

REPORT FORMAT: V-L7 | Version: 5.0 2017

File No.: VIS(2021-22)-PL558-Q132-523-661 Dated: 30.10.2021

VALUATION REPORT

OF

COMMERCIAL COLONY

ELEMENT ONE

SITUATED AT VILLAGE FATEHPUR, SECTOR 47, 49, GURUGRAM, HARYANA

OWNER/S

M/S. CLARION PROPERTIES LIMITED

EVELOPED & PROMOTED BY

M/S. CLARION PROPERTIES LIMITED

- Corporate Valuers
- Business/ Enterprise/ Equity Valuations
- REPORT PREPARED FOR Lender's Independent Engineers (LIE)
- STATE BANK OF INDIA, MID CORPORATE BRANCH, GURUGRAM
- Techno Economic Viability Consultants (TEV)
- ry/ issue or escalation you may please contact Incident Manager Agency for Specialized Account Monitoring (ASM) will appreciate your feedback in order to improve our services.
- Project Techno-Financial Advisors
- your feedback on the report within 15 days of its submission after which eport will be considered to be correct.
- Chartered Engineers
- Industry/ Trade Rehabilitation Consultants
- NPA Management

CORPORATE OFFICE:

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Other Offices at: Shahjahanpur | Kolkata | Bengaluru | Dehradun | Ahmedabad | Lucknow Satellite & Shared Office: Moradabad | Meerut | Agra



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PART A

SUMMARY OF THE VALUATION REPORT

S.NO.	CONTENTS	(1) - 12 miles (1) -	DESCRIPTION				
1.	GENERAL DETAILS						
a.	Report prepared for	Bank	Bank				
b.	Name & Address of Organization	State Bank of India, M	State Bank of India, MCB, Gurugram				
C.	Name of Borrower unit	M/s. Clarion Propertie	s Ltd.				
d.	Name of Property Owner	Mr. Narinder Kumar S/o Late Mr. Dayal chand in collaboration					
		with M/s. Clarion Properties Ltd.					
e.	Address & Phone Number of the	Registered Address:	Registered Address: 34, Babar Lane, Bengali Market, New				
	owner	Delhi-110001	Delhi-110001				
f.	Type of the Property	Commercial Colony		4			
g.	Type of Loan	NA	2				
h.	Type of Valuation	Commercial Colony of	f unbooked units				
j.	Report Type	Plain Asset Valuation					
j.	Date of Inspection of the Property	21 October 2021					
k.	Date of Valuation Report	30 October 2021					
I.	Surveyed in presence of	Owner's Mr. Deepanshu Gupta					
		representative	2 999599837				
m.	Purpose of the Valuation	Value assessment of the asset for creating collateral mortgage					
n.	Scope of the Report	Non Binding Opinion on General Prospective Valuation					
		Assessment of the Property identified by Property owner of					
		through its representa					
0.	Out-of-Scope of Report		thenticity of documents t	from originals or			
9		2. Legal aspects of t	om any Govt. deptt.				
			the property is only li	imited to cross			
			ts boundaries at site if r				
		provided documer					
			or coordination with rev	enue officers for			
		site identification. 5. Measurement of t	he property as a whole.				
			only limited upto s	sample random			
		measurement.					
			esign of the property.				
p.	Documents provided for perusal	Documents	Documents Provided	Documents Reference No.			
		Requested Total 04 documents	Total 04 documents				
		The second secon	THE CHARLES COME TO SERVICE STUDIES IN THE COME OF SERVICE STUDIES AND ADDRESS.				
		requested. Property Title	provided. Collaboration				
		document	Agreement				
		Project Approval	Approved Map				
		Documents	Approved Map				
1		Approved Map	Completion				
	· ,		Certificate				
		Structural Stability	Other Approval &	yt I c			
		Certicate	NOCs (Spillants P	ridi			

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		Copy of RERA Registration Certificate			
			NA		
			NA		
q.	Identification of the property		☐ Cross checked from bottom in the deed		f the property mentioned
		□ Done from the n		name plate displayed on the property	
			Identified by the	Bank representat	rive
		\boxtimes	Identified by the	Owner/ Owner's	representative
		☐ Enquired from lo		ocal residents/ pub	olic
			Identification of	the property could	I not be done properly
			Survey was not	done	

2. BRIEF DESCRIPTION OF THE PROPERTY UNDER VALUATION

a.



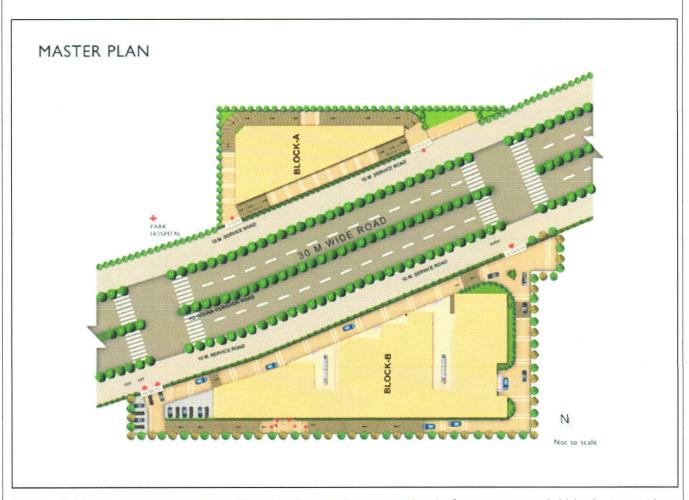
Snapshot of the Asset/ Property Under Valuation

Brief description of the Property under Valuation: This valuation report is prepared for the Commercial Project named as "Element One" being developed at the aforesaid address on total land area 2.7625 Acres (11178.59 sq.mtr.).





As per the copy of Collaboration agreement, the subject land parcel was Purchased by Mr. Narinder Kumnar S/o Late Mr. Dayal Chand. The Subject project is developed by M/s. Clarion Properties Limited in Collaboration with Mr. Narinder Kumar in year 2011.



As per the copy of approved map, the complete project comprised of two commercial blocks named as Block-A & B. The developer has developed 317 main commercial units in the subject project i.e. "Element One". The detailed break-up of type of unit & size in this project is tabulated here under:

DWELLING UNIT DETAILS | ELEMENT ONE | VILLAGE FATEHPUR, SECTOR 47,49, GURUGRAM |

Tower	No. of Floors	Type of Units	Total Number of dwelling Units	No. of Unsold Inventories	Stage of Construction
Block- A&B	G+8	Shops & Service Appartment	317	58	Completed & Ready to Move
		Total	317	58	

Important Notes:

The detailed break-up of Unsold units, type & size in this project is tabulated here under



^{1.} The above mentioned dwelling unit details has been extracted from Approved Site Map & inventory sheet provided to us by the developer.





Block	Floors	Type of Units	No. of Unsold Inventories	Stage of Construction
Α	First	Shop	4	
	Ground	Shop	1	
	First	Shop	3	
	Second	Banquet	9	Commission O. Donales
В	Second	Restaurants	1	Completed & Ready t
	Fourth	Self Use	10	Move
	Fifth	Self Use	2	
	Sixth	Managed Pool	5	
	Seventh	Managed Pool	7	
	Eight	Self Use	16	
	Total		58	

Important Notes:

Purpose of Valuation:

As per the details provided by the company, out of the total proposed 317 units, company has already booked 259 units and rest 58 units are yet to be sold. As per the purpose of the report and the current status of the Project in this Valuation Report, assessment of the Valuation of unsold units has been done as per current market rates and from which total balance cost to be incurred in the Project to make it complete and other charges for completing the sale of units has been deducted, to arrive at the Fair Market Valuation of the Project and apart from that we have also created cash flow model for booked units receivables as per data/ information provided by the developer.

Booked & unsold units have been taken on the basis of the Inventory Sheet provided to us by the developer which has been relied upon in good faith. The Financer is advised to legally check the ownership status of these units. Legal & other ownership rights distribution if any has not been considered in this report since no such thing has been informed to us by the builder company.

Statutory Approvals & NOC's:

The developer has obtained most of the statutory approvals & NOC's from competent authorities as completion certificate has been obtained by the developer for the subject project. We have provided with approved map, Occupation certificate and construction permission. The Project is completed and ready to move.

Construction Status:

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^{1.} The above mentioned unit details has been extracted from Approved Site Map & inventory sheet provided to us by the developer.



During our site survey we have observed the subject project is completed and ready to move and the unbooked units are lying in the raw condition and developer will sold these units before giving possession as per the buyer's requirement. As in the same condition.

Project Location:

The Subject project is located on San Felipe Marg i.e. Sector Road and located at a distance of 1.1 KM from Sohna Road. There are few other group housing and commercial projects located within a radius of 5 km like Unitech Arcadia, Saphire Mall, eros city, good Earth Mall and Universe Trade Tower etc. The subject locality is still developing and there are some vacant lands located nearby.

b. VALUATION METHODOLOGY

Market Value:

Comparable Market Sales Approach & Residual Method.

Description:

The Valuation of the unsold inventory has been carried out on the basis of 'Comparable Market Sale Approach' and we believe that all these unsold inventories would be monetized or sold out in micro market in four years. Therefore, for the Valuation purpose we have assumed that based on current market condition and market demand, these unsold inventories can be monetized or sold out over a four years span and accordingly we have calculated the Net Present Value (Discounted Cash Flow Method) of the project by giving discount for the market & business risk.

Market Rate Adopted:

As per our extensive market research & information available in the public domain, conversations with market participants, we came to know that the market rates of the shop of subject project vary from Rs.28,000/- to Rs.32,000/- per sq ft for Super Area on ground floor and for Service apartment the rate is around Rs. 12,000/- to Rs.18,000/- per sq. ft.

Flat Inventory Under Valuation:

The developer of the project has proposed to mortgage/ hypothecate this project to the bank for the financial assistance for the following unsold inventory:

LINDOOVED INVENTORY VALUATION | PLOCK A S. R. ELEMENT ONE | SECTOR 47, 49

GURUGRAM, HARYANA						
S.No.	Туре	Flat No.	Floor	Super Area (sq.ft.)		
1	Shop	A F-9 (08)	First	1,195		
2	Shop	A F-10 (09)	First	674		
3	Shop	A F-12 (11)	First	651		
4	Shop	A F -15 (13)	First	651		
5	Shop	B-G 38	Ground	509		
6	Shop	B-F48	First	544		
7	Shop	B-F50	First	398 hs Pvt. Ltd		
8	Shop	B-F60	First	1,627		
9	Banquet	B-215	Second	740		





10	Banquet	B-216	Second	738
11	Banquet	B-217	Second	739
12	Banquet	B-218	Second	761
13	Banquet	B-219	Second	815
14	Banquet	B-220	Second	740
15	Banquet	B-222	Second	741
16	Banquet	B-224	Second	742
17	Banquet	B-225	Second	1,236
18	Restaurant	B-243	Second	6,950
19	Self Use	B-405	Fourth	699
20	Self Use	B-406	Fourth	846
21	Self Use	B-407	Fourth	687
22	Self Use	B-416	Fourth	669
23	Self Use	B-418	Fourth	671
24	Self Use	B-420	Fourth	692
25	Self Use	B-428	Fourth	667
26	Self Use	B-430	Fourth	670
27	Self Use	B-432	Fourth	690
28	Self Use	B-437	Fourth	689
29	Self Use	B-515	Fifth	666
30	Self Use	B-531	Fifth	688
31	Managed Pool	B-604	Sixth	670
32	Managed Pool	B-605	Sixth	701
33	Managed Pool	B-606	Sixth	836
34	Managed Pool	B-622	Sixth	1,213
35	Managed Pool	B-626	Sixth	668
36	Managed Pool	B-703	Seventh	674
37	Managed Pool	B-709	Seventh	1,162
38	Managed Pool	B-710	Seventh	1,154
39	Managed Pool	B-711	Seventh	1,172
40	Managed Pool	B-712	Seventh	1,878
41	Managed Pool	B-730	Seventh	698
42	Managed Pool	B-731	Seventh	835
43	Self Use	B-801	Eighth	689
44	Self Use	B-802	Eighth	672
45	Self Use	B-803	Eighth	672
46	Self Use	B-804	Eighth	671
47	Self Use	B-805	Eighth	708
48	Self Use	B-806	Eighth	995
49	Self Use	B-807	Eighth	987
50	Self Use	B-808	Eighth	986
51	Self Use	B-809	Eighth	989
52	Self Use	B-810	Eighth	989
53	Self Use	B-815	Eighth	67 ants Pvt.
54	Self Use	B-817	Eighth	690

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		52,897		
58	Self Use	B-823	Eighth	670
57	Self Use	B-822	Eighth	668
56	Self Use	B-821	Eighth	719
55	Self Use	B-820	Eighth	672

All the units' details have been taken on the basis of the Inventory Sheet provided to us by the Developer Company which has been relied upon in good faith. The bank is advised to legally check the status of these units. Legal & other ownership rights distribution *if any* has not been considered in this report since no such thing was informed to us by the developer company.

Inventory Absorptions Rate:

An absorption rate provides insight on the rate at which unsold inventory will sell. It will depend upon the demand and supply scenario in the micro market. Therefore, after looking at the current real estate market senario, we are of the view that subject unsold inventory should get absorbed in four years time.

Unsold Inventory Absorption				
Oct-21	Oct-22	Oct-23	Oct-24	Total
Oct-22	Oct-23	Oct-24	Oct-25	Total
A STATE OF THE PARTY OF THE PAR		Oct-21 Oct-22 Oct-22 Oct-23	Oct-21 Oct-22 Oct-23 Oct-22 Oct-23 Oct-24	Oct-21 Oct-22 Oct-23 Oct-24 Oct-22 Oct-23 Oct-24 Oct-25

Appreciation in sale price:

To arrive at the expected appreciation in the sale price of unsold inventory we have taken care of the following points:-

- The supply and demand dynamics of a particular location.
- The interest rates banks charge for home loans, meaning the cost of borrowing.
- Growth in local population, leading to increased demand.
- Development of basic infrastructure like School, Hospital, Transportation & Local Market.

The builder has sold approx 80% of their inventory in last 8 years. Due to covid disruption there is sudden decline in selling of these inventory. we are of view that the real esate market will show positive growth rate so we have taken 3% appreciation in unsold inventory from the next financial year.

Discount Rate:

As per the international Valuation Standard hand book, 'The rate at which the forecasted cash flow is discounted should reflect not only the time value of money, but also the risks associated with the type of cashflow and the future operations of the asset'.

The discount rate or WACC has been taken as per the discussion with the market participants based on the current real estate markets scenario in India and more importantly based on the current rate of lending by the Indian scheduled banks in real estate sector. The discount rate for the projects depends upon the liquidity factor & Demand and supply gap in the market. Presently real estate is considered to





be risky sector due to the large unsold inventory, thus having supply much more than the demand. In Banking also the minimum ROI on real estate Projects is prevailing from minimum 12% to 16% depending upon the Project profile and creditworthiness of the developer company. Therefore we have taken minimum discount rate or RoR as 12% and 16% which any lender would be expecting in present market scenario & condition in order to invest in a realestate project. Therefore we have taken minimum discount rate or RoR as 12.50% which any lender would be expecting in present market scenario & condition in order to invest in a realestate project.

For the calculation of discount rate we have assumed 100% of capex as equity, Since no debt is remaining with the developer (s informed by developer representative). We have adopted 12.50% of equity interest rate considering the risk factor involved in real estate projects in present scenario. By this WACC arrived is 12.50%.

Balance Cost to be incurred for construction:

The balance cost of construction of the project has been taken as per the information provided by the company official, which we have relied upon in good faith.

Due to unavailability of discreet data (bills of quantity/ item wise) from the client we could not do the detailed cost estimation for the project phase and it has been calculated on the basis of cost of finishing of the project.

3.	VALUATION SUMMARY	
a.	Total Govt. Guideline Value	NA
b.	Total Prospective Fair Market Value	Rs.70,00,00,000/-
C.	Total Expected Realizable/ Fetch Value	Rs.61,25,00,000/-
d.	Total Expected Distress/ Forced Sale Value	Rs.52,50,00,000/-
e.	Valuation of structure for Insurance purpose	Rs.7,00,00,000/-
4.	ENCLOSURES	
a.	Part B	Valuation Report as per SBI Format Annexure-II
b.	Part C	Area description of the Property
C.	Part D	Valuation Assessment of the Property
d.	Enclosure 1	Valuer's Remark - Page No.37-38
e.	Enclosure 2	Screenshot of the price trend references of the similar related
		properties available on public domain - Page No.46-48
f.	Enclosure 3	Google Map – Page No.39
g.	Enclosure 4	Photographs – Pages 06
h.	Enclosure 5	Copy of Circle Rate – Pages 01
i.	Enclosure 6	Survey Summary Sheet – Pages x
j.	Enclosure 7	Copy of relevant papers from the property documents referred in the Valuation – Pages 12



PARTB	VALUATION REPORT AS PER SBI FORMAT
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Name & Address of Branch:	State Bank of India, MCB, Gurugram	
Name of Developer (s)	M/s. Clarion Properties Limited	

S.NO.	CONTENTS	DESCRIPTION
1.	INTRODUCTION	
a.	Name of Property Owner	Mr. Narinder Kumar S/o Late Mr. Dayal Chand in collaboration with M/s. Clarion Properties Limited
	Address & Phone Number of the Owner	Registered Address: 34, Babar Lane, Bengali Market, New Delhi-110001
b.	Purpose of the Valuation	Project Tie-up for individual Flat Financing
C.	Date of Inspection of the Property	21 October 2021
d.	Date of Valuation Report	30 October 2021
e. ^	Name of the Developer of the Property	M/s. Clarion Properties Ltd.
	Type of Developer	Private developer promoted

2.	PHYSICAL CHARACTERISTICS O	F THE PROPERTY			
a.	Location attribute of the property				
i.	Nearby Landmark	Itself a land mark			
ii.	Postal Address of the Property	Satya Element One, Sector 47,49	, Gurugram, Haryana.		
iii.	Area of the Plot/ Land	For the complete integrated project sq.mtr.)	et: 2.7625 Acres (11178.59		
		Also please refer to Part-B Area	description of the property.		
		Area measurements considered	in the Valuation Report is		
		adopted from relevant approved	documents or actual site		
		measurement whichever is less	s. Verification of the area		
		measurement of the property is of	done only based on sample		
		random checking.			
iv.	Type of Land	Solid			
V.	Independent access/ approach to the property	Clear independent access is available			
vi.	Google Map Location of the Property	Enclosed with the Report			
	with a neighborhood layout map	Coordinates or URL: 28°25'12.0"N	N 77°03'02.4"E		
vii.	Details of the roads abutting the proper	ty			
	Main Road Name & Width	Sohna Road	120 ft.		
	 Front Road Name & width 	Sun Flaming Road	60 ft.		
	 Type of Approach Road 	Bituminous Road			
	Distance from the Main Road	1.1 Km from main Sohna Road			
viii.	Description of adjoining property	Few group housing and commercial projects in nearby			
		locality.			
ix.	Plot No./ Survey No.		wants Pvt (Ar		
Χ.	Village/ Sector	Fatehpur	NA		
xi.	Sub registrar	Gurugram	Bull R R A A		





xii.	District		Gurugram			
xiii.	Any other aspect					
	City Categorization		Metro City		Urba	an developing
	Characteristics of the locality		Good		*	nin developing nmercial zone
	Property location cl	assification	Road Facing	On Wic	le Road	None
	Property Facing		North Facing			
b.	Covered Built-up área des	cription	Please refer building sh	eet		
	(Plinth/ Carpet/ Saleable Area)		Area measurements considered in the Valuation R adopted from relevant approved documents or act measurement whichever is less. Verification of the measurement of the property is done only based on random checking			nts or actual site tion of the area
3.	Boundaries schedule of	the Property				
i.	Are Boundaries matched		No, boundaries are not mentioned in the documents.			cuments.
ii.	Directions	As pe	er Sale Deed/TIR	Α	ctual fou	nd at Site
	East		NA		Haldiram/Road	
	West		NA Natar		ro Vision/Other Property	
	North		NA		Approac	h Road
	South		NA		Vacant	Land

4.	TOWN PLANNING / ZONING PARAMETE	RS		
a.	Master Plan provisions related to property in terms of Land use	Commercial		
	i. Any conversion of land use done		e from Agricultural to ust have been obtained by project has approval from	
	ii. Current activity done in the property	Commercial Building		
	iii. Is property usage as per applicable zoning	Yes used as commercial as per zoning		
	iv. Any notification on change of zoning regulation	NA		
	v. Street Notification	Commercial		
b.	Provision of Building by-laws as applicable	PERMITTED	CONSUMED	
	i. FAR/ FSI	Please refer to area chart description	Please refer to area chart description	
	ii. Ground coverage	do	do	
	iii. Number of floors	do	do	
	iv. Height restrictions	do	do	
	v. Front/ Back/ Side Setback	do	do	
C.	Status of Completion/ Occupational certificate	Obtained	Obtained	
d.	Comment on unauthorized construction if any	No, since completion certif the developer	icate has been obtained by	





e.	Comment on Transferability of developmental rights	As per regulation of DTCP Haryana
f.	i. Planning Area/ Zone	DTCP Gurgaon Manesar Urban Complex FDP - 2031
	ii. Master Plan currently in force	DTCP Gurgaon Manesar Urban Complex FDP - 2031
	iii. Municipal limits	Municipal Council Gurugram
g.	Developmental controls/ Authority	DTCP Haryana
h.	Zoning regulations	Commercial
i.	Comment on the surrounding land uses &	Commercial
	adjoining properties in terms of uses	
j.	Comment of Demolition proceedings if any	No (As per general information available)
k.	Comment on Compounding/ Regularization	No information available to us
	proceedings	
I.	Any other aspect	
	i. Any information on encroachment	No
	ii. Is the area part of unauthorized area/	No (As per general information available)
	colony	

5.	DOCUMENT DETAILS AND LEGAL ASPE	CTS OF THE PR	OPERTY	1	
a.	Ownership documents provided	Collaboration	Approv	ed Map	Occupation
		Agreement			Certificate
b.	Names of the Legal Owner/s	Mr. Narinder Kum	ar S/o La	te Mr. Da	yal Chand
C.	Constitution of the Property	Free hold, comple	ete transfe	erable righ	nts
d.	Agreement of easement if any	Not required			
e.	Notice of acquisition if any and area under acquisition	No, as per gener domain	al informa	ation avai	lable in the public
f.	Notification of road widening if any and area under acquisition	No, as per gener domain	al informa	ation avai	lable in the publi
g.	Heritage restrictions, if any	No			
h.	Comment on Transferability of the property ownership	Free hold, complete transferable rights			nts
i.	Comment on existing mortgages/ charges/	No Information a	available		
	encumbrances on the property, if any	to us. Bank to	obtain		
		details from the De	eveloper		
j.	Comment on whether the owners of the	No Information a	available		
	property have issued any guarantee (personal	to us. Bank to	obtain		
	or corporate) as the case may be	details from the Developer			
k.	Building plan sanction:				
	i. Authority approving the plan	DTCP Haryana			
	ii. Name of the office of the Authority	DTCP Haryana			
	iii. Any violation from the approved Building	The construction	of project	ct is as	per the approve
	Plan	building plan more			ertificate has bee
		issued by the con			
1.	Whether Property is Agricultural Land if yes,	No not an agricult	ural prope	erty	
	any conversion is contemplated				
m.	Whether the property SARFAESI complaint	Yes		- Ille	his Pvt. Ltd.
n.	 Information regarding municipal taxes 	Tax name		VA (38)	/*/
	(property tax, water tax, electricity bill)	Receipt number	1	NA E	X (3)

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		Receipt in the name of	NA	
		Tax amount	NA	
	ii. Observation on Dispute or Dues if any in payment of bills/ taxes	Not Known to us		
	iii. Is property tax been paid for this property	NA		
	iv. Property or Tax Id No.	NA		
0.	Whether entire piece of land on which the unit is set up / property is situated has been mortgaged or to be mortgaged	t No information available to us		
p.	Qualification in TIR/Mitigation suggested if any	Cannot comment since us	copy of TIR is not available to	
q.	Any other aspect			
	Since how long owners owing the Property	Around 11-years		
	ii. Year of Acquisition/ Purchase	Year-2010 (as per Colla	boration agreement)	
	iii. Property presently occupied/ possessed by	Developer		
	iv. Title verification	To be done by the comp	etent Advocate	
	v. Details of leases if any	NA		

6.	ECONOMIC ASPECTS OF THE PROPERTY				
a.	Reasonable letting value/ Expected market monthly rental	NA			
b.	Is property presently on rent	No			
	i. Number of tenants	NA			
	ii. Since how long lease is in place	NA			
	iii. Status of tenancy right	NA			
	iv. Amount of monthly rent received	NA			
C.	Taxes and other outgoing	Developer/Owner to provide this information			
d.	Property Insurance details	Developer/Owner to provide this information			
e.	Monthly maintenance charges payable	Developer/Owner to provide this information			
f.	Security charges, etc.	Developer/Owner to provide this information			
g.	Any other aspect	NA			

7.	SOCIO - CULTURAL ASPECTS OF THE PROPERTY		
a.	Descriptive account of the location of the property in terms of Social structure of the area in terms of population, social stratification, regional origin, age groups, economic levels, location of slums/ squatter settlements nearby, etc.	Urban Developing area	
b.	Whether property belongs to social infrastructure like hospital, school, old age homes etc.	No PVI ///	





8.	FUNCTIONAL AND UTILITARIAN SERVICES, FACILITIES & AMENITIES					
a.	Description of the functionality & utility of the property in terms of :					
	i. Space allocation		Yes			
	ii. Storage spaces		Yes			
	iii. Utility of spaces p building	provided within the	Yes			
	iv. Car parking facilit	ies	Yes			
	v. Balconies		Yes			
b.	Any other aspect					
	i. Drainage arrange	ements	Yes			
	ii. Water Treatment	Plant		No such information provided to us		
	iii. Power Supply	Permanent	Permanent Will be obtained by individual un sanctioned load		/shop owners as per	
	arrangements	Auxiliary	Yes	Yes		
	iv. HVAC system		No	No		
	v. Security provision	ns	Yes/ Private s	Yes/ Private security guards Yes Yes		
	vi. Lift/ Elevators		Yes			
	vii. Compound wall/	Main Gate	Yes			
	viii. Whether gated so	ociety	Yes			
	ix. Internal developm	nent				
	Garden/ Park/ Land scraping	Water bodies	Internal roads	Pavements	Boundary Wall	
	No	No	Yes	Yes	Yes	

9.	INFRASTRUCTURE AVAILABILITY						
a.	Description of Aqua Infrastructure availability in terms of:						
	i. Water Sup	ply		Yes			
	ii. Sewerage	/ sanitation syst	em	Undergrou	ınd		
	iii. Storm wat	er drainage		Yes			
b.	Description of other Physical Infrastructure facilities in terms of:						
	i. Solid wast	i. Solid waste management					
	ii. Electricity	ii. Electricity			Yes		
	iii. Road and	Public Transpo	rt connectivity	Yes	Yes		
	iv. Availability	of other public	utilities nearby	Transport, distance	Market, Hosp	oital etc. availa	able at some
C.	Proximity & av	ailability of civic	amenities & s	ocial infrastruct	ure		
	School	Hospital	Market	Bus Stop	Railway Station	Metro	Airport
	3.5 Km	5 Km	3.5 Km	NA	30 Km	NA	70 Km
	Availability of recreation facilities (parks, open spaces etc.)				oping area ar developed nea		facilities are







10.	MARKETABILITY ASPECTS OF THE PROPERTY:					
a.	Marketability of the property in terms of					
	i. Location attribute of the subject property	Good				
	ii. Scarcity	Similar kind of properties are easily available on demand.				
	iii. Market condition related to demand and supply of the kind of the subject property in the area	Normal demand for such properties in the market				
	iv. Comparable Sale Prices in the locality	Please refer to Part C: Valuation Assessment of the Property.				
b.	Any other aspect which has relevance on the value or marketability of the property	No				
	Any New Development in surrounding area	None NA				
	ii. Any negativity/ defect/ disadvantages in the property/ location	No NA				

11.	ENGINEERING AND TECHNOLOGY ASP	ECTS OF THE PROPERT	Y:	
a.	Type of construction & design	RCC framed pillar beam column structure on RCC sla		
b.	b. Method of construction Construction done using professions		g professional contractor	
		workmanship based on arc	hitect plan	
C.	Specifications			
	i. Class of construction	Class B construction		
	ii. Appearance/ Condition of structures	Internal – Good		
		External – Good		
	iii. Roof	Floors/ Blocks	Type of Roof	
		High-Rise towers	RCC	
	iv. Floor height	10 ft. for each floors		
	v. Type of flooring	Vitrified tiles, Ceramic Tiles, Anti-Skid Tiles		
	vi. Doors/ Windows	Wooden frame with glass panel windows		
	vii. Interior Finishing	Neatly plastered and putty coated walls		
	viii. Exterior Finishing	Simple plastered walls		
	ix. Interior decoration/ Special architectural or	Simple plain looking structure.		
	decorative feature			
	x. Class of electrical fittings	Internal/ Normal quality fittings		
	xi. Class of sanitary & water supply fittings	Internal/ Normal[quality fittings		
d.	Maintenance issues	No maintenance issue, stru	cture is maintained properly	
e.	Age of building/ Year of construction	04 Years	2017	
f.	Total life of the structure/ Remaining life	Approx. 60-65 years	Approx. 55-60 years	
	expected			
g.	Extent of deterioration in the structure	NA		
h.	Structural safety	Appears to be structurally stable		
i.	Protection against natural disasters viz.	viz. Structure built on RCC technique so should be able to		
	earthquakes etc.	withstand moderate intensi	ty earthquakes	
j.	Visible damage in the building if any	No		
k.	System of air conditioning	No	K A X	





I.	Provision of firefighting	Yes
m.	Status of Building Plans/ Maps	Building plans are approved by the concerned authority
	Is Building as per approved Map	Yes, since completion certificate has been obtained by the developer
	II. Details of alterations/ deviations/ illegal	☐ Permissible Alterations NA
	construction/ encroachment noticed in the structure from the original approved plan	☐ Not permitted alteration NA
	III. Is this being regularized	No information provided

12.	ENVIRONMENTAL FACTORS:		
a.	Use of environment friendly building materials like fly ash brick, other Green building techniques if any	No information available to us	
b.	Provision of rainwater harvesting	Yes	
C.	Use of solar heating and lighting systems, etc.	No such information provided on site	
d.	Presence of environmental pollution in the vicinity of the property in terms of industries, heavy traffic, etc. if any	Yes, normal vehicular pollution are present in the atmosphere	

13.	ARCHITECTURAL AND AESTHETIC QUALITY OF THE PROPERTY:			
a.	Descriptive account on whether the building is modern, old fashioned, etc., plain looking or with decorative elements, heritage value if applicable, presence of landscape elements, etc.	riptive account on whether the building is ern, old fashioned, etc., plain looking or decorative elements, heritage value if		

14.	PROJECT DETAILS:	
a.	Name of the Developer	M/s. Clarion Properties. Ltd.
b.	Name of the Architect	M/s. Gian P. Mathur & Associates Pvt. Ltd.
C.	Developer market reputation	Mid scale builder with successful track record of Project deliveries.
d.	Proposed completion date of the Project	Project is completed and ready to move
e.	Progress of the Project	Project is completed and ready to move
f.	Other Salient Features of the Project	☐ High end modern apartment, ☐ Ordinary Apartments, ☐ Affordable housing, ☐ Club, ☐ Swimming Pool, ☐ Play Area, ☐ Walking Trails, ☐ Gymnasium, ☒ Convenient Shopping, ☐ Parks, ☐ Multiple Parks, ☐ Kids Play Area,

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15.	VALUATION:	
a.	Methodology of Valuation – Procedures adopted for arriving at the Valuation	Please refer to Point 1 (K, L & M) of the Part D: Valuation Assessment Factors of the report.
b.	Prevailing Market Rate/ Price trend of the Property in the locality/ city from property search sites	Please refer to the Point 'L' of the Part D: Valuation Assessment Factors of the report and the screenshot annexure in the report.
C.	Guideline Rate obtained from Registrar's office/ State Govt. gazette/ Income Tax Notification	Please refer to the Point 'K' of the Part D: Valuation Assessment Factors of the report and the screenshot annexure in the report.
d.	Summary of Valuation	For detailed Valuation calculation please refer to Point 2, 3 & 4 of the Part D: Valuation Assessment Factors of the report.
	i. Guideline Value	NA
	• Land	NA
	Building	NA
	BY USING PROJECT RESIDUAL METHOD.	D- 70 00 00 000/
	ii. Prospective Fair Market Value of unsold units	Rs.70,00,00,000/-
	iii. Expected Realizable Value	Rs.61,25,00,000/-
	iv. Expected Forced/ Distress Sale Value	Rs.52,50,00,000/-
	v. Valuation of structure for Insurance purpose	Rs.7,00,00,000/-
e.	i. Justification for more than 20% difference in Market & Circle Rate	Circle rates are determined by the District administration as per their own theoritical internal policy and Market rates are adopted based on Discounted Cash Flow Method.
	ii. Details of last two transactions in the locality/ area to be provided, if available	No authentic last two transactions details could be known. However prospective transaction details as per information available on public domain and gathered during site survey mentioned in Point L of the Part C: Valuation Assessment Factors of the report and the screenshot annexure in the report can be referred.

16.	Declaration	i. The information provided is true and correct to the best of my knowledge and belief.
	(Also see	ii. The analysis and conclusions are limited by the reported assumptions, conditions and the
	Enclosure: 1	information came to knowledge during the course of the work.
	Valuer's	iii. I/ firm have read the Handbook on Policy, Standards and Procedures for Real Estate
	Remarks)	Valuation by Banks and HFIs in India, 2011 issued by IBA and NHB, fully understood the
		provisions of the same and followed the provisions of the same to the best of my ability and
		this report is in conformity to the Standards of Reporting enshrined in the above Handbook.
		iv. No employee or member of R.K Associates has any direct/ indirect interest in the property.
		v. Our authorized surveyor by name of AE Harshit Mayank has visited the subject property on
		21 October 2021 in the presence of the owner's representative.
		vi. I am a registered Valuer under Section 34 AB of Wealth Tax Act, 1957.
		vii. I/ firm is an approved Valuer under SARFAESI Act - 2002 and approved by the Bank.
		viii. We have submitted Valuation report directly to the Bank.
		ix. This valuation work is carried out by our Engineering team on the request from State Bank
		of India, MCB, Gurugram





17.	Name & Address of Valuer	Wealth Tax Registration No.	Signature of the authorized person	
	company			
i.	M/s R.K. Associates Valuers &	2303/ 1988		
	Techno Engineering Consultants Pvt.			
	Ltd.			
	D-39, Sector-2, Noida			
ii.	Total Number of Pages in the	42		
	Report with enclosures			
iii.	Engineering Team worked on the	SURVEYED BY: AE Harshit Mayank		
	report			
		PREPARED BY: AE Vibhanshi	u Vaibhav	
		REVIEWED BY: HOD Valuations		

18.	Enclosed Documents (All enclosures & annexures to remain integral part & parcel of the main report)	 a. Part C: Area Description of the Property b. Part D: Valuation Assessment of the Property c. Assumption & Remarks d. Valuer's Remark - Page No.41-42
		e. Google Map – Page No.43 f. Photographs – Pages 03
100		 g. Copy of Circle Rate – Pages 01 h. Survey Summary Sheet – Pages x i. Copy of relevant papers from the property documents referred in the Valuation – Pages 06





PART C AREA DESCRIPTION OF THE PROPERTY

1.	Land Area of complete integrated project		2.7625 Acres (11178.59 sq.mtr.)		
1.	Area adopted on the basis of	Property documents		only since site measurement couldn't be carried out	
		Permissible		4471.44 (40%)	
2.	Ground Coverage Area	(x% of Plot are	ea)		
۷.		Proposed (x	%)	3994.65 m ²	
	Area adopted on the basis of	Approved Building P		lan	
3.	FAR for commercial	Permissible		19562.540 m ² (1.75)	
٥.	1 AR for commercial	Proposed (x ^c	%)	19562.464 m ²	
4.	Constructed Area considered for Valuation (As per IS 3861-1966)	Covered area as per approved map under Element One		19562.464 m²	
	Remarks	NA			
	Area adopted on the basis of	sis of Property documents only since site measurement couldn't be care		only since site measurement couldn't be carried out	

Table No. 01- Area for development of project

PROPOSED AREA ST		
TOTAL PLOT AREA (2.7625 ACRES)	11178.59	SQ. M
PERMISSIBLE GROUND COVERAGE 40%	4471.44	SQ. M
PERMISSIBLE F.A.R. @1.75	19562.540	SQ. M
PROPOSED GROUND COVERAGE	3994.65	SQ. M
PROPOSED FAR	19562.464	SQ. M
BLOCK (A)	AREA	
GROUND FLOOR	1008.111	SQ. M
1ST FLOOR	995.511	SQ. M
TOTAL COVD. AREA ON ALL FLOORS	2003.622	SQ. M
BLOCK (B)	AREA	
GROUND FLOOR	2986.542	SQ. M
1ST FLOOR	2749.970	SQ. M
SERVICE FLOOR (2718.815 sqm)		
2ND FLOOR	2137.416	SQ. M
3RD FLOOR	1966.560	SQ. M
4TH FLOOR	1847.161	SQ. M
5th FLOOR	1703.111	SQ. M
6TH FLOOR	1643.625	SQ. M
7TH FLOOR	1351.431	SQ. M
8TH FLOOR	1173.026	
TOTAL COVD. AREA ON ALL FLOORS	17558.842	SQ. M
GRAND TOTAL OF BOTH BLOCKS	19562.464	SQ. M
F.A.R.	1.750	94
AREA (NOT IN F.A.	.R.)	
UPPER BLOCK	AREA	PROFESSION OF THE PROFESSION O
1st BASEMENT AREA	1010.19	SQ. M
LOWER BLOCK	AREA	***************************************
1st BASEMENT AREA	1.000	SQ. M
2nd. BASEMENT AREA	3680.038	SQ. M.
3rd. BASEMENT AREA	3680.038	SQ. M.
TOTAL BASEMENT AREA	7361.076	SQ. M.
GRAND TOTAL OF BOTH BLOCKS	8371.266	SQ M



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PARKING STATEMENT:

ECS REQUIREMENT:-

ECS PROVIDED:-

BLOCK (A):-

PARKING AT OPEN AREA =

BLOCK (B):-

PARKING AT OPEN AREA = 41 FIRST BASEMENT (91X2) = 182

ECS PROVIDED IN BOTH BLOCKS = 30+ 523 ECS = 553 ECS

STREET LEVEL PARKING 15%

PROVDE PARKING. MOLTILVL.

21 70348/491062

 $= 14 \times 2 = 28$ 36×0 = 36

64 TOTAL PROVDE CAR 64 HOS ECG

Clarion Properties Limited

Director

OWNER'S SIGN

ARCHITECT'S SIGN





PART D

PROJECT APPROVAL DETAILS

S.No.	REQUIRED APPROVALS	REFERENCE NO./ DATE	STATUS (Approved/ Applied For/ Pending)
1.	Letter of Intent for Grant of License for Setting of Commercial Colony	Memo No. LC-2513-JE(B)-2011/2536 Dated 03.03.2011	Approved
2.	BR-III- Building Plans of Commercial Colony	Memo No. ZP-755/JD(BS)/2012/20493 Dated 12.10.2012	Approved
3.	Approval of Firefighting Scheme	Letter No. FS/MCG/2013/2224 Dated 13.07.2013	Approved
4.	Clarification Regarding Aravali Notification	S.No. 30/M.B Dated 21.03.2013	Approved
5.	Lease Deed for the development of commercial colony		Not Available
6.	NOC for Height Clearance from Airport Authority of India		Approved
7.	Environmental clearance NOC from SEIAA	No. SEIAA/HR/2012/241 Dated : 30.08.2012	Approved
8.	NOC from Pollution Control Board	No. HSPCB/Consent: 2821216GUNOCTE3319960 Dated 15.12.2016	Approved
9.	Final NOC from Fire Authority	DFS/Supdt./2017/653/72556 Dated 14.09.2017	Approved
10.	Occupation Certificate	Memo No. ZP-755/SD(BS)/2017/27647 Dated 03.11.2017	Obtained
11.	RERA Registration Certificate issued from RRERA		Not Applicable
12.	Structural Stability Certificate		NA

OBSERVATIONS: Project meets most of the preliminary necessary compliance statutory approvals since completion certificate has been obtained by the developer. However we have not provided with all the approvals and NOCs and bank is advised to take the same from the developer.





PART E

VALUATION ASSESSMENT OF THE PROPERTY

1.	ASSESSMENT FACTORS								
a.	Valuation Type	Project Valuation		Commercia	al Project Valuation				
b.	Scope of the Valuation					Assessment of the			
		Property identified by Property owner or through its representative							
C.	Property Use factor	Commercial							
d.	Legality Aspect Factor (Refer clauses 2 & 4 of Part-E)	Positive as per do	•	iced to us					
e.	Land Physical factors	Shape	Size	Level		Frontage to depth ratio			
		Irregular	Large	On	Road Level	Normal frontage			
f.	Property location category factor	City Categorization	Locality Categorization	on I	Property location ssification	Floor Level			
		Rural	Good		On wide	Please see the			
				арр	proach road	attached sheet.			
			Property withi	in	NA				
		2	developing		NA	9			
			Commercial						
			market						
g.	Any New Development in	Several Other Co		NA		ø.			
	surrounding area	residential project	ts works in						
la la	December a constitution of the	progress.							
h.	Property overall usability Factor	Good							
i.	Comment on Property Salability Outlook	Easily sellable							
j.	Comment on Demand & Supply in the Market	Normal demand	Normal demand of such properties in the market						
k.		Residual Method	d						





Methodology/ Basis of Valuation

As per the current status of the Project this Project Valuation report is assessed assuming that in the eventuality for the need of sale of this Project the interested buyer would be any developer only who will be interested in operating this Project taking over from the current developer.

This report is prepared for the purpose of creating equitable mortgage to the financer and this whole Project is put as mortgage for it.

Since this is a licensed land for the purpose of development of Commercial colony Society where some units have been sold and some are still unsold. Ultimately in the eventuality of sale or recovery financer would be able to sell unsold units only and no other part of the Project like Land or sold units will remain sellable.

Hence this Valuation is assessed by calculating the Valuation of unsold units as per current market rates and deduct the total balance cost to be put in the Project to make it complete plus profit margin of any prospective investor (buyer), to arrive at the Fair Market Valuation of the Project.

Sold & unsold units have been taken on the basis of the Inventory Sheet provided to us by the developer which has been relied upon in good faith. Financer is advised to legally check the status of these units through Title Investigation Report. Legal & other ownership rights distribution if any has not been considered in this report since no such thing informed to us by the builder company.

Valuation of the asset is done as found on as-is-where basis.

Valuation is done based on the Valuation best practices, standard operating procedures and definitions prescribed by various organizations like IVSC, Income Tax of India, etc. as defined under.

For knowing comparable market rates, significant discreet local enquiries have been made from our side representing ourselves as both buyer and seller for the similar properties in the subject area and thereafter based on this information and various factors of the property, a rate has been judiciously taken considering the market scenario.

References regarding the prevailing market rates are based on the verbal/informal/secondary/ tertiary information collected during market survey in the subject area from the local people, property consultants, recent deals, demand-supply, internet postings which are relied upon. No written record is generally available for such market information and only the verbal information has to be relied upon.

Market Rates are rationally adopted based on the facts of the property that came to our knowledge during the course of the assignment considering many factors like nature of the property, size, location, approach, market situation and trends.

The indicative value has been suggested based on the prevailing market rates that came to our knowledge during secondary & tertiary market researches and does not split into formal & informal payment components.

Secondary/Tertiary costs related to asset transaction like Stamp Duty, Registration charges, Brokerage, Bank interest, selling cost, marketing cost, etc. pertaining to

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the sale/purchase of this property are not considered while assessing the indicative estimated Market Value.

This report includes both, Govt. Guideline Value and Indicative Estimated Prospective Fair Market Value. As per the current market practice, in most of the cases, formal transaction takes place for an amount less than the actual transaction amount and rest of the payment is normally done informally.

Construction rates are adopted based on the present market replacement cost of construction and calculating applicable depreciation & deterioration factor as per its existing condition & specifications based on only visual observation of the structure. No structural, physical tests have been carried out in respect of it.

Construction rates are adopted based on the plinth area rates prevailing in the market for the structure as a whole and not based on item wise estimation or Bills of Quantity method.

The condition assessment and the estimation of the residual economic life of the structure is only based on the visual observations and appearance found during the site survey. We have not carried out any structural design or stability study; nor carried out any physical tests to assess structural integrity & strength.

Sale transaction method of the asset is assumed as free market transaction while assessing Indicative & Estimated Fair Prospective Market Value of the asset.

Any kind of unpaid statutory, utilities, lease, interest or any other pecuniary dues on the asset has not been factored in the Valuation.

This Valuation is conducted based on the macro analysis of the asset/ property considering it in totality and not based on the micro, component or item wise analysis. Analysis done is a general assessment and is not investigative in nature

Fair Market Value* suggested by the competent Valuer is that prospective estimated amount in his expert & prudent opinion of the subject asset/ property without any prejudice after he has carefully & exhaustively evaluated the facts & information came in front of him related to the subject asset at which the subject asset/ property should be exchanged between a willing buyer and willing seller at an arm's length transaction in an open & unrestricted market, after proper marketing, wherein the parties, each acted knowledgeably, prudently and without any compulsion on the date of the Valuation.

Forced, under compulsion & constraint, obligatory sales transactions data doesn't indicate the Fair Market Value.

Realizable Value^ is the minimum prospective estimated value of the property which it may be able to realize at the time of actual property transaction factoring in the potential prospects of deep negotiations carried out between the buyer & seller for ultimately finalizing the transaction across the table. Realizable value may be 10-20% less than the Fair Market Value depending on the various salability prospects of the subject property and the needs of the buyer & the seller.

Forced/ Distress Sale Value* is the value when the property has to be sold due to any compulsion or constraint like financial encumbrances, dispute, as a part of a recovery process, any defect in the property, legal issues or any such condition or situation. In this type of sale, minimum fetch value is assessed which can be 25-40% less than the estimated Fair Market Value based on the nature, size & salability prospects of the property. In this type of sale, negotiation power of the buyer is always more than the seller and eagerness & pressure of selling the property is more than buying it. Therefore the Forced/ Distress Sale Value will always fetch significantly less value compare to the estimated Fair Market Value.



Liquidation Value is the amount that would be realized when an asset or group of assets are sold on a piecemeal basis that is without consideration of benefits (or detriments) associated with a going-concern business. Liquidation value can be either in an orderly transaction with a typical marketing period or in a forced transaction with a shortened marketing period.

Difference between Cost, Price & Value: Generally these words are used and understood synonymously. However in reality each of these has a completely different meaning, premise and also having different definitions in the professional & legal terms. Therefore to avoid confusion, it is our professional responsibility to describe the definitions of these words to avoid ambiguity & confusion in the minds of the user of this report.

The **Cost** of an asset represents the actual amount spend in the construction/ actual creation of the asset.

The Price is the amount paid for the procurement of the same asset.

The **Value** is defined as the present worth of future rights in the property/ asset and depends to a great extent on combination of various factors such as demand and supply, market situation, purpose, situation & needs of the buyer & seller, saleability outlook, usability factor, market perception & reputation. needs of the buyer & seller, saleability outlook, usability factor, market perception & reputation.

Therefore in actual for the same asset/ property, cost, price & value remain different since these terms have different usage & meaning.

I. Details of the sources from where the information is gathered on prevailing market Rate/ Price trend of the property (from property search sites & local information)

Name: Rohit Yadav
 Contact No.: 9991912912

As per our telephonic conversation, we came to know that units are available for resale & direct booking from the developer.

Further we came to know that the prevailing market rates for commercial shops in the subject society is between Rs.28,000/- to Rs.32,000/- on ground floor and Rs.18,000/- to Rs.22,000/- per sq. ft. on first floor. The rate for service apartments in upper floors is in the range of Rs.12,000/- to Rs.16,000/- per sq. ft. on super area. The price of the units are depending on location, size of the flat, floor level etc.

m. Adopted Rates Justification

Rates taken as per market survey.

n. Inventory Absorptions
Rate:

An absorption rate provides insight on the rate at which unsold inventory are selling. It will depend upon the demand and supply gap in micro market. Therefore, for Element One Project, after looking the current real estate market senario, we are on the view that subject unsold inventory will be absorbed in four years time.

ABSORPTION RATE | ELEMENT ONE | SECTOR 47, 49 GURUGRAM I HARYANA

		Unsold Inventory Absorption									
Project Details	Oct-21	Oct-22	Oct-23	Oct-24	Tot						
	Oct-22	Oct-23	Oct-24	Oct-25	al						
Element One	12	15	15	16	58						

Appreciation in Sale Price

For arriving at the appreciation in sale price of unsold inventory we have taking care following points:-

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		 The supply and demand dynamics of a particular location.
		 The interest rates banks charge for home loans, meaning the cost of borrowing.
		Growth in local population, leading to increased demand
		 Development of basic infrastructure like School, Hospital,
		Transportation & Local Market.
		In the subject project no units/shops has been sold since last 5 years and
		due to the covid-19 disruption in the real estate market and considering all
		the above factors, we are of view that the real esate market will show
		positive growth rate so we have taken 3% appreciation for the upcoming
		year in unsold inventory.
p.	Balance cost to be	The balance cost of construction of the project has not been taken as per
	incurred for construction	the information provided by the company official, which we have relied upon
		in good faith.
		Due to unavailability of discreet data (bills of quantity/ item wise) from the
		client we could not do the detailed cost estimation for the project phase and
		it has been calculated on the basis of cost yet to to be incurred in finishing
		of the project.
q.	Discount Rate	As per the international Valuation Standard hand book, 'The rate at which
		the forecasted cash flow is discounted should reflect not only the time value
		of money, but also the risks associated with the type of cashflow and the
		future operations of the asset'.
		The discount rate or WACC has been taken as per the discussion with the
		market participants based on the current real estate markets scenario in
		India and more importantly based on the current rate of lending by the Indian
		scheduled banks in real estate sector. The discount rate for the projects
	9	depends upon the liquidity factor & Demand and supply gap in the market.
		Presently real estate is considered to be risky sector due to the large unsold
		inventory, thus having supply much more than the demand. In Banking also
		the minimum ROI on real estate Projects is prevailing from minimum 12% to
		16% depending upon the Project profile and creditworthiness of the
		developer company. Therefore we have taken minimum discount rate or
		RoR as 12% and 16% which any lender would be expecting in present
		market scenario & condition in order to invest in a realestate project.
		Therefore we have taken minimum discount rate or RoR as 12.50% which

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	any lender would be expecting in present market scenario & condition in
	order to invest in a realestate project.
2	
	For the calculation of discount rate we have assumed 100% of capex as
	equity, Since no debt is remaining with the developer (s informed by
	developer representative). We have adopted 12.50% of equity interest rate
	considering the risk factor involvedin real estate projects in present scenario.
	By this WACC arrived is 12.50%.

PROJECT INFLOW MODEL:

a. Receivables of Sold Units

No details regarding receivable of sold units has been provided to us and hence cannot be taken into consideration in valuation of these units.

b. Market Sale Value:

The current Market rates of the property have been taken after several discussions with market participants & secondary market researches on public domain and came to the following conclusion: -

- i. Secondary market for the subject project is developed and the units are available on both resale and fresh booking. As per the market feedback we came to know that the prevailing market rates for units in subject project is between Rs.12,000/- to Rs.18,000/- per sq. ft. on super area. The rates of shops are approx. Rs.28,000/- to Rs.32,000/- per sq. ft. on ground floor and Rs.18,000/- to Rs.22,000/- per sq. ft. on super area for first floor.
- ii. The subject project is completed and ready to move and as per the data provided by the developer only 58 units are remaining to be sold in the upcoming year. The developer has sold only 5 units in the current financial year.
- iii. Therefore for the Valuation purpose for units of this project we have taken market rate range of Rs.12,000/- to Rs.18,000/- per sq.ft. for Service Apartments and Rs.28,000/- to Rs. 32,000/- per sq. ft on Super Area for shop on ground floor and Rs.18,000/- to Rs.22,000/- per sq. ft. on super area for first floor, (Including other charges like PLC, Parking, EDC & IDC) and these rates depends upon the characteristics of the unsold dwelling units.







S.No.	Time	Type Flat No.		Super Area	Adopted Market Rates			
	Type		Floor	(sq.ft.)	(per sq.ft.)	Market Value		
1	Shop	A F-9 (08)	First	1,195	₹ 18,000.00	₹ 2,15,18,097.1		
2	Shop	A F-10 (09)	First	674	₹ 18,000.00	₹ 1,21,32,397.9		
3	Shop	A F-12 (11)	First	651	₹ 18,000.00	₹ 1,17,23,757.3		
4	Shop	A F -15 (13)	First	651	₹ 18,000.00	₹ 1,17,23,757.3		
5	Shop	B-G 38	Ground	509	₹ 28,000.00	₹ 1,42,50,981.8		
7	Shop	B-F48	First	544		₹ 97,92,000.0		
8	Shop	B-F50	First First	398		₹ 71,64,000.0		
9	Shop	B-F60 B-215	Second	1,627 740		₹ 2,92,86,000.0 ₹ 1,29,56,513.9		
10	Banquet	B-215 B-216	Second	740	₹ 17,500.00 ₹ 17,500.00			
	Banquet	B-216 B-217	Second	739	₹ 17,500.00	, , ,		
11	Banquet		Second					
12	Banquet	B-218	Second	761 815				
13	Banquet	B-219	Second	740		₹ 1,42,60,824.2		
14	Banquet	B-220	Second	740	₹ 17,500.00 ₹ 17,500.00	₹ 1,29,42,841.9 ₹ 1,20,73,831.9		
15 16	Banquet	B-222 B-224	Second	741	₹ 17,500.00 ₹ 17,500.00	₹ 1,29,73,831.8 ₹ 1,20,83,857.6		
	Banquet					₹ 1,29,83,857.9 ₹ 2,16,30,344.9		
17 18	Banquet	B-225 B-243	Second Second	1,236 6,950	₹ 17,500.00 ₹ 18,500.00	₹ 2,16,30,344.8 ₹ 12,85,75,000.0		
19	Restaurant Self Use	B-405	Fourth	699	₹ 15,000.00	₹ 1,04,77,712.3		
20	Self Use	B-403	Fourth	846		₹ 1,26,95,703.9		
21	Self Use	B-407	Fourth	687	₹ 15,000.00	₹ 1,03,05,835.5		
22	Self Use	B-407	Fourth	669	0	₹ 1,00,33,436.9		
23	Self Use	B-418	Fourth	671	₹ 15,000.00	₹ 1,00,68,593.5		
24	Self Use	B-418	Fourth	692	₹ 15,000.00	₹ 1,03,85,003.0		
25	Self Use	B-428	Fourth	667	₹ 15,000.00	₹ 1,00,12,082.5		
26	Self Use	B-430	Fourth	670	₹ 15,000.00	₹ 1,00,48,280.8		
27	Self Use	B-432	Fourth	690	₹ 15,000.00	₹ 1,03,48,544.3		
28	Self Use	B-437	Fourth	689	₹ 15,000.00	₹ 1,03,32,919.:		
29	Self Use	B-515	Fifth	666	₹ 14,500.00	₹ 96,58,459.0		
30	Self Use	B-531	Fifth	688	₹ 14,500.00	₹ 99,78,922.4		
31	Managed Pool	B-604	Sixth	670	₹ 15,000.00	₹ 1,00,48,020.3		
32	Managed Pool	B-605	Sixth	701	₹ 15,000.00	₹ 1,05,21,723.:		
33	Managed Pool	B-606	Sixth	836	₹ 15,000.00	₹ 1,25,40,233.0		
34	Managed Pool	B-622	Sixth	1,213		₹ 1,82,00,708.7		
35	Managed Pool	B-626	Sixth	668	₹ 15,000.00	₹ 1,00,20,000.0		
36	Managed Pool	B-703	Seventh	674				
37	Managed Pool	B-709	Seventh	1,162				
38	Managed Pool	B-710	Seventh	1,154				
39	Managed Pool	B-711	Seventh	1,172		₹ 1,75,77,525.		
40	Managed Pool	B-712	Seventh	1,878				
41	Managed Pool	B-730	Seventh	698				
42	Managed Pool	B-731	Seventh	835				
43	Self Use	B-801	Eighth	689				
44	Self Use	B-802	Eighth	672				
45	Self Use	B-803	Eighth	672				
46	Self Use	B-803	Eighth	671	₹ 14,500.00			
47	Self Use	B-805	Eighth	708				
48	Self Use	B-806	Eighth	995				
49	Self Use	B-807	Eighth	987	₹ 14,500.00			
50	Self Use	B-808	Eighth	986				
51	Self Use	B-809	Eighth	989				
52	Self Use	B-810	Eighth	989		₹ 1,43,39,036.		
53	Self Use	B-815	Eighth	671				
54	Self Use	B-817	Eighth	690				
55	Self Use	B-820	Eighth	672				
56	Self Use	B-821	Eighth	719		₹ 1,04,27,017.		
57	Self Use	B-822	Eighth	668		and the same of th		
58	Self Use	B-823	Eighth	670	100			
	5511 536	Total	6	52,897		₹ 85,28,50,996.		



c. ELEMENT ONE INFLOW MODEL:

PROJECT INFLOW MODEL										
		Units Absorption								
Project Details		Oct-21	Oct-22		Oct-23		Oct-24			
		Oct-22		Oct-23		Oct-24		Oct-25		
% Sale of Element One		24.0%		25.0%		25.00%		27.00%		
% of Increment		0.0%		3.0%		3.0%		3.0%		
Element One	=	204.69	₹	210 61	₹	210.61	_	227.40		
(in Million Rupees)	₹	204.68	1	219.61	7	219.61	₹	237.18		

Important Notes:

- 1. As per market/ industry trends and our market study, we are of the view that due to ongoing covid-19 disruption in real estate market, the demand of the residential units is not so much high because of that the company will be able to monetize the unsold units of Element One in the micro market within 4-years @ 24% in first year, @ 25% in second year @ 25% in third year, remaining 27% in the fourth year. The increase in demand from 3rd year is due to the development in the subject location and also after 2- years the real estate market will recovers and demand of the commercial projects will also increase.
- 2. The average market rate for commefrcial shops in the subject project is varying in between Rs.28,000/-per sq.ft. to Rs.30,000/-per sq.ft. including other charges like PLC, IFMS Charges, Parking Charges, Utility Charges. Market rates analysis on rates references is attached with report and mentioned in Part-C- Point 'p' of the Valuation report.
- 3. As per the inventory sheet and information provided by the developer only 5 inventory has been sold in current financuial year and as compared to the other commercial projects in the proximity of the subject project, the pricing of this project is quite steep so we have considered the pricing of the flats by comparing the other similar project.
- 4. The total Value of inventory to be sold each year as shown above is in Millions Rupees.
 - PROJECT OUT FLOW:
 - a. CAPEX (Capital Expenditure):

CONSTRUCTION COST YET TO BE INCURRED: The construction cost of the project includes the balance final finishing cost of the unsold units which the developer will do before giving possession as per the demand of the buyer. However, as per the developer representative no finishing cost will remaining from the builder side.

b. OPEX (Operational Expenditure):

BROKERGE: Brokerage charges have taken as 1% of the income by selling the remaining unsold units of the project.





ADMINISTRATIVE EXPENSES: The administrative charges have taken as 5% of the income by selling the remaining unsold units of the project.

INTEREST REPAYMENT: No Interest payment remaining to the developer as per the information provided by the company and we have relied upon in good faith.

PROJECT NET PRESENT VALUE (NPV):

CASHFLOWS	Year	Oct-21	Oct-22 Oct-23		Oct-23 Oct-24		Oct-24 Oct-25			SUM
CASHILOWS	Tear	Oct-22								30111
Earnings										
Total Earnings Through U	nhooked Units (in Mn)	₹ 204.68	₹	219.61	₹	219.61	₹	237.18	₹	881.0
INFLOW (in Mn)	indoked Offics (III Will)	₹ 204.68	_	219.61	₹	219.61	₹	237.18	₹	881.0
in Love (in ivin)		1 20 1100	•	213.01	•	213.01	Ť	207.120	Ì	002.0
Expenses (outgoings)		* 17/19/1								
CAPEX										
Cost to be incurred for ba	alance work (in Mn)	-		-		-		-		
OPEX										
Administrative and Estab	lishment Expenses (in Mn)	(10.2)		(11.0)		(11.0)		(11.9)		(44.
Interest Repayment (in N	1n)	-		-		-		-		-
Brokerage (in Mn)		(2.0)		(2.2)		(2.2)		(2.4)		(8.
TOTAL OUTFLOW		(12.3)		(13.2)		(13.2)		(14.2)		(52.
PROJECT CASHFLOW		₹ 192.40	₹	206.43	₹	206.43	₹	222.95	₹	828.2
Net Present Value (NPV)		₹ 695.54								
Discount Rate		12.50%								

- 2. The expense yet to be incurred is comprised of preoprative expenses (like Admin & admistrative cost for sale/purchase of unsold units, and brokerage charges). No Other expenses will incurred as informed by developer's representative.
- 3. The Capital Expenditure (CAPEX) of the project is the cost of final finishing of the flats which is taken as 5% of the total construction cost of the project which is provided to us by the company and we have relied upon the same in good faith.
- 4. The discount rate or WACC has been taken as per the discussion with the market participants & the current real estate markets scenario in India. The discount rate for the projects depends upon the reputation of the developer & availability of unsold inventory & Demand and supply as well. In Banking also the minimum ROI on real estate Projects is currently prevailing from minimum 12% to 16% depending upon the Project profile and creditworthiness of the developer company. Therefore we have taken minimum discount rate or RoR as 12.5% which any buyer would be expecting in present market scenario & condition.

5. The above mentioned values are in Millions Rupees.





SUMMARY | NET PRESENT VALUE (NPV) FOR ELEMENT ONE | SECTOR 47,49, GURUGRAM, HARYANA|

CASHFLOWS	Year	Oct-21	Oct-22	Oct-23	Oct-24	CASH FLOW SUMMATION (in Million Rupees)
INFLOW (In Million Ruj	pees)	204.68	219.61	219.61	237.18	881.08
OUTFLOW (In Million I	Rupees)	(12.3)	(13.2)	(13.2)	(14.2)	(52.9)
NET PROJECT CASH I	NFLOW (In Million Rupees)	192.40	206.43	206.43	222.95	828.22
Net Present Value (N	NPV)-A (In Million Rupees)	₹ 695.54				
Round Off Value-A		₹ 700.00				
EXPECTED REALIZABLIESS)	LE VALUE^ (@ ~12.5%	₹ 612.50				
EXPECTED DISTRESS \((In Million Rupees)\)	VALUE* (@ ~25% less)	₹ 525.00				

(Rupees Seventy Crores Only)

1.	Concluding comments if any	As per the scope of the assignment, Value assessment is subject to
		R.K Associates Important Notes and Valuer's Remarks (Enclosure: 1)
		& other enclosed documents with the Report which will remain part &
		parcel of the report.

ASSIMPTIONS/ PEMARKS

1.	ASSUMPTIONS/ REMARKS
a.	Information of the average market rates is taken based on the verbal market survey in the subject area from the local people, property agents, recent deals, demand-supply, internet postings which has been relied upon. No written record is generally available for such market information.
b.	Sale transaction method of the asset is assumed as free market transaction while assessing Prospective Fair Market Value of the asset.
C.	All area measurements are on approximate basis. Verification of the area measurement of the property is done only based on sample random checking and not based on full scale measurement. Area of the large land parcels of more than 2500 sq.mtr or of uneven shape, is taken as per property documents which has been relied upon.
d.	Legal aspects are not considered in this report. It is assumed and taken into account that the concerned Bank/ Financial Institution has first got the legal verification cleared by the competent Advocate before requesting for the Valuation report.
e.	This report is prepared based on the copies of the documents/ information which interested organization or customer could provide to us out of the standard checklist of documents sought from them and further based on our assumptions and limiting conditions. All such information provided to us has been relied upon and we have assumed that it is true and correct. Verification or cross checking of the documents provided to us from the originals has not been done at our end. If at any time in future it's found or came to our knowledge that misrepresentation of facts or incomplete or distorted information has been provided to us then this report will automatically become null & void.
f.	Valuation is done for the property identified to us by the owner/ owner representative. Responsibility of identifying the correct property to the Valuer/ its authorized surveyor is solely of the client/ owner for which Valuation has to be carried out. At our end we can just cross verify the identification of the property with reference to the documents produced for perusal. Method by which identification of the property is carried out is also mentioned in the report clearly. It is requested from the Bank to cross check from their own records/ information if this is the same property for which Valuation has to be carried out to ensure that owner has not misled the Valuer company or misrepresented the property due to any vested interest.





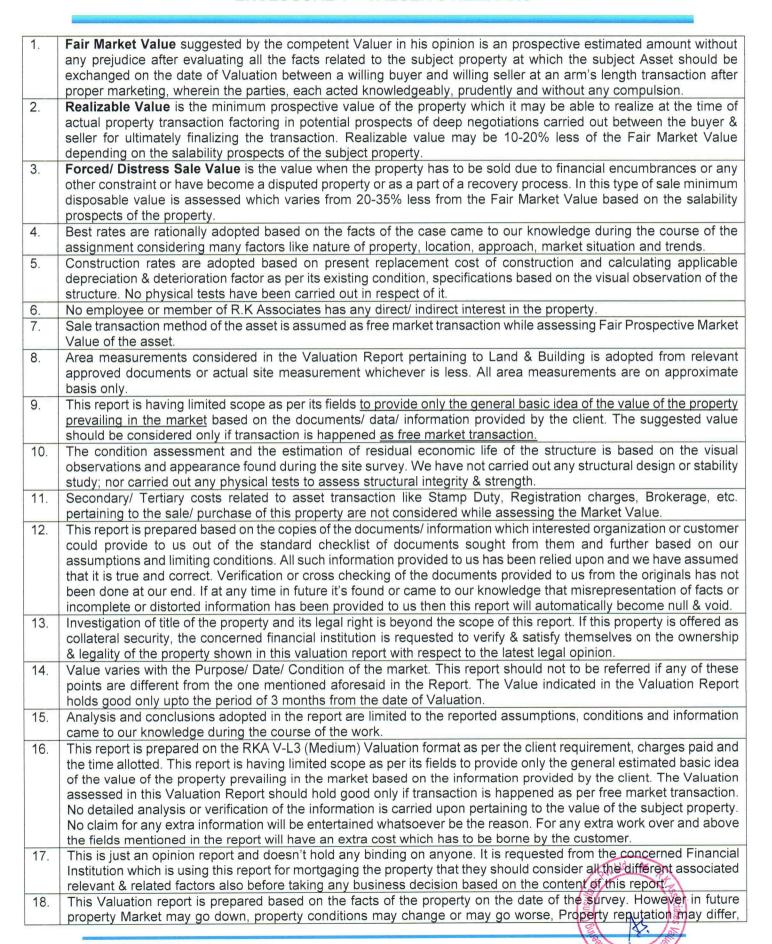
In India more than 70% of the geographical area is lying under rural/ remote/ non municipal/ unplanned area where the subject property is surrounded by vacant lands having no physical demarcation or having any display of property survey or municipal number / name plate on the property clearly. Even in old areas of towns, small cities & districts where property number is not assigned clearly and not displayed on the properties, also due to the presence of multiple/ parallel departments (errors for in property registration) it becomes tough to identify the property with 100% surety from the available documents, information & site whereabouts and chances of error & misrepresentation by the borrower and margin & chances of error always persists in such cases. To avoid any such chances of error it is advised to the Bank to engage municipal/ revenue department officials to get the confirmation of the property to ensure that the property shown to Valuer/ Banker is the same as for which documents are provided. If this Valuation Report is prepared for the Flat/ dwelling unit situated in a Group Housing Society or Integrated Township then it is assumed that the Banker or the concerned organization has satisfied themselves with the approval of the Group Housing Society/ particular floor & building before allotting the Valuation case to the Valuer company. Due to fragmented & frequent change in building/ urban planning laws/ guidelines from time to time, different laws/ guidelines between regions/ states and no strict enforceability of Building Bye-Laws in India specially in non-metro and scale b & c cities & Industrial areas, property owners many times extend or make changes in the covered area/ layout out of approved/ applicable limits or the properties are decades old for which no formal Building Bye-Laws were applicable. Due to such discrete/ unplanned development in many regions sometimes it becomes tough to determine the exact lawful situation on ground for the Valuer. In case nothing specific is noted on the covered built-up area considered in the Valuation Report, the covered area present on the site as per site survey will be considered in the Valuation. Valuation is a subjective field and opinion may differ from consultant to consultant. To check the right opinion, it is important to evaluate the methodology adopted and various factors/ basis considered during the course of assessment before reaching to any conclusion. At the outset, it is to be noted that Value analysis of any asset cannot be regarded as an exact science and the conclusions arrived at in many cases will, of necessity, be subjective and dependent on the exercise of individual judgment. Given the same set of facts and using the same assumptions, expert opinions may differ due to the number of separate judgment decisions, which have to be made. Therefore, there can be no standard formulae to establish an indisputable exchange ratio. In the event of a transaction, the actual transaction value achieved may be higher or lower than our indicative analysis of value depending upon the circumstances of the transaction. The knowledge, negotiability and motivations of the buyers and sellers and the applicability of a discount or premium for control will also affect actual price achieved. Accordingly, our indicative analysis of value will not necessarily be the price at which any agreement proceeds. The final transaction price is something on which the parties themselves have to agree. However our Valuation analysis can definitely help the stakeholders to make them informed and wise decision about the Value of



the asset and can help in facilitating the arm's length transaction.



ENCLOSURE 1 – VALUER'S REMARKS

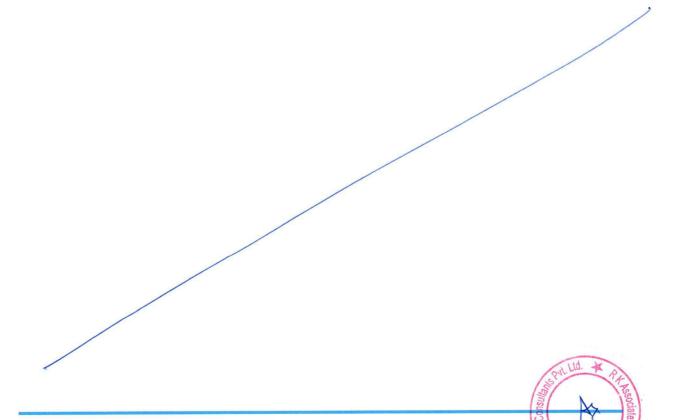






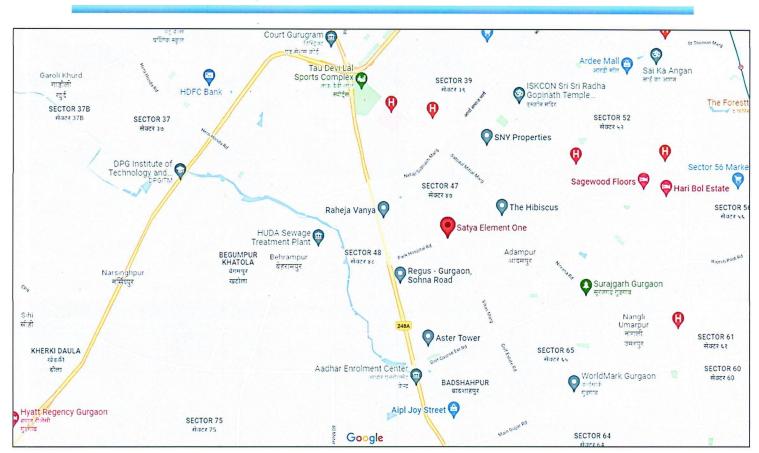
	Property vicinity conditions may go down or become worse, Property market may change due to impact of Govt. policies or effect of World economy, Usability prospects of the property may change, etc. Hence before financing,
	Banker/ FI should take into consideration all such future risk and should loan conservatively to keep the advanced money safe in case of the downward trend of the property value.
19.	All Pages of the report including annexures are signed and stamped from our office. In case any paper in the report is without stamp & signature then this should not be considered a valid paper issued from this office.
20.	Defect Liability Period is <u>30 DAYS</u> . We request the concerned authorized reader of this report to check the contents, data and calculations in the report within this period and intimate us in writing if any corrections are required or in case of any other concern with the contents or opinion mentioned in the report. Corrections only related to typographical, calculation, spelling mistakes will be entertained within the defect liability period. No request for any illegitimate value revision, date change or any other change will be entertained other than the one mentioned above.
21.	R.K Associates encourages its customers to give feedback or inform concerns over its services through proper channel at valuers@rkassociates.org in writing within 30 days of report delivery. After this period no concern/complaint/proceedings in connection with the Valuation Services can be entertained due to possible change in situation and condition of the property.
22.	Our Data retention policy is of <u>ONE YEAR</u> . After this period we remove all the concerned records related to the assignment from our repository. No clarification or query can be answered after this period due to unavailability of the data.
23.	This Valuation report is governed by our (1) Internal Policies, Processes & Standard Operating Procedures, (2) R.K Associates Quality Policy, (3) Valuation & Survey Best Practices Guidelines formulated by management of R.K Associates, (4) Information input given to us by the customer and (4) Information/ Data/ Facts given to us by our field/ office technical team. Management of R.K Associates never gives acceptance to any unethical or unprofessional practice which may affect fair, correct & impartial assessment and which is against any prevailing law. In case of any indication of any negligence, default, incorrect, misleading, misrepresentation or distortion of facts in the report then it is the responsibility of the user of this report to immediately or atleast within the defect liability period bring all such act into notice of R.K Associates management so that corrective measures can be taken instantly.
24.	R.K Associates never releases any report doing alterations or modifications from pen. In case any information/ figure of this report is found altered with pen then this report will automatically become null & void.
25.	If this report is prepared for the matter under litigation in any Indian court, no official or employee of R.K Associates will be under any obligation to give in person appearance in the court as a testimony. For any explanation or clarification, only written reply can be submitted on payment of charges by the plaintiff or respondent which will be

10% of the original fees charged where minimum charges will be Rs.2500/-.





ENCLOSURE 2 – GOOGLE MAP LOCATION

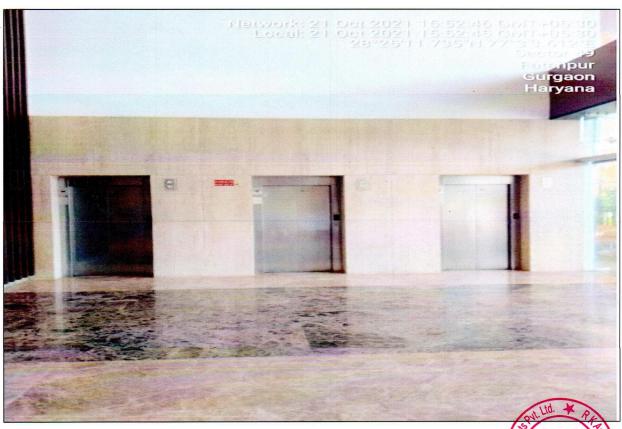






ENCLOSURE 3 – PHOTOGRAPHS

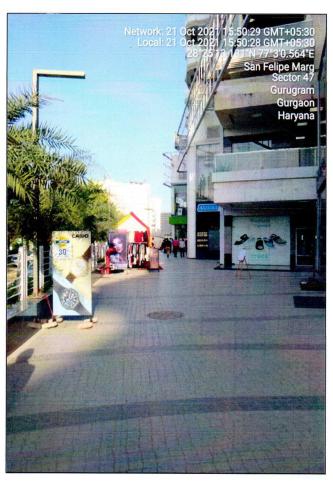


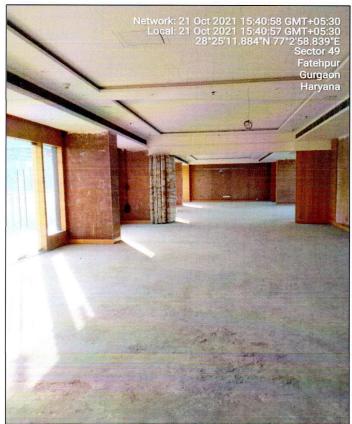


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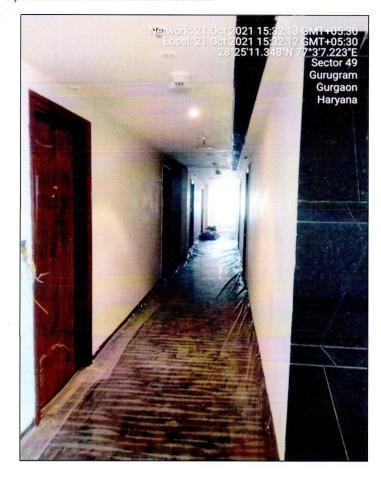


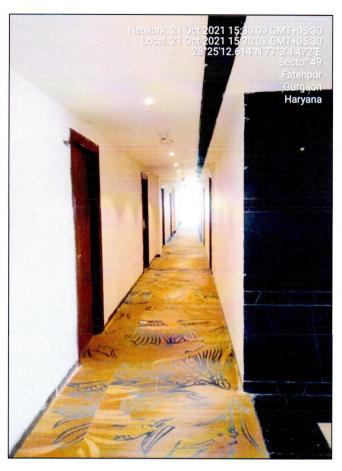


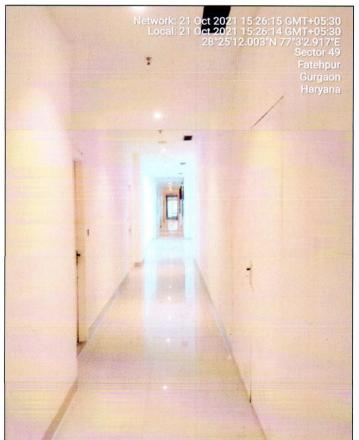
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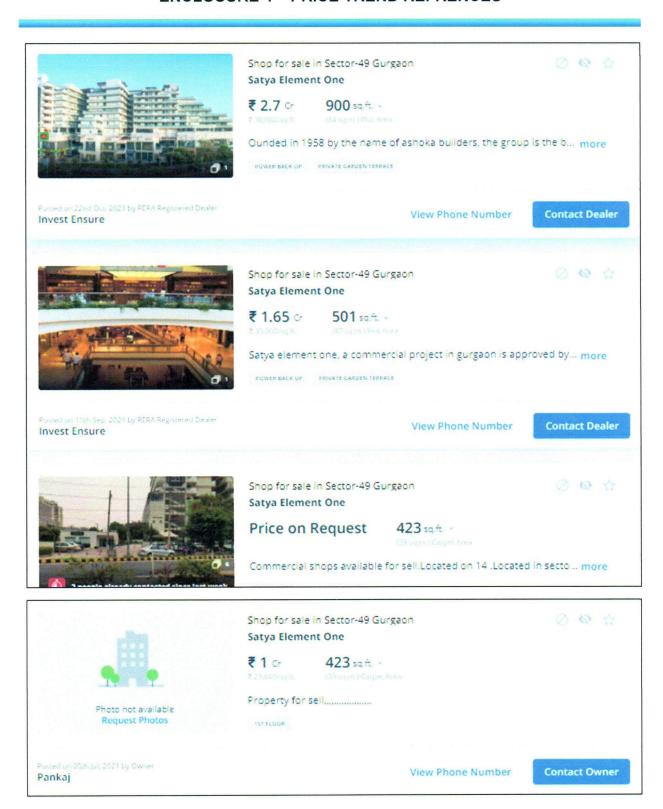




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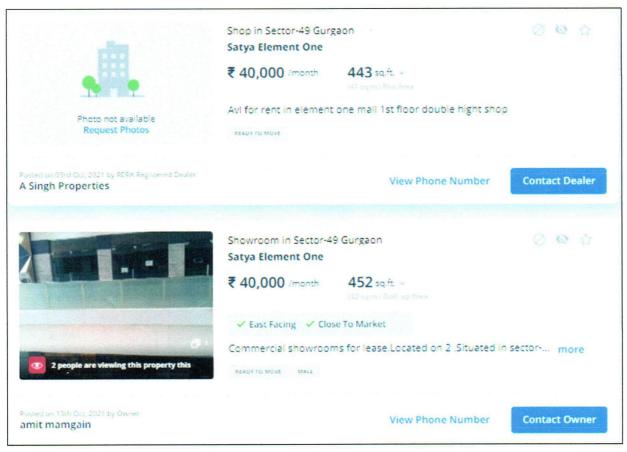


ENCLOSURE 4 - PRICE TREND REFRENCES









Floor Plan	Area	Builder Price 📵
Comments of the comments of th	671 sq ft (18HK+1T)	₹ 1.16 Cr
No Floor Plan	1161 sq ft (1BHK+1T)	₹ 2.01 Cr







ENCLOSURE 5 – CIRCLE RATES

(Circle rates for the subject project is not applicable since valuation is done using discount rate cash flow method)

