



Shivani Singh <shivani@rkassociates.org>

Fw: Fw: Fw: Quotation for TEV Study of M/s D Best Mobility Solution India Pvt Ltd

1 message

MCC Dharamshala <mcc8137@pnb.co.in>
To: Shivani Singh <shivani@rkassociates.org>

Tue, Mar 18, 2025 at 6:26 PM

Sir/ Madam

As per our Loans & Advances Circular No.227/2020, method of lending under Cash Budget System is as under;

- While adopting cash budget method, it shall be ensured that the borrower has necessary infrastructure in place to submit the required information periodically in time. The scope of internal MIS should be satisfactory commensurate with the level of operations. The borrower must have finance professional and computerised environment.
- Cash Flow lending is more customer friendly and suited to units dealing in seasonal products, construction activities. The sanctioning authority based on nature of activity of the borrower, wherever deemed fit, may apply the cash budget system where they feel this system is more appropriate as in case of construction contractor, Tea, Sugar, IT software, BPO, service sector etc. Cash Flow based lending is popular in developed countries.
- Under this method, the peak level deficit will be the level of total working capital finance to be provided to the borrower by the bank. The peak level cash deficit will be ascertained from the Proj. Cash Budget Statement submitted by the borrower. Deficit is worked out and financed subject availability of chargeable assets.
- The required contribution (NWC), which should be at least 25% of peak deficit, is also worked out based on the current assets and liabilities as at the peak period. Drawing are allowed to the extent of monthly deficit. Net cash gap from business operations is to be made good by Bank finance.

This is for your information and records.

Regards

Jetan
MCC Dharamshala

From: Jetan Kumar <jetan.kumar@pnb.co.in> on behalf of MCC Dharamshala <mcc8137@pnb.co.in>
Sent: 18 March 2025 14:18
To: Shivani Singh <shivani@rkassociates.org>
Subject: Fw: Fw: Fw: Quotation for TEV Study of M/s D Best Mobility Solution India Pvt Ltd

From: Jetan Kumar <jetan.kumar@pnb.co.in> on behalf of MCC Dharamshala <mcc8137@pnb.co.in>
Sent: 18 March 2025 13:15
To: Shivani Singh <shivani@rkassociates.org>
Subject: Re: Fw: Fw: Quotation for TEV Study of M/s D Best Mobility Solution India Pvt Ltd

Encl: Cash Flow Statement.

From: Shivani Singh <shivani@rkassociates.org>
Sent: 17 March 2025 18:48
To: MCC Dharamshala <mcc8137@pnb.co.in>
Cc: Deepak Joshi <deepak.joshi1@rkassociates.org>; FA Team <fateam@rkassociates.org>; Gaurav Kumar <gaurav.kumar@rkassociates.org>; Business Operations R.K Associates <bo@rkassociates.org>; RKA VIS <rka-vis@rkassociate.org>; Jetan Kumar <jetan.kumar@pnb.co.in>
Subject: Re: Fw: Fw: Quotation for TEV Study of M/s D Best Mobility Solution India Pvt Ltd

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Dear Sir,

Please find the under review financial model of M/s DBest Mobility Solution India Private Limited attached herewith for your ready reference.

Kindly give your feedback and finalize the same so that we can proceed further.

On Mon, Mar 17, 2025 at 2:24 AM MCC Dharamshala <mcc8137@pnb.co.in> wrote:

PFA

From: Jetan Kumar <jetan.kumar@pnb.co.in>
Sent: 11 March 2025 20:01
To: Shivani Singh <shivani@rkassociates.org>
Cc: Deepak Joshi <deepak.joshi1@rkassociates.org>; FA Team <fateam@rkassociates.org>; gaurav.kumar@rkassociates.org <gaurav.kumar@rkassociates.org>; delhi.yard@dbestcar.com <delhi.yard@dbestcar.com>; Business Operations R.K Associates <bo@rkassociates.org>; RKA VIS <rka-vis@rkassociate.org>; MCC Dharamshala <mcc8137@pnb.co.in>; dineshpathania@yahoo.com <dineshpathania@yahoo.com>
Subject: Re: Fw: Quotation for TEV Study of M/s D Best Mobility Solution India Pvt Ltd

Sir/Madam

1. No. of drivers to operate the cars along with few recent salary slips, if any or detail of share of drivers: The company has informed that at present they are not recruiting drivers on their pay-roll.
2. Enclosed Quotation/invoice of MG Hector- Old upto 2 Years.
3. Enclosed MOA/AOA of company
4. Enclosed Udyam Registration.
5. Statutory Approvals, if any: The company has submitted that they require RTO approval to run commercial vehicles which would be applied after purchase of vehicles.
6. Enclosed KYC of all directors
7. Enclosed GST registrations.
8. Details of locations in which car will operate: The company has informed that the proposed cars to be run in Bengaluru.
9. Enclosed Start Up India certificate.

Regards

Jetan
Sr Manager
MCC Dharmshala
M: 9816616811

From: Shivani Singh <shivani@rkassociates.org>
Sent: 11 March 2025 18:24
To: MCC Dharamshala <mcc8137@pnb.co.in>
Cc: Deepak Joshi <deepak.joshi1@rkassociates.org>; FA Team <fateam@rkassociates.org>; gaurav.kumar@rkassociates.org <gaurav.kumar@rkassociates.org>; delhi.yard@dbestcar.com <delhi.yard@dbestcar.com>; Business Operations R.K Associates <bo@rkassociates.org>; RKA VIS <rka-vis@rkassociate.org>
Subject: Re: Fw: Quotation for TEV Study of M/s D Best Mobility Solution India Pvt Ltd

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Dear Sir,

Hope this mail finds you well.

As discussed please provide the following document/details

1. Revised Financial Model on priority as discussed over call
2. Details of estimated running KM of all the cars along with per KM charges applicable
3. No. of drivers to operate the cars along with few recent salary slips, if any or detail of share of drivers
4. Quotation/invoice of MG Hector- Old upto 2 Years
5. MOA of company
6. AOA of company
7. Certificate of Incorporation
8. PAN of company
9. Udyam Registration, if any
10. Statutory Approvals, if any
11. Adhar & PAN of all directors
12. GST registration
13. Details of locations in which car will operate
14. Details of the fuel expenses

On Mon, Mar 10, 2025 at 12:36 PM MCC Dharamshala <mcc8137@pnb.co.in> wrote:

Sir/Madam

In continuation of trail mail, we are once again enclosing documents for TEV study assigned to your office.
Kindly process the TEV study and submit copy on priority basis.

Regards

Jetan
Sr Manager
MCC Dharmashala
M: 9816616811

From: Jetan Kumar <jetan.kumar@pnb.co.in> on behalf of MCC Dharmashala <mcc8137@pnb.co.in>
Sent: 06 March 2025 13:08
To: Deepak Joshi <deepak.joshi1@rkassociates.org>; delhi.yard@dbestcar.com <delhi.yard@dbestcar.com>
Cc: Gaurav Kumar <gaurav.kumar@rkassociates.org>; FA Team <fateam@rkassociates.org>; MCC Dharmashala <mcc8137@pnb.co.in>
Subject: Re: Quotation for TEV Study of M/s D Best Mobility Solution India Pvt Ltd

Sir

In respect of the requisite documents/information to conduct TEV study, the details are as under;

1. Enclosed copy of project report.
2. Brief description: The company i.e. M/s D Best Mobility Solution India Private Limited has started their operations in current financial year and added 232 old cars in their fleet to operate under passenger segment in tie-up with OLA. The company has now proposed to purchase of total 305 cars comprising 25 old cars (MG Hector 6 seater diesel), 30 new cars (MG Hector 7 seater) and 250 cars (Maruti Suzuki Wagon-R). The cars are proposed to be purchased in stages and to be operated under tie-up with OLA or under corporate tie-ups.
3. Current Physical Status of the Project: The company is at present operating through second-hand cars without any bank finance.
4. Details of the Promoters;

Name	Age	Qualification	Experience
Pooja Goel	46	Graduate	Engaged in business of sale purchase of second-hand cars in allied firms.
Rajesh Singh	50	Graduate	Engaged in business of sale purchase of second-hand cars in family concerns.
Gaali Thyagarajulu Naidu	43	Graduate	Past service experience in operation of passenger vehicles.
Manoj Kumar	33	Graduate	Past service experience in operation of passenger vehicles.

5. List of the expected suppliers of the product/cars: The company has proposed to purchase new cars from Morris Garages (MG) & Maruti Suzuki and old cars from M/s Wise Travel India Private Limited.
6. List of the expected customer-line: The company is presently running cars under tie-up with OLA and proposed to expand their fleets to cover major cities.
7. Details of the commercial mall/ Infrastructure: The company has proposed to purchase commercial vehicles i.e.cars to run on rental & leasing activities for which no land or building is proposed by the company. Further the proforma invoice / quotation for new cars from Morris Garages (MG) and Maruti Suzuki are enclosed.
8. Total project cost with break-up and means of financing

Cost of Project as originally estimated	Actual funds deployed so far	Means of Finance	
Rs.3663.41 lakh	Rs.561.08 lakh	Particulars	Means of Finance as originally estimated
		Capital	378.74
		Unsecured Loans	784.80
		Term Loan	2488.08
		Others	11.78
		TOTAL	3663.41

9. List of statutory approvals required to be obtained with its status: As per the business model of the company, they require RTO approvals to run the vehicles which may be obtained after purchase of proposed vehicles.
10. Details of the product with its specification: The company has proposed to purchase fully built cars.

11. Detailed list of workforce planned: The company has submitted that the drivers required to run the cars are available and recruited as per company policy & requirements.
12. Completion schedule of the project: The company has submitted that the vehicles to be purchase in two phase. In first phase 55 cars to be purchase upto March'2025 and rest of 250 cars stage wise in FY 2025-26. Further the company has informed that the new vehicles be delivered within 15-30 days from the date of booking and making advance payment.
13. Any agreements/arrangements with prospective buyers/sellers: The company has tie-up arrangement with OLA to run the vehicles and the vehicles to be purchased are ready available after booking.

As the requisite information/ documents are submitted, kindly process the TEV study and submit copy on priority basis.

Regards

Jetan
Sr Manager
MCC Dharmashala
M: 9816616811

From: Deepak Joshi <deepak.joshi1@rkassociates.org>

Sent: 24 February 2025 11:33

To: delhi.yard@dbestcar.com <delhi.yard@dbestcar.com>

Cc: Gaurav Kumar <gaurav.kumar@rkassociates.org>; FA Team <fateam@rkassociates.org>; MCC Dharamshala <mcc8137@pnb.co.in>

Subject: Re: Quotation for TEV Study of M/s D Best Mobility Solution India Pvt Ltd

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In regard to the assignment to perform **TEV study covering technical, commercial and financial aspects of the project M/S D Best Mobility Solution India Pvt Ltd** the following is the checklist of the documents which is required to carry out the assignment:

1. Any Project Report/ DPR prepared if any.
2. Financial Model of the Project in excel with proper assumptions & Projections.
3. Brief Description about the project.
4. Information regarding the Current Physical Status of the project.
5. Write-up of the details of the promoters (Name, Age, Qualification, Experience in the subject Industry)
6. Write-up of the Business Plan/Model/Information Memorandum.
8. List of the expected suppliers of the product/cars.
9. List of the expected customer-line.
10. Details of the Commercial Mall/Infrastructures:

A. Land:

- a. Total Area of the land used for the project.
- b. Layout Plan.
- c. Land is purchased or on lease.
- d. Current status/utilization of the land.
- e. Address of the Unit
- f. Google coordinates of the location.
- g. Attach sale deed.

B. Building:

- a. Total Area proposed for the building.
- b. Layout/ Site plan.
- c. Site Map Approval/Sanctioned.
- d. Details of the contractor's engaged.
- e. Attach agreement with contractor.

C. Plant & Machinery

- a. List of proposed equipment's as per below heads:
 - Serial Number
 - Equipment name
 - Manufacturer name
 - Specification/capacity
 - Expected Landed Price
 - Current status of the order

- b. Kindly Attach Bills/ Invoices/ Purchase Order/ Any agreement with the suppliers/ Quotations.
- c. Is Project is implemented through any EPC consultant? If yes then Details of the same like Name of the consultant, its website. Attach EPC consultant contract.
- 11. Total proposed project cost with break-up and means of financing thereof.
- 12. List of statutory approvals required to be obtained with its status (Kindly attach copy of approvals status).
- 13. Any market study performed at your end during planning of the product.
- 14. Details of the product with its specification (Product with capacity to be built up and processes you are planning to adopt). Attach few product photographs too.
- 15. Detailed List of workforce planned (skilled, semi-skilled, and Un-skilled)
- 16. Completion schedule of the Project (List down high-level milestones and to be achieved date, COD)
- 17. Any agreements/arrangements with prospective buyers/sellers

Rest if anything additional will be required during the preparation of the **TEV** report, then we will further request you.

With Deep Regards,
Deepak Joshi,
Assistant Manager-Business Analysis.



R.K Associates Valuers & Techno Engineering Consultants (P) Ltd.,
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Dehradun Office Address: 39/3, 1st Floor, Subhash Road Dehradun- 248001
Website: www.rkassociates.org

Other Offices at: Kolkata, Mumbai, Lucknow, Shahjahanpur
Satellite office: Meerut, Agra, Ahmedabad, Bangalore

We assure our best services and response to you all the time.
In case of any concern regarding our services, you may refer to the escalation matrix below to reach out to my manager/ supervisor or write to us at valuers@rkassociates.org regarding your concern.
First Level Escalation – Ms.Kirti Lakra – Manager Business Development - kirti.lakra@rkassociates.org --+918130709093.
Second Level Escalation – Mr.Paramjit Kumar – Sr. General Manager-Business Development, Engagements & Operations--
paramjit.kumar@rkassociates.org --+919892318899

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On Wed, 19 Feb 2025 at 9:59 PM, Deepak Joshi <deepak.joshi1@rkassociates.org> wrote:

Dear Sir,

Greetings for the day!

Thank you for contacting R.K Associates (India's leading and trusted advisory company) for your TEV requirement.

In this regard as per the details provided to us, please find attached reasonable and competitive quotation for your perusal as per the quotation summary below:

1. Name of the Borrower Customer/ Company/ Account: M/s. D Best Mobility Solution India Pvt. Ltd
2. Coordinating Person Name: Mr. Dinesh Pathania
3. Purpose of the assignment: Techno Economic Viability Study
4. Number of Assets to be valued: 1
5. Total Estimated Fees/ Quotation: Rs. 100000/- Plus GST & OPE
6. Advance Amount to be Paid: Rs.50,000+ GST = 59000/-
7. Payment condition: 50% Advance Payment and balance payment after submission of final draft report.

Note : Proforma invoice has been attached in this mail for your reference. Please let us know once you make payment.

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Thanks & Regards,

Shivani
Audit Associate.



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First Level Escalation - CA Mohd Umair- Asst manager Audit, Mobile No : 8447422746, E-Mail Id : umair@rkassociates.org

Second Level Escalation - Mr.Mohit Agarwal – Sr. Vice President (Projects, Business Planning & Strategy Group) Mobile No : 999597597, E-Mail Id : mohit.agarwal@rkassociates.org

Corporate Office:
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Noida-201301 (Delhi NCR)
Website: www.rkassociates.org

Other Offices at: Mumbai, Kolkata, Dehradun, Lucknow, Shahjahanpur
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Thanks & Regards,
Shivani
Audit Associate.



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First Level Escalation - CA Mohd Umair- Asst manager Audit, Mobile No : 8447422746, E-Mail Id : umair@rkassociates.org

Second Level Escalation - Mr.Mohit Agarwal – Sr. Vice President (Projects, Business Planning & Strategy Group) Mobile No : 999597597, E-Mail Id : mohit.agarwal@rkassociates.org

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3/21/25, 4:18 PM

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