



Deming Prize
2003



Japan Quality Medal
2007

Ref: PGTPL/23-03-2021/01

Date: 23-Mar-2021

Mr. Zaid

Noida

Contact No. : +91- 9354655582

Sub : Quote for Supply of 750KVA DG Set

Dear Sir,

This has reference to your enquiry on the subject matter, we are glad to submit our proposal for your requirement of Mahindra Powerol DG sets for your application.

- The **Mahindra Group** is a US \$20.7 billion Indian multinational conglomerate company headquartered at Mahindra Towers in Mumbai, India, with operations in over 100 countries across the globe employing more than 200,000 people.
- The group has a presence in aerospace, agribusiness, aftermarket, automotive, components, construction equipment, defense, energy, farm equipment, finance and insurance, industrial equipment, information technology, leisure and hospitality, logistics, real estate, retail, and two wheelers.
- We are one of the most reputable Indian industrial houses with market leadership in utility vehicle, tractors as well as Gensets applications for telecom sector in India.
- Mahindra Powerol is a part of Farm Equipment Sector & was incorporated in the year 2002 when the need of power back up was felt by telecom operators. Within 10 years since inception, all the major Telecom Operators, Tower Infra Companies & Total Solution Providers are our customers. We currently cater to sectors such as retail chains, banks, service industry, realty, engineering services etc in addition to telecom sector ranging from 2.5Kva to 500Kva. We have a huge presence in telecom sector with close to 2.0 lakhs telecom towers powered by our gensets with over 55% share.
- We have received the 'Voice of the Customer' award from Frost & Sullivan for 2010 in two categories namely for Best brand in Telecom segment & Best bang for the buck (Value for money)
- As a continuous endeavor to satisfy customer & also delight them we follow Systems based on TQM philosophy & to be the 'Best-in-Class'. We have recently got the Deming prize from JUSE, Tokyo.



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Price Schedule

SI No	Description	Basic Price per unit (INR)
1.	750 kVA 3 Ph Mahindra Packaged DG, Prime rating, radiator cooled, powered by Perkins engine coupled to Leroy-Somer \ Equivalent electric alternator, with Microprocessor based Controller, Silencer, Anti vibration mountings, exhaust flexible connector, Batteries with cables, fuel tank ,complete	46,00,000/-

Other Terms & Conditions

1	Prices	<ul style="list-style-type: none"> Prices Quoted are basic per unit and all the taxes extra as applicable. We have considering Indigenous billing only. Current taxes GST @ 18% on DG sets and Acoustics. GST @ 18% on Electrical Panels. Any variation in Taxes by State or Central Government will be to the Purchaser's account. Any composition of new taxes will also be to the purchaser's account.
2	Transportation	<ul style="list-style-type: none"> Extra at actuals. (DG will be available Ex. Our works Pune)
3	Installation & Commissioning	<ul style="list-style-type: none"> Erection & Installation of DG sets, control panels and related works are all Extra and chargeable basis. Kindly do provide us the details which will enable us for submitting our offer <u>or</u> we will be able to quote after necessary site inspection. One visit of our service engineer will be offered free of cost for guidance and recommendations during installation. One more visit will be offered free of cost for commissioning after receipt of confirmation from USER end on completion of installation in all respects and ready availability of consumables such as fuel, oil, coolant etc., at site. All consumables required for commissioning should be provided by the USER at their own cost.
4	Shipment/Delivery	<p>Freight and Transit Insurance to be Customer scope.</p> <ul style="list-style-type: none"> Delivery will be made within 4-6 weeks from the date of receipt of technically & commercially clear order. Supplies will be made by Mahindra & Mahindra Ltd.



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5	Payment Terms	<ul style="list-style-type: none"> 30% advance along with the order and balance 70% Proforma Invoice before dispatch including all Duties and Taxes. In the event of delay / default in making the payment as agreed terms, you shall pay an interest @ 24% per annum from the date of such delay / default.
6	Warranty:	<ul style="list-style-type: none"> Product shall be warranted for all manufacturing and workmanship defects for a period of 30 months from date of Invoice or 24 months from date of commissioning or 5000Hrs of Operation whichever is earlier.
7	Exclusion from scope of supply/work	<ul style="list-style-type: none"> All civil works shall be to your account, however we shall support for foundation drawings if required. Power cable, Control cable, Fuel pipe, water pipe and terminations are not included in our scope of supply. Batteries shall be supplied dry and uncharged, initial battery charging shall be to your account. Commissioning shall be carried out at free of cost, however load and consumable shall be provided by you for testing. No safety equipment's shall be supplied along with DG Set. Statutory approvals such as SEB, CEIG, PCB and Explosive license etc shall not included in scope of supply.
8	Validity	<ul style="list-style-type: none"> This offer is valid 30 days only from date of submit of offer
9	Force Majeure	<ul style="list-style-type: none"> If by reason of war, acts of god, government or parliament restrictions, prohibition of enactment of any kind, strike, lockout, import or export regulations any other cause, whatsoever beyond our control, we are unable to fulfill the delivery obligation within the stipulated time, then and in that case, any conflict arising out of our offer shall be violable at an option with no right on either of us to claim against the other in respect of any loss.

We trust the above offer is in line with your requirement and we look forward to receiving your valuable order. In case you need any further clarifications, please feel free to contact us.

Sincerely yours

For **Mahindra & Mahindra Ltd**

Abhishek Anand

Ph: 8826077754