASH FROM OPERATING ACTIVITIES   | (A)              | 106724847.14                               | 136175252.93                               |
| CASH FLOW FROM INVESTMENT ACTIVITIES:  |                  |  |  |
| i) (Increase) / Decrease in investment in mutual funds/Fixed Deposits  |                  | (94600.00)                                 | (185460.00                                 |
| <ul> <li>ii) Purchase of fixed assets (including Capital work in progress and<br/>capital advances)</li> </ul> |                  | (15171021.89)                              | (10934004.31                               |
| iii) Interest received   |                  | (1627709.48)                               | (2047240.00                                |
| iv) Proceed from sale of fixed assets  |                  | 163400.00                                  | 1112235.00                                 |
| v) Others  |                  | 11250.00                                   | 25000.00                                   |
| NET CASH (USED)/RAISED FROM INVESTING ACTIVITIES   | (B)              | (16718681.37)                              | (12029469.31                               |
| CASH FLOW FINANCING ACTIVITIES:  | (6)              | (10/10001.5/)                              | (12025405.51                               |
| Increase / ( Decrease ) in Share Capital / Borrowings:   |                  |  |  |
| i) Repayment of long term borrowings   |                  | (51552583.96)                              | (80783661.77)                              |
| ii) Proceeds/(Repayment) of short term borrowings  |                  | 17805190.05                                | 3772169.14                                 |
| iii) Interest paid   |                  | (54161500.47)                              | (57605982.34                               |
|  | (C)              | (87908894.38)                              | (134617474.97                              |
| Net Cash (used)/raised from financing activities<br>Increase/(decrease) in cash & cash equivalents             | (C )<br>(A +B+C) |  |  |
|  | (Атвтс)          | 2097271.39<br>24872728.00                  | (10471691.35)<br>35344419.35               |
| Cash & Cash Equivalents at the beginning of the year   |                  |  |  |
| Cash & Cash Equivalents at the end of the year   |                  | 26969999.39                                | 24872728.00                                |
| Components of cash & cash equivalent<br>Balance with Banks-Current Accounts & FDR's                            |                  | 24446260 64                                | 22550421 44                                |
|  |                  | 24446369.54                                | 22558421.16                                |
| - Cash on hand (including imprest)   |                  | 2523629.85                                 | 2314306.84                                 |

Notes:-1. The figure in brackets represents outflows/adjustments.

2. Previous period's figures have been regrouped/reclassified, wherever necessary to confirm to current year

presentation

The accompanying notes are an integral part of these financial statements

As per our report of even date For NANDA & BHATIA ICAI Firm Registration No:004342N Chartered Accountants

# For and on behalf of the Board of Directors of G.S Auto International Limited

JASBIR SINGH RYAIT Chairman DIN: 00104979

**NEERAJ TULI** Chief Financial Officer

### P.C.S.VIRDI Partner Membership No:17056 Ludhiana; 30th May, 2017

SURINDER SINGH RYAIT

Managing Director DIN: 00692792 AMNINDER KAUR Company Secretary

### 1. Corporate Information:

"G.S. Auto International Limited" ("GS" or "the Company") is a public company domiciled in India and incorporated as "Gurmukh Singh & Sons Auto Parts Private Limited" on 29<sup>th</sup> June, 1973 under the provisions of the Companies Act, 1956 & later on changed its name to "G.S. Auto International Limited", having its registered office at G.S. Estate, G.T Road, Dhandari Kalan, Ludhiana-141010. Also the Company has its manufacturing facility at Jamshedpur location. Its shares are listed on "The Bombay Stock Exchange Limited".

The Company is engaged in the manufacturing of wide range of auto components such as Ferrous & Non Ferrous Casting Components, Machined Components, Forged parts and Assembly of heavy duty trailer axles for Commercial vehicles.

The Company is operating in all the three verticals of auto components industry by supplying its components to Original Equipment Manufacturers, After Sales Market (Replacement Market) & Export Market. The Company's CIN is L34300PB1973PLC003301.

### 2. Basis of preparation:

These consolidated financial statements comprise the financial statements of the Company and its subsidiary (together referred to as 'the Group'). These consolidated financial statements of the Group have been prepared in accordance with the generally accepted accounting principles in India (the accounting standards notified under Indian GAAP). The Group has prepared these consolidated financial statements to comply in all material aspects with the accounting principles generally accepted in India, including the accounting standards notified under Section 133 of the Companies Act 2013, read with Rule 7 of the Companies (Accounts) Rules 2014. These consolidated financial statements have been prepared on an accrual basis under the historical cost convention.

The Group has ascertained its operating cycle as twelve months for the purpose of current/non-current classification of assets and liabilities.

The accounting policies adopted in the preparation of consolidated financial statements are consistent with those of previous year.

### 2.1 Summary of significant accounting policies:

### a) Principles of consolidation

These consolidated financial statements of the Group are prepared in accordance with Accounting Standard 21 "Consolidated Financial Statements" as notified under the Companies (Accounting Standards) Rules, 2006 on the basis of the separate audited financial statements of Parent company, G.S. Auto International Limited and its Subsidiary company, Bluebasic India Limited.

These consolidated financial statements are presented, to the extent possible, in the same format as that adopted by the Company for its standalone financial statements.

The consolidated financial statements of the subsidiary have been drawn for the year ended March 31, 2017.

### Subsidiary

Subsidiary is fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continues to be consolidated until the date that such control ceases to exist.

The financial statements of the Company and its subsidiary have been consolidated on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, if any, after eliminating intra group balances and intra group transactions. The unrealized profits or losses resulting from the intra group transactions and intra group balances, if any, have been eliminated in full. Unrealized losses, if any, resulting from intragroup transactions are also eliminated unless cost cannot be recovered.

The excess of the cost to the Company of its investment in the subsidiary, if any, over the Company's portion of equity on the acquisition date is recognized in the consolidated financial statements as goodwill and is tested for impairment annually. The excess of the Company's portion of equity of the subsidiary over the cost of investment, if any, therein is treated as capital reserve.

The consolidated financial statements are prepared using uniform accounting policies for like transactions and events in similar circumstances and necessary adjustments required for deviations, if any to the extent possible unless otherwise stated, are made in the consolidated financial statements and are presented in the same manner as the Company's standalone financial statements.

Share of minority, if any, in the net profit is adjusted against the income to arrive at the net income attributable to shareholders of the parent company. Minority interest's share of net assets/liability is presented separately in the balance sheet.

If the losses attributable to the minority in a subsidiary exceed the minority's share in equity of the subsidiary, then the excess, and any further losses applicable to the minority, are adjusted against the Group's interest except to the extent that the minority has a binding obligation to, and is able to, make good the losses. If the subsidiary subsequently reports profits, all such profits are allocated to the Group's interest until the minority's share of losses previously absorbed by the Group has been adjusted.

A change in the ownership/interest of a subsidiary, without a loss of control, if any, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it:

- derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- derecognizes the carrying amount of any minority interest;
- derecognizes the cumulative translation differences, recorded in foreign currency translation reserve;
- recognizes fair value of the consideration received;
- recognizes the carrying value of any investment retained;
- recognizes any surplus or deficit in consolidated statement of profit and loss.

### List of subsidiaries which are included in the consolidation and the Company's effective holdings therein are as under:

| Name of Company         | Relationship | Parents' ultimate<br>holding as on<br>March 31, 2017 | Country of<br>Incorporation | Financial year<br>ends on |
|-------------------------|--------------|--|-----------------------------|---------------------------|
| Bluebasic India Limited | Subsidiary   | 75%  | India                       | <br>March 31, 201         |

The Company has set up a Subsidiary Company as a limited liability Company viz. Bluebasic India Limited in India, which was incorporated on November 19, 2015. This subsidiary will mainly cater to all kinds of ad blue solvents and coolants. However, during the previous year ended March 31, 2017, the said subsidiary company has not done any business.

| Disclosure of additional information pertaining to the parent company, subsidia |
|---|
|---|

| (Rs. in lacs)                   |   |  |   |                 |
|---------------------------------|---|--|---|-----------------|
| Name of the Entity              | Net Assets (To                          | Net Assets (Total assets-total Share in Profit and los liabilities |   | Profit and loss |
|                                 | As a % of<br>Consolidated<br>net assets | Net assets   | As a % of<br>Consolidated<br>profit or loss | Profit/(Loss)   |
| Parent Company                  |   |  |   |                 |
| G.S. Auto International Limited | 100.00%                                 | 3712.08  | 100.00%                                     | (622.73)        |
| Indian Subsidiary               |   |  |   |                 |
| Bluebasic India Limited         | 00.02%                                  | 01.00  | 0.00%                                       | 00.00           |
| Consolidation Adjustments       | (00.02%)                                | (01.00)  | (00.00%)                                    | (00.00)%        |
| Total                           | 100.00%                                 | 3712.08  | 100.00%                                     | (622.73)        |

### b) Use of estimates

The preparation of consolidated financial statements in conformity with Indian GAAP requires the management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the end of the reporting period. Although these estimates are based on the management's best knowledge of current events and actions, uncertainty about these assumptions and estimates could result in the outcomes requiring a material adjustment to the carrying amounts of assets or liabilities in future periods.

### c) Tangible fixed assets

Fixed assets are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any. The cost comprises purchase price, borrowing costs if capitalization criteria are met, the cost of replacing part of the fixed assets and directly attributable cost of bringing the asset to its working condition for the intended use. Any trade discounts and rebates are deducted in arriving at the purchase price.

Subsequent expenditure (for new projects and in case of substantial modernization at the existing units) related to an item of fixed asset are added to its book value only if it increases the future benefits from the existing asset beyond its previously assessed standard of performance. All other expenses on existing fixed assets, including day-to-day repair and maintenance expenditure are charged to the statement of profit and loss for the period during which such expenses are incurred.

The Company adjusts exchange differences arising on translation/settlement of long-term foreign currency monetary items pertaining to the acquisition of a depreciable asset to the cost of the asset and depreciates the same over the remaining life of the asset. In accordance with MCA circular dated August 9, 2012, exchange differences adjusted to the cost of fixed assets are total differences, arising on long-term foreign currency monetary items pertaining to the acquisition of a depreciable asset, for the period. In other words, the Group does not differentiate between exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost and other exchange difference. Gains or losses arising from derecognition of fixed assets are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the statement of profit and loss when the asset is derecognized.

The Group identifies and determines cost of each component/part of the assets separately, if the component/part has a cost which is significant to the total cost of the asset and has useful life that is materially different from that of the remaining asset.

The Tangible Fixed Assets manufactured by the Company or its subsidiary are stated at its manufacturing cost plus all the incidental expenses related thereto up to date of the assets are put into use/assets is ready for its intend use along with the interest cost.

### Expenditure on New Projects and Expenditure during Construction etc.:

In case of new project and in the case of substantial modernization or expansion at the existing units of the Group, specific expenditure incurred including specific interest on borrowings and financing cost, prior to the commencement of commercial production is capitalized to the cost of specific assets. All the other expenses/indirect expenses, up to the date of start of commercial production of the second phase, not specific to any particular assets, if any, is being debited to the pre-operative expenses/expenses pending capitalization account & will be capitalized, to all the relevant tangible assets, on the date of commencement of commercial production, of the second phase of the new project. Trial Run expenditure is also capitalized.

Leasehold land, acquired on thirty years lease basis, from "Adityapur Industrial Development Authority ("AIDA") for setting up of new manufacturing unit at Jamshedpur and all the related expenses & incidental to the acquisition of the leasehold land, up to the date of the commencement of the first phase of the Commercial production was capitalized.

Fixed Assets are reviewed for impairment on each Balance Sheet date.

### d) Depreciation on tangible assets:

Cost incurred on Leasehold land is amortized on a straight line basis over the period of lease. Depreciation on all tangible fixed assets is provided under the "Straight line Method" basis using the rates prescribed in the Schedule II of the Companies Act, 2013.

Depreciation on the additions to the particular assets, during the year, is being provided on a pro-rata basis, from the date of acquisition/installation/on which the particular asset is put to use.

Depreciation on assets sold, discarded or demolished during the year, is being provided at their respective rates on pro-rata basis up to the date on which such assets are sold, discarded or demolished.

Depreciation on additions on account of increase or decrease in rupee value due to revalorization of foreign currency loans is being provided at rates of depreciation over the remaining useful life of the said assets.

### e) Intangible assets:

Intangible assets acquired separately are measured on initial recognition at cost. Intangible assets are stated at cost less accumulated amount of amortization and accumulated impairment losses, if any. Intangible assets are amortized on a straight line basis over the estimated useful economic of such assets. An asset's useful life is estimated based on an evaluation of the future economic benefits expected of such assets.

Expenditure incurred on acquisition or development of software, video Advertisement, and such other Intangible Assets are recognized as Intangible Assets, if it is expected that such assets will generate sufficient future economic benefits.

### Research and development expenditure

Research expenditures are expensed under the natural heads of account in the year in which it is incurred.

Development expenditure, if any, incurred on an individual project is recognized as an intangible asset when the Company can demonstrate all the following:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale
- Its intention to complete the asset
- Its ability to use or sell the asset
- How the asset will generate future economic benefits
- The availability of adequate resources to complete the development and to use or sell the asset
- The ability to measure reliably the expenditure attributable to the intangible asset during

development.

Following the initial recognition of the development expenditure, if any, as an asset, the cost model is applied requiring the asset to be carried at cost less any accumulated amortization and accumulated impairment losses. Amortization of the asset begins when development is complete and the asset is available for use. It is amortized on a straight line basis over the period of expected future benefit from the related project, i.e., the estimated useful life of five to ten years. Amortization is recognized in the statement of profit and loss. During the period of development, if any, the asset is tested for impairment annually.

Tangible fixed assets purchased, if any, for research and development are accounted for in the manner stated in Note 2.1 (c) above

### f) Impairment of tangible and intangible assets:

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) net selling price and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining net selling price, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used.

The Group bases its impairment calculation on detailed budgets and forecast calculations which are prepared separately for each of the Group's CGU to which the individual assets are allocated. These budgets and forecast calculations are generally covering a period of five years. For longer periods, a long term growth rate is calculated and applied to project future cash flows after the fifth year.

Impairment losses, if any, including impairment on inventories are recognized in the statement of profit and loss, except for previously revalued tangible fixed assets, where the revaluation was taken to revaluation reserve. In this case, the impairment is also recognized in the revaluation reserve up to the amount of any previous revaluation.

After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Group estimates the asset's or cash-generating unit's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of profit and loss unless the asset is carried at a revalued amount, in which case the reversal is treated as a revaluation increase.

### g) Inventories:

Cost of Inventories have been computed to include all cost of purchases, cost of conversion and other costs incurred in bringing the inventories to their present location and condition:

Raw materials and components, stores and spares and loose tools are valued at lower of cost and net realizable value. However, materials and other items held for use in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost. Costs are determined on weighted average basis

Work-in-Progress is valued at raw material cost-plus conversion cost depending upon the stage of completion. Cost includes direct materials and labour cost and a proportion of manufacturing overheads based on normal operating capacity. Cost is determined on weighted average basis.

Finished Goods are valued at raw material cost-plus conversion cost & other overheads incurred in bringing the goods to their present condition & location. Cost is determined on weighted average basis.

Consumable Stores are valued at cost plus expenses.

Scrap is valued at estimated realizable value.

Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale.

### h) Foreign Currency Transactions:

### Foreign currency transactions and balances

### i. Initial recognition

Foreign currency transactions are recorded in the reporting currency, by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

### ii. Conversion

Foreign currency monetary items are retranslated using the exchange rate prevailing at the reporting date. Non-monetary items, which are measured in terms of historical cost denominated in a foreign currency, are reported using the exchange rate at the date of the transaction.

### iii. Exchange differences

The Group accounts for exchange differences arising on translation/settlement of foreign currency monetary items as below:

- a) Exchange differences arising on long-term foreign currency monetary items related to acquisition of a fixed asset are capitalized and depreciated over the remaining useful life of the asset.
- b) All other exchange differences are recognized as income or as expenses in the period in which they arise.

For the purpose of (a) above, the Group treats a foreign monetary item as "long-term foreign currency monetary item", if it has a term of 12 months or more at the date of its origination.

In accordance with MCA circular dated August 9, 2012, exchange differences for this purpose, are total differences arising on long-term foreign currency monetary items for the period. In other words, the Group does not differentiate between exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost and other exchange difference.

### i) Investments

Investments, which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as long-term investments.

On initial recognition, all investments are measured at cost. The cost comprises purchase price and directly attributable acquisition charges such as brokerage, fees and duties. If an investment is acquired, or partly acquired, by the issue of shares or other securities, the acquisition cost is the fair value of the securities issued. If an investment is acquired in exchange for another asset, the acquisition is determined by reference to the fair value of the asset given up or by reference to the fair value of the investment acquired, whichever is more clearly evident.

Current investments are carried in the financial statement at lower of cost of acquisition and fair value determined on an individual investment basis.

Long-term investments are carried at cost. However provision for diminution in value of investments is made to recognize a decline other than temporary in the value of investment.

On disposal of an investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the statement of profit and loss.

### j) Revenue Recognition:

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

### (i) Sale of products

- a) Revenue from domestic sales are recognized when all the significant risks and rewards of ownership of the goods have been passed to the buyer, usually on dispatch from the point of sale, consequent to property in goods being transferred. The Group collects sales taxes and value added taxes (VAT) on behalf of the government and, therefore, these are not economic benefits flowing to the Group. Hence, they are excluded from revenue. Excise duty deducted from revenue (gross) is the amount that is included in the revenue (gross) and not the entire amount of liability arising during the year.
- b) Revenue from export sales are recognized when all the significant risks and rewards of ownership of the goods have been passed to the buyer, usually on the basis of dates of bill of lading.

### ii. Export incentives

Revenue from export incentives are accounted for on export of goods if the entitlements can be estimated with reasonable assurance and conditions precedent to claim is fulfilled.

### iii. Interest income

Interest income is recognized on a time proportion basis taking into account the amount outstanding and the applicable interest rate.

### iv. Dividend income

Dividend income is recognized when the Group's right to receive is established by the reporting date.

### v. Profit / loss on sale of investment

Profit/loss on sale of investment is recognized when all the significant risks and rewards of ownership in investment is transferred.

### vi) Insurance and other claims:

Revenue in respect of claims is recognized when no significant uncertainty exists with regard to the amount to be realized and the ultimate collection thereof.

### k) Retirement and other employee benefits:

### **Provident Fund:**

Benefits in the form of Provident Fund and Pension Schemes whether in pursuance of any law or otherwise, which are defined contributions is made in accordance with the provisions of the Employee Provident Fund and Miscellaneous Provision Act 1952, is accounted for on accrual basis and charged to the statement of profit and loss account, on the basis of actual liability calculated as a percentage of salary.

### Gratuity:

Payment for present liability of future payment of gratuity is being made to approved gratuity funds, which fully covers the same under cash accumulation policy of the Life Insurance Corporation of India. The employees' gratuity is a defined benefit funded plan. The present value of the obligation under such defined benefit plan is determined based on the actuarial valuation using the Projected Unit Credit Method as at the date of the Balance Sheet and the shortfall in the fair value of the plan Assets is recognized as an obligation.

### Leave Encashment:

The Group provides for the encashment of leave with pay subject to certain rules. The employees are entitled to accumulate leave, for future encashment/availment. The liability is provided based on the number of days of unutilized leave at each balance sheet date. Privilege leave benefits or compensated absences are considered as long term & short term unfunded benefits and is recognized on the basis of an independent actuarial valuation using the projected unit credit method determined by an appointed Actuary.

The Actuarial gain/loss is recognized in statement of profit and loss account.

Termination benefits such as compensation under voluntary retirement scheme are recognized as a liability in the year of termination.

### I) Borrowing cost:

Borrowing cost includes interest and amortization of ancillary costs incurred in connection with the arrangement of borrowings. Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective asset. All other borrowing costs are expensed in the period they occur.

### m) Income taxes

Tax expense comprises current and deferred tax. Current income-tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961 enacted in India and tax laws prevailing in the respective tax jurisdictions where the Group operates. The tax rates and tax laws used to compute the amount are those that are enacted, at the reporting date. Current income tax relating to items recognized directly in equity is recognized in equity and not in the statement of profit and loss.

Deferred income taxes reflect the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rates and the tax laws enacted or substantively enacted at the reporting date. Deferred income tax relating to items recognized directly in equity is recognized in equity and not in the statement of profit and loss.

Deferred tax liabilities are recognized for all taxable timing differences. Deferred tax assets are recognized for deductible timing differences only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. In situations where the Group has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that they can be realized against future taxable profits.

In the situations where the Company is entitled to a tax holiday under the Income-tax Act, 1961 enacted in India or tax laws prevailing in the respective tax jurisdictions where it operates, no deferred tax (asset or liability) is recognized in respect of timing differences which reverse during the tax holiday period, to the extent the Group's gross total income is subject to the deduction during the tax holiday period. Deferred tax in respect of timing differences which reverse after the tax holiday period is recognized in the year in which the timing differences originate. However, the Group restricts recognition of deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realized. For recognition of deferred taxes, the timing differences which originate first are considered to reverse first.

At each reporting date, the Group re-assesses unrecognized deferred tax assets. It recognizes unrecognized deferred tax assets to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax assets can be realized.

The carrying amount of deferred tax assets are reviewed at each reporting date. The Group writesdown the carrying amount of deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realized. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available. Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set-off current tax assets against current tax liabilities and the deferred tax assets and deferred taxes relate to the same taxable entity and the same taxation authority.

Minimum alternate tax (MAT) paid in a year is charged to the statement of profit and loss as current tax. The Group recognizes MAT credit available as an asset only to the extent that there is convincing evidence that the Group will pay normal income tax during the specified period, i.e. the period for which MAT credit is allowed to be carried forward. In the year in which the Group recognizes MAT credit as an asset in accordance with the guidance note on "Accounting for Credit Available in respect of Minimum Alternative Tax" under the Income-tax Act, 1961, the said asset is created by way of credit to the statement of profit and loss and shown as "MAT Credit Entitlement." The Group reviews the "MAT credit entitlement" asset at each reporting date and writes down the asset to the extent the Group does not have convincing evidence that it will pay normal tax during the specified period.

### n) Provisions

A provision is recognized when the Group has a present obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the reporting date. These estimates are reviewed at each reporting date and adjusted to reflect the current best estimates.

Where the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the statement of profit and loss net of any reimbursement.

### o) Leases:

### Where the Company within the Group is the lessee

Leases, where the lessor effectively retains substantially all the risks and benefits of ownership of the leased item, are classified as operating leases. Operating lease payments are recognized as an expense in the statement of profit and loss on a straight-line basis over the lease term.

### Where the Company within the Group is the lessor

Leases in which the Group does not transfer substantially all the risks and benefits of ownership of the asset, are classified as operating leases. Assets subject to operating leases are included in fixed assets. Lease income on an operating lease is recognized in the statement of profit and loss on a straight-line basis over the lease term. Costs, including depreciation, are recognized as an expense in the statement of profit and loss. Initial direct costs such as legal costs, brokerage costs, etc. are recognized immediately in the statement of profit and loss.

#### p) Government grants and subsidies:

Grants and subsidies from the government are recognized when there is reasonable assurance that (i) the Group will comply with the conditions attached to them, and (ii) the grant/subsidy will be received.

When the grant or subsidy relates to revenue, it is recognized as income on a systematic basis in the statement of profit and loss over the periods necessary to match them with the related costs, which they are intended to compensate. Where the grant relates to an asset, it is recognized as deferred income and is released to statement of profit and loss over the periods and in the proportions in which depreciation on those assets is charged.

Where the Group receives non-monetary grants, the asset is accounted for on the basis of its acquisition cost. In case a nonmonetary asset is given free of cost, it is recognized at a nominal value. Government grants of the nature of promoters' contribution are credited to capital reserve and treated as a part of the shareholders' funds.

### q) Earnings per share:

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period.

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

### r) Contingent liabilities:

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or nonoccurrence of one or more uncertain future events beyond the control of the Group or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Group does not recognize a contingent liability but discloses its existence in the financial statements.

### s) Cash and cash equivalents:

Cash and cash equivalents for the purposes of cash flow statement comprise cash at bank and in hand and other bank balances.

### t) Hedge Accounting:

The Group till date is not using the booking of forward contract as hedging instrument for covering its risk against currency fluctuations for it's all the import and export business carried on during the year, further the Group has not booked any forward or hedged its foreign currency exposure for the foreign exchange term loan, outstanding as at the balance sheet date, availed for the setting up of new manufacturing unit at Jamshedpur. In terms of risk management strategy, the Group does not use forward cover contracts for trading & speculative purposes.

### u) Expenses:

Goods received are accounted as purchases on satisfactory completion of inspection. Discount to customers and price escalation to suppliers, if any, to the extent not settled at the Balance Sheet date are accounted on the basis of reasonable estimates made after considering negotiations with vendors/customers. Tools, jigs and fixtures costing less than Rs.5,000/- each, are written off in the year of purchase.

|  | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|--|-------------------------------------|-------------------------------------|
| Authorized shares (Nos)  |                                     |                                     |
| 260,00,000 (previous year 260,00,000 ) equity shares of Rs.5/- each)   | 130000000.00                        | 13000000.00                         |
|  | 13000000.00                         | 13000000.00                         |
| Issued, Subscribed and fully paid up shares (Nos)                      |                                     |                                     |
| 1,45,14,580 (previous year 1,45,14,580) equity shares of Rs.5/- each ) | 72572900.00                         | 72572900.00                         |
| Total issued, subscribed and fully paid-up share capital               | 72572900.00                         | 72572900.00                         |

### 3. (a) Reconciliation of the shares outstanding at the beginning and at the end of the year:

|  | As At March 31, 2017 |             | As At N     | Narch 31, 2016 |
|--|----------------------|-------------|-------------|----------------|
|  | Number of            | Rs.         | Number of   | Rs.            |
|  | Shares               |             | Shares      |                |
| Shares Outstanding at the beginning of the | 1,45,14,580          | 72572900.00 | 1,45,14,580 | 72572900.00    |
| year                                       |                      |             |             |                |
| Add: Issued during the year                |                      |             |             |                |
|  |                      |             |             |                |
| Shares Outstanding at the end of the year  | 1,45,14,580          | 72572900.00 | 1,45,14,580 | 72572900.00    |

### 3. (b) Terms/rights attached to equity shares:

The Company has only one class of issued equity shares having a par value of Rs.5/- per share. Each Shareholder of equity shares is entitled to one vote per share. The dividend (if any) proposed by the Board of Directors and approved by the shareholders in the Annual General Meeting, except in case of Interim Dividend, is paid in Indian rupees. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders.

### 3. (c) Shares held by holding/ultimate holding Company and/or their subsidiaries/associates

The Company being ultimate holding company, there are no shares held by any other holding, ultimate holding company and their subsidiaries/associates.

# 3. (d) Aggregate number of bonus share issued, share issued for consideration other than cash and shares bought back during the period of five years immediately preceding the reporting date

There are no bonus share issued and shares bought back during the period of five years Immediately preceding reporting date, however the company had allotted, 25,14,580 equity shares of Rs.5/- each, to the shareholders of M/s G. S Automotives Private Limited under the Scheme of Amalgamation, for Consideration other than cash, in year ended 31<sup>st</sup> March, 2013.

### 3. (e) Details of Shareholders holding more than 5% shares in the Company:

| Name of Shareholder            | As At March 31, 2017 |         | As At N            | larch 31, 2016 |
|--------------------------------|----------------------|---------|--------------------|----------------|
|                                | No. of Shares held   | % of    | No. of Shares held | % of Holding   |
|                                |                      | Holding |                    |                |
| 1.G.J.Holdings Private Limited | 43,68,340            | 30.10   | 43,68,340          | 30.10          |

\* The shareholding information is based on legal ownership of shares and has been extracted from the records of the Company including register of shareholders/members.

### 3. (f) Other Information:

(1) (a) The Company had reissued 24,300 forfeited Equity Shares, of the face value of Rs.10/- each, at a premium of Rs.80.25 per equity share, on dated 23<sup>rd</sup> May, 2008, on preferential basis, for raising long term funds to part finance the setting up of new manufacturing unit, for the manufacture of auto component at Jamshedpur. The funds raised have been utilized towards the object of the issue. The profit arising on re-issue of forfeited Equity Shares had transferred to securities premium account. The Company had issued 46,00,000 (forty Six Lacs) Equity Shares, of the face value of Rs.5/- (Rs.five)

each, at a premium of Rs.5/-(Rs.Five) per equity share, on dated 01<sup>st</sup> July,2009, consequent to the conversion of 23,00,000 (Twenty three lacs) warrants into Equity shares, warrant earlier issued/allotted on dated 07<sup>th</sup> January,2008 of the face value of Rs.20/-(Twenty) per warrant, (to be converted into equivalent number of Equity Shares of the face value of Rs.10/- (Ten) each, at a premium of Rs.10/- (Ten) per Equity Share) to the promoters & others, on preferential basis, pursuant to the provisions of section 81(1A) and other applicable provisions of the Companies Act, 1956, for raising long term funds for the setting up of new manufacturing unit, for the manufacture of auto component at Jamshedpur. The funds raised have been utilized towards the object of the issue.

(b) During the year ended March 31, 2012, the Company had issued 40,00,000 (forty lacs) Equity Shares of Rs.5/- (Rs.five) each at a premium of Rs.22.41 per equity shares, on dated 02<sup>nd</sup> August, 2011, pursuant to the conversion of 40,00,000 (forty lacs) warrant allotted @ Rs.27.41 per warrant, to the promoter and others, on preferential basis, pursuant to the provisions of section 81(1A) and other applicable provisions of the Companies Act, 1956, for raising long term funds for the setting up of new manufacturing unit, for the manufacture of auto component at Jamshedpur. The funds raised have been utilized towards the object of the issue.

- (2) The Company had sub-divided its Equity Share from the face value of Rs.10/- each, to the face value of Rs.5/- each, w.e.f. 27<sup>th</sup> August, 2008.
- (3) 25,14,580 equity shares of company of Rs.5/- each fully paid up, are allotted to the equity shareholders of M/s. G S Automotives Private Limited on dated 01<sup>st</sup> May, 2014, consequent to the amalgamation of M/s. G.S.Automotives Private Limited, with the Company.

## 4 Reserve and Surplus:

|   |           | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|---|-----------|-------------------------------------|-------------------------------------|
| al Reserve  |           |                                     |                                     |
| ce as per last financial statements                               |           | 7214943.00                          | 7214943.00                          |
| g Balance   |           | 7214943.00                          | 7214943.00                          |
| rities Premium Account  |           |                                     |                                     |
| ce as per the last financial statements                           |           | 117590075.00                        | 117590075.00                        |
| g Balance   |           | 117590075.00                        | 117590075.00                        |
| tal Revaluation Reserve   |           |                                     |                                     |
| ce as per the last financial statements                           |           | 7545000.00                          | 7545000.00                          |
| g Balance   |           | 7545000.00                          | 7545000.00                          |
| stment Allowance Reserve  |           |                                     |                                     |
| ce as per the last financial statements                           |           | 256315.98                           | 256315.98                           |
| ng Balance  |           | 256315.98                           | 256315.98                           |
| B Summe   |           |                                     | 230313.50                           |
| eral Reserve  |           |                                     |                                     |
| ce as per the last financial statements                           |           | 8650000.00                          | 8650000.00                          |
| ng Balance  |           | 8650000.00                          | 8650000.00                          |
| olus in statement of Profit and Loss:                             |           |                                     |                                     |
| ce as per the last financial statements                           |           | 219652081.58                        | 223916346.43                        |
| Profit/(Loss) for the year  |           | (62273218.73)                       | (4265285.11)                        |
| urplus in the statement of profit & loss                          |           | 157378862.85                        | 219651061.32                        |
|   | Total     | 298635196.83                        | 360907395.30                        |
| erm Borrowings:   |           |                                     |                                     |
|   |           | As At                               | As At                               |
|   |           | March 31,                           | March 31,                           |
|   |           | 2017<br>(Rs.)                       | 2016<br>(Rs.)                       |
|   |           | (131)                               | (13)                                |
| m Loans:<br>m Banks:  |           |                                     |                                     |
|   |           | 24025207 00                         | 20022454 00                         |
| ian rupee loans from banks (secured)<br>m Financial Institutions: |           | 24035287.00                         | 29832454.00                         |
| eign currency loan from financial institution (secure             | ed)       | 135223242.33                        | 180771846.33                        |
| ferred Payment Liabilities:                                       |           |                                     |                                     |
| ian rupee vehicle loans from banks (secured)                      |           | 2772148.78                          | 797266.85                           |
|   | Total     | 162030678.11                        | 211401567.18                        |
| urrent maturities (amount disclosed under the heaters (anote 10)  | ad "other | 58639854.89                         | 56458160.00                         |
| . ,   |           | E06200E4 00                         | 56458160.00                         |
|   |           | 58639854.89                         | 20428100.00                         |

- a. Secured term loan from bank represent term loan from Axis Bank limited for the setting up of Jamshedpur plant. The original loan is Repayable in 23 quarterly installments from the date of first disbursement, first installment to commence from 19 months after first disbursement but not later than September, 2013.
- b. Foreign currency term loan from financial institution (Secured) is from Export Import Bank of India, for the setting up of Jamshedpur plant. The loan is repayable in twenty equally quarterly installments, commencing September, 2013 i.e the date of first disbursement.
- c. The above said both term loans covered under point no. (a) & (b) are secured by (i) first pari-passu charge by way of Hypothecation on entire block assets of the Company by way of hypothecation of machinery and equipment's, other fixed assets, machinery spares, tools and accessories and other movables, both present & future, whether installed or to be installed, stored or to be stored in or about all the factories, godowns and premises situated at G.S.Estate, G T Road, Dhandari Kalan, Ludhiana (Punjab) & at M-09, Large Sector, Tata Kundra Main Road, Industrial Area, Adityapur, Jamshedpur (Jharkhand) and (ii) first pari-passu Equitable Mortgage by way of deposit of title deeds of immoveable properties of the Company admeasuring 75110 sq.yards situated at G.S. Estate, G.T.Road, Dhandari Kalan, Ludhiana (Punjab) & first pari- passu Equitable Mortgage of the leasehold rights of the Company's 3 (three) acre Land situated at M-09, Large Sector, Tata Kundra Main Road, Industrial Area, Adityapur, Jamshedpur (Jharkhand), together with all buildings and structures thereon and all Plant & Machineries attached to the earth or permanently fastened to anything attached to the earth (iii) first pari-passu charge on the Company's entire Current Assets (both present & future) (both Jamshedpur & Ludhiana unit of the Company), such as Hypothecation of Raw Material, Stock in Process, Finished Goods, Consumable Stores/Spares required for manufacturing and lying in the unit(s) or elsewhere & Hypothecation of Book Debts arising out of genuine sales transaction of business not older than ninety days and further guaranteed by all the promoters directors of the Company.

|   |   |       | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|---|---|-------|-------------------------------------|-------------------------------------|
|   | Trade deposits                            |       | 2264523.84                          | 2314523.84                          |
|   |   | Total | 2264523.84                          | 2314523.84                          |
| 7 | Long Term Provisions:                     |       |                                     |                                     |
|   |   |       | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|   | Provision for long term employee benefits |       | 24063581.98                         | 29408911.60                         |
|   |   | Total | 24063581.98                         | 29408911.60                         |

# 6 Other Long Term Liabilities:

|  |       | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|--|-------|-------------------------------------|-------------------------------------|
| From banks                                       |       |                                     |                                     |
| -Cash Credit (secured)                           |       | 265382469.93                        | 263926181.55                        |
|  |       | 265382469.93                        | 263926181.55                        |
| -Machinery term loan (secured)                   |       | 0.00                                | 518815.00                           |
|  |       | 0.00                                | 518815.00                           |
| Deferred Payment Liabilities:                    |       |                                     |                                     |
| Indian rupee vehicle loans from banks (secured)  |       | 234045.80                           | 2078848.13                          |
| Indian rupee vehicle loans from banks (secured)  |       | 0.00                                | 378231.00                           |
| Indian rupee vehicle loan from NBFC (un-secured) |       | 19090750.00                         | 0                                   |
|  |       | 19324795.80                         | 2457079.13                          |
|  | Total | 284707265.73                        | 266902075.68                        |

a. Cash credit from bank is secured against hypothecation of stocks of semi-finished and finished goods, raw materials, work-in-progress, consumable stores and spares, book debts etc. of the company along with hypothecation of the leasehold rights of the Company land at Jamshedpur & immoveable property at G S Estate, G T Road, Ludhiana on pari-passu basis. Cash credit is repayable on demand.

b. Machinery term loan (secured) is secured against Secured by way of Hypothecation on entire block assets of erstwhile G.S. Automotives Private Limited (amalgamated with Company w.e.f 01<sup>st</sup> April, 2012) by way of hypothecation of machinery and equipments, other fixed assets, machinery spares, tools and accessories and other movables, both present & future, of erstwhile G.S. Automotives Private Limited, whether installed or to be installed, stored or to be stored in or about all the factories, godowns and premises situated at G.S.Estate, G T Road, Dhandari Kalan, Ludhiana (Punjab), & further charge on erstwhile G.S. Automotives Private Limited's entire Current Assets (both present & future), such as Hypothecation of Raw Material, Stock in Process, Finished Goods, Consumable Stores/Spares required for manufacturing and lying in the unit(s) or elsewhere & Hypothecation of Book Debts arising out of genuine sales transaction of business not older than ninety days on paripassu basis and further guaranteed by all the promoters directors of the Company. Repayable in one monthly installment.

|   | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|---|-------------------------------------|-------------------------------------|
| Total outstanding dues of micro enterprises and small enterprises<br>(refer note 55 for details of dues to micro and small enterprises) | 9020377.64                          | 1323130.65                          |
| Total outstanding dues of creditors other than micro enterprises and small enterprises  | 159260054.89                        | 140696926.83                        |
| Total   | 168280432.53                        | 142020057.48                        |

### 9 Trade Payables:

# 10 Other Current Liabilities:

|    |  |       | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|----|--|-------|-------------------------------------|-------------------------------------|
|    | Unclaimed dividend ( See Note 45)                                      |       | 681423.00                           | 681973.60                           |
|    |  |       |                                     |                                     |
|    | Advance against orders   |       | 14709778.44                         | 11166309.10                         |
|    | Employee contributions & recoveries payable                            |       | 222839.00                           | 3329923.50                          |
|    | Statutory dues payable including tax deducted at source                |       | 44413458.86                         | 6014173.00                          |
|    | Current liabilities of long-term borrowings (note 5)                   |       | 58639854.89                         | 56458160.00                         |
|    | Other liabilities  |       | 177480018.73                        | 161892006.24                        |
|    |  |       |                                     |                                     |
|    |  | Total | 296147372.92                        | 239542545.44                        |
| 11 | Short Term Provisions:   |       |                                     |                                     |
|    |  |       | As At                               | As At                               |
|    |  |       | March 31,                           | March 31,                           |
|    |  |       | 2017                                | 2016                                |
|    |  |       | (Rs.)                               | (Rs.)                               |
|    | <b>Provision for employee benefits</b><br>Short term employee benefits |       | 3256624.00                          | 3186536.00                          |
|    |  | Total | 3256624.00                          | 3186536.00                          |

|                              |                           |  | Gross Block                      |   |                           |                           | Accumulated Depreciation | epreciation                       |                              | Net Block                 | lock                      |
|------------------------------|---------------------------|--|----------------------------------|---|---------------------------|---------------------------|--------------------------|-----------------------------------|------------------------------|---------------------------|---------------------------|
| Particulars                  | As At 31st<br>March, 2016 | Additions &<br>Adjustments<br>during the<br>year | Deductions<br>during the<br>year | Addition on<br>account of<br>Exchange<br>Difference | As at 31st<br>March, 2017 | up to 31st<br>March, 2016 | For the Year             | Deductions<br>during the<br>year. | As At<br>31st March,<br>2017 | As At 31st<br>March, 2017 | As At 31st<br>March, 2016 |
| Tangible Assets: [a]         | 36                        |  |                                  |   | 2 1 12                    |                           |                          | 1 35                              |                              |                           | -                         |
| Land Leasehold (b )          | 3742228,03                | 000 .  | 0.00                             | 000   | 3742228.03                | 398110.00                 | 159244.00                | 000                               | \$57354.00                   | 3184874.03                | 3344118.03                |
| Land Freehold                | 8686662.75                | × 0.00   | 0.00                             | 00'0  | 8686662.75                | 00'0                      | 00.00                    | 000                               | 00'0                         | 8686662.75                | 8686662.75                |
| Building (c)                 | 104325899.65              | 0.00   | 00'0                             | (361702,46)   | 103964197.19              | 19368513,63               | 2761532.00               | 0.00                              | 22130045.63                  | 81834151.56               | 84957386.02               |
| Plant & Machinery            | 657480431.17              | 3375798.65                                       | 0.00                             | (00.6770691)  | 658925450.82              | 195018563.85              | 33709487.00              | 0.00                              | 228728050.85                 | 430197399.97              | 462461867.32              |
| Vehicle                      | 28908459.30               | 4048931.00                                       | 1988217.79                       | 0.00  | 30969172.51               | 18306158,10               | 2671591.00               | 1245121.79                        | 19732627.31                  | 11236545.20               | 10602301.20               |
| Furniture & Fixtures         | 8723021.51                | 410071.00  | 00.0                             | 00.00   | 9133092.51                | 6874307.69                | 469972.00                | 0.00                              | 7344279,69                   | 1788812.82                | 1848713.82                |
| Office Equipments            | 50697608.70               | 450521.00  | 000                              | (157539.65)   | 50390590.05               | 21168627.72               | 3321369,00               | 00'0                              | 24489996.72                  | 26500593.33               | 29528980.98               |
| Other Assets                 | 1682062.19                | 79202.00   | 000                              | 00'0  | 1761264.19                | 967356.03                 | 249992.00                | 0.00                              | 1217348.03                   | 543916.16                 | 714706.16                 |
| Total Tangible Assets        | 864246373.30              | 8364523.65                                       | 1988217.79                       | (2450021.11)  | 868172658.05              | 262101637.02              | 43343187.00              | 1245121.79                        | 304199702.23                 | 563972955.82              | 602144736.28              |
| Intangible Assets            | 1536548.00                | 322831.00  | 0.00                             | 00'0  | 1859379,00                | 1536548.00                | 232.00                   | 00'0                              | 1536780.00                   | 322599.00                 | 0.00                      |
| Total Intangible<br>Assets   | 1536548.00                | -322831.00                                       | 0.00                             | 00.0  | 1859379.00                | 1536548.00                | 232.00                   | 0.00                              | 1536780.00                   | 322599.00                 | 0.00                      |
| Total Fixed Assets<br>[I+II] | 865782921.30              | 8687354,65                                       | 1988217.79                       | (2450021.11)  | 870032037.05              | 263638185.02              | 43343419,00              | 1245121.79                        | 305736482.23                 | 564295554.82              | 602144735.28              |
| Previous year's Total        | 799432516.38              | 57911884.92                                      | 4918513,00                       | 13357033.00   | 865782921.30              | 217748748.28              | 49825865.43              | 3936428.69                        | 263638185.02                 | 602144736.28              | 581683768.10              |
| Capital Work in<br>Progress  |                           |  |                                  |   |                           |                           |                          |                                   |                              | 43307966.15               | 33313257.54               |

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## **13** Non-Current Investments:

|  | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|--|-------------------------------------|-------------------------------------|
| Investment in Equity Instruments-at Cost:                                      |                                     |                                     |
| Quoted Equity Shares (fully paid up):  |                                     |                                     |
| 50 (Previous year 50 ) Equity Shares of Clutch Auto Limited of Rs.10/- each. * | 0.00                                | 500.00                              |
| Total non-trade investment   | 0.00                                | 500.00                              |
| Total non-current investments  | 0.00                                | 500.00                              |
| Market value of quoted investment  | 0.00                                | 0.00                                |

\* Equity shares of the Clutch Auto Limited is "Suspended due to Penal reasons" from Stock Exchanges

# 14 Deferred Tax Assets/(Liabilities) (Net):

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|   | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|---|-------------------------------------|-------------------------------------|
| Deferred Tax Liability  |                                     |                                     |
| On Account of timing Difference in:   |                                     |                                     |
| Fixed Assets: impact of differences between tax depreciation/<br>amortization charged for the financial reporting | 51034468.00                         | 50090300.00                         |
| (b) Others  | 0.00                                | 0.00                                |
| Gross deferred tax liabilities  | 51034468.00                         | 50090300.00                         |
| Deferred Tax Assets   |                                     |                                     |
| impact of expenditure charged to the statement of profit and  | 9050025.00                          | 6817968.00                          |
| loss in the current year but allowed for tax purposes on payment basis  |                                     |                                     |
| amount allowed for tax credit in next years   | 95162078.00                         | 60509542.00                         |
| Gross total deferred tax assets   | 104212103.00                        | 67327510.00                         |
| Net deferred tax assets/(Liabilities)   | 53177635.00                         | 17237210.00                         |
| Long Term Loan and Advances:  |                                     |                                     |
|   | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
| Unsecured, considered good :  |                                     |                                     |
| Capital Advances  | 0.00                                | 1060000.00                          |
| Security Deposits   | 14126083.00                         | 14081083.00                         |
| Other loans and advances:   |                                     |                                     |
| Advance Income Tax/Fringe Benefit Tax (Net of provision for Tax)  | 34605345.95                         | 34080381.47                         |
| Mat Credit Entitlement  | 23763.00                            | 23763.00                            |
| Total   | 48755191.95                         | 49245227.47                         |

### 16 Other Non-Current Assets

| 10       | Other Non-Current Assets   |       |                                     |                                     |
|----------|--|-------|-------------------------------------|-------------------------------------|
|          |  |       | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|          | Miscellaneous expenditure  |       | 130706.00                           | 93383.00                            |
|          | (to the extent not written off)  |       | _                                   |                                     |
|          |  | Total | 130706.00                           | 93383.00                            |
| 7        | Current Investments:   |       |                                     |                                     |
| <b>,</b> | current investments.   |       | As At                               | As At                               |
|          |  |       | March 31,                           | March 31                            |
|          |  |       | 2017                                | 2016                                |
|          |  |       | (Rs.)                               | (Rs.)                               |
|          | Investments in mutual fund units at cost<br>Quoted   |       |                                     |                                     |
|          | Principle Fixed Maturity Plan  |       | 1280560.00                          | 1185460.00                          |
|          |  | Total | 1280560.00                          | 1185460.00                          |
|          | Aggregate amount of quoted Investments   |       | 1280560.00                          | 1185460.00                          |
| 8        | Inventories (valued at lower of cost and net realizable value) :   |       |                                     |                                     |
|          |  |       | As At                               | As At                               |
|          |  |       | March 31,                           | March 31                            |
|          |  |       | 2017                                | 2016                                |
|          |  |       | (Rs.)                               | (Rs.)                               |
|          | (i) Raw Material & Components  |       | 27891677.96                         | 49202546.61                         |
|          | <ul><li>(ii) Work -in-Progress (includes lying with third parties)<br/>(refer note 26)</li></ul>   |       | 40104482.95                         | 31499926.94                         |
|          | (iii) Finished Goods (Including in transit)  |       | 58676258.31                         | 53715637.28                         |
|          | (iv) Stores, Spares & Consumables  |       | 30988233.10                         | 24489692.09                         |
|          |  | Total | 157660652.32                        | 158907802.92                        |
| 9        | Trade Receivables:   |       |                                     |                                     |
|          |  |       | As At                               | As At                               |
|          |  |       | March 31,                           | March 31                            |
|          |  |       | 2017                                | 2016                                |
|          |  |       | (Rs.)                               | (Rs.)                               |
|          | Trade receivables ( net of bills discounted with banks)  |       |                                     |                                     |
|          | <ul> <li>unsecured- considered good unless stated otherwise:</li> <li>i) Outstanding for a period exceeding six months from the<br/>date they are due for payment</li> </ul> |       | 9875641.39                          | 7133298.18                          |
|          | ii) Others receivables   |       | 261379463.31                        | 296865972.28                        |
|          |  | Total | 271255104.70                        | 303999270.46                        |
|          |  | Total | 271255104.70                        | 303999270                           |

## 20 Cash and Bank Balances:

|   | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|---|-------------------------------------|-------------------------------------|
| (i) Cash & Cash Equivalents                                 |                                     |                                     |
| a. Balances with Banks-Current accounts                     | 14226029.54                         | 13337530.56                         |
| b. Cash on hand including imprest                           | 2523629.85                          | 2314306.84                          |
|   | 16749659.39                         | 15651837.40                         |
| (ii) Other Bank Balances                                    |                                     |                                     |
| a. Earmarked Balances (on unclaimed dividend accounts)      | 681423.00                           | 681973.60                           |
| b. Deposits with remaining maturity for less than 12 months | 9538917.00                          | 8538917.00                          |
|   | 10220340.00                         | 9220890.60                          |
| Total   | 26969999.39                         | 24872728.00                         |

## 21 Short-term Loans and Advances:

|      |   |       | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|------|---|-------|-------------------------------------|-------------------------------------|
| =    | Unsecured, Considered good<br>Advances recoverable in cash or in kind |       | 40670198.01                         | 35676058.99                         |
|      | Balances with excise, sales tax & other government authoritie         | S     | 41263478.71                         | 41470501.86                         |
|      |   | Total | 81933676.72                         | 77146560.85                         |
| 22 _ | Other Current Assets:   |       | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
| =    | Export incentives receivables   |       | 2715613.00                          | 2400681.00                          |
|      | Interest receivables  |       | 1868441.00                          | 1276535.00                          |
|      | Insurance Claim receivable  |       | 3870.00                             | 0.00                                |
|      |   | Total | 4587924.00                          | 3677216.00                          |

# 23 Revenue from operations (net) :

|  | Year ended<br>March 31,<br>2017<br>(Rs.) | Year ended<br>March 31,<br>2016<br>(Rs.) |
|--|--|--|
| Revenue from operations:                       |  |  |
| Sale of products (net of return, rebates etc.) |  |  |
| Domestic                                       | 1325928854.48                            | 1798972309.86                            |
| Export   | 61100217.85                              | 66600443.59                              |
| Other operating revenues                       | 1387029072.33                            | 1865572753.45                            |
| Export incentives                              | 2253318.00                               | 3137122.00                               |
| Revenue from operations (gross)                | 1389282390.33                            | 1868709875.45                            |
| Less: Excise Duty                              | 161503348.00                             | 230153427.00                             |
| Revenue from operations (net)                  | 1227779042.33                            | 1638556448.45                            |

# 23 (a) Details of sale of products (net of excise):

|                 |       | Year ended<br>March 31,<br>2017<br>(Rs.) | Year ended<br>March 31,<br>2016<br>(Rs.) |
|-----------------|-------|--|--|
| U - Bolts       |       | 313002925.98                             | 351861613.84                             |
| H - Bolts       |       | 57032573.46                              | 65276628.28                              |
| Centre Bolts    |       | 141495558.53                             | 176892190.07                             |
| Shackle bolts   |       | 26061056.60                              | 43845112.51                              |
| Spring Pin      |       | 141352191.37                             | 180688931.97                             |
| King Pin        |       | 28086904.98                              | 26390183.21                              |
| Axle Studs      |       | 8059491.08                               | 6895018.88                               |
| Hanger Brackets |       | 347429162.17                             | 547074439.63                             |
| Bushes          |       | 44906812.96                              | 114489236.60                             |
| Nuts            |       | 77420021.31                              | 72379320.80                              |
| Axle& Acc.      |       | 8473717.70                               | 15684867.60                              |
| Earth Moving    |       | 360912.20                                | 244913.75                                |
| Fasteners       |       | 603287.64                                | 494176.04                                |
| Miscellaneous   |       | 25194549.70                              | 28390990.07                              |
| Traded Goods    |       | 6046558.65                               | 4811703.20                               |
|                 | Total | 1225525724.33                            | 1635419326.45                            |

## 24 Other Income:

|   |       | Year ended<br>March 31,<br>2017<br>(Rs.) | Year ended<br>March 31,<br>2016<br>(Rs.) |
|---|-------|--|--|
| Interest income- Bank deposits & others |       | 1627709.48                               | 2047240.00                               |
| Rental income                           |       | 237996.00                                | 189707.00                                |
| Foreign exchange gain (net)             |       | 0.00                                     | 454901.89                                |
| Short Term Capital Gain                 |       | 494891.71                                | 0.00                                     |
| Gain on sale of fixed assets (net)      |       | 0.00                                     | 130150.69                                |
| Miscellaneous income                    |       | 319474.00                                | 497459.00                                |
|   | Total | 2680071.19                               | 3319458.58                               |

## 25 Cost of Raw Materials and Components Consumed:

|  |       | Year ended<br>March 31,<br>2017<br>(Rs.) | Year ended<br>March 31,<br>2016<br>(Rs.) |
|--|-------|--|--|
| Inventory at the beginning of the year |       | 49202546.61                              | 68969889.39                              |
| Add: Purchases                         |       |  |  |
| Raw materials                          |       | 319182830.01                             | 452898339.10                             |
| Semi-finished goods                    |       | 218948260.90                             | 233898304.93                             |
|  |       | 538131090.91                             | 686796644.03                             |
| Less: Inventory at the end of the year |       |  |  |
| Raw Materials                          |       | 27891677.96                              | 49202546.61                              |
|  | Total | 559441959.56                             | 706563986.81                             |

# 25 (a) Details of Raw Materials & Components Consumption:

|                                  |       | Year ended<br>March 31,<br>2017<br>(Rs.) | Year ended<br>March 31,<br>2016<br>(Rs.) |
|----------------------------------|-------|--|--|
| Mild Steel                       |       | 28421163.29                              | 39732133.26                              |
| EN Steel                         |       | 244539982.72                             | 260920555.74                             |
| Components                       |       | 218948260.90                             | 233898304.93                             |
| Axle Tube                        |       | 137848.88                                | 439207.20                                |
| Axle Parts                       |       | 1169604.74                               | 4413897.98                               |
| Aluminum/ Manganese Bronze Scrap |       | 2072907.00                               | 55436575.78                              |
| Melting Scrap                    |       | 56441082.33                              | 100503952                                |
| Copper Scrap                     |       | 3660279.16                               | 6810163.38                               |
| Others                           |       | 4050830.54                               | 4409196.52                               |
|                                  | Total | 559441959.56                             | 706563986.81                             |

|   |   |           | Year ended<br>March 31,<br>2017<br>(Rs.)  | Year ended<br>March 31,<br>2016<br>(Rs.)  |
|---|---|-----------|---|---|
|   | Imported  |           | 0.00  | 0.00  |
|   |   |           | 0.00%   | 0.00%   |
|   | Indigenous  |           | 559441959.56  | 706563986.81  |
|   |   |           | 100.00%   | 100.00%   |
|   |   | Tota      |   | 706563986.81  |
|   | Changes in Inventories of Finished Goods, Work-Ir   | -Progress |   |   |
|   |   |           | Year ended<br>March 31,<br>2017<br>(Rs.)  | Year ended<br>March 31,<br>2016<br>(Rs.)  |
| = | (Increase)/Decrease in Stocks:  |           |   |   |
|   | Inventories at the end of the year  |           |   |   |
|   | Work-in-Progress  |           | 40104482.95   | 31499926.94   |
|   | Finished Goods  |           | 58184613.23   | 51147957.28   |
|   |   |           | 98289096.18   | 82647884.22   |
|   | Less: Inventories at the beginning of the year  |           |   |   |
|   | Work-in-Progress  |           | 31499926.94   | 41874614.28   |
|   | Finished Goods  | _         | 51147957.28   | 69202116.24   |
|   |   |           |   |   |
|   |   | _         | 82647884.22   |   |
|   |   | Total     | 82647884.22<br>(15641211.96)  | 111076730.52<br>28428846.30   |
|   | Detail of Finished Goods Stock under broad heads  | =         |   |   |
|   | Detail of Finished Goods Stock under broad heads  | =         |   |   |
|   | Detail of Finished Goods Stock under broad heads  | =         | (15641211.96)   | 28428846.30   |
|   | Detail of Finished Goods Stock under broad heads  | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017  | 28428846.30<br>Year ended<br>March 31,<br>2016  |
| _ | Detail of Finished Goods Stock under broad heads  | =         | (15641211.96)<br>Year ended<br>March 31,  | 28428846.30<br>Year ended<br>March 31,<br>2016  |
| _ | Detail of Finished Goods Stock under broad heads  | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017  | 28428846.30<br>Year ended<br>March 31,  |
|   |   | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017<br>(Rs.)   | 28428846.30<br>Year ended<br>March 31,<br>2016<br>(Rs.)<br>13120568.11  |
| _ | U - Bolts   | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>12789601.09  | 28428846.30<br>Year ended<br>March 31,<br>2016<br>(Rs.)<br>13120568.11<br>2877948.49  |
| _ | U - Bolts<br>H - Bolts<br>Centre Bolts<br>Shackle bolts   | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>12789601.09<br>2871118.66  | 28428846.30<br>Year ended<br>March 31,<br>2016<br>(Rs.)<br>13120568.11<br>2877948.49<br>5064236.24  |
| _ | U - Bolts<br>H - Bolts<br>Centre Bolts<br>Shackle bolts<br>Spring Pin   | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>12789601.09<br>2871118.66<br>4120430.72<br>1649217.02<br>2997561.96  | 28428846.30<br>Year ended<br>March 31,<br>2016<br>(Rs.)<br>13120568.11<br>2877948.49<br>5064236.24<br>2664138.98  |
| = | U - Bolts<br>H - Bolts<br>Centre Bolts<br>Shackle bolts<br>Spring Pin<br>King Pin   | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>12789601.09<br>2871118.66<br>4120430.72<br>1649217.02<br>2997561.96<br>3110886.87  | 28428846.30<br>Year ended<br>March 31,<br>2016<br>(Rs.)<br>13120568.11<br>2877948.49<br>5064236.24<br>2664138.98<br>5377524.30<br>2566451.03  |
| _ | U - Bolts<br>H - Bolts<br>Centre Bolts<br>Shackle bolts<br>Spring Pin<br>King Pin<br>Axle Studs   | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>12789601.09<br>2871118.66<br>4120430.72<br>1649217.02<br>2997561.96<br>3110886.87<br>557216.21   | 28428846.30<br>Year ended<br>March 31,<br>2016<br>(Rs.)<br>13120568.11<br>2877948.49<br>5064236.24<br>2664138.98<br>5377524.30<br>2566451.03<br>385422.41   |
| = | U - Bolts<br>H - Bolts<br>Centre Bolts<br>Shackle bolts<br>Spring Pin<br>King Pin<br>Axle Studs<br>Hanger Brackets  | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>12789601.09<br>2871118.66<br>4120430.72<br>1649217.02<br>2997561.96<br>3110886.87<br>557216.21<br>5242375.77   | 28428846.30<br>Year ended<br>March 31,<br>2016<br>(Rs.)<br>13120568.11<br>2877948.49<br>5064236.24<br>2664138.98<br>5377524.30<br>2566451.03<br>385422.41<br>4901572.01   |
|   | U - Bolts<br>H - Bolts<br>Centre Bolts<br>Shackle bolts<br>Spring Pin<br>King Pin<br>Axle Studs<br>Hanger Brackets<br>Bushes  | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>12789601.09<br>2871118.66<br>4120430.72<br>1649217.02<br>2997561.96<br>3110886.87<br>557216.21<br>5242375.77<br>5667669.15   | 28428846.30<br>Year ended<br>March 31,<br>2016<br>(Rs.)<br>13120568.11<br>2877948.49<br>5064236.24<br>2664138.98<br>5377524.30<br>2566451.03<br>385422.41<br>4901572.01<br>2836957.61   |
| _ | U - Bolts<br>H - Bolts<br>Centre Bolts<br>Shackle bolts<br>Spring Pin<br>King Pin<br>Axle Studs<br>Hanger Brackets<br>Bushes<br>Nuts  | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>12789601.09<br>2871118.66<br>4120430.72<br>1649217.02<br>2997561.96<br>3110886.87<br>557216.21<br>5242375.77<br>5667669.15<br>3838639.33   | 28428846.30<br>Year ended<br>March 31,<br>2016<br>(Rs.)<br>13120568.11<br>2877948.49<br>5064236.24<br>2664138.98<br>5377524.30<br>2566451.03<br>385422.41<br>4901572.01<br>2836957.61<br>2475973.58   |
| _ | U - Bolts<br>H - Bolts<br>Centre Bolts<br>Shackle bolts<br>Spring Pin<br>King Pin<br>Axle Studs<br>Hanger Brackets<br>Bushes<br>Nuts<br>Axle& Acc.                              | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>12789601.09<br>2871118.66<br>4120430.72<br>1649217.02<br>2997561.96<br>3110886.87<br>557216.21<br>5242375.77<br>5667669.15<br>3838639.33<br>1845319.84                           | 28428846.30<br>Year ended<br>March 31,<br>2016<br>(Rs.)<br>13120568.11<br>2877948.49<br>5064236.24<br>2664138.98<br>5377524.30<br>2566451.03<br>385422.41<br>4901572.01<br>2836957.61<br>2475973.58<br>1007004.11                           |
| _ | U - Bolts<br>H - Bolts<br>Centre Bolts<br>Shackle bolts<br>Spring Pin<br>King Pin<br>Axle Studs<br>Hanger Brackets<br>Bushes<br>Nuts<br>Axle& Acc.<br>Earth Moving              | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>12789601.09<br>2871118.66<br>4120430.72<br>1649217.02<br>2997561.96<br>3110886.87<br>557216.21<br>5242375.77<br>5667669.15<br>3838639.33<br>1845319.84<br>451426.80              | 28428846.30<br>Year ended<br>March 31,<br>2016<br>(Rs.)<br>13120568.11<br>2877948.49<br>5064236.24<br>2664138.98<br>5377524.30<br>2566451.03<br>385422.41<br>4901572.01<br>2836957.61<br>2475973.58<br>1007004.11<br>654120.23              |
| _ | U - Bolts<br>H - Bolts<br>Centre Bolts<br>Shackle bolts<br>Spring Pin<br>King Pin<br>Axle Studs<br>Hanger Brackets<br>Bushes<br>Nuts<br>Axle& Acc.<br>Earth Moving<br>Fasteners | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>12789601.09<br>2871118.66<br>4120430.72<br>1649217.02<br>2997561.96<br>3110886.87<br>557216.21<br>5242375.77<br>5667669.15<br>3838639.33<br>1845319.84<br>451426.80<br>304291.76 | 28428846.30<br>Year ended<br>March 31,<br>2016<br>(Rs.)<br>13120568.11<br>2877948.49<br>5064236.24<br>2664138.98<br>5377524.30<br>2566451.03<br>385422.41<br>4901572.01<br>2836957.61<br>2475973.58<br>1007004.11<br>654120.23<br>250039.35 |
| _ | U - Bolts<br>H - Bolts<br>Centre Bolts<br>Shackle bolts<br>Spring Pin<br>King Pin<br>Axle Studs<br>Hanger Brackets<br>Bushes<br>Nuts<br>Axle& Acc.<br>Earth Moving              | =         | (15641211.96)<br>Year ended<br>March 31,<br>2017<br>(Rs.)<br>12789601.09<br>2871118.66<br>4120430.72<br>1649217.02<br>2997561.96<br>3110886.87<br>557216.21<br>5242375.77<br>5667669.15<br>3838639.33<br>1845319.84<br>451426.80              | 28428846.30<br>Year ended<br>March 31,<br>2016<br>(Rs.)<br>13120568.11<br>2877948.49<br>5064236.24<br>2664138.98<br>5377524.30<br>2566451.03<br>385422.41<br>4901572.01<br>2836957.61<br>2475973.58<br>1007004.11<br>654120.23              |

# 25 (b) Imported and Indigenous Raw Materials and Components Consumed :

# 27 Employee Benefits Expense:

|   | Year ended<br>March 31,<br>2017<br>(Rs.) | Year ended<br>March 31,<br>2016<br>(Rs.) |
|---|--|--|
| <ul> <li>(a) Salaries, Wages and Bonus (Including managing &amp; whole<br/>time director's remuneration)</li> </ul> | 233235934.34                             | 261517314.07                             |
| (b) Contribution to provident & other funds   | 36061528.98                              | 31190239.10                              |
| (c ) Staff welfare expenses   | 6467136.14                               | 7120014.53                               |
| Total   | 275764599.46                             | 299827567.70                             |
| Finance Costs:  |  |  |
|   | Year ended<br>March 31,<br>2017<br>(Rs.) | Year ended<br>March 31,<br>2016<br>(Rs.) |
| Interest on working capital facilities  | 29595417.25                              | 30555092.00                              |
| Interest on long term borrowings  | 14881968.03                              | 17666511.33                              |
| Bank charges & other borrowings costs   | 9684115.19                               | 9384379.01                               |
| Total   | 54161500.47                              | 57605982.34                              |
| Depreciation and Amortization Expense:  |  |  |
|   | Year ended<br>March 31,<br>2017<br>(Rs.) | Year endec<br>March 31<br>2016<br>(Rs.)  |
| Depreciation of tangible assets (refer note 12)   | 43343187.00                              | 49590938.60                              |
| Amortization of intangible assets (refer note 12)   | 232.00                                   | 234926.83                                |
| Total   | 43343419.00                              | 49825865.43                              |
| Other Expenses:   |  |  |
|   | Year ended<br>March 31,<br>2017<br>(Rs.) | Year endec<br>March 31<br>2016<br>(Rs.)  |
| Consumption of stores and spare parts   | 92121726.97                              | 121702004 70                             |

|  | (RS.)       | (KS.)        |  |
|--|-------------|--------------|--|
| Consumption of stores and spare parts  | 82131726.87 | 121703984.78 |  |
| Power & fuel                           | 87189175.85 | 119712793.91 |  |
| Oil & lubricants                       | 15754958.14 | 16548920.58  |  |
| Packing material                       | 31162761.16 | 39700732.33  |  |
| Research & development expenses        | 1998647.61  | 1618148.67   |  |
| Repair & maintenance-buildings         | 1678721.90  | 2155759.00   |  |
| Repair & maintenance-plant & machinery | 16391484.86 | 22835572.96  |  |
| Insurance                              | 2081697.95  | 3215224.33   |  |
| Rates & taxes                          | 3913406.50  | 2806842.30   |  |
| Freight & forwarding charges           | 38373454.38 | 36018283.52  |  |
| Shipping charges                       | 3977036.00  | 3603099.00   |  |
| Advertisement                          | 188270.95   | 514305.00    |  |
| Commission to agents                   | 1708087.00  | 2136671.00   |  |
|  |             |              |  |

| Travelling & conveyance                      | 22605363.19 | 24715933.00 |
|--|-------------|-------------|
| Printing & stationary                        | 1353412.34  | 2142756.27  |
| Vehicle expenses                             | 1562961.62  | 1986331.01  |
| Subscription & membership fees               | 286474.45   | 256359.00   |
| Donation                                     | 39602.00    | 23625.00    |
| Light & electricity expenses                 | 165763.00   | 394789.00   |
| Postage & telephone expenses                 | 2152517.11  | 2410473.12  |
| Legal & professional charges                 | 5070081.00  | 2689576.21  |
| Seminar & training expenses                  | 418971.00   | 141500.00   |
| Payment to auditors for:                     |             |             |
| Audit and limited review fee                 | 75000.00    | 90000.00    |
| Reimbursement of expenses & Other Fees       | 1800.00     | 65288.00    |
| General expenses                             | 3394369.88  | 2883519.33  |
| Repair & maintenance-electricity and general | 4932884.70  | 4900289.67  |
| Recruitment expenses                         | 115824.00   | 45084.00    |
| Samples                                      | 16693.00    | 7743.00     |
| Sales promotion & entertainment expenses     | 8688476.75  | 8326841.18  |
| Loss of excise duty on goods return          | 114010.00   | 159480.00   |
| Sales tax adjustment                         | 224159.57   | 129249.62   |
| Discounts & rebates                          | 70866701.95 | 99289540.90 |
| Exchange difference (net)                    | 1153340.99  | 0.00        |
| Loss on sale of fixed assets (net)           | 579696.00   | 0.00        |
|  |             |             |

Total 410367531.72 523228715.69

# 31. Earnings per Equity Share (EPS):

|   | As At<br>March 31,<br>2017<br>(Rs.) | As At<br>March 31,<br>2016<br>(Rs.) |
|---|-------------------------------------|-------------------------------------|
| Earnings Per Share (EPS)-Basic & Diluted                          |                                     |                                     |
| Numerator for basic and diluted EPS                               |                                     |                                     |
| Net Profit/(Loss) attributable to Shareholders as at March 31     | (62273218.73)                       | (4265285.11)                        |
| Weighted average number of equity shares (Denominator)            | Nos.                                | Nos.                                |
| Number of equity shares outstanding at the end of the year (nos.) | 1,45,14,580                         | 1,45,14,580                         |
| Basic & Diluted EPS (in Rs.)                                      | (04.29)                             | (02.91)                             |
| Nominal value of shares (Rs.)                                     | 5                                   | 5                                   |

# 32. Contingent Liabilities not provided for in respect of (Holding Company):

|   | As At<br>March 31,<br>2017<br>(Rs.in lacs) | As At<br>March 31,<br>2016<br>(Rs.in lacs) |
|---|--|--|
| (i) Guarantee given by the Holding Company to the bank, on behalf of other Group Companies (i.e. G.S. Autocomp Private Limited & G.S. Consumer Products Private Limited & to PSIDC (for & on behalf of G.S. Radiators Ltd.) |  |  |
| Balance Outstanding   | 540.29                                     | 617.20                                     |
| (Maximum Amount)  | (1369.26)                                  | (1269.26)                                  |
| (ii) Sales Bills Discounted with banks  | 168.61                                     | 113.37                                     |
| (iii) Income Tax & Interest Demand-matter under appeal (Note No.33)   | 984.13                                     | 546.19                                     |

**33.** The Holding Company has filed an appeal against the demand and the management, including its tax/legal advisors, believes that its position will likely be upheld in the appellate process. The Holding Company has paid an amount of **Rs. 283.52 Lacs** in protest, against the above said demand. The management believes that the ultimate outcome of this proceeding will not have a material adverse effect on the company's financial position and results of operations.

### 34. Capital and Other Commitments:

Estimated value of contracts remaining to be executed on Capital Accounts of the Group (net of advances), not provided for **Rs.NIL** (Previous year Rs.NIL). Guarantees given by Holding Company's Bankers on behalf of the Holding Company against sanctioned letter of credit limit of Rs.500 lacs is **Rs.374.95 Lacs** (previous year Rs.255.16 Lacs) are secured by extension of pari-passu charges by way of hypothecation of stock-in trade, raw material etc.

- 35. All the Inventories are valued and certified by the Management
- 36. Purchase of finished goods Rs.12.35 lacs (previous year Rs.22.37 lacs ) consists of trading of Coolant.
- **37.** Other Borrowing cost Note No.28 under the heading "Finance Cost" includes Bank Charges/Commission, Interest to others & hire charges.
- **38.** The Group is primarily engaged in the business of "Auto Components" for commercial vehicles, which are governed by same set of risks and returns and hence there is only one segment as required by Accounting Standard (AS-17) on Segment Reporting issued by Companies (Accounting Standards) Rules, 2006.
- **39.** In cases where letters of confirmation have been received from parties, book balances have been generally reconciled and adjusted, if required. In other cases, balance in accounts of sundry debtors, sundry creditors and advances or deposits have been taken as per books of accounts.
- **40.** No amount is considered as doubtful, from the total debtors.
- **41.** No amount is due, as on balance sheet date, from other officers or from directors or any of them either severally or jointly, with any other persons nor any debts due by firms or private companies, in the form of loans and advances in the nature of loans given to subsidiary and associates and firms/companies in which any of the directors are interested except at Note No.61.
- **42.** Fixed Deposits includes **Rs. 95.39 lacs** (previous year Rs. 85.39 lacs) are held as margin money for the issuance of bank guarantee, if any, & for issuance of Letter of Credit, as on balance sheet date.

### 43. Capitalization of exchange differences:

The Ministry of Corporate Affairs (MCA) has issued the amendment dated December 29, 2011 to AS-11 "The Effects of Changes in Foreign Exchange Rates", to allow companies deferral/capitalization of exchange differences arising on long-term foreign currency monetary items. In accordance with the amendment/earlier amendment to AS-11, the Group has capitalized exchange loss, arising on long-term foreign currency loan to the cost of plant and equipment and other assets. Accordingly foreign exchange gain/ (loss) adjusted against cost of assets/capital work in progress **Rs.24.50 lacs** (previous year (Rs.133.57 lacs)).

As at 31<sup>st</sup> March, 2017, the Group has un-hedged foreign currency exposure of principal amount of term loan outstanding to the extent of **US\$ 20.45 Lacs (equivalent to Rs.1080.00 Lacs)** (Previous year US\$ 27.27 Lacs (equivalent to Rs.1440.00 Lacs) in the shape of foreign currency term loan, from financial institution, for the manufacturing unit at Jamshedpur, for the purchase of certain capital equipment's.

**44.** Figures in bracket indicate deductions except otherwise stated.

### 45. Unclaimed Dividend:

Unclaimed dividends include amounts which will be credited, on the respective dates, to the Investor Education and Protection Fund under Section 125 of the Companies Act, 2013 (on the expiry of the specified period, if the amount remains unclaimed at that time) (refer note 10).

### 46. Disclosure required under Section 186(4) of Companies Act, 2013

During the year, the Group has not given any loans or guarantees or made investments in contravention of the provisions of the Section 186 of the Companies Act, 2013.

### 47. Leases: Operating leases: Group as lessee

The Holding Company had taken land at Jamshedpur on operating lease. The tenure of such lease is 30 years at the time of agreement. Lease rental are charged to the statement of profit and loss for the year. There is no sublease. The lease is renewable on mutual agreeable. At the expiry of the lease term, the Holding company has an option to terminate the agreement or extend the term by giving the notice in writing. Future minimum lease rental payables under non-cancellable operating lease are as follows:-

| Particular                                  | 31 <sup>st</sup> March, | 31 <sup>st</sup> March, |
|---|-------------------------|-------------------------|
|   | 2017                    | 2016                    |
|   | (Rs.in Lcs)             | (Rs.in Lcs)             |
| Lease payment for the year                  | 01.59                   | 01.59                   |
| Within one year                             | 01.59                   | 01.59                   |
| After one year but not more than five years | 07.95                   | 07.95                   |
| More than five years                        | 22.26                   | 23.85                   |

### **Operating leases: Group as lessor**

The Holding Company has entered into agreements in the nature of lease/leave and license agreement with different lessee/licensee for the purpose of land/building/machinery etc. These are generally in nature of operating lease. Period of agreements are generally for ninety nine years and cancellable with a notice of sixty days and renewal at the options of the lessee/lessor.

| Particular                                  | 31 <sup>st</sup> March, | 31 <sup>st</sup> March, |
|---|-------------------------|-------------------------|
|   | 2017                    | 2016                    |
|   | (Rs.in Lacs)            | (Rs.in Lacs)            |
| Lease received during the year              | 01.00                   | 00.64                   |
| Within one year                             | 01.00                   | 01.00                   |
| After one year but not more than five years | 04.00                   | 04.00                   |
| More than five years                        | 92.67                   | 93.67                   |

**48.** Defined Benefit Plans for Employees (AS-15)- (Holding Company );Liability for employee benefit (post retirement funded gratuity plan and leaves which is unfunded) has been determined by an actuary, appointed for the purpose, in conformity with the principles set out in the Accounting Standard-15 (revised), the details of which are as under;

|      |   |         | As At<br>March 31,<br>2017<br>(s. in lacs)<br>Leave<br>Encas-<br>hment<br>(Unfu-<br>nded) | Gratuity<br>(Funded) | As At<br>March 31,<br>2016<br>(Rs.in lacs)<br>Leave<br>Encas-<br>hment<br>(Unfu-<br>nded) |
|------|---|---------|---|----------------------|---|
| (i)  | Amount to be recognized in Balance Sheet                  |         |   |                      |   |
|      | a. Present value of Defined Benefits Obligations          |         |   |                      |   |
|      | (i) Funded  | 244.71  |   | 231.39               |   |
|      | (ii) Unfunded   |         | 68.23   |                      | 65.83   |
|      | b. Fair value of Plan Assets                              | 73.66   |   | 111.77               |   |
|      | c. Net liability/(Assets) recognized in the Balance Sheet | 171.05  | 68.23   | 119.62               | 65.83   |
| (ii) | Amount to be recognized in the Statement of               |         |   |                      |   |
|      | Profit & Loss   |         |   |                      |   |
|      | a. Current service Cost                                   | 45.67   | 28.33   | 42.50                | 29.59   |
|      | b. Interest on Defined Benefit Obligation                 | 14.21   | 03.23   | 23.27                | 04.21   |
|      | c. Expected return on plan Assets                         | (07.18) |   | (09.98)              |   |
|      | d. Net Actuarial (Gain)/Loss recognized in the year       | 38.63   | 16.37   | (106.96)             | 03.92   |
|      | e. Expenses recognized during the year                    | 91.33   | 47.93   | (51.17)              | 37.72   |

| (iii) | Change in Defined Benefits Obligations and<br>reconciliation thereof |         |         |          |         |
|-------|--|---------|---------|----------|---------|
|       | a. Present value of Defined Obligations at the beginning of the year | 231.39  | 65.83   | 323.76   | 79.87   |
|       | b. Interest Cost   | 14.21   | 03.23   | 23.27    | 04.21   |
|       | c. Current Service Cost  | 45.67   | 28.33   | 42.50    | 29.59   |
|       | d. Benefits paid   | (83.90) | (45.53) | (50.90)  | (51.76) |
|       | e. Actuarial (Gain)/Loss   | 37.34   | 16.37   | (107.24) | 03.92   |
|       | f. Present value of Defined Obligations at the close of              | 244.71  | 68.23   | 231.39   | 65.83   |
|       | the year   |         |         |          |         |
| (iv)  | Change in the fair value of Plan Assets and the                      |         |         |          |         |
|       | reconciliation thereof   |         |         |          |         |
|       | a. Fair value of Plan Assets at the beginning of the                 | 111.77  |         | 132.87   |         |
|       | year   |         |         |          |         |
|       | b. Expected return on Plan Assets                                    | 07.18   |         | 09.98    |         |
|       | c. Actuarial (Gain)/Loss   | (01.29) |         | (00.28)  |         |
|       | d. Contribution by Employer  | 39.90   |         | 20.10    |         |
|       | e. Benefits paid   | (83.90) | 45.53   | (50.90)  | 51.76   |
|       | f. Fair value of Plan Assets at the close of year                    | 73.66   |         | 111.77   |         |
| (v)   | Summary of Actuarial assumptions                                     |         |         |          |         |
|       | a. Discount Rate ( per annum)  | 07.50   | 07.50   | 08.00    | 08.00   |
|       | b. Expected rate of return on Plan Assets (p.a)                      | 08.00   | N.A     | 08.50    | N.A     |
|       | c. Rate of escalation in salary (per annum)                          | 05.00   | 05.00   | 05.00    | 05.00   |

\* Provisions of Liability for employee benefit (post retirement funded gratuity plan and leaves which is funded and unfunded) is not applicable to subsidiary company, during the year under review.

- **49.** Capital work in progress includes amount of **Rs. 63.15 Lacs** (Previous year Rs.NIL), on account of machinery under installation, **Rs.356.47 Lacs** (Previous year Rs.333.13 Lacs) on account of Building under construction, on account of electric fitting **Rs.NIL** (Previous year Rs. NIL) and expenses under capitalization **Rs.13.46 lacs** (Previous year Rs. NIL).
- 50 Intangible Assets comprises of Acquisition of computer Software & Video Advertisement have been amortized @ 25% on Straight line basis, as the useful life thereof has been estimated to be not more than four years.

### 51. Disclosure: as required by AS-28 (Impairment of Assets):

In terms of Accounting Standard 28 (AS-28) there was no impairment loss on assets during the year under report.

- **52.** Balance with Central Excise & Revenue Authorities under Note 21, under the heading "Short term Loans & Advances", includes **Rs.345.77 lacs** (Previous Rs.360.84 lacs) on account of pending Value Added Tax (VAT) refunds, from the Sales Tax Authorities, Government of Punjab.
- **53**. The Holding Company is developing certain machineries (Special purpose Machines), as per its various in house production process requirements, along with for the requirements of its group Companies, as & when required, under its Research & Development Centre. The following expenditure has been incurred during the year, included under the relevant heads in the profit and loss account.

### Expenditure incurred on Research & Development:

|  | Financial Year<br>2016-2017<br>(Rs.in lacs) | Financial Year<br>2015-2016<br>(Rs.in lacs) |
|--|---|---|
| Revenue Expenses   | 19.99                                       | 16.18                                       |
| Wages (Research & Development) (included under Note No.26) | 41.18                                       | 33.03                                       |

54. (a) Exchange difference Gain/ (Loss) on account of fluctuations in foreign currency rates:

|  | Financial Year<br>2016-2017<br>(Rs.in lacs) | Financial Year<br>2015-2016<br>(Rs.in lacs) |
|--|---|---|
| (i) Gain/ (Loss) relating to Exports during the year recognized in Statement of profit and loss account. | (04.28)                                     | 04.58                                       |
| (ii)Recognized in the profit and Loss account  |   |   |
| Gain/ (Loss) on Settlement/revalorization of current assets  | (07.25)                                     | (00.03)                                     |

### 54. (b) Details of Un-hedged Foreign Currencies:

The yearend foreign currency exposures in respect of monetary items that have not been hedged by a derivative instrument or otherwise are given below, Amount (net) in foreign currency on account of the followings:-

| Particulars            | 31 <sup>st</sup> March,<br>2017 | 31 <sup>st</sup> March,<br>2017 | 31 <sup>st</sup> March,<br>2016 | 31 <sup>st</sup> March,<br>2016 |
|------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
|                        | (Amount in                      | (Rs. in lacs)                   | (Amount in                      | (Rs. in lacs)                   |
|                        | Foreign Currency)               |                                 | Foreign Currency)               |                                 |
| Export of Goods        | USD 269634                      | 174.76                          | USD 370107                      | 237.69                          |
|                        | EURO 43755                      | 30.22                           | EURO 101458                     | 34.85                           |
| Advance from Customers | USD 16784                       | 11.68                           | USD 34117                       | 21.76                           |
|                        | EURO 3166                       | 02.19                           |                                 |                                 |
| Term Loan              | USD 2045393                     | 1080.00                         | USD 2727191                     | 1440.00                         |
|                        |                                 |                                 |                                 |                                 |

**55.** Detail of dues to Micro & Small enterprises as defined under Micro, Small and Medium Enterprises Developments Act, 2006 (MSMED Act 2006 ):-

| Particulars  | As At<br>March 31,<br>2017<br>(Rs. In lacs) | As At<br>March 31,<br>2016<br>(Rs. In lacs) |
|--|---|---|
| Principal amount due to suppliers under MSMED Act,2006   | 90.20                                       | 13.23                                       |
| Interest Accrued and due to suppliers under MSMED Act, 2006 on the above amount                  |   |   |
| Payment made to suppliers (other than interest) beyond the appointed day, during the year        |   |   |
| Interest paid to suppliers under MSMED Act, 2006 (other than section 16)                         |   |   |
| Interest paid to suppliers under MSMED Act, 2006 (Section 16)                                    |   |   |
| Interest due & payable to suppliers under MSMED Act, 2006 for the payments already made.         |   |   |
| Interest accrued and remaining unpaid at the end of the year to suppliers under MSMED Act, 2006. |   |   |

The information has been given in respect of such vendors to the extent they could be identified as "Micro and Small enterprises" on the basis of information available with the Company.

### 56. Capitalization of Expenses:

During the year, the Group has capitalized bank Interest & Bank Charges capitalized in respect of Plant & Machinery & other Tangible Fixed Assets **Rs. 4.99 Lacs** (Previous year Rs.NIL).

- 57. Miscellaneous Receipts include, Rs.2.29 Lacs (Previous year Rs.4.06 Lacs), on account of Insurance Claim received.
- **58.** Advances recoverable in cash or in kind or for value to be received under Note No.21 under the heading "Short-term Loans and Advances" includes **Rs.01.09 Lacs** (previous year Rs.01.28 Lacs) due from various employees of the Company. Maximum balance outstanding during the year was **Rs.1.66 Lacs** (previous year Rs.1.88 Lacs).
- 59. Proposed Dividend:

During the year & during the previous year, the Group has not proposed any dividend on its Equity shares.

60. Additional Information under Part II of Schedule III to the Companies Act, 2013:

### 60 (a) CIF Value of Import

|                             |                | (Rs. in lacs)  |
|-----------------------------|----------------|----------------|
| Particulars                 | Financial Year | Financial Year |
|                             | 2016-2017      | 2015-2016      |
| Raw Material and Components |                |                |
| Traded Goods                |                | 07.02          |
| Total                       | Nil            | 07.02          |

### 60 (b) Expenditure in Foreign Currency:

|   |                | (Rs. in lacs)         |
|---|----------------|-----------------------|
| Particulars   | Financial Year | <b>Financial Year</b> |
|   | 2016-2017      | 2015-2016             |
|   | (Rs.)          | (Rs.)                 |
| Raw Material and Components                         | 00.00          | 00.00                 |
| Traded Goods  | 00.00          | 06.91                 |
| Foreign Travel Expenses                             | 00.00          | 00.00                 |
| Commission on Export Goods                          | 00.00          | 07.80                 |
| Repayment of term loan, Bank Charges & Commission & | 549.13         | 889.91                |
| Interest  |                |                       |
| Others  | 05.37          | 00.00                 |
| Total   | 554.50         | 904.62                |

## 60 (c) Earing in Foreign Currency:

| oo (c ) Laning in Foreign Currency. |                | (Rs. in lacs)  |
|-------------------------------------|----------------|----------------|
| Particulars                         | Financial Year | Financial Year |
|                                     | 2016-2017      | 2015-2016      |
|                                     | (Rs.)          | (Rs.)          |
| F.O.B value of Exports              | 573.13         | 658.31         |
| Total                               | 573.13         | 658.31         |

### 61. Related Party Disclosure:

Related party disclosures as required under Accounting Standard-18 issued by The Institute of Chartered Accountants of India are given below:

**a.** The Key Management personnel & individuals having control or significant Influence over the Company by reason of voting power, and their relatives:

| Mr. Jasbir Singh Ryait    | - | Chairman                |
|---------------------------|---|-------------------------|
| Mr. Surinder Singh Ryait  | - | Managing Director       |
| Mrs. Dalvinder Kaur Ryait | - | Executive Director      |
| Mrs. Amarjeet Kaur Ryait  | - | Executive Director      |
| Mr. Gajinder Bains        | - | Chief Executive Officer |
| Mr. Neeraj Tuli           | - | Chief Financial Officer |
| Mrs. Amninder Kaur        | - | Company Secretary       |

- **b.** Enterprises, over which control is exercised by individuals listed in **"a"** above:
  - G.S. Autocomp Private Limited
    - G.S. Consumer Products Private Limited
    - G.J.Holdings Private Limited\*
    - Futurista Home Solutions Private Limited\*
    - Bluebasic India Limited- Subsidiary

\* No transaction has taken place during the year.

c. Relative of key management personnel:

Mr.Harkirat Singh Ryait

The following transactions were carried out during the year with related parties in the ordinary course of business:

| Detail of transactions with enterprises referred to in "b" above: | (Rs.in Lacs) |
|---|--------------|
|   | (            |

| S. No. | Particulars   | 2016-2017 | 2015-2016 |
|--------|---|-----------|-----------|
| 1.     | Sales, Services, Other Income                               |           |           |
|        | Sales of Goods –G S Autocomp Private Limited                | 0.00      | 580.27    |
|        | Rendering of Services                                       |           |           |
|        | Rental Income   |           |           |
|        | G.S. Consumer Products Private Limited                      | 01.20     | 01.20     |
|        | G.S. Autocomp Private Limited                               | 01.00     | 00.64     |
|        | Other Income  |           |           |
|        | G.S. Autocomp Private Limited                               | 00.90     | 00.90     |
|        | Total   | 03.10     | 583.01    |
| 2.     | Purchase of Semi-Finished Goods - G S Autocomp Private Ltd. | 781.62    | 248.10    |
|        | Services  |           |           |
|        | Total   | 784.72    | 831.11    |

| S. No. | Particulars                            | 2016-2017 | 2015-2016 |
|--------|--|-----------|-----------|
| 1.     | Amount Outstanding-Payable             |           |           |
|        | Accounts Payable                       |           |           |
|        | G.S. Autocomp Private Limited          | 440.87    | 174.23    |
|        | G.S. Consumer Products Private Limited | Nil       | Nil       |

# Details of Transactions relating to the persons referred to in "a" above (Rs. in Lacs)

| S.  | Particulars   | 2016-2017     | 2015-2016     |
|-----|---|---------------|---------------|
| No. |   | (Rs. in lacs) | (Rs. in lacs) |
|     | Managerial Remuneration                             | 157.61        | 97.67         |
|     | (Mr.Jasbir Singh Ryait, Mr.Surinder Singh Ryait,    |               |               |
|     | Mrs.Dalvinder Kaur Ryait & Mrs.Amarjeet Kaur Ryait) |               |               |
|     | Remuneration paid to relative of key management     | 06.68         | 02.94         |
|     | personnel   |               |               |

- 62. Rental income includes **Rs. 02.20 lacs** (previous year Rs.1.84 lacs) from group companies as per Note No.61 above & **Rs.0.06 lacs** (previous year Rs.0.06 lacs) from others.
- **63.** Till date, the Holding Company has not paid the fourth quarter ended 31<sup>st</sup> March, 2017, installment of its term loan from Export Import Bank of India (EXIM Bank), amounted to US\$ 227265.90.

### 64. Disclosure on Specified Bank Notes (SBNs):

During the year, the Group had specified bank notes or other denomination note as defined in the MCA notification G.S.R. 308(E) dated March 31, 2017. The details of Specified Bank Notes (SBN) held and transacted during the period from November 8, 2016 to December 30, 2016 and the denomination wise SBNs and other notes as per the notification is given below:

|  |      |              | (Rs.in Lacs) |
|--|------|--------------|--------------|
| Particulars  | SBNs | Other        | Total        |
|  |      | Denomination |              |
| Closing Cash Balance as on 8 <sup>th</sup> November, | 6.90 | 9.13         | 16.03        |
| 2016   |      |              |              |
| Add:-Withdrawal from Bank                            |      | 7.73         | 7.73         |
| Add:- Permitted Receipts                             |      | 3.28         | 3.28         |
| Less:- Permitted Payment                             |      | 13.52        | 13.52        |
| Less: Amount Deposited in Bank                       | 6.90 |              | 6.90         |
| Closing Cash Balance as on 30 <sup>th</sup>          |      | 6.62         | 6.62         |
| December, 2016                                       |      |              |              |

- 65. Includes goods in transit of **Rs. NIL** (Previous year Rs.25.68 Lacs).
- **66.** Previous year's figures have been regrouped or reclassified wherever necessary to confirm to the current year's classification.

| As per our report of even date<br>For NANDA & BHATIA<br>ICAI Firm Registration No: 004342N<br>Chartered Accountants | For and on behalf of the Board of Directors<br>of G.S.Auto International Limited<br>N |   |
|---|---|---|
|   | JASBIR SINGH RYAIT<br>Chairman  | <b>NEERAJ TULI</b><br>Chief Financial Officer |
| P.C.S.VIRDI<br>Partner<br>Membership No: 17056<br>Ludhiana: 30 <sup>th</sup> May, 2017                              | SURINDER SINGH RYAIT<br>Managing Director   | AMNINDER KAUR<br>Company Secretary            |

### Form AOC-I

(Pursuant to first proviso to sub-section (3) of Section 129 read with rule 5 of Companies (Accounts) Rules, 2014) Statement containing salient features of the financial statement of subsidiaries

### Part "A": subsidiary

|                               |         |          |                 |                      |                  |          |                         | ,                       |                        |                      |                          |                       |  |
|-------------------------------|---------|----------|-----------------|----------------------|------------------|----------|-------------------------|-------------------------|------------------------|----------------------|--------------------------|-----------------------|--|
|                               |         |          |                 |                      |                  |          |                         | -                       |                        |                      |                          | (Rs.in                | lacs)                                    |
| Particular                    | Capital | Reserves | Total<br>Assets | Total<br>Liabilities | Invest-<br>ments | Turnover | Profit<br>Before<br>Tax | Provision<br>For<br>Tax | Profit<br>After<br>Tax | Proposed<br>Dividend | % of<br>Sharehol<br>ding | Reporting<br>Currency | Exchange<br>Rate as on<br>March 31, 2016 |
| Bluebasic<br>India<br>Limited | 01.45   | 00.00    | 01.71           | 00.26                | 00.00            | 00.00    | 00.00                   | 00.00                   | 00.00                  | 00.0                 | 75.00                    | INR                   |  |

\*The Annual accounts of the above said subsidiary is open for inspection by any investor at the Company's registered office of the respective subsidiary company.

### Part "B": s Joint Venture

|   | Particulars  | Name of the<br>Associate/Joint<br>Venture |
|---|--|---|
| 1 | Latest Audited Balance Sheet Date                            |   |
| 2 | Shares of Joint Ventures held by the Company on the year end |   |
|   | i) Number  |   |
|   | ii) Amount of Investment in Joint Venture                    | Applicable                                |
|   | iii) Extent of Holding %                                     | ica                                       |
| 3 | Description of how there is significant influence            | Idc                                       |
| 4 | Reason why the joint venture is not consolidated             |   |
| 5 | Net Worth attributable to shareholding as per Balance Sheet  | Not                                       |
| 6 | Loss for the year  | Z   |
|   | i) Consideration in consolidation                            |   |
|   | ii) Non considered in consolidation                          |   |

| As per our report of even date     | For and on behalf of the Board of Directors |
|------------------------------------|---|
| For NANDA & BHATIA                 | of G.S.Auto International Limited           |
| ICAI Firm Registration No: 004342N |   |
| Chartered Accountants              |   |

JASBIR SINGH RYAIT Chairman

**NEERAJ TULI** Chief Financial Officer

P.C.S.VIRDI Partner Membership No: 17056 Ludhiana: 30<sup>th</sup> May, 2017 SURINDER SINGH RYAIT Managing Director AMNINDER KAUR Company Secretary

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If undelivered, please return to :

G.S. Auto International Limited

G.S. Estate, G.T. Road Ludhiana - 141 010 Punjab, India

Phone : 0161-2511001-05 Fax : 0161-2510885 Email info@gsgroupindia.com

Website : www.gsgroupindia.com