

Contact

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Top Skills

Computer Network Operations
WiMAX
Analysis

Rohit Chandra

MD and CEO at OMC Power Pvt Ltd. Talks about
#RenewableEnergy, #Leadership, #RuralDevelopment and
#EmpoweringLives
Delhi, India

Summary

Am Co-founder, MD, and CEO, OMC Power. Under my stewardship OMC Power has today become one of the leading Distributed Energy Companies in the world driving Rural Development via its unique and fully inclusive business models. With a RE portfolio of 500 power plants, OMC is directly impacting over 150,000 consumers lives and providing reliable energy to thousands of small businesses and telecom towers. It is leading the way in creating a self sustained model of rural development by way of social, economic and environmental impacts. OMC is also providing sustainable RE solutions for MSME's and the Health sector by way of grid connected roof top solutions.

Prior to starting OMC Power, at Ericsson, Aircel, Telenor, having held C-level positions I have been able to launch nationwide services; swiftest customer acquisition and fastest IT infrastructure and Network rollouts. Am an avid traveller and love people, Energy and Rural utility cohorts are my passion.

Experience

OMC Power

MD & CEO

October 2011 - Present (13 years 5 months)

New Delhi Area, India

I started my entrepreneurial journey in the renewable energy sector and co-founded OMC Power in October 2011. I was heading OMC as its Director and Chief Operating Officer. In 2016, I took charge as the as the Vice Chairman and Executive Director and in 2018 as the CEO.

In OMC, I got the opportunity to demonstrate my leadership and expertise in investments, operations, business strategy, technology, finance, etc., and led the company in the achievement of many accolades. Most importantly

am proud to be part of the cause that is directly improving lives of millions of rural Indians. At present, the company enjoys the status of being the most innovative and one of the largest distributed energy companies in rural India, serving multiple telecom towers, directly impacting over 100,000 consumers in around 300 villages.

Telenor Group

Chief Operating Officer India

May 2008 - October 2010 (2 years 6 months)

New Delhi Area, India

As COO of Telenor's India operations, I led the efforts of launching a nationwide Network, IT, and brand. Also, a unique distribution model was created under my leadership whereby ensuring transparency in sales tracking up to the level of each retailer.

Aircel Limited

Executive Director

2004 - 2008 (4 years)

New Delhi

I joined Aircel in May 2004 as the Director (North and East circles) and was responsible for operations in the North and East Zones . In November 2007, I was promoted to the position of Executive Director of Aircel. At Aircel, Rohit was entrusted with the responsibility of expanding Aircel beyond South India and establishing operations in North and East India. During that time the subscriber base of Aircel had grown from 1.5 million to 11 million subscribers. It has also been one of the fastest growing and profitable mobile companies in India.

Ericsson

Executive Vice President

1999 - 2004 (5 years)

I was also EVP at Ericsson India, managing sales & marketing and in charge of the Technical Solutions Division – gaining the company a 42% share of the mobile infrastructure market. During my tenure at Ericsson the revenue of the company grew 10 times from 50 Million Dollars to 500 Million Dollars.

Wandel & Goltermann

Country Manager

1996 - 1999 (3 years)

I joined Wandel and Goltermann GmbH & Co. as the Country Manager India in 1996. The company, headquartered in Stuttgart, Germany was involved in Telecom Test and Measuring Equipment/Systems.

Forbes (Tata Group)

Marketing Manager (Telecommunication Test & Measuring Systems)
1988 - 1996 (8 years)

I worked with Forbes (Tata Group) as the Country Marketing Manager for the Telecom Test and Measuring Solutions in the Communications Division.

Philips

Product Specialist- Datacommunications
1986 - 1988 (2 years)

Bombay

I started my career with Philips India in 1986 at their Corporate HQ in Mumbai as a Product Specialist for the Telecom & Data Systems Division.

Education

Aligarh Muslim University

Bsc Engineering, Electronics and Communications · (1981 - 1986)

Aligarh Muslim University

Pre- University course in Maths and Science · (1980 - 1981)

Our Lady of Fatima Higher Secondary School

10th, High School · (1970 - 1980)